Companies House

Registration Number 00535530

## THUNDER ROAD MOTORCYCLES LIMITED

**Directors' Report And Financial Statements** 

For The Year Ended 31 December 2014

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## **Company Information**

Directors P. Smith

D.P. Smith I.D. Mobberley

Secretary D.P. Smith

Company Number 00535530

Registered Office Tremains Road

Bridgend South Wales CF31 1UA

Auditors Clifton House Partnership

Clifton House Four Elms Road

Cardiff CF24 1LE

Bankers HSBC Bank Plc

51, John Street Porthcawl Mid Glamorgan CF36 3AU

Solicitors Messrs David & Snape

Wyndham House Wyndham Street

Bridgend

South Wales, CF31 1EP

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# Strategic Report For The Year Ended 31 December 2014

#### **Business Review**

The motorcycle market has finally turned the corner after the prolonged recession, along with consumer spending in general, and this has allowed the company to enjoy a 9% increase in turnover, whilst maintaining a 17% gross profit margin. The majority of the increase in overheads relates to wages, which are up by some 11%. This is the result of a combination of pay rises, which have been avoided during the previous leaner years, and some increase in the headcount, necessary due to the higher levels of activity.

#### Risks and uncertainties

In recent years demand for motorcycles has been affected by the generally weak state of the economy, new, more restrictive rider licensing laws, which reduce the incentive for new riders to enter the market, and the rise in online sales of motorcycle parts, accessories and clothing, which also results in shop margins being squeezed. Poor weather, particularly in the summer, reduces motorcycle usage and, by extension, demand for after-sales services.

This report was approved by the Board on 27/05/2015 and signed on its behalf

D.P. Smith Secretary

# Directors' Report For The Year Ended 31 December 2014

The directors present their report and the financial statements for the year ended 31 December 2014.

## Principal activity and review of the business

The principal activity of the company continued to be that of retailing and servicing of motor cycles and accessories.

#### Results and dividends

The Profit for the year, after taxation, amounted to £172,115. Particulars of dividends paid and proposed are detailed in the notes to the financial statements.

### Financial risk management objectives and policies

The directors continually review progress and financial well-being by virtue of monthly management accounts. Cash flow is also monitored daily as a vital tool in the business decision-making process.

#### **Future developments**

The directors feel that now is the ideal time to expand further, and to that end intend acquiring a third branch in the spring of 2015.

#### **Directors**

The directors who served during the year are as stated below:

P. Smith

D.P. Smith

I.D. Mobberley

#### Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Directors' Report For The Year Ended 31 December 2014

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Each of the persons who is a director at the date of approval of this report confirm that:

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- each director has taken all steps that they ought to have taken as a director to make themself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

## Strategic Report

In accordance with section 414C(11) of the Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013, the directors have set out the information required by schedule 7 of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 in the company's Strategic Report on page 1. This includes information that would have been included in the business review and the principal risks and uncertainties.

#### **Auditors**

Clifton House Partnership are deemed to be reappointed in accordance with Section 487(2) of the Companies Act 2006.

This report was approved by the Board on.....27

and signed on its behalf by

D.P. Smith Secretary

# Independent Auditor's Report to the Shareholders of THUNDER ROAD MOTORCYCLES LIMITED

We have audited the financial statements of THUNDER ROAD MOTORCYCLES LIMITED for the year ended 31 December 2014 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement, the Reconciliation of Movements in Shareholders' Funds and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 2 - 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report and financial statements to identify material inconsistencies with the audited financial statements. and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

(continued)

# Independent Auditor's Report to the Shareholders of THUNDER ROAD MOTORCYCLES LIMITED

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## Opinion on other matter prescribed by the Companies Act 2006.

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Notwithstanding our adverse opinion on the financial statements, in our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or

- we have not received all the information and explanations we require for our audit.

Philip Bolton FCA (Senior Statutory Auditor)
For and on behalf of Clifton House Partnership
Chartered Accountants and
Statutory Auditors
Clifton House
Four Elms Road
Cardiff
CF24 1LE

Date: 29 May 2015.

# Profit And Loss Account For The Year Ended 31 December 2014

		Continuing Operation	
		2014	2013
	Notes	£	£
Turnover	2	8,268,396	7,515,876
Cost of sales		(6,837,233)	(6,205,179)
Gross profit		1,431,163	1,310,697
Distribution costs Administrative expenses Other operating income		(749,776) (665,643) 207,516	(664,258) (610,477) 194,497
Operating profit	3	223,260	230,459
Interest payable and similar charges	5	(3,808)	(4,275)
Profit on ordinary activities before taxation		219,452	226,184
Tax on profit on ordinary activities	7	(47,337)	(47,883)
Profit for the year	18	172,115	178,301
Retained profit brought forward Reserve movements	8	1,776,531 (54,000)	1,652,230 (54,000)
Retained profit carried forward		1,894,646	1,776,531

There are no recognised gains or losses other than the profit or loss for the above two financial years.

# Balance Sheet As At 31 December 2014

		20	14	20	13
	Notes	<b>£</b>	£	· <b>£</b>	£
Fixed assets					
Tangible assets	9		1,009,683		1,014,194
Investments	10		82,265		. 80,115
			1,091,948		1,094,309
Current assets			· ·		
Stocks	. 11	1,581,241		1,404,323	
Debtors	12	92,224		78,696	
Cash at bank and in hand		39,729		100,453	
		1,713,194		1,583,472	
Creditors: amounts falling					
due within one year	13	(620,997)		(632,081)	
Net current assets			1,092,197	•	951,391
Total assets less current				•	
liabilities	",		2,184,145	,	2,045,700
Creditors: amounts falling due				•	
after more than one year	14		(29,926)		. (30,567)
Provisions for liabilities	. 15		(198,965)		(177,994)
Net assets			1,955,254		1,837,139
Titel assets			=======================================		=====
Capital and reserves				•	. :
Called up share capital	17	•	5,000		5,000
Revaluation reserve	18		55,608		55,608
Profit and loss account	18		1,894,646		1,776,531
Shareholders' funds	19		1,955,254		1,837,139

D.P. Smith Director

I.D. Mobberley

Director

Registration Number 00535530

# Cash Flow Statement For The Year Ended 31 December 2014

		2014	2013
	Notes	£	£
Reconciliation of operating profit to net			
cash inflow from operating activities			
Operating profit		223,260	230,459
Depreciation		46,669	39,949
(Increase) in stocks		(176,918)	235,129
(Increase) in debtors		(13,528)	16,814
Increase in creditors		14,353	(277,950)
Increase in provisions		16,911	11,715
Net cash inflow from operating activities		110,747	256,116
Cash flow statement			
Net cash inflow from operating activities		110,747	256,116
Returns on investments and servicing of finance	24	(3,808)	(4,275)
Taxation	24	(45,972)	(20,309)
Capital expenditure and financial investment	24	(11,248)	(58,557)
		49,719	172,975
Equity dividends paid		(54,000)	(54,000)
		(4,281)	118,975
Financing	24	(56,444)	(76,918)
Decrease in cash in the year		(60,725)	42,057
Reconciliation of net cash flow to movement in net	debt (Note 25)		
Decrease in cash in the year		(60,725)	42,057
Cash inflow from increase in debts and lease financing		56,444	76,918
Change in net debt resulting from cash flows		(4,281)	118,975
New finance leases and hire purchase contracts		(33,060)	(42,422)
Movement in net debt in the year		(37,341)	76,553
Net funds at 1 January 2014		24,463	(52,090)
Net debt at 31 December 2014	•	(12,878)	24,463

# Notes To The Financial Statements For The Year Ended 31 December 2014

## 1. Accounting policies

#### 1.1. Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of certain fixed assets and comply with financial reporting standards of the Accounting Standards Board.

#### 1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year.

### 1.3. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost or valuation less residual value of each asset over its expected useful life, as follows:

Leasehold properties

Straight line over the life of the lease

Fixtures and equipment

10% (Computer system 25%) Reducing balance

Motor vehicles

25% Reducing balance

The company's freehold property is held for long-term investment, and is included in the balance sheet at its open market value. Any surplus or deficit on revaluation of this property is transferred to the investment property revaluation reserve. In accordance with statement of Standard Accounting Practice No 19, depreciation is not provided in respect of this property. The directors acknowledge that this policy runs contrary to the provisions of the Companies Act 2006, but are of the opinion that such a departure is necessary in order for the financial statements to show a true and fair view.

## 1.4. Prepaid Service Plans

10% of the value of such sales are taken as profit in the year of sale. The balance is carried forward in provisions to set against the cost of providing services over the term of the agreements.

## 1.5. Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

### 1.6. Investments

Fixed asset investments are stated at cost less provision for permanent diminution in value.

## 1.7. Stock

Stock is valued at the lower of cost and net realisable value.

# Notes To The Financial Statements For The Year Ended 31 December 2014

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#### 1.8. Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions:

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold;

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### 2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

3.	Operating profit	2014 £	2013 £
	Operating profit is stated after charging:		
	Depreciation		
	- written off owned tangible fixed assets	30,201	33,163
	- written off tangible fixed assets on hire purchase/finance lease	16,653	5,204
	Loss on disposal of tangible fixed assets	-	1,582
	Operating lease rentals		
	- Plant and machinery	7,805	9,160
	- Land and buildings	85,537	82,052
	Auditors' remuneration (Note 4)	5,750	5,500
	Auditors' remuneration from non-audit work (Note 4)	1,235	1,480
	and after crediting:	-	
	Profit on disposal of tangible fixed assets	185	-

## Notes To The Financial Statements For The Year Ended 31 December 2014

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4.	Auditors' remuneration	2014	2012
		2014 £	2013 £
	Auditors' remuneration - audit of the financial statements	5,750	5,500
	Auditors' remuneration - other fees:		
	- Accountancy and taxation services	1,235	1,480
5.	Interest payable and similar charges	2014 £	2013 £
	Bank interest	(30)	476
	Other loan interest	2,562	3,222
	Hire purchase interest	1,276	577
		3,808	4,275
6.	Employees		
	Number of employees	2014	2013
	The average monthly numbers of employees (including the directors) during the year were:		
	Workshop	18	18
	Sales and stores	28	26
	Administration and cafeteria	13	13
		59	57
	Employment costs	2014	2013
		£	£
	Wages and salaries	1,091,293	982,993
	Social security costs	89,479	82,046
		1,180,772	1,065,039
<i>(</i> 1	Dina stand management in	2011	2045
6.1.	Directors' remuneration	2014	2013
	Remuneration and other emoluments	£	£
	Nomanoration and other emotiuments	16,366	12,842

## Notes To The Financial Statements For The Year Ended 31 December 2014

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7.	Tax	on	profit on	ordinary	activities
			P. 0222 022	0	

Analysis of charge in period	2014 £	2013 £
Current tax		
UK corporation tax at 20.00% (2013 - 20.00%)	43,277	45,942
Deferred tax		
Timing differences, origination and reversal	4,060	1,941
Tax on profit on ordinary activities	47,337	47,883
Factors affecting tax charge for period  The tax assessed for the period is higher than the standard rate of corpora cent). The differences are explained below:	ation tax in the UK	(20.00 per
cent). The differences are explained below.	2014	2013
	£	£
Profit on ordinary activities before taxation	219,452	226,184
Profit on ordinary activities multiplied by standard rate of corporation		
tax in the UK of 20.00% (31 December 2013 : 20.00%)  Effects of:	43,890	45,237
Expenses not deductible for tax purposes	202	414
Capital allowances for period in excess of depreciation	(815)	291
Current tax charge for period	43,277	45,942
Dividends		
	2014 £	2013 £
Paid during the year:		
Equity dividends on Ordinary shares	54,000	54,000

# Notes To The Financial Statements For The Year Ended 31 December 2014

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9.	Tangible fixed assets	Freehold investment property £	Leasehold trading property	Fixtures & equipment	Motor vehicles £	Total £
	Cost/revaluation		,			
	At 1 January 2014	175,000	815,302	297,815	75,050	1,363,167
	Additions	-	-	19,408	27,550	46,958
	Disposals	-	-		(21,603)	(21,603)
	At 31 December 2014	175,000	815,302	317,223	80,997	1,388,522
	Depreciation			·		
	At 1 January 2014	-	151,958	175,243	21,772	348,973
	On disposals	-	-	-	(16,988)	(16,988)
	Charge for the year	<u>-</u>	16,306	13,475	17,073	46,854
	At 31 December 2014		168,264	188,718	21,857	378,839
	Net book values					
	At 31 December 2014	175,000	647,038	128,505	59,140	1,009,683
	At 31 December 2013	175,000	663,344	122,572	53,278	1,014,194

In the opinion of the directors, there was no significant movement in the market value of the company's freehold investment property during the year. The original cost of this property was £119,392.

Included above are assets held under finance leases or hire purchase contracts as follows:

	•	2014		2013	
	Asset description	Net book value	Depreciation charge	Net book value	Depreciation charge
	Motor vehicles	£ 59,140	£ 16,653	£ 48,243	\$ 5,204 = ===================================
10.	Fixed asset investments				Classic motorcycle collection £
	Cost				
	At 1 January 2014		4		80,115
	Additions				3,450
	Disposals				(1,300)
	At 31 December 2014				82,265

## Notes To The Financial Statements For The Year Ended 31 December 2014

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11.	Stocks  Finished goods and goods for resale  Less: Consignment loans	2014 £ 1,962,399 (381,158) 1,581,241	2013 £ 1,899,481 (495,158) 1,404,323
12.	Debtors  Trade debtors Other debtors	<b>2014</b> £ 35,658 56,566	2013 £ 34,728 43,968
		92,224	78,696
13.	Creditors: amounts falling due within one year	2014 £	2013 £
	Bank loans Pension fund loan Net obligations under finance leases	- 2,479	4,933 29,355
	and hire purchase contracts  Trade creditors  Amounts owed to connected companies	20,202 138,270 200,000	11,135 113,392 296,200
	Corporation tax Other taxes and social security costs Directors' accounts	43,261 69,886 14,575	45,956 47,794 14,575
	Other creditors	132,324 620,997	68,741

Bank borrowings are secured by a mortgage on the company's leasehold trading property, a fixed charge over book debts and a floating charge over all other assets.

# Notes To The Financial Statements For The Year Ended 31 December 2014

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At 31 December 2014

14.	Creditors: amounts falling due		2014	2013
	after more than one year		£	£
	Pension fund loan		-	2,479
	Net obligations under finance leases			
	and hire purchase contracts		29,926	28,088
	,		29,926	30,567
	Loans			
	Repayable in one year or less, or on demand (Note 13)		2,479	34,288
	Repayable between one and two years		-	2,479
			2,479	36,767
	Net obligations under finance leases and hire purchase contracts			
	Repayable within one year		20,202	11,135
	Repayable between one and five years		29,926	28,088
	Repayable between one and five years			<del></del>
			50,128	39,223
15.	Provisions for liabilities			
		Deferred		
		taxation	Other	
		(Note 16)	provisions	Total
		£	£	£
	At 1 January 2014	26,788	151,206	177,994
	Charge for the year		139,881	139,881
	Utilised in the year		(122,970)	(122,970)
	Movements in the year	4,060		4,060

Other provisions comprise the directors' estimate of the cost of the service work to be carried out over the remaining term of ongoing Prepaid Service Plan agreements.

30,848

168,117

198,965

## Notes To The Financial Statements For The Year Ended 31 December 2014

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16.	Provision for deferred taxation		2014	2013
	A 1 4 1 2 1 1 1		£	£
	Accelerated capital allowances		30,848	26,788
	·		,	
	Provision at 1 January 2014		26,788	
	Deferred tax charge in profit and loss account		4,060	
	Provision at 31 December 2014		30,848	
			<del></del> _	
17.	Share capital		2014	2013
			£	£
	Allotted, called up and fully paid (Equity shares)			
	5,000 Ordinary shares of £1 each		5,000	5,000
	•			
			Profit	
18.	Equity Reserves	Revaluation	and loss	
		reserve	account	Total
	A41 T. 2014	£	£	£
	At 1 January 2014	55,608	1,776,531	1,832,139
	Profit for the year Equity dividends		172,115	172,115
	Equity dividends		(54,000)	(54,000)
	At 31 December 2014	55,608	1,894,646	1,950,254
19.	Reconciliation of movements in shareholders' funds		2014	2013
			£	£
	Profit for the year		172,115	178,301
	Dividends		(54,000)	(54,000)
			118,115	124,301
	Opening shareholders' funds		1,837,139	1,712,838
	Closing shareholders' funds		1,955,254	1,837,139

# Notes To The Financial Statements For The Year Ended 31 December 2014

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### 20. Financial commitments

At 31 December 2014 the company had annual commitments under non-cancellable operating leases as follows:

	Land and	Other		
	2014	2013	2014	2013
	£	£	£	£
Expiry date:				
Within one year	6,000	6,000	2,190	-
Between one and five years	40,000	45,000	5,123	8,041
In over five years	30,000	30,000	-	-
	76,000	81,000	7,313	8,041

#### 21. Transactions with directors

Dividends of £27,000 each were paid to Mr D.P. Smith and Mr I.D. Mobberley, directors of the company, during the year.

### 22. Related party transactions

During the year, loan interest of £2,101 and a commercial rent of £30,000 in respect of the company's trading premises at Tremains Road, Bridgend, was paid to Peter Smith (Bridgend) Ltd, and management charges totalling £35,505 were paid to Peter Smith (Bridgend) Holdings Ltd. Directors P. Smith and D.P. Smith are also directors of both of these companies. Also paid was further loan interest of £461 to the Peter Smith (Bridgend) Holdings Ltd Pension Scheme, and rent of £6,000 in respect of land owned by the Peter Smith Family Trust. These schemes are set up respectively for the benefit of the directors and their families and for the grandchildren of the director P. Smith. At 31 December 2014 the balances remaining on the loans from Peter Smith (Bridgend) Ltd and the pension scheme were £200,000 and £2,479 respectively.

## 23. Controlling interest

The company is controlled by directors Mr D.P. Smith and Mr I.D. Mobberley, who each hold 50% of the issued share capital.

## Notes To The Financial Statements For The Year Ended 31 December 2014

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## 24. Gross cash flows

	2014	2013
	£	£
Returns on investments and servicing of finance	e	
Interest paid	(3,808)	(4,275)
Taxation	-	
Corporation tax paid	(45,972)	(20,309)
Capital expenditure and financial investment		
Payments to acquire tangible assets	(13,898)	(19,398)
Payments to acquire investments	(3,450)	(43,659)
Receipts from sales of tangible assets	4,800	4,000
Receipts from sales of investments	1,300	500
	(11,248)	(58,557)
Financing		
Repayment of short term bank loan	(4,934)	(45,088)
Repayment of other short term loans	(29,355)	(28,631)
Capital element of finance leases and hire purchase contracts	(22,155)	(3,199)
	(56,444)	(76,918)

## 25. Analysis of changes in net funds

	Opening	Cash ·	Other	Closing
	balance	flows	changes	balance
	£	£	£	£
Cash at bank and in hand	100,453	(60,725)		39,728
Debt due within one year	(34,288)	34,289	(2,479)	(2,478)
Debt due after one year	(2,479)	-	2,479	-
Finance leases and hire purchase contracts	(39,223)	22,155	(33,060)	(50,128)
	(75,990)	56,444	(33,060)	(52,606)
Net funds	24,463	(4,281)	(33,060)	(12,878)