Registered number: 01522080

## **ASM ENGINEERING LIMITED**

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

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## **COMPANY INFORMATION**

**DIRECTORS** 

R J Head B D Welch M W Godfrey

**COMPANY SECRETARY** 

R J Head

**REGISTERED NUMBER** 

01522080

**REGISTERED OFFICE** 

8th Floor Becket House 36 Old Jewry London EC2R 8DD

**INDEPENDENT AUDITORS** 

Elman Wall Limited

Chartered Accountants & Statutory Auditor

8th Floor Becket House 36 Old Jewry London EC2R 8DD

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## STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2014

#### **BUSINESS REVIEW**

The Industry is showing signs of an increase in activity which should result in a positive trading performance for the forthcoming year. Whilst the directors expect a small reduction in turnover, profit is expected to remain steady.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The company has identified the following key risks to the business -

## Bidding risk

The company bids selectively for a small number of contracts each year. Tenders are developed in accordance with thorough processes for estimating and identifying risks. They are also subject to formal review and approval by the board of directors.

#### People risk

Remuneration and incentive programs are designed to be market competitive and centrally coordinated

#### Information technology risk

The company is conscious of the reliance placed on IT systems as a platform for efficient delivery of day-today operational activities and for knowledge gathering and sharing. The company has also positioned itself to respond to increasing demands and improve disaster recovery strategies.

## Health, safety and environmental risks

The company is committed to continually improve its objective for corporate responsibility and increased performance

This report was approved by the board and signed on its behalf

R J Head Secretary

Date

2/12/2014

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2014

The directors present their report and the financial statements for the year ended 31 March 2014

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### PRINCIPAL ACTIVITIES

The principal activity of the company continued to be that of metal workers and contractors

## **RESULTS**

The profit for the year, after taxation, amounted to £198,047 (2013 - £234,667)

#### **DIRECTORS**

The directors who served during the year were

R J Head B D Welch M W Godfrey

## **FUTURE DEVELOPMENTS**

The directors will continue to develop the company's business in the future

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2014

## **DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditors
  are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any relevant audit information and to establish that the company's auditors are aware of that information

#### **AUDITORS**

The auditors, Elman Wall Limited, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board and signed on its behalf

R J Head Secretary Date

2/12/2014

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ASM ENGINEERING LIMITED

We have audited the financial statements of ASM Engineering Limited for the year ended 31 March 2014, set out on pages 6 to 19. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic report and the Directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2014 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### **OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ASM ENGINEERING LIMITED

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Elman World Limited

Yasın Khandwalla (Senior statutory auditor)

for and on behalf of Elman Wall Limited

Chartered Accountants Statutory Auditor

Date 2/12/14

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2014

| Note | 2014<br>£     | 2013<br>£   |
|------|---------------|-------------|
| 1,2  | 12,480,740    | 10,564,630  |
|      | (9,580,603)   | (8,687,278) |
|      | 2,900,137     | 1,877,352   |
|      | (2,627,445)   | (1,562,003) |
| 3    | 272,692       | 315,349     |
|      | 10,437        | 8,845       |
| 6    | (17,562)      | (11,763)    |
|      | 265,567       | 312,431     |
| 7    | (67,520)      | (77,764)    |
| 15   | 198,047       | 234,667     |
|      | 1,2<br>3<br>6 | Note £  1,2 |

All amounts relate to continuing operations

There were no recognised gains and losses for 2014 or 2013 other than those included in the Profit and loss account

The notes on pages 9 to 19 form part of these financial statements

## ASM ENGINEERING LIMITED REGISTERED NUMBER: 01522080

## BALANCE SHEET AS AT 31 MARCH 2014

|  | Note | £           | 2014<br>£ | £           | 2013<br>£ |
|--|------|-------------|-----------|-------------|-----------|
| FIXED ASSETS   |      |             |           |             |           |
| Tangible assets  | 8    |             | 299,422   |             | 238,086   |
| CURRENT ASSETS   |      |             |           |             |           |
| Stocks   | 9    | 32,514      |           | 35,386      |           |
| Debtors  | 10   | 658,982     |           | 1,597,283   |           |
| Cash at bank and in hand                               |      | 2,589,299   |           | 1,357,091   |           |
|  |      | 3,280,795   |           | 2,989,760   |           |
| CREDITORS amounts falling due within one year          | 11   | (2,271,162) |           | (2,147,962) |           |
| NET CURRENT ASSETS                                     |      |             | 1,009,633 |             | 841,798   |
| TOTAL ASSETS LESS CURRENT LIABILI                      | TIES |             | 1,309,055 |             | 1,079,884 |
| CREDITORS amounts falling due after more than one year | 12   |             | (313,591) |             | (251,658) |
| PROVISIONS FOR LIABILITIES                             |      |             |           |             |           |
| Deferred tax   | 13   |             | (13,432)  |             | (14,241)  |
| NET ASSETS   |      |             | 982,032   |             | 813,985   |
| CAPITAL AND RESERVES                                   |      |             |           |             |           |
| Called up share capital                                | 14   |             | 50        |             | 50        |
| Other reserves   | 15   |             | 50        |             | 50        |
| Profit and loss account                                | 15   |             | 981,932   |             | 813,885   |
| SHAREHOLDERS' FUNDS                                    | 16   |             | 982,032   |             | 813,985   |
|  |      |             |           |             |           |

The financianstatements were approved and authorised for issue by the board and were signed on its behalf on

2/12/14

R J Head Director

The notes on pages 9 to 19 form part of these financial statements

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2014

|   | Note | 2014<br>£ | 2013<br>£ |
|---|------|-----------|-----------|
| Net cash flow from operating activities         | 18   | 1,389,320 | 1,048,336 |
| Returns on investments and servicing of finance | 19   | (7,125)   | (2,918)   |
| Taxation  |      | (77,155)  | (55,500)  |
| Capital expenditure and financial investment    | 19   | (118,679) | (58,009)  |
| Equity dividends paid                           |      | (30,000)  | -         |
| CASH INFLOW BEFORE FINANCING                    |      | 1,156,361 | 931,909   |
| Financing                                       | 19   | 75,847    | (219,755) |
| INCREASE IN CASH IN THE YEAR                    |      | 1,232,208 | 712,154   |

## RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT FOR THE YEAR ENDED 31 MARCH 2014

|   | 2014<br>£             | 2013<br>£            |
|---|-----------------------|----------------------|
| Increase in cash in the year  Cash inflow from increase in debt and lease financing | 1,232,208<br>(75,847) | 712,154<br>(340,245) |
| MOVEMENT IN NET DEBT IN THE YEAR Net funds at 1 April 2013                          | 1,156,361<br>971,311  | 371,909<br>599,402   |
| NET FUNDS AT 31 MARCH 2014  | 2,127,672             | 971,311              |

The notes on pages 9 to 19 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

#### 1 ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements are prepared under the historical cost convention

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 1.3 Turnover

Turnover represents amounts receivable for work carried out under contract valuations net of VAT and trade discounts

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Plant and machinery Motor vehicles

- 15% per annum reducing balance
- 25% per annum reducing balance

#### 1.5 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

## 16 Operating leases

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term

#### 1.7 Stocks

Stock is valued at the lower of cost and net realisable value

#### 18 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

#### 1. ACCOUNTING POLICIES (continued)

#### 19 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year

#### 1.10 Revenue recognition

Revenue is generally recognised as contract activity progresses so that for incomplete contracts it reflects the partial performance of the contractual obligations. For such contracts the amount of revenue reflects the accrual of the right to consideration by reference to the value of work performed. Revenue not billed to clients is included in debtors and payments on account in excess of the relevant amount of revenue are included in creditors.

## 1.11 Employer-Financed Retirement Benefit Scheme (EFRBS)

The company has established trusts for the benefit of employees and persons connected with them Monies held in these trusts are held by independent trustees and managed at their discretion. The trustees are empowered to provide both retirement and other employee benefits.

Where the company retains future economic benefit from, and has defacto control of the assets and liabilities of the trust, they are accounted for as assets and liabilities of the company until the earlier of the date that an allocation of trust funds to employees in respect of past services is declared and the date that assets of the trust vest in identified individuals

Where monies held in a trust are determined by the company on the basis of employees' past services to the business and the company can obtain no future economic benefit from those monies, such monies, whether in the trust or accrued for by the company are charged to the profit and loss account in the period to which they relate

Where monies held in a trust are determined by the company on the basis of employees' past services to the business and are payable after completion of the employment, such monies are charged to the profit and loss account in the period during which services are rendered by employees

## 2. TURNOVER

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom

| 3. | OPERATING PROFIT  |                        |             |
|----|---|------------------------|-------------|
|    | The operating profit is stated after charging                     |                        |             |
|    |   | 2014                   | 2013        |
|    | Decree and the orbital found according                            | £                      | £           |
|    | Depreciation of tangible fixed assets - owned by the company      | 33,238                 | 33,161      |
|    | - held under finance leases                                       | 21,246                 | 19,335      |
|    | Auditors' remuneration  | 18,000                 | 18,000      |
|    | Operating lease rentals   | . 5,555                | , , , , , , |
|    | - other operating leases  | 111,120                | 94,962      |
|    |   |                        |             |
| 4. | STAFF COSTS   |                        |             |
|    | Staff costs, including directors' remuneration, were as follows   |                        |             |
|    |   | 2014                   | 2013        |
|    |   | £                      | £           |
|    | Wages and salaries  | 1,407,188              | 541,258     |
|    | Social security costs   | 309,681                | 274,900     |
|    | Other pension costs   | 107,472                | 78,143      |
|    |   | 1,824,341              | 894,301     |
|    | The average monthly number of employees, including the directors, | during the year was as | follows     |
|    |   | 2014                   | 2013        |
|    |   | No                     | No          |
|    | Directors   | 3                      | 3           |
|    | Administration  | 10                     | 10          |
|    | Draughtmen  | 9                      | 9           |
|    | Factory Site Installation   | 16<br>39               | 18          |
|    | Site installation   | 39                     | 36          |
|    |   |                        |             |

| NOT        | ES TO | THE F | FINANCIA | IL STATE | MENTS |
|------------|-------|-------|----------|----------|-------|
| <b>FOR</b> | THE Y | EAR E | ENDED 3  | 1 MARCH  | 2014  |

| 5. | DIRECTORS' REMUNERATION   |               |                    |
|----|---|---------------|--------------------|
|    |   | 2014<br>£     | 2013<br>£          |
|    | Remuneration  | 343,325       | 131,970            |
|    | Company pension contributions to defined contribution pension schemes                         | 86,678        | 54,930             |
|    | During the year retirement benefits were accruing to 2 directors contribution pension schemes | (2013 - 2) in | respect of defined |
| 6. | INTEREST PAYABLE  |               |                    |
|    |   | 2014<br>£     | 2013<br>£          |
|    | On bank loans and overdrafts  | 13,170        | - 44 700           |
|    | On finance leases and hire purchase contracts   | 4,392         | 11,763             |
|    |   | 17,562        | 11,763             |
| 7. | TAXATION  |               |                    |
|    |   | 2014<br>£     | 2013<br>£          |
|    | Analysis of tax charge in the year  |               |                    |
|    | Current tax (see note below)  UK corporation tax charge on profit for the year                | 68,329        | 77,155             |
|    | Deferred tax (see note 13)  |               |                    |
|    | Origination and reversal of timing differences  | (809)         | 609                |
|    | Tax on profit on ordinary activities  | 67,520        | 77,764             |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

## 7. TAXATION (continued)

## Factors affecting tax charge for the year

The tax assessed for the year is lower than (2013 - lower than) the standard rate of corporation tax in the UK of 23% (2013 - 24%) The differences are explained below

|   | 2014<br>£         | 2013<br>£        |
|---|-------------------|------------------|
| Profit on ordinary activities before tax  | 265,567<br>       | 312,431          |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 23% (2013 - 24%)                                      | 61,080            | 74,983           |
| Effects of  |                   |                  |
| Expenses not deductible for tax purposes, other than goodwill amortisation and impairment Capital allowances for year in excess of depreciation | 17,191<br>(1,207) | 11,987<br>1,533  |
| Other differences leading to an increase (decrease) in the tax charge  Marginal relief  | 2<br>(8,737)      | (34)<br>(11,314) |
| Current tax charge for the year (see note above)  | 68,329            | 77,155           |

## 8. TANGIBLE FIXED ASSETS

|  | Plant and machinery £  | Motor vehicles                 | Total<br>£                     |
|--|------------------------|--------------------------------|--------------------------------|
| Cost   |                        |                                |                                |
| At 1 April 2013<br>Additions<br>Disposals              | 722,818<br>33,679<br>- | 118,935<br>118,000<br>(85,000) | 841,753<br>151,679<br>(85,000) |
| At 31 March 2014                                       | 756,497                | 151,935                        | 908,432                        |
| Depreciation   |                        |                                |                                |
| At 1 April 2013<br>Charge for the year<br>On disposals | 534,908<br>33,238<br>- | 68,759<br>21,246<br>(49,141)   | 603,667<br>54,484<br>(49,141)  |
| At 31 March 2014                                       | 568,146                | 40,864                         | 609,010                        |
| Net book value   |                        |                                |                                |
| At 31 March 2014                                       | 188,351                | 111,071                        | 299,422                        |
| At 31 March 2013                                       | 187,910                | 50,176                         | 238,086                        |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

## 8. TANGIBLE FIXED ASSETS (continued)

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows

|     | follows   |                     |                     |
|-----|---|---------------------|---------------------|
|     |   | 2014<br>£           | 2013                |
|     | Motor vehicles  | 111,071             | £<br>29,082         |
|     |   | -                   | <del></del>         |
| 9.  | STOCKS  |                     |                     |
|     |   | 2014<br>£           | 2013<br>£           |
|     | Finished goods and goods for resale   | 32,514              | 35,386              |
|     |   | <del></del>         |                     |
| 10  | DEBTORS   |                     |                     |
|     |   | 2014<br>£           | 2013<br>£           |
|     | Trade debtors   | 608,946             | 1,531,107           |
|     | Other debtors Prepayments and accrued income                                      | 25,080<br>24,956    | 25,000<br>41,176    |
|     |   | 658,982             | 1,597,283           |
|     |   |                     |                     |
| 11. | CREDITORS Amounts falling due within one year                                     |                     |                     |
|     |   | 2014<br>£           | 2013<br>£           |
|     | Bank loans and overdrafts   | 108,235             | 108,235             |
|     | Net obligations under finance leases and hire purchase contracts  Trade creditors | 39,800<br>1,576,274 | 25,887<br>1,575,110 |
|     | Corporation tax   | 68,329              | 77,155              |
|     | Other taxation and social security  | 363,546             | 215,744             |
|     | Other creditors   | 10,503              | 10,040              |
|     | Accruals and deferred income  | 104,475             | 135,791             |
|     |   | 2,271,162           | 2,147,962           |

|     | CREDITORS  Amounts falling due after more than one year  |  |                                      |
|-----|--|--|--------------------------------------|
|     |  | 2014<br>£  | 2013<br>£                            |
|     | Bank loans   | 96,700   | 191,765                              |
|     | Other loans  Net obligations under finance leases and hire purchase contracts  | 148,000<br>68,891  | 59,893                               |
|     |  | 313,591  | 251,658                              |
|     | Creditors include amounts not wholly repayable within 5 years as follow  | /s   | , , , , , ,                          |
|     |  | 2014   | 2013                                 |
|     | Repayable by instalments   | £  | £<br>191,765                         |
|     | Between one and five years   | 2014<br>£<br>68,891  | 2013<br>£<br>59,893                  |
|     | DEFENDED TAXATION  |  |                                      |
| 13. | DEFERRED TAXATION  | 2014   | 2013                                 |
| 13. | DEFERRED TAXATION  | 2014<br>£  | £                                    |
| 13. | DEFERRED TAXATION  At beginning of year Other movement (P&L)   |  | £<br>13,632                          |
| 13. | At beginning of year   | £<br>14,241  | £<br>13,632<br>609                   |
| 13. | At beginning of year<br>Other movement (P&L)   | £<br>14,241<br>(809)   | 2013<br>£<br>13,632<br>609<br>14,241 |
| 13. | At beginning of year Other movement (P&L) At end of year   | £<br>14,241<br>(809)<br>———————————————————————————————————— | 13,632<br>609<br>14,241              |
| 13. | At beginning of year Other movement (P&L)  At end of year  The provision for deferred taxation is made up as follows  Accelerated capital allowances | £ 14,241 (809)  13,432  2014 £ 14,253                        | 13,632<br>609<br>14,241              |
| 13. | At beginning of year Other movement (P&L)  At end of year  The provision for deferred taxation is made up as follows                                 | £<br>14,241<br>(809)<br>———————————————————————————————————— | 13,632<br>609<br>14,241<br>2013      |

| ASM ENGINEERING LIMITED |   |      |      |  |  |
|-------------------------|---|------|------|--|--|
|                         | ES TO THE FINANCIAL STATEMENTS THE YEAR ENDED 31 MARCH 2014 |      |      |  |  |
| 14                      | SHARE CAPITAL   |      |      |  |  |
|                         |   | 2014 | 2013 |  |  |
|                         |   | £    | £    |  |  |
|                         | Allotted, called up and fully paid                          |      |      |  |  |
|                         | 50 Ordinary shares of £1 each                               | 50   | 50   |  |  |

|     |   | · · ·     |              |
|-----|---|-----------|--------------|
| 15. | RESERVES  |           |              |
|     |   | Other     | Profit and   |
|     |   | reserves  | loss account |
|     |   | £         | £            |
|     | At 1 April 2013                                   | 50        | 813,885      |
|     | Profit for the financial year                     |           | 198,047      |
|     | Dividends Equity capital                          |           | (30,000)     |
|     | At 31 March 2014                                  | 50        | 981,932      |
|     |   |           |              |
| 16. | RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS |           |              |
|     |   | 2014      | 2013         |
|     |   | £         | £            |
|     | Opening shareholders' funds                       | 813,985   | 579,318      |
|     | Profit for the financial year                     | 198,047   | 234,667      |
|     | Dividends (Note 17)                               | (30,000)  |              |
|     | Closing shareholders' funds                       | 982,032   | 813,985      |
| 17. | DIVIDENDS   |           |              |
|     |   | 2014      | 2013         |
|     |   | £         | £            |
|     | Dividends paid on equity capital                  | 30,000    | -            |
|     |   | ·         |              |
| 18  | NET CASH FLOW FROM OPERATING ACTIVITIES           |           |              |
|     |   | 2014      | 2013         |
|     |   | £         | 2013<br>£    |
|     | Operating profit                                  | 272,692   | 315,349      |
|     | Depreciation of tangible fixed assets             | 54,484    | 52,496       |
|     | Loss on disposal of tangible fixed assets         | 2,859     | 8,779        |
|     | Decrease in stocks                                | 2,872     | 1,111        |
|     | Decrease in debtors                               | 938,302   | 1,092,207    |
|     | Increase/(decrease) in creditors                  | 118,111   | (421,606)    |
|     | Net cash inflow from operating activities         | 1,389,320 | 1,048,336    |
|     |   |           |              |

| 19. | ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT  |                 |           |                     |                   |
|-----|--|-----------------|-----------|---------------------|-------------------|
|     |  |                 |           | 2014<br>£           | 2013<br>£         |
|     | Returns on investments and servi                                   | cing of finance |           |                     | L                 |
|     | Interest received  |                 |           | 10,437              | 8,845             |
|     | Interest paid  |                 |           | (13,170)            | (11,763)          |
|     | Hire purchase interest   |                 |           | (4,392)             | -                 |
|     | Net cash outflow from returns on                                   | investments and | servicing | /7.405)             | (2.040)           |
|     | of finance   |                 | =         | (7,125)             | (2,918)<br>————   |
|     |  |                 |           | 2014                | 2013              |
|     |  |                 |           | £                   | £                 |
|     | Capital expenditure and financial i                                | investment      |           | (454.55)            |                   |
|     | Purchase of tangible fixed assets<br>Sale of tangible fixed assets |                 |           | (151,679)<br>33,000 | (58,009)          |
|     | Net cash outflow from capital expe                                 | enditure        | =         | (118,679)           | (58,009)          |
|     |  |                 |           | 2014<br>£           | 2013<br>£         |
|     | Financing  |                 |           |                     |                   |
|     | Repayment of loans   |                 |           | (95,065)            | -                 |
|     | Other new loans New finance leases                                 |                 |           | 148,000<br>22,912   | 300,000<br>40,245 |
|     | Purchase of Own Shares   |                 |           | -                   | (560,000)         |
|     | Net cash inflow/(outflow) from fina                                | ancing          | =         | 75,847              | (219,755)         |
| 20. | ANALYSIS OF CHANGES IN NET F                                       | UNDS            |           |                     |                   |
|     |  |                 |           | Other               |                   |
|     |  |                 |           | non-cash            |                   |
|     |  | 1 April<br>2013 | Cash flow | changes             | 31 March<br>2014  |
|     |  | £               | £         | £                   | £                 |
|     | Cash at bank and in hand  Debt.                                    | 1,357,091       | 1,232,208 | -                   | 2,589,299         |
|     | Debts due within one year  | (134,122)       | (75,847)  | 61,934              | (148,035)         |
|     | Debts falling due after more than<br>one year                      | (251,658)       | -         | (61,934)            | (313,592)         |
|     | Net funds  | 971,311         | 1,156,361 | -                   | 2,127,672         |
|     |  |                 |           |                     |                   |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

## 21. CONTINGENT LIABILITIES

The company has appointed assets to an Employer Financed Retirement Benefit Scheme The company is liable for PAYE/NIC that may arise on awards made by the Trustees. The Directors are of the opinion that the Trustees will award most of the benefits in a way that will not result in a PAYE/NIC liability.

## 22 OPERATING LEASE COMMITMENTS

At 31 March 2014 the company had annual commitments under non-cancellable operating leases as follows

|                       | Land   | Land and buildings |  |
|-----------------------|--------|--------------------|--|
|                       | 2014   | 2013               |  |
|                       | £      | £                  |  |
| Expiry date.          |        |                    |  |
| Between 2 and 5 years | 94,000 | 94,000             |  |