REPORTS AND FINANCIAL STATEMENTS
CHAMPION PRODUCTS EUROPE LIMITED
FOR THE YEAR ENDED 30 JUNE 2004

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## REPORTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004

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#### DIRECTORS AND OTHER INFORMATION

**CURRENT DIRECTORS** 

Sauro Mambrini

Gigetto Furlotti

Bernd Millien (Managing Director)

Enrico Vernetti

**SECRETARY** 

Matsack Trust

REGISTERED OFFICE

Unit 4B, Block 2

Blanchardstown Corporate Park

Blanchardstown

Dublin 15.

**AUDITORS** 

Deloitte & Touche

Chartered Accountants
Deloitte & Touche House

Earlsfort Terrace

Dublin 2.

**BANKERS** 

Bank of Ireland

Main Street

Blanchardstown

Dublin 15.

**SOLICITORS** 

Matheson Ormsby Prentice

30 Herbert Street

Dublin 2.

#### **DIRECTORS' REPORT**

The directors present their report and the audited financial statements for the year ended 30 June 2004.

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activities of the company are the sourcing and development of footwear and NBA products, the sale of footwear to affiliate group companies, the sale of sporting goods in Ireland and UK to retailers, the management and protection of the Champion trademark and the charging of royalties for the use of the Champion trademark to affiliate group companies and third party distributors.

The profit and loss account, together with the dividends paid during the year ended 30 June 2004, is set out on page 10.

#### DIRECTORS

The current directors are set out on page 2. Bernd Millien resigned as managing director on 17 December 2003 and was reappointed on 14 January 2004.

#### DIRECTORS' AND SECRETARY'S INTERESTS

The directors and secretary of the company who held office at 30 June 2004:

- had no interests in the shares and debentures of the company
- had the following beneficial interests in the share capital of Champion Europe SPA, the ultimate parent:

	30 June 2004 %	30 June 2003 %
Sauro Mambrini	65.7	60.5
Gigetto Furlotti	3.7	3.0
Enrico Vernetti	0.2	-

The directors had no other beneficial interests in the share capital of any other parent or related companies at 30 June 2004, or at any time in the year ended on that date.

#### SAFETY, HEALTH AND WELFARE AT WORK ACT, 1989

The company is aware of the requirements relating to the preparation of a safety statement in accordance with the Act.

### **DIRECTORS' REPORT (CONTINUED)**

#### **BOOKS OF ACCOUNT**

To ensure that proper books and accounting records are kept in accordance with Section 202 of the Companies Act, 1990, the directors have employed appropriately qualified accounting personnel and have maintained appropriate computerised accounting systems. The books of account are located at the company's office at Unit 4B, Block 2, Blanchardstown Corporate Park, Blanchardstown, Dublin 15.

#### POST BALANCE SHEET EVENTS

Signed on behalf of the Board:

There have been no significant events since the balance sheet date.

#### **AUDITORS**

Deloitte & Touche, Chartered Accountants, will continue in office as auditors in accordance with Section 160(2) of the Companies Act 1963.

B. Millien	)	DIRECTORS
E. Vernetti	)	DIRECTORS

15 October 2004

#### STATEMENT OF THE DIRECTORS' RESPONSIBILITIES

Irish company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper books of account which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in Ireland and comply with Irish statute comprising the Companies Acts, 1963 to 2003 and the European Communities (Companies: Group Accounts) Regulations, 1992. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **Deloitte.**

Deloitte & Touche Chartered Accountants & Registered Auditors

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CHAMPION PRODUCTS EUROPE LIMITED

We have audited the financial statements of Champion Products Europe Limited for the year ended 30 June 2004 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and losses, the Balance Sheet, the Statement of Accounting Policies and the related notes 1 to 21. These financial statements have been prepared under the accounting policies set out in the Statement of Accounting Policies.

This report is made solely to the company's members, as a body, in accordance with Section 193 of the Companies Act 1990. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the Annual Report, including as set out in the Statement of Directors' Responsibilities, the preparation of the financial statements in accordance with applicable Irish law and accounting standards. Our responsibilities, as independent auditors, are established in Ireland by statute, auditing standards as promulgated by the Auditing Practices Board in Ireland and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with Irish statute comprising the Companies Acts, 1963 to 2003 and the European Communities (Companies: Group Accounts) Regulations, 1992. We also report to you whether in our opinion: proper books of account have been kept by the company; whether, at the balance sheet date, there exists a financial situation requiring the convening of an extraordinary general meeting of the company; and whether the information given in the directors' report is consistent with the financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit and whether the company's balance sheet and profit and loss account are in agreement with the books of account.

We also report to you if, in our opinion, any information specified by law regarding directors' remuneration and directors' transactions is not given and, where practicable, include such information in our report.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatement within it. Our responsibilities do not extend to other information.

#### Basis of audit opinion

We conducted our audit in accordance with the auditing standards issued by the Auditing Practices Board and generally accepted in Ireland. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

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## **Deloitte**

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## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CHAMPION PRODUCTS EUROPE LIMITED

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 30 June 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Acts, 1963 to 2003 and the European Communities (Companies: Group Accounts) Regulations, 1992.

We have obtained all the information and explanations we considered necessary for the purpose of our audit. In our opinion proper books of account have been kept by the company. The company's balance sheet and its profit and loss account are in agreement with the books of account.

In our opinion the information given in the directors' report is consistent with the financial statements.

The net assets of the company, as stated in the balance sheet are more than half the amount of its called-up share capital and, in our opinion, on that basis there did not exist at 30 June 2004 a financial situation which, under Section 40(1) of the Companies (Amendment) Act, 1983, would require the convening of an extraordinary general meeting of the company.

Deloitte & Touche Chartered Accountants and Registered Auditors Dublin

15 October 2004

#### STATEMENT OF ACCOUNTING POLICIES

#### **BASIS OF PREPARATION**

The financial statements have been prepared in accordance with accounting standards generally accepted in Ireland and Irish statute comprising the Companies Acts, 1963 to 2003 and the European Communities (Companies: Group Accounts) Regulations, 1992.

#### ACCOUNTING CONVENTION

The financial statements are stated and prepared in Euro under the historical cost basis of accounting.

#### **TURNOVER**

Turnover comprises of royalties invoiced to affiliate group companies and the invoiced value, net of value added tax, of goods sold by the company.

#### FIXED ASSETS AND DEPRECIATION

Fixed assets are stated in the balance sheet at cost less accumulated depreciation.

Depreciation is calculated on a straight line basis to write off the assets over their estimated useful lives as follows:-

Computer equipment	3 years
Fixtures and fittings	5 years
Motor vehicles	3 years

#### FINANCIAL FIXED ASSETS

Investments in subsidiary undertakings are carried at cost less provisions for impairments in value.

#### INTANGIBLE ASSETS AND AMORTISATION

#### Trade marks

Trade marks are stated at cost of registration and related costs and are amortised to the profit and loss account over their estimated useful life of 20 years.

#### Goodwill

Goodwill is amortised in the profit and loss account over 5 years.

#### **STOCKS**

Stocks are valued at the lower of cost and net realisable value. Cost is calculated on the FIFO basis.

**Useful lives** 

#### STATEMENT OF ACCOUNTING POLICIES (CONTINUED)

#### **FOREIGN CURRENCIES**

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction or at a contracted rate.

The effect of these adjustments is reflected in the profit and loss account.

The resulting monetary assets and liabilities denominated in foreign currencies are translated to Euro at the exchange rates ruling at the balance sheet date.

#### **PENSIONS**

The company operates a defined contribution pension scheme. The cost of providing pensions to employees is charged to the profit and loss account as incurred over the period of employment of pensionable employees.

#### LEASED ASSETS

Operating lease rentals are charged to the profit and loss account on a straight line basis over the lease term.

#### **TAXATION**

Corporation tax is provided on taxable profits at current rates.

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax assets are recognised only to the extent that they are regarded as recoverable.

#### CONSOLIDATED FINANCIAL STATEMENTS

The company is the parent entity of a medium sized group and the company is therefore exempt from the requirement to prepare consolidated financial statements by virtue of Regulation 7 of the European Communities (Companies: Group Accounts) Regulations, 1992. Consequently these financial statements deal with the results of the company as a single entity.

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2004

	Notes	2004 €	2003 €
	110005	C	
TURNOVER	1	24,927,392	24,357,963
Cost of sales		(9,666,421)	(9,815,121)
GROSS PROFIT		15,260,971	14,542,842
Administrative expenses		(7,869,089)	(4,836,245)
OPERATING PROFIT		7,391,882	9,706,597
Other income	3	53,286	25,246
Interest payable and similar charges	4	(59,633)	(140,454)
PROFIT BEFORE TAXATION	5	7,385,535	9,591,389
Taxation	6	(1,120,027)	(1,444,346)
PROFIT AFTER TAXATION		6,265,508	8,147,043
Dividends	7	(5,000,000)	(6,500,000)
PROFIT AFTER DIVIDEND		1,265,508	1,647,043
Profit and loss account at beginning of year		3,210,429	1,563,386
Profit and loss account at end of year		4,475,937	3,210,429
		<del></del>	

The results derive from continuing activities.

The financial statements were approved by the Board of Directors on 15 October 2004 and signed on its behalf by:

B. Millien	)	
	)	DIRECTORS
E. Vernetti	)	

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 30 JUNE 2004

	2004 €	2003 €
Profit for the year attributable to ordinary shareholders	6,265,508	8,147,043
Foreign exchange translation of UK Branch	38,359	67,971
Total recognised gains and losses in the year	6,303,867	8,215,014

## **BALANCE SHEET AS AT 30 JUNE 2004**

2004 €	2003 €
114,845	120,597
32,354	23,616
9,555,727	10,025,388
9,702,926	10,169,601
<del> </del>	
440,186	494,550
3,746,589	3,536,198
82,977	336,469
1,269,752	4,367,217
5,319,189)	(5,357,743)
2,049,437)	(990,526)
7,653,489	9,179,075
120 102)	(4,000,675)
2,139,193)	(4,900,675)
5,514,296	4,278,400
,000,000	1,000,000
,514,296	3,278,400
5,514,296	4,278,400
_	October 2004 a

B. Millien	)	DIRECTORS
E. Vernetti	)	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004

	·	
TURNOVER	2004	2003
	€	€
Italy	10,438,988	10,432,973
UK and Ireland	9,009,526	6,814,240
Other Europe	5,478,878	7,110,750
	24,927,392	24,357,963
CT 1 TT CO CTC		
STAFF COSTS	2004	2003
	€	€
Wages and salaries	1,074,220	825,983
Social welfare costs	101,807	, 84,032
Other pension costs	56,510	94,662
	1,232,537	1,004,677
The average number of persons employed by	y the company was 16 (2003 :12) ar	nd is analysed into
following categories:	Number	Number
		TAITIOU
Management	7	7
Management Administration	7 8	1
		7
Administration	8	7 4
Administration	8 1	7 4 1
Administration Sales	8 1 —————	7 4 1 ——————————————————————————————————
Administration	8 1	7 4 1

		<del></del>	<del></del>
3.	OTHER INCOME	2004 €	2003 €
	Interest receivable	53,286	25,246
4.	INTEREST PAYABLE AND SIMILAR CHARGES	2004 €	2003 €
	Interest payable in respect of parent company loan Other charges	56,120 3,513	127,859 12,595
		59,633	140,454
		<del></del>	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004 (CONTINUED)

5.	PROFIT BEFORE TAXATION	2004 €	2003 €
	The profit before taxation is stated after charging/(cred	liting):	
	Auditors' remuneration Amortisation of trademarks Amortisation of negative goodwill Depreciation of tangible assets Translation gain on loan from parent company Directors' remuneration – for management Rentals payable under operating leases: Hire of motor vehicles Rental of premises	11,900 569,454 (43,901) 63,247 (102,614) 177,500 29,197 53,453	11,900 567,793 (50,177) 58,532 (618,333) 159,972 30,124 53,449
6.	TAXATION	2004 €	2003 €
	Corporation tax on the profit for the year Overprovision in prior year	1,208,210 (88,183)	1,444,346
		1,120,027	1,444,346
	Factors affecting tax charge for the year:		
	Profit on ordinary activities before taxation	7,373,110	9,591,389
	Profit on ordinary activities at standard rate of corporation tax of 12.5% (14.25%)	921,639	1,366,773
	Taxation effects of:		
	Items disallowed for tax purposes Tax rate differences Tax incurred on overseas earnings	59,886 (66,841) 293,526	55,519 22,054
	Current year tax charge	1,208,210	1,444,346

There are no material deferred tax assets or liabilities as at 30 June 2004.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004 (CONTINUED)

7.	DIVIDENDS			2004 €	2003 €
	Interim dividend paid of € 5.00 (200) per ordinary share	3: €6.50)	5,00	00,000	6,500,000
8.	TANGIBLE ASSETS				
		Computer Equipment €	Fixtures & Fittings €	Motor Vehicles €	Total
	Cost	E	E	E	€
	At 1 July 2003	45,577	155,844	27,011	228,432
	Additions	33,528	23,966	-	57,494
	At 30 June 2004	79,105	179,810	27,011	285,926
	Depreciation		<del></del>		
	At 1 July 2003	13,068	80,512	14,254	107,834
	Charge for year	25,656	28,586	9,005	63,247
	At 30 June 2004	38,724	109,098	23,259	171,081
	Net book value			<del></del>	
	At 30 June 2004	40,381	70,712	3,752	114,845
	At 30 June 2003	32,509	75,332	12,756	120,597
			**************************************		
9.	FINANCIAL ASSETS			2004 €	2003 €
	Unlisted – at cost Shares in subsidiary undertakings:			Č	C
	Champion International Trademarks Share in Affiliated Company:	Sàrl	2	7,544	18,806
	Champion Benelux NV		4,810		4,810
			3:	2,354	23,616

The company owns 100% of the issued ordinary share capital of Champion International Trademarks Sàrl, a company incorporated in Switzerland. The registered office is located at 14 Avenue Man Repos, Lausanne, Switzerland. The company holds Champion International trademark registrations. At 30 June 2004, the net assets for the subsidiary were €17,856 (2003: €11,428) and the net loss for the year was €11,922.12 (2003: Loss €1,913). The company increased its investment by €8,738 during the year.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004 (CONTINUED)

10.	INTANGIBLE ASSETS	Trademarks €	Negative Goodwill €	Total €		
	Cost					
	At 1 July 2003 Additions	11,375,105 28,080	(241,678) 27,812	11,133,427 55,892		
	At 30 June 2004	11,403,185	(213,866)	11,189,319		
	Amortisation At 1 July 2003 Charge for the year	(1,218,904) (569,454)	110,865 43,901	(1,108,039) (525,553)		
	At 30 June 2004	(1,788,358)	154,766	(1,633,592)		
	Net book value At 30 June 2004	9,614,827	(59,100)	9,555,727		
	At 30 June 2003	10,156,201	(130,813)	10,025,388		
11.	STOCKS		2004 €	2003 €		
	Finished goods for resale		440,186	494,550		
	The replacement cost of stock does not differ materially from the amounts stated above.					
12.	<b>DEBTORS:</b> (Amounts due within one year)		2004 €	2003 €		
	Trade debtors VAT Prepaid expenses Amounts due from group compa	nies	914,650 2,931 345,319 2,483,689	1,082,729 - 417,537 2,035,932		
	Timounts due nom group compai		3,746,589	3,536,198		

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004 (CONTINUED)

13.	CREDITORS: (Amounts falling due within one year)	2004 €	2003 €
	Trade creditors	1,360,929	753,998
	PAYE/PRSI	•	27,068
	VAT		18,993
	Amounts due to group companies	2,213,798	1,318,323
	Accrued expenses	2,429,778	2,305,794
	Corporation tax	314,684	933,567
		6,319,189	5,357,743
14.	CREDITORS: (Amounts falling due after more than one year)  Loan from parent company  Interest on loan from the parent company was charged at a outstanding at the 30 June 2004 is US\$ 2,600,000 (2003: U 2004 had been paid at that date with the exception of US\$	JS\$5,600,000). All inte	
15.	CALLED-UP SHARE CAPITAL	2004 €	2003 €
	Authorised:		
	15,000,000 ordinary shares of €1 (2003: €1) each	15,000,000	15,000,000

Allotted, Called-Up and Fully Paid:

1,000,000 ordinary shares of €1 (2003: €1) each

1,000,000

1,000,000

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004 (CONTINUED)

#### 16. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	Share Capital €	Profit and Loss Account €	Total €
Opening shareholders' funds	1,000,000	3,210,429	4,210,429
Profit retained for the year	_	1,265,508	1,265,508
Foreign exchange adjustment to branch	-	38,359	38,359
Closing shareholders' funds	1,000,000	4,514,296	5,514,296
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#### 17. PENSIONS

The company operates a defined contribution scheme for all of its employees. Total pension costs amounted to €56,510 (2003: €85,788). The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions paid by the company to the fund.

#### 18. CASH FLOW STATEMENT

In accordance with FRS 1 a cash flow statement is not prepared as the cashflows of the company are disclosed in the consolidated financial statements of the parent company.

#### 19. COMMITMENTS

#### **Operating Lease commitments:**

Annual commitments exist under non-cancellable operating leases as follows:

	Land and Buildings	Motor Vehicle	Total
	€	€	€
Within 1 year	53,384	12,301	65,685
Within 2 – 5 years	213,536	24,921	238,457

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2004 (CONTINUED)

#### 20. RELATED PARTY TRANSACTIONS

The company has availed of the exemption under FRS 8 from disclosure of inter-group related party transactions.

#### 21. GROUP MEMBERSHIP

Champion Products Europe Limited is a wholly owned (100%) subsidiary of Champion Europe SPA, a company registered in Italy. The ultimate parent company and ultimate controlling party is Champion Europe SPA. The parent company of the largest and smallest group for which group financial statements are prepared and of which the company is a member is Champion Europe SPA.

Copies of the consolidated financial statements may be obtained from Champion Europe SPA via Farrari 2, 41011, Campogalliano (Modena) Italy.