000744 30 Fc 28696

# **AXA BUSINESS SERVICES PRIVATE LIMITED**

Balance Sheet as at December 31, 2007			
	Schedule	2007	2006
		Rupees	Rupees
SOURCES OF FUNDS			
Shareholders' Funds:	•	•	
Capital	1	263,240,100	444,923,100
Reserves and Surplus	2	1,796,209,757	1,441,205,376
·		2,059,449,857	1,886,128,476
Loan Funds:			
Secured Loans	3	116,269,861	124,171,676
Unsecured Loan	4	13,478,744	15,509,592
		129,748,605	139,681,268
		2,189,198,462	2,025,809,744
APPLICATION OF FUNDS			
Fixed Assets:	5		
Gross Block		992,474,583	901,296,631
Less: Depreciation		495,232,158	351,810,105
Net Block		497,242,425	549,486,526
Capital Work-in-Progress		25,815,947	6,848,379
•		523,058,372	556,334,905
Investments	6	508,805,263	760,884,796
Deferred Tax Asset [Schedule 16 Note 11(c)]		12,727,459	
•			
Current Assets, Loans and Advances:			
Sundry Debtors	7	250,721,257	276,515,489
Cash and Bank Balances	8	913,581,052	429,229,365
Other Current Assets	9	100,853,490	110,422,577
Loans and Advances	10	469,941,404	400,236,303
		1,735,097,203	1,216,403,734
Less: Current Liabilities and Provisions:	11		
Liabilitles		549,010,123	476,146,212
Provisions		41,479,712	31,667,479
		590,489,835	507,813,691
Net Current Assets		1,144,607,368	708,590,043
		2,189,198,482	2,025,809,744

The Schedules referred to above and the notes thereon form an integral part of the Accounts.

This is the Balance Sheet referred to in our report of even date

S. Dutta

Partner

For and on behalf of

Notes on Accounts

Price Waterhouse & Co.

**Chartered Accountants** 

Place: Bangalore

Qate: February // , 2008

16

U Raghavendran Company Secretary

Place: Pune

Date: February 11, 2008

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Uma Raghavendran Company Secretary & Associate VP Compliance

AXA Business Services Pvt. Ltd.

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Profit and Loss Account for the year ended Dece	ember 31, 2007			
	Schedule		2007	2006
			Rupees	Rupees
INCOME				
Services	12		2,280,470,740	2,098,688,668
Other Income	13		164,319,781	102,060,079
			2,444,790,521	2,200,748,747
EXPENDITURE				
Operating and Other Expenses	14		1,915,028,073	1,383,024,095
Depreciation			160,730,232	151,231,073
Interest	15		6,834,230	3,782,589
			2,082,592,535	1,538,037,757
Profit before Taxation			362,197,986	662,710,990
(Less): Provision for Taxation (Schedule 16 Note 11	1)			
Current Tex	(8	3,901,617)		(6,000,000)
Fringe Benefit Tax	(11	1,019,447)		(22,849,227)
Deferred Tax	12	2,727,459	(7,193,605)	
Profit after Taxation			355,004,381	633,861,763
Profit brought forward from pravious year			1,441,205,376	807,343,613
Profit available for appropriation			1,796,209,757	1,441,205,376
Appropriations:				
Transfer to Capital Redemption Reserve			181,683,000	•
Balance carried forward			1,614,526,757	1,441,205,376
			1,796,209,757	1,441,205,376
Earnings Per Share (Schedule 16 Note 21):				
Basic and Diluted			13.49	24.08

The Schedules referred to above and the notes thereon form an integral part of the Accounts.

This is the Profit and Loss Account referred to in our report of even date

S. Dutta

Partner

For and on behalf of Price Waterhouse & Co.

Notes on Accounts

Chartered Accountants Place: Bangalore

Date: February // , 2008

16

U Raghavendran Company Secretary

Place: Pune

Date: February 11, 2008

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BANGALORE

Uma Raghavendran

Company Secretary & Associate VP Compliance

#### **Schedule to Accounts**

# 17 Balance Sheet Abstract and Company's General Business Profile

Registration Details

80 18761 State code Registration No. December 31, 2007 **Balance Sheet Date** 

2 Capital raised during the year (Amount in Rs.000)

Public Issue Nil Rights Issue Nil Nil Private Placement Bonus issue

Position of mobilisation and deployment of funds (Amount in Rs.000)

2,779,688 **Total Assets** 720,238 **Total Liabilities** 

Sources of Funds

Reserves and Surplus 1,796,210 263,240 Paid up Capital 13,479 Unsecured Loans Secured Loans 116,270

**Application of Funds** 

523,058 Investments 508,805 **Net Fixed Assets** Miscellaneous Expenditure 1,144,607 Nil **Net Current Assets** 12,727 Deferred Tax Asset Accumulated Losses

Performance of company (Amount in Rs.000)

2,082,593 Total Expenditure 2,444,791 Turnover (Including Other Income) 362,198 **Profit after Taxation** 355,004 Profit before Taxation Dividend Rate (%) 13.49 Earning per Share (Rs.)

6 Generic names of three principal products/ services of the company (as per monetary terms)

ITC Code No.

**Not Specified Data Processing** 

**Product Description** 

**Not Specified** 

ITC Code No. **Product Description** 

Call Centre

Signatures to Schedules 1 to 17 forming part of the Balance Sheet and Profit and Loss Account.

Place: Bangalore

Date: February 11, 2008

U Raghevendran Company Secretary

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Uma Raghavendran Company Secretary & Associate VP Compliance

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BANGALORE

#### Schedule to Accounts

16.	Notes	OΠ	Accounts	– Contd.

	77000		Rupees
21.	Earnings Per Share:	2007	2006
	Nominal Value of equity share	10	10
	Weighted average number of equity shares outstanding	26,324,010	26,324,010
	Profit after Taxation considered for the calculation of basic and diluted earnings per share	355,004,381	633,861,763
	Earnings Per Share - Basic and Diluted (Rs.)	13.49	24.08
22.	Amount transferred to Capital Redemption Reserve account consequences of the second consequences of th	ent to redemptio	n of Preference
			2007
	10% Redeemable Non-Cumulative Preference Shares	_	92,000,000
	5% Redeemable Non-Cumulative Preference Shares	_	89,683,000
			181,683,000

- Certain employees are eligible for the stock option plan of GIE AXA, France, a fellow subsidiary. 23. However, this staff benefit has no impact on the operating results of the Company, as there is no recharge of expenses by GIE AXA, France in this regard.
- The Employees' State Insurance Act, 1948 is currently not applicable to the Company as the employees 24. fall outside the ambit of the said Act.
- The Company, as per consistent practice, amortises leasehold improvements by considering the 25. primary and secondary period of lease. The leasehold rentals are charged in the books as per the lease agreements, which is supported by an accounting opinion by the Company.

Advisory Committee of the Institute of Chartered Accountants of India on "Accounting for Scheduled Rent Increases in case of an Operating Lease' been followed (i.e., charging the aggregate of the rent payable over the primary and secondary period on a straight line basis over the said period), the rental expenses would be higher by Rs.58,267,334 (including for prior period Rs.53,859,895) with corresponding effect on the profits of the Company.

Previous year's figures have been reclassified/ regrouped, wherever necessary. 26.

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#### Schedule to Accounts

#### 16. Notes on Accounts - Contd.

Rupees

- The Company has also fulfilled the export obligation of its 100% export oriented units at Bangalore and 17. Pune registered with the respective Software Technology Parks of India (STPI), as stipulated in the relevant agreement with STPI.
- Disclosure of dues/ payments to micro and small enterprises to the extent such enterprises are identified 18. by the company. 2007
- Interest due thereon remaining unpaid on December 31, 2007 (i)
- The amount of interest paid by the buyer in terms of section 16 of the Micro, Small and (ii) Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day during each accounting year.
- The amount of interest due and payable for the period of delay in making payment (which (iii) have been paid but beyond the appointed day during the year) but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2008
- The amount of interest accrued and remaining unpaid on December 31, 2007 in respect of principal amount settled during the year
- The amount of further interest remaining due and payable even in the succeeding years, (v) until such date when the interest dues as above are actually paid to the small enterprise, for the purpose of disallowance as a deductible expenditure under section 23 of the Micro, Small and Medium Enterprises Development Act, 2006.

Note: The above information has been determined to the extent such parties have been identified by the Company, which has been relied upon by the auditors.

- The Company has been regular in depositing undisputed statutory dues in respect of provident fund, 19. income tax, investor education and protection fund, employees' state insurance, income-tax, sales tax, wealth tax, service tax, customs duty, excise duty, cess and other material statutory dues, as may be applicable and there are no undisputed statutory dues outstanding for a period of more than six months from the date they have become payable.
- Details of Investments purchased and sold during the year: 20.

	No. of units purchased/ sold *	Purchase cost	Sale proceeds
Standard Chartered			
Liquidity Manager Plus	14,739,836	594,797,479	594,797,479
FMP Quarterly Series (8) Dividend	4,078,240	40,782,400	40,782,400
FMP Quarterly Series (11) Dividend	5,872,705	58,727,050	58,727,050
FMP Quarterly Series (15) Dividend	5,336,639	53,370,450	53,370,450
Grindlays Floating Rate Fund	10,486,380	104,906,007	104,906,007
Grindlays Floating Rate Fund - Inst Plan B	26,982,693	270,080,840	270,080,840
GSSIF - MT - Fortnightly Dividend	5,759,756	58,043,385	58,043,385
Citibank			
Templeton Floating Income Fund - Dividend			
Reinvestment	7,768,779	80,329,175	80,329,175
Birla Sunlife Quarterly Series 21 - Dividend			
Payout	6,000,000	60,000,000	61,003,266
Deutsche Bank			
DWS Money Plus Fund - Daily Dividend			
Reinvestment	11,628,706	116,427,623	116,427,623
DWS Insta Cash Plus Fund	728,470	7,503,974	7,503,974
DWS Credit Opportunities Cash Fund -			
Weekly Dividend Reinvestment	13,038,937	131,277,711	131,277,711
•	`	1,576,246,094	1,577,249,360

Includes units earned under dividend reinvestment plan.

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Uma Ragbavendran

Company Secretary & Associate VP Compliance





#### **Schedule to Accounts**

16. Notes on Accounts - Contd.

Rupees

2008

2007

- Employee Benefits Contd.: 15.
  - The projected unit credit method for determining the liability towards gratuity and leave encashment as (c) envisaged in AS 15 (Revised), applicable for accounting periods commencing after December 7, 2006, has been adopted by the Company in the earlier years and accordingly there are no material amounts to be adjusted against opening balance of revenue reserves as per transitional provisions of AS 15 (Revised).
  - As this is the first year of implementation of AS 15 (Revised), the corresponding figures for the previous (d) year have not been furnished.

16.	Leases:
(a)	Operating Leases:

Operating leases for office premises and other facilities including staff (i) residences are generally for a period of 10 to 108 months and renewable on a periodic basis by mutual consent of both parties. Most of the operating leases provide for a percentage increase in rent, at the end of the original leases' term, for future renewed periods. The operating leases in respect of office premises are cancellable by the lessor, only on breach of contract terms, and other operating leases are cancellable by the lessor/ lessee with 1 to 6 months' notice. However, some of the operating leases have lock-in periods ranging from 6 to 36 months.

Rent expenses (Net) [including minimum lease payments Rs.98,542,543 (2006: Rs.92,959,813)]	156,386,394	134,951,539
Future minimum lease rentals payable under non-cancellable lease: - not later than one year - one to five years	60,568,720 31,002,859 91,571,679	95,531,527 90,818,825 186,350,352

(ii) Rent income represents lease rental received towards portion of the office premises sub-let. Such leases are generally for a period of 11 months with options for renewal against increased rent.

Rent (income) [including	minimum lease	payments	received: Ni	1	
(2006: Nil))				27,413,021	14,616,000

#### (b) Finance Leases:

The Company has acquired Computer Systems and Office Equipment on a three year lease, which is classified as finance lease as envisaged in the Accounting Standard (AS) 19 - Leases, issued by the ICAI. Additionally, the Company has acquired Vehicles on hire purchase, which is treated as a lease

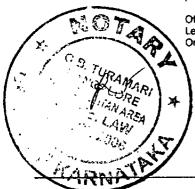
under AS 19.	20	07	200	06
Minimum lease payments: Less than one year	70,797,257		69,115,255	
One to five years	54,848,367	125,645,624	62,370,646	131,485,901
(Less): Interest not due				
Less than one year	(5,244,128)		(4,780,416)	
One to five years	(4,131,635)	(9,375,763)	(2,533,809)	(7,314,225)
Present value of minimum lease payment	-	116,269,861	-	124,171,676
Of the above:				
Less than one year		65,553,129		64,334,838
One to five years	_	50,716,732		59,836,838
\	_	116,269,861		124,171,676

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AXA Business Services Pvt. Ltd.

Uma Raghavendran

Company Secretary & Associate VP Compliance





#### Schedule to Accounts

16. Notes on Accounts - Contd.

Rupees

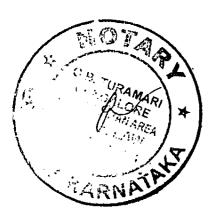
# 15. Employee Benefits:

(a) For the financial year ended December 31, 2007, the Company has adopted Accounting Standard 15 (revised 2005) [AS 15 (Revised)] on Employee Benefits. Disclosures envisaged in AS 15 (Revised) towards gratuity are given below:

	towards gratuity are given below:	J (11011300)
		Gratuity
i)	Reconciliation showing the movements during the year in the net liability of Defined Benefit Obligation (Gratuity) recognised in the Balance Sheet:	
	Obligations at the beginning of the year	25,267,163
	Add: Current Service cost	13,160,237
	Add: Interest cost	2,021,373
	Add: Actuarial (gain)/ loss due to change in assumptions	(60,325)
	Less: Benefits paid during the year	(2,502,731)
	Obligations at the end of the year	37,885,717
ii)	Reconciliation of opening and closing balances of the fair value of plan assets:	
	Fair Value of Plan assets at the beginning of the year	-
	Add: Expected Return on Plan Assets	-
	Add: Actuarial (gain)/ loss	-
	Add: Contributions	2,502,731
	(Less): Benefits Paid	(2,502,731)
	Fair Value of Plan assets at the end of the year	-
iji)	Reconciliation of present value of defined benefit obligation and the fair value of plan assets to the assets and liabilities recognised in the balance sheet:	
	Present Value of Obligation as at December 31, 2007	37,885,717
	(Less): Fair Value of Plan Assets as at December 31, 2007	-
	Amount recognised in the Balance Sheet	37,885,717
iv)	Expense recognised in Profit and Loss account under "Operating and Other Expenses" in Schedule 14:	
	Current service cost	13,160,237
	Add: Interest cost	2,021,373
	(Less); Expected Return on Plan Assets	-
	Add: Actuarial (gain)/ loss due to change in assumptions	(60,325)
	-	15,121,285
v)	The principal actuarial assumptions used as at the Balance Sheet date are as follows:	

Discount rate per annum 8.00% Interest rate per annum 8.00% Expected return on plan assets 8.00%

(b) The Guidance on Implementing AS 15 (Revised) states that benefit involving employer established provident funds, which require interest shortfalls to be made good by the employer, are to be considered as defined benefit plans. Pending the issuance of the guidance note from the Actuarial Society of India, the Company's actuary has expressed an inability to reliably measure such provident fund liabilities and accordingly, the Company is unable to disclose the related information.



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AXA Business Services Pvt. Ltd.



#### Schedule to Accounts

B.

- 16. Notes on Accounts Contd.
- 14. Related Party Disclosures Contd.

Related Party Disclosures - Contd.

Summary of transactions with related parties during the year is as follows:

Key Others Total Holding Fellow Nature of transaction Management Companies **Subsidiaries** [A(d)] [A(a)(ii)] [A(b)(i)] Personnel [A(c)] Other Reimbursements: 15,025,575 15,025,575 **AIMF** (2,185,670)(-) (-) (2,185,670)(-) 13,854,000 **BAGI** 13,854,000 (-) (-) (-) 479,769 479,769 Others (-) (3,181,525)(-) (3,181,525)(-)Recharges borne by the Company: 40,435,891 40,435,891 **AUK** (-) (-)(-) (-) Preference Shares redeemed during the year (refer Note 22 below): 181,683,000 181,683,000 GIL **(-)** (-) (-) (-) (-) Assets acquired on lease: 67.951.913 **ATS** 67,951,913 (69,630,812) **(-)** (-)(69,630,812) (-) Secured loans taken during the year: 67,951,913 67.951.913 ATS (69,630,812) (-)(-)(69,630,812) (-) Secured loans repaid

#### Notes:

Payables

ATS

during the year:

Receivables

Balance outstanding at the year-end:

(i) Figures in brackets relate to previous year.

(ii) The above information has been determined to the extent such parties have been identified on the basis of information provided by the Company, which has been relied upon by the auditors.

70,527,379

(-)

(-)

(-)

(52,445,977)

273,616,954

158,196,645 (133,665,960)

(291,872,295)

(-)

(-)

(-)



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Uma Raghavendran Company Secretary & Associate VP Compliance



70,527,379

(52,445,977)

273,616,954

158,196,645

(133,665,960)

(291,872,295)

(-)

(-)

Rupees

#### Schedule to Accounts

- 16. Notes on Accounts Contd.
- 14. Related Party Disclosures Contd.

Rupees

B. Summary of transactions with related parties during the year is as follows:

Nature of transaction	Holding Companies [A(a)(ii)]	Fellow Subsidiaries [A(b)(i)]	Key Management Personnel [A(c)]	Others [A(d)]	Total
Operating and Other expenses: Employee Cost (refer Note 7 above):					
O.Sanders	<del>.</del> (-)	- (-)	11,579,281 (-)	<del>-</del> (-)	11,579,281 (-)
S. Banerjee	(-)	(-)	9,274,893 (6,432,009)	- ( <del>-</del> )	9,274,893 (6,432,009)
C. Buch	(-)	(-)	9,310,441 (7,073,595)	(-)	9,310,441 (7,073,595)
Others	(-)	- (-)	1,379,049 (26,793,593)	(-)	1,379,049 (26,793,593)
Contribution to Provident Fund: AEPFT IT Infrastructure Support and	- (-)	- (-)	(-)	22,302,673 (13,274,190)	22,302,673 (13,274,190)
Maintenance: ATS	· (-)	174,244,143 (137,094,902)	- (-)	(-)	174,244,143 (137,094,902)
Software: ATS	(-)	5,533,686 (46,026,331)	(-)	- (-)	5,533,686 (46,026,331)
AGS	- (-)	47,600,000 (-)	- (-)	( <del>-</del> )	47,600,000 (-)
Communication: ATS Interest on Fixed	· (•)	80,785,428 (67,752,846)	- (-)	- (-)	80,785,428 (67,752,846)
Loans: ATS Relmbursement of	(-)	4,193,654 (2,115,405)	(-)	( <del>-</del> )	4,193,654 (2,115,405)
Operatin and Other Expenses (refer Note 10 above): AIMF	- (-)	44,177,526 (10,181,113)		(-)	44,177,526 (10,181,113)
ASL	( <del>-</del> )	18,618,234 (16,474,253)	-	(-)	18,618,234 (16,474,253)
ALI	- (-)	16,288,612 (32,817,661)		<u>-</u> (-)	16,288,612 (32,817,661)
AUK	- (-)	12,844,910 (28,961,066)		- (-)	12,844,910 (28,961,066)
BAGI	- (-)	17,850,359 (-)		· (-)	17,850,359 (-)
Others	(-)	76,841,411 (97,751,309)	- (-)	(-)	76,841,411 (97,751,309)

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AXA Business Services Pvt. Ltd.

Company Secretary & Associate VP Compflance



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#### Schedule to Accounts

16. Notes on Accounts - Contd.

14. Related Party Disclosures - Contd.

Rupees

Ref.	Description of relationship	Names of related parties
d.	Others (entities where key management personnel are able to exercise significant influence)	AXA Employees' Provident Fund Trust (AEPFT)

B. Summary of transactions with related parties during the year is as follows:

Nature of transaction	Holding Companies [A(a)(ii)]	Fellow Subsidiaries [A(b)(i)]	Key Management Personnel [A(c)]	Others [A(d)]	Total
Services:	<del></del> -				
ASL	-	799,732,083	Ž.	-	799,732,083 (732,894,583)
	(-)	(732,894,583)	(-)	(-)	(732,094,303)
ALI	•	410,715,645	-	•	410,715,645
	(~)	(398,475,383)	(-)	(-)	(398,475,383)
AUK	-	343,244,947	-	_	343,244,947
	(-)	(310,337,263)	(-)	(-)	(310,337,263)
APPP	_	242,853,390	-	-	242.853,390
	(-)	(255,492,940)	(-)	(-)	(255,492,940)
AAP	-	227,244,239	•	•	227,244,239
	(-)	(178,826,938)	(-)	(-)	(178,826,938)
Others	-	256,680,436	-	-	256,680,436
	(-)	(222,661,561)	(-)	(-)	(222,661,561)
Rent (Income):					
ATS	•	17,819,300	-	-	17,819,300
	(-)	(14,616,000)	(-)	(-)	(14,616,000)
AGS	_	9,038,120	•		9,038,120
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(-)	(-)	(-)	(-)	(-)
BAGI	_	340,025	_		340,025
	(-)	(-)	(-)	(-)	(-)
Reimbursement of					
FBT:		1,394,036			1,394,036
ALI	(-)	(1,744,584)	(-)	(-)	(1,744,584)
	(-7	(1,1 1 1,00 1)	( )	* /	(1) 11/22 17
ASL	•	1,236,771	•	-	1,236,771
	(-)	(1,015,203)	(-)	(-)	(1,015,203)
AUK	-	1,201,174	-	•	1,201,174
	(-)	(1,571,798)	(-)	<b>(-)</b>	(1,571,798)
Others		3,278,552	-	-	3,278,552
- <del>-</del>	(-)	(600,483)		(·)	(600,483)



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AXA Business Services Pvt. Ltd.





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Notes on Accounts - Confd. .9 L

Related Party Disclosures: 71

Names of related parties Description of relationship Aef. Names of related perties and description of relationship: Α.

(j) **EXA SA, France** Ultimate Holding Company Parties where Control exists:

Holding Company (ii)

Parties under common control with

during the year. whom transactions have taken place ď,

Fellow Subsidisries (i)

Wholetime Directors

Chief Executive Officer Key Management Personnel

Joint Chief Executive Officer

AXA Technology Services India Private Limited, India (ATS)
AXA Assurances Inc, Canada AXA Technology Services Inc. United States GIE AXA, France AXA China Region Insurance Co Limited, Hong Kong (ACL) AXA Assistance (UK) Limited, United Kingdom

AXA Group Solutions SA, France

AXA Investment Managera Limited, United Kingdom (SDA) eibni ,batimide Private Limited, India (AGS)

Alliance Bernatein Investor Services Inc, United States

Graywood Investments Limited, United Kingdom (GIL)

AXA Insutance UK PIC, United Kingdom (ALI) Alliance Bematein, LP, United States

AXA Equitable Life Insurance Co., United States AXA Life Insurance Company Limited, Japan (9AA) eilenteuA ,befimid agnibloH oilee eisa AXA AXA PPP Healthcare, United Kingdom (APPP) AXA Sunlife Services Ptc, United Kingdom (ASL)

AXA Belgium SA, Belgium AXA Services AG, Germany

Societe Beaujon, France

AXA UK Pic, United Kingdom (AUK)

Krungthai AXA Life Insurance Company Limited, Thailand

AXA Investment Managers SA, France (AIMF) Denplan Limited, United Kingdom

Bharti AXA General Insurance Company Limited (BACI) Bharti AXA Life Insurance Company Limited, India (BAL)

belimi. AXA investment Managers Private Limited

enabna2.O S. Banerjee

M. Chalisgaonkar (for part of the year)

P. Bisht (for part of the year)

C. Buch

AXA Business Services Pvt. Ltd.

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Rupees

Schedule to Accounts

13

Rupees

Notes on Accounts - Contd. 16.

Segment Reporting:

Primary Segment Disclosures: (8)

are given below. have been dassified as separate business segments. Accordingly, primary reporting disclosures for business segments, as envisaged in Accounting Standard (AS) 17 on Segment Reporting Issued by ICAI, processing, project migration, IT services, etc.) and voice (which represents call centre) services, which The Company's operations predominantly relate to providing of non-voice (which includes data

assets and liabilities are un-allocable except for Sundry Debtors: the following reportable segments as they are used interchangeably between the segments. All other Fixed assets used in the Company's business and liabilities contracted for are not identifiable in line with

Note: Figures in brackets relate	and of e		( to a ta t	4.5	4
gnuquk Depjora Yqyances:		444,1588,161 (174,150,002)	£61,858,88 (\$10,464,87)	059,01 <i>E,E</i> (-)	722,127,03 <u>S</u> (884,212,372)
Current Assets, Loans	pue				
nottexeT enoted thore Texation		( <del>-</del> )	( <del>-</del> )	(-)	362,761,236 (069,017,233)
Add: Unallocable Income		(-) -	(-)	(-)	187,816,431 (SSE,669,64)
Less: Interest on Fixed Loans		(-)	(-)	(-)	06S, 468,8 (688,587,8)
Segment Profit (Loss)		184,285,281 (887,412,844)	162,158,74 (174,348,071)	784,404,8 - (-)	264,217,40S (72S,038,813)
External Sales	-	691,887,647,1 (697,811,813,1)	\$69,153,408 (878,178,088)	628,040,⊊6 (-)	047,074,082,S (868,886,890,S)
		Non-Voice	Voice	Shera	l630T

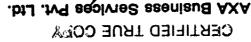
Secondary Segment Disclosures:

disclosures are given on geographic lines. States and Canada) through its facilities based in India. Accordingly, secondary segment reporting Hong Kong and India) Europe (United Kingdom, France, Germany and Belgium) and America (United The Company services its customers (only related parties) who are based in Australia, Asia (Japan,

(868,888,860,S) (842,420,601) (352,522,757,1) (743,522,57) External Sales 27,244,239 2,280,470,740 078,820,031 1,824,518,749 **78,652,082** Europe BISA SilstreuA lato i

(856,938,871)

Note: Figures in brackets relate to previous year.



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#### Schedule to Accounts

Notes on Accounts - Contd. 16.

Rupees

Deferred Tax: (c)

> The net Deferred Tax Asset/ (Liability) as on December 31, 2007 amounting to Rs.12,727,459 (2006: Nil) has been arrived at as follows:

Deferred Tax Asset/ (Liability) arising from:

2007

Difference between carrying amount of fixed assets in the financial (i)

statements and the Income Tax Return (Net)

(1,371,494)(3,138,598)

Expenses charged in the financial statements but allowable as a (ii) deduction in the future years under the Income Tax Act, 1981: Provision for Gratuity Provision for Leave Encashment

12,877,354 1.221.599

(iii) Unabsorbed Depreciation allowance carried forward as per the Income Tax Act. 1961

3.138,598

Net Deferred Tax Asset/ (Liability)

12,727,459

Net Deferred Tax Credit for the year accounted for as: Credit in Profit and Loss Account under 'Provision for Taxation'

12,727,459

Notes:

The tax impact for the above purpose has been arrived at applying a tax rate of 33.99% (2006: 33.66%) being the prevailing tax rate for Indian Companies under the Income Tax Act, 1961.

No deferred tax asset/ liability has been accounted for in the books in (ii) respect of certain timing differences, which are expected to reverse within the tax holiday period based on Accounting Standards Interpretation (ASI) 5 issued by the Institute of Chartered Accountants of India (ICAI).

Deferred tax asset on unabsorbed depreciation allowance has not (iii) been accounted for by virtue of Accounting Standards Interpretation (ASI) 9 on "Virtual certainty supported by convincing evidences" issued by the ICAL

12. (a) The Company has entered into forward exchange contracts for hedging the foreign exchange fluctuation risk on its receivables, which has been accounted for in line with AS 11 "The Effects of Changes in Foreign Exchange Rates" (revised 2003) issued by ICAI. Accordingly, the contracted foreign currency payable to banks of Rs.235,822,882 (2006: Rs.282,475,547) and related amount receivable of Rs.243,705,786 (2006: Rs.277,959,188), in the subsequent year, have been disclosed under Other Liabilities (Schedule 11) and Advances recoverable in cash or in kind or for value to be received (Schedule 10) respectively, while the differential premium credit carried forward is Rs.259,934 (2006: Rs.175,457).

Forward foreign exchange contracts entered into by the Company to (b) cover its estimated foreign currency transactions but not represented by assets

2006 2007

1,134,513,582

The above contracts have not been accounted for in the books in the absence of guidelines available in AS 11 (revised) for accounting of forward exchange contracts entered into to hedge the foreign currency risks of future transactions in respect of which firm commitments are made.



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#### **Schedule to Accounts**

16. Notes on Accounts - Contd.

Rupees

10. Operating and Other expenses (Schedule 14) is net of recovery of Rs.186,621,052 (2006: Rs.186,185,402) on account of expenditure recoverable from a holding company and fellow subsidiaries in connection with services rendered, as detailed below:

	2007	2006
Salaries, Bonus, etc.	83,885,957	34,964,753
Staff Welfare	3,089,791	65,003
Rent	27,816,143	86,780,188
Software Development Support and Maintenance	2,882,172	1,047,960
Legal and Professional	5,433,29 <del>6</del>	-
Recruitment and Training	2,250,621	•
Travelling and Conveyance	53,805,016	60,300,247
Communication	2,517,868	3,018,917
Miscellaneous	4,940,188	8,334
	186.621.052	186,185,402

The above netting off against expenses does not have any impact on the profit for the year.

#### 11. Taxation:

#### (a) Transfer Pricing:

The Finance Act, 2001, has introduced, with effect from assessment year 2002-03 (effective April 1, 2001) detailed Transfer Pricing regulations (the regulations) for computing the income and expenditure from 'international transactions' between 'associated enterprises' on an 'arm's length' basis. The regulations, inter alia, also require the maintenance of prescribed documents and information including furnishing a report from an Accountant within the due date of filing the Return of Income.

For the fiscal year ended March 31, 2007, the Company had undertaken a study to comply with the regulations for which the prescribed certificate of the Accountant has been obtained and this did not envisage any tax liability.

For the fiscal year ended March 31, 2008, the Company will carry out a similar study to comply with the regulations.

#### (b) Current Tax:

The tax year of the Company being April to March, the provision for taxation for the year ended December 31, 2007 is the aggregate of the provision made for the period from January 01, 2007 to March 31, 2007 amounting to Rs.5,280,221 (2006: Rs.4,000,000) and the provision based on the figures for the remaining nine months period from April 1, 2007 to December 31, 2007 amounting to Rs.3,621,396 (2006: Rs.2,000,000). The ultimate income tax liability for the fiscal year 2007-08, however, will be determined based on the results of the Company for the fiscal year ending March 31, 2008

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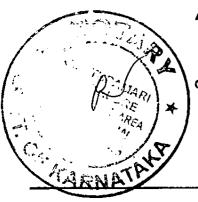
#### Schedule to Accounts

#### 16. Notes on Accounts - Contd.

10.	Notes on Accounts - Conta.		Rupees
	_	2007	2006
7.	Whole Time Directors' Remuneration (excluding Provision for Gratuity and Leave Encashment):		
	Salaries, Bonus, etc. (Note) Contribution to Provident and Other Funds Perquisites (calculated in accordance with Income Tax Rules)	30,792,364 701,754 49,546 31,543,864	38,608,078 1,232,142 458,977 40,299,197
	Note: Performance incentives, as per the Company's scheme, included above are based on the disbursements made by the Company during the year.	31,043,004	40,235,187
8.	Auditors Remuneration (Included in Legal and Professional in Schedule 14)*:		
	Statutory Audit [Including Rs.525,000 (2006: Rs.150,000) relating to earlier year] Group reporting Audit [Including Nil (2006: Rs.150,000) relating to earlier year]	2,500,000	1,450,000
	Tax Accounts and Tax Audit Certification	450,000 75,000	750,000 75,000
	Others [Including Rs.700,000 (2006: Nil) relating to earlier year] Out of Pocket Expenses *Excluding service tax	700,000 42,346	18,765
9.	The particulars of equity share holdings is as follows:		
(i)	Held by Graywood Investments Limited (GIL), United Kingdom, the holding company:		
(a)	2,039,999 (2006: 2,039,999) shares of Rs.10/- each with repatriable benefits	20,399,990	20,399,990
(b)	8,766,319 (2006: 8,766,319) shares of Rs.10/- each pursuant to Reserve Bank of India (RBI) and Foreign Investment Promotion Board (FIPB) approvals	87,663,190	87,663,190
(c)	15,517,690 (2006: 15,517,690) shares of Rs.10/- each under the automatic route in terms of the RBI Notification No. FERA 182/98 RB dated February 10, 1998, and the notification contained in Press Note No.07 (1999 Series) dated April 1, 1999 of the Department of Industrial Policy and Promotion	155,176,900	155,176,900
(ii)	2 (2006: 2) shares of Rs.10/- each held by GRE Nominee Shareholdings Limited, United Kingdom, on behalf of GIL, the	20	20
	beneficial owner of the shares	263,240,100	263,240,100
	<del>-</del>		,,

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AXA Business Services Pvt. Ltd.





#### Schedule to Accounts

#### 16. Notes on Accounts - Contd.

Rupees

#### Earnings Per Share: (ix)

Annualised earnings/ (loss) per equity share (basic and diluted) is arrived at based on Net Profit/ (Loss) after taxation to the weighted average number of equity shares.

#### (x) Provisions:

Provisions are recognised when the Company has a present obligation as a result of past events, for which it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed regularly and are adjusted where necessary to reflect the current best estimates of the obligation. Where the Company expects a provision to be reimbursed, the reimbursement, if virtually certain, is recognised as a separate asset.

#### (xi) Leases:

Assets acquired under finance leases are capitalised at the lower of the fair value of the leased assets at the inception of the lease term and the present value of the minimum lease payments. Lease payments are apportioned between the finance charge and the reduction of outstanding liability. The finance charge is allocated to periods during the lease term at a constant periodic rate of interest on the remaining balance of the liability.

#### (xii) Impairment of Assets:

At each Balance Sheet date, the Company assesses whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount. If the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognised in the Profit and Loss Account to the extent the carrying amount exceeds the recoverable amount.

		2007	2006
2.	Estimated amount of contracts remaining to be executed on capital account (net of advances) and not provided for	13,629,145	7,795,956
3.	Contingent Liabilities (Note):		
	Bank Guarantees Income tax matters in dispute Others	58,261,000 8,616,583* 5,000,000	6,548,187 6,647,931 -
	* Including Rs.7,192,390 paid under protest		
	Note: Contingent Liabilities disclosed above represents possible obligations where possibility of cash outflow to settle the obligation is remote.		
4.	CIF Value of imports:		•
	Capital Goods (including assets taken on Finance Lease)	82,715,386	66,020,993
<b>5</b> .	Expenditure in Foreign currency:		
	Travelling and Conveyance [Net of reimbursement aggregating to Rs.47,544,354 (2006: Rs.38,400,463)] Software Development Support and Maintenance Communication IT Infrastructure Support and Maintenance Miscellaneous	9,002,870 6,895,686 : 80,785,428 174,244,143 1,420,822	12,786,083 46,026,331 67,752,846 135,002,223

Earnings in Foreign currency: 6.

> Services - Data processing, Call Centre, Project Migration and IT Services and others

2.271.506.975

2,098,113,127

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#### **Schedule to Accounts**

#### 16. Notes on Accounts - Contd.

Rupees

(v) Forward exchange contracts to hedge foreign currency risks of future transactions in respect of which firm commitments are made:

The Company enters into forward foreign exchange contracts to mitigate the exposure in foreign currency on forecast cash flows in certain foreign currencies. The Company accounts for forward exchange contracts that constitute a hedge from an economic perspective based on their designation as "effective hedges" or "non effective hedges".

To designate a forward contract as an effective hedge, management objectively evaluates on an ongoing basis each contract with appropriate supporting documentation and evidence at the inception of each forward contract and on an ongoing basis to determine whether these forward contracts are effective in achieving offsetting cash flows attributable to the hedged risk or not.

The Company records the gain or loss on effective hedges in the Profit and Loss Account on maturity.

(vi) Employee Benefits:

(a) Defined-contribution plans:

Contribution to the Employees' Provident Fund and Employees' Pension Scheme are as per statute and are recognised as expenses during the period in which the employees perform the services.

(b) Defined-benefit plans:

Liability towards gratuity is determined on actuarial valuation using the Projected Unit Credit Method at the balance sheet date. Actuarial Gains and Losses are recognised immediately in the Profit and Loss Account.

(c) Other long term employee benefits:

Liability towards leave encashment and compensated absences are recognised at the present value based on actuarial valuation at each balance sheet date.

(d) Short term employee benefits:

Liability of earned leave, compensated absences, performance incentives etc. are recognised during the period when the employee renders the services.

(vii) Investments:

ORE Marea Long term Investments are stated at cost, and provision, where necessary, is made to recognise a decline, other than temporary, in the value of investments. Current investments are stated at lower of cost and realisable value.

(viii) Taxes on Income:

Current tax is determined on the basis of the Income Tax Act, 1961.

Fringe benefit tax is determined at current applicable rates on expenses falling within the ambit of 'Fringe Benefit' as defined under the Income Tax Act, 1961.

Deferred tax is recognised on timing differences between the accounting income and the taxable income for the year and quantified using the tax rates and laws enacted or substantively enacted as on the Balance Sheet date. Deferred tax assets are recognised and carried forward to the extent that there is a reasonable or virtual certainty, as may be applicable, that sufficient future taxable income will be available against which such deferred tax asset can be realised.

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AXA Business Services Pvt. Ltd.



#### Schedule to Accounts

16. Notes on Accounts

Rupees

- 1. Significant Accounting Policies
- (i) Method of Accounting:

The Company adopts historical cost concept and accrual basis in the preparation of its accounts.

(ii) Fixed Assets and Depreciation:

Fixed Assets are stated at their original cost of acquisition and subsequent improvements thereto including taxes, duties, freight and other incidental expenditure related to acquisition and installation of the assets concerned.

Depreciation is provided on a Straight Line Method (SLM) at rates prescribed in Schedule XIV to the Companies Act, 1956, except for the following, which are based on management's estimate of useful life of the assets concerned:

	Rate of depreciation
Computers	33.33%
Office Equipment	20.00% -33.33%
Furniture and Fixtures (lying at employees' residence)	33.33%
Software	33.33%
Vehicles	25.00% - 50.00%

Operating software is capitalised along with the related fixed assets while application software is charged off on purchase, except for major application software, which are amortised over its estimated useful life as determined by the management.

Fixed assets individually costing up to Rs.5,000 are depreciated at the rate of 100% on purchase.

Leasehold Improvements are amortised over the period of lease.

Assets acquired on finance lease are depreciated over the period of lease or estimated useful life as above, whichever is lower.

(iii) Revenue Recognition:

Revenue is recognised as and when the services are performed.

(iv) Foreign Currency Transactions:

Transactions in foreign currencies are recognised at rate of exchange as was prevailing on the date of the transaction.

Liabilities/ assets in foreign currencies are reckoned in the accounts as per the following principles:

All monetary items of foreign currency liabilities/ assets are restated at the rates ruling at the year end and all the exchange gains/ losses arising there from are adjusted to the Profit and Loss Account except those covered by forward contract rates where the premium or discount arising at the inception of such forward exchange contract is amortised as expense or income over the life of the contract.

Exchange differences on forward contracts are recognised in the Profit and Loss Account in the reporting period in which the exchange rates change. Any profit or loss arising on cancellation or renewal of such forward contracts is recognised as income or expense for the year.

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AXA Business Services Pvt. Ltd.

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Schedules to Accounts		
001100000000000000000000000000000000000	2007	2006
	Rupees	Rupees
13. Other Income		
Interest from Banks (Gross) [Tax Deducted at Source: Rs.799,355 (2006:		
Rs.1,712,781)]	4,003,694	6,263,032
Interest - Others (Gross) [Tax Deducted at Source: Nil (2006: Nil)]	1,188,492	-
Dividend (Gross) [Tax Deducted at Source: Nil (2006: Nil)]	46,095,913	18,006,787
Profit on Sale of Investments	6,793,565	4,375,900
Rent [Including Rs.2,319,840 (2006: Nil) relating to earlier years]	27,413,021	14,616,000
Exchange Gain (Net)	65,327,753	52,426,757
Recovery of Fringe Benefit Tax	7,110,533	4,932,068
Liability no longer required written back	4,236,714	-
Miscellaneous	2,150,096	1,439,535
	164,319,781	102,060,079
14. Operating and Other Expenses (Schedule 16 Note 10)		
Employees' Cost:		
Salaries, Bonus, etc. (Including Provision for Leave Encashment: Rs.1,693,679		
(2006: Provision for Leave Encashment Rs.25,458)]	980,342,803	642,489,119
Contribution to Provident and Other Funds [Including Provision for Gratuity:		
Rs.12,618,554 (2006; Rs.5,366,253)]	53,368,425	33,928,752
Staff Welfare	29,613,762	29,944,602
	1,063,324,990	706,362,473
Rent [Including Rs.5,198,922 (2006: Nil) relating to earlier years]	156,386,394	134,951,539
Rates and Taxes	3,250,786	5,759,069
Insurance	27,114,877	15,983,242
Power and Fuel	60,472,698	52,128,096
Repairs and Maintenance - Others	62,520,992	46,681,919
T Infrastructure Support and Maintenance	174,244,143	137,094,902
Software Development Support and Maintenance	56,121,422	46,026,331
Legal and Professional	34,834,009	28,541,333
Recruitment and Training	19,494,690	14,281,479
Travelling and Conveyance	141,276,589	102,444,496
Communication	85,893,481	71,417,029
Loss on Sale/ Scrapping of Fixed Assets (Net)	7,861,403	605,552
Miscellaneous	22,231,599	20,746,635
This state of the	1,915,028,073	1,383,024,095
15. Interest		
On Fixed Loans	6,834,230	3,782,589
	6,834,230	3,782,589

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Schedules to Accounts		
	2007	2006
	Rupees	Rupees
10. Loans and Advances		
(Unsecured, Considered good)		
Prepaid Expenses	36,689,782	35,564,981
Income Tax (Net of Provision)	24,332,303	36,122,002
MAT Credit Entitlement	25,664,244	•
Advances recoverable in cash or in kind or for value to be received (Note)	383,255,075	328,549,320
	469,941,404	400,238,303
Note: Includes amount receivable on forward contracts:		
Rs.243,705,786 (2006: Rs.277,959,188) (Schedule 16 Note 12).		
11. Current Liabilities and Provisions		
A. Liabilities		
Sunday Cradition:		
Sundry Creditors:  Dues to Micro Enterprises and Small Enterprises (Schedule 16 Note 18)	•	
Others	68,762,315	22,732,046
Advance from Customers	1,105,200	1,166,545
Other Liabilities (Note)	479,142,608	452,247,621
Olivi Eddinies (1704)	549,010,123	476,146,212
Note: Includes foreign currency payable on forward contracts: Rs.235,822,882		
(2006: Rs.282,475,547) (Schedule 16 Note 12).		
B. Provisions		
Fringe Benefit Tax (Net of Payments)	-	4,500,000
Gratuity	37,885,717	25,267,163
Leave Encashment	3,593,995	1,900,316
	41,479,712	31,667,479
12. Services [Schedule 16 Note 1(iii)]		•
Exports:		
Data Processing	1,683,910,066	1,424,169,304
Call Centre	504,631,694	580,571,875
Project Migration	34,504,902	52,744,540
IT Services	16,419,460	40,627,408
Others	32,040,853	-
Domestic:		457 400
Data Processing	5,277,983	157,493
Project Migration	3,685,782	175,090
IT Services	2,280,470,740	242,958 2,098,688,668
	2,200,710,170	-,000,000,000

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AXA Business Services Pvt. Ltd.



Schedules to Accounts		
	2007 Rupees	2006 Rupees
5. Investments [Schedule 16 Note 1(vii)] - Contd. Current, Quoted	·	Nupoto
Brought forward	508,805,263	720,547,885
Citibank - Principal Cash Management Fund - Liquid - Weekly Dividend Reinvestment Nii (2006: 2,009,556) units of Rs.10 each fully paid (sold during the year)	-	20,336,911
Standard Chartered - FMP Quarterly Series Dividend Nil (2006: 2,000,000) units of Rs.10 each fully paid (sold during the year)	-	20,000,000
	508,805,263	760,884,796
* Aggregate Net Asset Value (NAV) as at the year end: Rs.512,722,852 (2006: Rs.760,884,796).		
Notes:  (i) Includes Rs.51,000,000 (2006: Nil) under lien with bank against guarantees.  (ii) Particulars of Investments purchased and sold/ restated during the year is provided in Note 20 on Schedule 16.		
7. Sundry Debtors (Unsecured, Considered Good)		
Exceeding Six Months	2,901,495	78,736
Other Debts	247,819,762 250,721,257	276,436,753 276,515,489
Note: Represents due from fellow subsidiaries: Rs.250,721,257 (2006: Rs.276,515,489).		
8. Cash and Bank Balances		
Cash on hand	179,125	285,176
Balances with Scheduled Banks:		
Current Accounts [Note (i)]	467,338,663	364,944,189
Balances in other Banks in Current account:	20 720 466	
Citibank - London [Note (ii)] Term Deposits [Note (iii)]	28,730,465 417,332,799	64,000,000
Term Deposits [Mote (iii)]	913,581,052	429,229,365
Notes:		
(i) Includes Rs.464,515,871 (2006: Rs.335,918,581) in Exchange		
Earners' Foreign Currency (EEFC) Account.		
<ul><li>(ii) Maximum amount outstanding during the period Rs.28,730,465 (2006: Nil).</li><li>(iii) Includes Rs.5,000,000 (2006: Rs.6,548,187) under lien with bank against guarantees.</li></ul>		
9. Other Current Assets		
(Unsecured, Considered good)		
Other Deposits	100,052,308	109,491,078
Interest Accrued on Term Deposits	801,182	931,499
	100,853,490	110,422,577



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AXA Business Services Pvt. Ltd.



Schodule to Accounts	2007 Rupees	2006 Rupees
6. Investments [Schedule 16 Note 1(vii)] - Contd. Current, Quoted	·	
Brought forward	481,413,106	75,000,000
Deutsche Bank - DWS Credit Opportunities Cash Fund 1,856,783 (2006: Nil) units of Rs.10 each fully paid [1,800,000 (2006: Nil) units purchased during the year and 56,783 (2006: Nil) units accrued during the year under dividend reinvestment plan]  Citibank - HDFC Cash Management Savings Plus - Daily Dividend Reinvestment	18,715,626	-
801,456 (2006: Nil) units of Rs.10 each fully paid [800,000 (2006: Nil) units purchased during the year and 1,456 (2006: Nil) units accrued during the year under dividend reinvestment plan]	8,039,806	-
Citibank - Birla Sweep Fund - Dividend - Reinvestment 63,326 (2006: Nil) units of Rs.10 each fully paid (purchased during the year)	636,725	•
Standard Chartered - GSSIF-MT-Fortnightly Dividend Nil (2006: 13,750,000) units of Rs.10. each fully paid (sold during the year)		137,500,000
Standard Chartered - Liquid Maturity Plan Nil (2006: 115,181) units of Rs.1,000 each fully paid (sold during the year)	-	115,192,126
Citibank - Templeton India Treasury Management Nil (2006: 58,855) units of Rs.1,500 each fully paid (sold during the year)		89,009,155
Standard Chartered - FMP Quarterly Series (2) Dividend Nil (2006: 7,000,000) units of Rs.10 each fully paid (sold during the year)	•	70,000,000
Citibank - DSP Meryll Lynch Liquidity Fund - Daily Dividend Reinvestment Nil (2006: 5,076,723) units of Rs.10 each fully paid (sold during the year)	-	50,818,000
Standard Chartered - FMP Yearly Series Growth Nil (2006: 5,000,000) units of Rs.10 each fully paid (sold during the year)	•	50,000,000
Citibank - Prudential ICICI Liquid Plan Nil (2008: 3,545,380) units of Rs.10 each fully paid (sold during the year)	•	42,017,715
Deutsche Bank - DWS Fixed Term Fund 28 - Dividend Option Nil (2008: 4,000,000 ) units of Rs.10 each fully paid (sold during the year)	-	40,000,000
Citibank - Principal Cash Management Fund - Liquid - Dally Dividend Reinvestment Nil (2006: 3,084,180) units of Rs.10 each fully paid (sold during the year)		30,648,541
Citibank - HDFC Cash Management Fund Nil (2006: 1,914,402) units of Rs.10 each fully paid (sold during the year)	-	20,362,348
Carry forward	508,805,263	720,547,885



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AXA Business Services Pvt. Ltd.

Company Secretary & Associate VP Compliance



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Schedule to Accounts	2007 Rup <del>ees</del>	2006 Rupees
6. Investments [Schedule 16 Note 1(vii)] Current, Quoted	Napoto	Кароо
Other than Trade		
Standard Chartered - FMP Arbitrage Fund Dividend - Plan B 8,650,996 (2006; 4,500,000) units of Rs.10 each fully paid [3,873,417 (2006; 4,500,000) units purchased during the year and 277,579 (2006;Nil) units accrued during the year under dividend reinvestment plan]	90,332,837	45,000,000
Deutsche Bank - Prudential ICICI - Blended Plan A - Fixed Maturity Plan 2,885,725 (2006: 2,885,725) units of Rs.10 each fully paid	30,000,000	30,000,000
Citibank - Templeton Floating Rate Fund - Dividend Reinvestment 8,083,161 (2006: Nil) units of Rs.10 each fully paid [7,759,640 (2006: Nil) units purchased during the year and 323,521 (2006: Nil) units accrued during the year under dividend reinvestment plan]	85,215,913	-
Citibank - Redeemable Non Convertible Debentures - Series 167 51 (2006: Nil) debentures of Rs.1,000,000 each (purchased during the year) [Note (i)]	51,000,000	•
Standard Chartered - Fixed Maturity Plan - Quarterly Series (19th) - Dividend 5,000,000 (2006: Nil) units of Rs.10 each fully paid (purchased during the year)	50,000,000	•
Standard Chartered - Grindlays Floating Rate Fund - Inst Plan B - Daily Dividend 4,007,092 (2006: Nil) units of Rs.10 each fully paid [3,998,057 (2006: Nil) units purchased during the year and 9,035 (2006: Nil) units accrued during the year under dividend reinvestment plan)	40,092,958	<del>-</del>
Standard Chartered - FMP Arbitrage Fund - Series 1 - Dividend - Plan B 4,000,000 (2006: Nil) units of Rs.10 each fully paid (purchased during the year)	40,000,000	•
Citibank - Templeton Short Term Income Plan - Weekly Dividend Reinvestment 28,123 (2006: Nil) units of Rs.1,000 each fully paid [27,571 (2006: Nil) units purchased during the year and 552 (2006: Nil) units accrued during the year under dividend reinvestment plan]	30,550,568	-
Citibank - Birla Sunlife Interval Income Fund - Daily Dividend Reinvestment 2,414,092 (2006: Nil) units of Rs.10 each fully paid [2,400,000 (2006: Nil) units purchased during the year and 14,092 (2006: Nil) units accrued during the year under dividend reinvestment plan]	24,220,830	-
Standard Chartered - Fixed Maturity Plan (10th) Growth 2,000,000 (2006; Nil) units of Rs.10 each fully paid (purchased during the year)	20,000,000	-
Citibank - Redeemable Non Convertible Debentures - Series 180 20 (2006: Nil) debentures of Rs.1,000,000 each (purchased during the year)	20,000,000	-
Carry forward .	481,413,106	75,000,000



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Contd.

Schedule to Accounts

5. Fixed Assets (Schedule 16 Note 1(ii))

2006 251,816,264 46,466,888 167,860,350 16,140,312	Additions Deletion 10,143,011 3,477,3 4,438,502 1,249,9 74,9 2,050,000 14,713,052 27,6	3,477,397 1,249,950 74,982	258,481,878 49,655,440 167,785,368 18,190,312 154,218,669	2006 55,645,691 6,780,569 144,558,171 2,711,891 45,118,717	31,803,737 2,208,468 20,577,609 5,607,945	2,323,507 198,037 61,282	2007 85,125,921	2007	2006 196,170,573
16,264 56,888 50,350	10,143,011 4,438,502 2,050,000 14,713,052	3,477,397 1,249,950 74,982	258,481,878 49,655,440 167,785,368 18,190,312 154,218,669	55,645,691 6,780,569 144,558,171 2,711,891 45,118,717	31,803,737 2,208,468 20,577,609 5,607,945	2,323,507 198,037 61,282	85,125,921	173,355,957	196,170,573
56,888 50,350 40,312	4,438,502	74,982	49,655,440 167,785,368 18,190,312 154,218,669	6,780,569 144,558,171 2,711,891 45,118,717	2,208,468 20,577,609 5,607,945	198,037	000 101		
50,350	2,050,000	74,982	167,785,368 18,190,312 154,218,669	144,558,171 2,711,891 45,118,717	20,577,609 5,607,945	61,282	000,157,0	40,864,440	39,686,319
40,312	2,050,000	27.600	18,190,312 154,218,669	2,711,891	5,607,945	ļ	165,074,498	2,710,870	23,302,179
	14,713,052	27,600	154,218,669	45,118,717	19 778 849	1	8,319,836	9,870,476	13,428,421
139,533,217					200	6,962	64,890,604	89,328,065	94,414,500
75,544,207	8,710,578	12,340,633	71,914,152	27,238,225	5,447,448	4,918,552	27,767,121	44,147,031	48,305,982
40,232,360	40,190,461	16,385,900	64,036,921	15,541,171	12,069,200	8,400,559	19,209,812	44,827,109	24,691,189
737,593,598	80,245,604	33,556,462	784,282,740	297,594,435	97,493,256	15,908,899	379,178,792	405,103,948	439,999,163
91,842,842	41,844,489	6,543,191	127,144,140	29,986,143	48,730,932	1,220,285	.77,496,790	49,647,350	61,856,699
71,860,191	26,107,424	16,919,912	81,047,703	24,229,527	14,506,044	178,995	38,556,576	42,491,127	549 486 526
20,02	140,197,017	000,810,70	232,474,300	501,010,150	100,100,	21,000,71	100, 202, 100		
757,819,321	209,545,664	66,068,354	901,296,631	260,004,777	151,231,073	59,425,745	351,810,105		
स्तर स्ताल का प्राणा सा			8,710,578 40,190,461 80,245,604 41,844,489 26,107,424 148,197,517 209,545,664	8,710,578 12,340,633 40,190,461 16,385,900 80,245,604 33,556,462 41,844,489 6,543,191 26,107,424 16,919,912 148,197,517 57,019,565 209,545,684 66,068,354	8,710,578 12,340,633 71,914,152 40,190,461 16,385,900 64,036,921 80,245,604 33,556,462 784,282,740 41,844,489 6,543,191 127,144,140 25,107,424 16,919,912 81,047,703 148,197,517 57,019,565 992,474,583 209,545,664 66,068,354 901,296,631	2,050,000	2,050,000       -       18,190,312       2,711,891       5,607,945         14,713,052       27,600       154,218,669       45,118,717       19,778,849         8,710,578       12,340,633       71,914,152       27,238,225       5,447,448         40,190,461       16,385,900       64,036,921       15,541,171       12,069,200         80,245,604       33,556,462       784,282,740       297,594,435       97,493,256       1         41,844,489       6,543,191       127,144,140       29,986,143       48,730,932       26,107,424       16,919,912       81,047,703       24,229,527       14,506,044         26,107,424       16,919,912       81,047,703       24,229,527       14,506,044         148,197,517       57,019,565       992,474,583       351,810,105       160,730,232       1         209,545,664       66,068,354       901,296,631       260,004,777       151,231,073       5	2.050,000         18,190,312         2,711,891         5,607,945           14,713,052         27,600         154,218,669         45,118,717         19,778,849         6,962           8,710,578         12,340,633         71,914,152         27,238,225         5,447,448         4,918,552           40,190,461         16,385,900         64,036,921         15,541,171         12,069,200         8,400,559           80,245,604         33,558,462         784,282,740         297,594,435         97,493,256         15,908,899           26,107,424         16,919,912         81,047,703         24,229,527         14,506,044         178,995           148,197,517         57,019,565         992,474,583         351,810,105         160,730,232         17,308,179           209,545,664         66,068,354         901,296,631         260,004,777         151,231,073         59,425,745	2.050,000         18,190,312         2,711,891         5,607,945         8,319,836           14,713,052         27,600         154,218,669         45,118,717         19,778,649         6,962         64,890,604         8           40,190,461         16,385,900         64,036,921         15,541,171         12,069,200         8,400,559         19,209,812         4           80,245,604         33,556,462         784,282,740         297,594,435         97,493,256         15,908,899         379,178,792         40           26,107,424         16,919,912         81,047,703         24,229,527         14,506,044         178,995         38,556,576         4           209,545,664         66,068,354         901,296,631         26,004,777         151,231,073         59,425,745         351,810,105

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AXA Business Services Pvt. Ltd.

Uma Raghavendran Company Secretary & Associate VP Compliance



6,848,379

25,815,947

(1) Acapital Work-in-Progress [Including Capital Advances: Rs.22,995,367 (2006: Rs.1,373,227)]

ndides Rs.64,036,921 (2006: Rs.40,232,360) acquired on hire purchase.

ents assets acquired from a fellow subsidiary.

AXA Business Services Pr. Ltd

Grubbalt man programme of the form of the

Schedule to Accounts

2007 Rupees 2006 Rupees

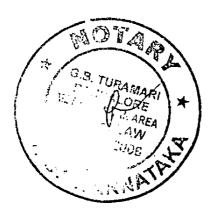
4. Unsecured Loan

From Bank - Book Overdraft

13,478,744 13,478,744 15,509,592 15,509,592







# AXA Business Services Pvt. Ltd.

Uma Reghavendran Company Sociotary & Accociato VP Compliane:

Schedules to Accounts		2007 Rupees	2006 Rupees
1. Capital		·	
Authorised:			
10,000,000 (2006: 10,000,000) 10% Redeemable		100,000,000	100.000.000
Non-Cumulative Preference Shares of Rs.10/- each [Note (i)] 52,500,000 (2006: 52,500,000) 5% Redeemable Non-Cumulative		100,000,000	100,000,000
Preference Shares of Rs.10/- each [Note (ii)]		525,000,000	525,000,000
37,500,000 (2006: 37,500,000) Equity Shares of Rs.10/- each		375,000,000	375,000,000
, , ,	•	1,000,000,000	1,000,000,000
Issued, Subscribed and Paid-up:			
Nil (2006: 9,200,000) 10% Redeemable Non-Cumulative			
Preference Shares of Rs. 10/- each fully paid up in cash [Note (i)]		-	92,000,000
Nil (2006: 8,968,300) 5% Redeemable Non-Cumulative			89,683,000
Preference Shares of Rs.10/- each fully paid up in cash [Note (ii)] 26,324,010 (2006: 26,324,010) Equity Shares of Rs.10/- each fully		•	65,000,000
paid up in cash (Schedule 16 Note 9)		263,240,100	263,240,100
	-	263,240,100	444,923,100
Notes:	·		
(i) 9,200,000 (2006: Nil) 10% Redeemable Non-Cumulative			
Preference shares held by Graywood Investments Limited,			
United Kingdom, the holding company, redeemed during the			
year (Schedule 16 Note 22). (ii) 8,968,300 (2006; Nil) 5% Redeemable Non-Cumulative			
Preference Shares held by Graywood Investments Limited,			
United Kingdom, the holding company redeemed during the			
year (Schedule 16 Note 22).			
2. Reserves and Surplus			
Capital Redemption Reserve:			
As per last Balance Sheet	-		-
Add: Transfer from Profit and Loss Account (Schedule 16			
Note 22)	181,683,000	181,683,000	-
Profit and Loss Account balance		1,614,526,757 1,796,209,757	1,441,205,376
		1,700,200,700	1,441,200,010
3. Secured Loans			
From a Financial Institution:			
Hire Purchase Loans [Note (i)]			40 ==4 0 :=
[Repayable within one year: Rs.9,190,129 (2006: Rs.7,198,956)]		35,110,041	19,771,847
Finance Lease Obligation [Note (ii)]		81,159,820	104,399,829
•		116,269,861	124,171,676

Notes:

(i) Secured by way of a charge on fixed assets acquired out of the loans.

(ii) Represents principal portion of minimum lease payments payable for assets acquired on finance lease from a fellow subsidiary (Schedule 16 Note 16(b)).

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Cash Flow Statement for the year ended December 31, 2007 - Contd.

			2007		2006
			Rupees		Rupees
	Total - brought forward		669,866,032		52,659,479
C.	Cash flow from Financing Activities				
	Proceeds from Borrowings		30,810,612		13,307,000
	Repayments of Borrowings		(15,472,418)		(11,074,208)
	Interest Paid (including on Finance Lease)		(6,074,190)		(4,108,088)
	Redemption of Preference Shares		(181,683,000)		•
	Net Cash from/ (used in) Financing Activities		(172,418,996)		(1,875,296)
	Adjustment for Unrealised Foreign Exchange				
	(Loss)/ Gain on Cash and Cash Equivalents		(11,064,501)		6,526,753
	Net Increase/ (Decrease) in Cash and Cash				
	Equivalents		486,382,535		57,310,936
	Cash and cash equivalents as at January 1, 2006:				
	Cash and Bank Balances	429,229,365		360,387,551	
	Book Overdraft	(15,509,592)	413,719,773	(3,978,714)	356,408,837
	Cash and cash equivalents as at December 31, 200	7:			
	Cash and Bank Balances	913,581,052		429,229,365	
	Book Overdraft	(13,478,744)	900,102,308	(15,509,592)	413,719,773

#### Notes:

- 1. The above Cash Flow Statement has been compiled from and is based on the Balance Sheet as at December 31, 2007 and the relative Profit and Loss Account for the year ended on that date.
- 2. The above Cash Flow Statement has been prepared in consonance with the requirements of Accounting Standard (AS) - 3 on Cash Flow Statements issued by the Institute of Chartered Accountants of India and the reallocations required for the purpose are as made by the Company.
- 3. Previous year's figures have been regrouped/ reclassified wherever necessary to confirm with current year's classification.

This is the Cash Flow Statement referred to in our report of even date

Partner

For and on behalf of Price Waterhouse & Co. **Chartered Accountants** 

Place: Bangalore

Date: February // , 2008

U Raghavèndran Company Secretary

Place: Pune

Date: February 11, 2008

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Cash Flow Statement for the year ended December 31, 2007

		2007			2006	
			Rupees		Rupees	
A.	Cash flow from Operating Activities					
	Profit before Taxation		362,197,986		662,710,990	
	Adjustments for:					
	Depreciation		160,730,232		151,231,073	
	Interest on Fixed Loans		6,834,230		3,782,589	
	Interest income *		(4,003,694)		(6,263,032)	
	Dividend		(46,095,913)		(18,006,787)	
	Loss/ (Profit) on Sale/ Scrapping of Fixed Assets		7,861,403		605,552	
	Unrealised Foreign Exchange Loss/ (Gain)		2,506,290		(1,938,678)	
	(Profit)/ Loss on Sale/ Restatement of Investments		(6,793,565)		(4,375,900)	
	Operating profit before working capital					
	changes		483,236,969		787,745,807	
	Adjustments for:					
	Trade and Other Receivables	(46,261,798)		(300,649,032)		
	Current Liabilities and Provisions	86,416,104	_	282,015,552		
		40,154,306		(18,633,480)		
	Adjustment for Unrealised Foreign Exchange					
	(Loss)/ Gain	8,558,211	48,712,517	(4,588,075)	(23,221,555)	
	Cash generated from operations		531,949,486		764,524,252	
	Income tax payments net of refunds	2,888,082		(38,689,786)		
	Fringe benefit tax payments	(15,519,447)	(12,631,365)	(24,241,565)	(62,931,351)	
	Net Cash from/ (used in) Operating Activities		519,318,121		701,592,901	
В.	Cash flow from Investing Activities					
	Purchase of Fixed Assets		(99,213,172)		(141,910,735)	
	Sale of Fixed Assets		9,786,160		6,037,057	
	Investments made		(2,100,056,597)		(2,015,005,106)	
	Sale of Investments		2,358,929,695		1,527,999,612	
	Interest Received		4,134,011		8,384,940	
	Dividend Income		46,095,913		18,006,787	
	Finance Lease payments		(69,128,099)		(52,445,977)	
	Net Cash from/ (used in) Investing Activities		150,547,911		(648,933,422)	
	Total - carried forward		669,866,032		52,659,479	

Excludes Interest Income on Income Tax Refund: Rs.1,188,492 (2006: Nil).

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AXA Business Services Pvt. Ltd.



#### **AUDITORS' REPORT**

#### TO THE MEMBERS OF AXA BUSINESS SERVICES PRIVATE LIMITED

- 1. We have audited the attached Balance Sheet of AXA Business Services Private Limited as at December 31, 2007 and the related Profit and Loss Account and Cash Flow Statement for the year ended on that date annexed thereto, which we have signed under reference to this report. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We have conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit Includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3.1 As explained in Note 25 on Schedule 16, the leasehold rent is expensed in the accounts based on the terms of the lease agreement instead of following the opinion of the Expert Advisory Committee of the Institute of Chartered Accountants of India (ICAI) on "Accounting for Scheduled Rent Increases in case of an Operating Lease", i.e., the rent payable over the total lease period be charged on a straight line basis. Had the method prescribed by the ICAI been followed the leasehold rentals would be higher by Rs.58,267,334 with consequential effect on the profits and on the net worth of the Company.
- As required by the Companies (Auditor's Report) Order, 2003, as amended by the Companies (Auditor's Report) (Amendment) Order, 2004, (together the 'Order'), issued by the Central Government of India in terms of sub-section (4A) of Section 227 of 'The Companies Act, 1956' of India (the 'Act') and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 5. Further to our comments in paragraph 4 above, we report that:
  - (a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - (c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (d) In our opinion, subject to remarks in paragraph 3.1 above, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Act;
  - (e) On the basis of written representations received from the directors, as on December 31, 2007, and taken on record by the Board of Directors, none of the directors is disqualified as on December 31, 2007 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Act:
  - (f) In our opinion and to the best of our information and according to the explanations given to us, the said financial statements, together with the notes thereon and attached thereto, give, in the prescribed manner, the information required by the Act and subject to remarks in paragraph 3.1 above, also give, a true and fair view in conformity with the accounting principles generally accepted in India:
    - in case of the Balance Sheet, of the state of affairs of the Company as at December 31, 2007;

in case of the Profit and Loss Account, of the profit for the year ended on that date; and

(iii) in case of the Cash Flow Statement, of the cash flows for the year ended on that date.

Partner

Membership No. F 50081

For and on behalf of

Price Waterhouse & Co.

CERTIFIED TRUE COFY Chartered Accountants

AXA Business Services Pvt. Ltd.

Uma Raghavendran

Company Secretary & Associate VP Compliance

Place: Bangalore Date February 11, 2008

#### **ANNEXURE TO AUDITORS' REPORT**

[Referred to in paragraph 4 of the Auditors' Report of even date to the members of AXA Business Services Private Limited on the financial statements for the year ended December 31, 2007]

- (i) (a) The Company is maintaining proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) The fixed assets of the Company have been physically verified by the management during the year and no material discrepancies between the book records and the physical inventory have been noticed. In our opinion, the frequency of verification is reasonable.
  - (c) During the year, the Company has not disposed off a substantial part of its fixed assets.
- (ii) The Company has not granted or taken any loans, secured or unsecured, to/ from companies, firms or other parties listed in the register maintained under Section 301 of the Act and accordingly clauses (iii)(b), (iii)(d), (iii)(d), (iii)(f) and (iii)(g) of the Order are not applicable.
- (iii) In our opinion, having regard to the information and explanations given to us that certain items purchased are of special nature for which suitable alternative sources do not exist for obtaining comparative quotations, there is an adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of fixed assets and for the sale of services. Further, we have neither come across nor have been informed of any major weaknesses in the internal control procedures of the aforesaid areas.
- (iv) In our opinion and according to the information and explanations given to us, there have been no contracts or arrangements referred to in Section 301 of the Act during the year to be entered in the register maintained under that Section. Accordingly, clause (v)(b) of the Order is not applicable.
- (v) The Company has not accepted any deposits from the public.
- (vi) In our opinion, the Company has an internal audit system commensurate with its size and nature of its
- (vii) (a) In our opinion, the Company is generally regular in depositing the undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income-tax, salestax, wealth tax, service tax, customs duty, excise duty, cess, as may be applicable and other material statutory dues with the appropriate authorities in India except dues in respect of sales-tax, as observed by us during the course of our examination of the books of account carried out in accordance with generally accepted auditing practices in India. The extent of arrears of statutory dues outstanding as at December 31, 2007 for a period of more than six months from the date they became payable in respect of respect of sales-tax are as follows:

Name of the statute	Nature of dues	Amount (Rs.)	Period to which amount relates	Date of payment
Maharashtra Value Added Tax	Sales-Tax	20,987	2007-08	•

(b) As at the year end, disputed dues on account of sales tax, income tax, customs duty, wealth tax, service tax, excise duty and cess, as may be applicable, that have not been deposited on account of a dispute is as follows:

Rs.

Income tax matters:

Demands arising out of order for assessment under Section 143(3) of the Income Tax Act for assessment year 2003-04 against which the Company has filed an appeal with the Commissioner of Income Tax (Appeals) I, Bangalore.

1,424,193 \*

\* Net of Rs.1,450,000 paid.

(viii) The Company has neither accumulated losses as at December 31, 2007 nor has it incurred any cash loss either during the financial year ended on that date or in the immediately preceding financial period.



AXA Business Services Pvt. Ltd.



- The Company has not defaulted in repayment of dues to any financial institution or bank or debenture (ix) holders as at the balance sheet date.
- The Company has not granted any loans and advances on the basis of security by way of pledge of (x) shares, debentures and other securities.
- In our opinion and according to the information and explanations given to us, the terms and conditions of the guarantees given by the Company for loans taken by employees from banks or financial institutions during the year are not prejudicial to the interest of the Company. (xi)
- The company has not obtained any term loans. (iix)
- On the basis of an overall examination, in our opinion, there are no funds raised on a short term basis, (titx) which have been used for long term investment, which has also been confirmed by the management.
- During the course of our examination of the books of account carried out in accordance with the (vbx) generally accepted auditing practices in India, no fraud on or by the Company has been noticed or reported during the year, nor have we been informed of such case by the management.
- The other clauses of the Order namely clauses (ii), (viii), (xiii), (xiv), (xviii), (xix) and (xx) were not (XV) applicable to the Company during the year.

Partner

Membership No. F 50081 For and on behalf of Price Waterhouse & Co.

Chartered Accountants

Place: Bangalore Date: February 11, 2008

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> Uma Raghavendran Company Secretary & Associate VP Compliance

BANGALORE