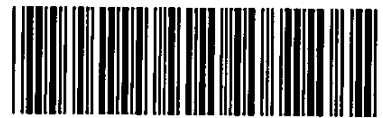


**Fearing International (Stock-Aids)  
Limited**

**Report and Financial Statements**

**31 March 2011**

WEDNESDAY



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**FEARING INTERNATIONAL (STOCK-AIDS) LIMITED  
REPORT AND FINANCIAL STATEMENTS 2011**

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**FEARING INTERNATIONAL (STOCK-AIDS) LIMITED  
OFFICERS AND PROFESSIONAL ADVISERS**

**DIRECTORS**

Gregory John Mur

Ian Rex Hadwin

Andrew Cowan

**COMPANY SECRETARY**

Ian Rex Hadwin

**REGISTERED OFFICE**

Fearby Road  
Masham  
Ripon  
HG4 4ES

**BANKERS**

Barclays Bank Plc  
PO Box 190  
1 Park Row  
Leeds  
LS1 5WU

**SOLICITORS**

Irwin Mitchell LLP  
2 Wellington Place  
Leeds  
LS1 4BZ

**AUDITOR**

Deloitte LLP  
Chartered Accountants and Registered Auditor  
Leeds  
United Kingdom

# **FEARING INTERNATIONAL (STOCK-AIDS) LIMITED**

## **DIRECTORS' REPORT**

The Directors present their report and the audited financial statements for the 9 month period from 1 July 2010 to 31 March 2011

The Directors' report has been prepared in accordance with the provisions applicable to companies entitled to the small company exemptions

### **CHANGE OF ACCOUNTING PERIOD**

During the period, the company changed its accounting reference date from 30 June to 31 March. As a result these financial statements cover the period from 1 July 2010 to 31 March 2011. Comparative information disclosed relates to the year ended 30 June 2010.

### **BUSINESS REVIEW AND PRINCIPAL ACTIVITIES**

The company's principal activity during the period was that of the distribution of animal identification tags and other agricultural products. The Directors consider the current level of performance to be satisfactory.

As shown in the income statement on page 7 the company generated a profit after taxation for the period of £197,301 (year to 30 June 2010 £164,934) from revenue of £2,074,482 (year to 30 June 2010 £1,894,467).

The balance sheet on page 9 shows the financial position at 31 March 2011. Net assets at the period end increased to £575,885 (2010 £558,584) as a result of trading activity.

These are the company's first financial statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union following the company's transition.

#### **Dividends**

During the period the company announced and paid total dividends of £180,000 (year to 30 June 2010 £150,000).

### **RISKS AND UNCERTAINTIES**

The Board has a policy of continuous identification and review of key business risks and oversees the development of processes to ensure that these risks are managed appropriately. The key risks identified by the Board include:

#### **Economic conditions**

In recent years the agricultural sector has been subject to a number of adverse factors, such as changes in subsidy regimes, competition from lower cost overseas producers and a consequent reduction in the overall UK flock and herd size. The Directors have sought to mitigate the impact of these factors by seeking out and exploiting opportunities in non-agricultural markets.

#### **Liquidity risk**

Financial and liquidity risks are managed on a group wide basis. Further details of those risks are contained within the financial statements of the ultimate parent company, Tru-Test Corporation Limited.

#### **Credit risk**

The company's principal financial assets include cash and trade debtors. The credit risk of liquid funds is limited as the counterparties are banks with high credit ratings as assigned by international credit rating agencies. There is no significant concentration of credit risk within the trade debtor balance.

The company's principal financial liabilities include trade payables and other taxes. These liabilities do not bear interest. The company does not enter into any derivative instruments for hedging or other purposes.

#### **Key performance indicators**

The Board monitors its performance by reference to a number of key performance indicators of which the most important are noted below. The Board considers the performance in the current period to be in line with expectation.

- Revenue £2,074,482 (year to 30 June 2010 £1,894,467)
- Earnings before interest, depreciation and tax £301,479 (year to 30 June 2010 £239,936)
- Net assets £ 575,885 (30 June 2010 £558,584)

# FEARING INTERNATIONAL (STOCK-AIDS) LIMITED

## DIRECTORS' REPORT (CONTINUED)

### PROSPECTS AND POST BALANCE SHEET EVENTS

The Directors expect the company to remain profitable in the coming year

There are no post balance sheet events that require disclosure

### DIRECTORS

The Directors, who served throughout the year and to the date of this report except as noted, are as follows

A Cowan

I Hadwin (appointed 17 September 2010)

G Muir (appointed 17 September 2010)

Lord Downshire (resigned 17 September 2010)

J Tobin (resigned 17 September 2010)

S M Wildridge (resigned 17 September 2010)

### GOING CONCERN

The company is dependent on funding from its ultimate parent company Tru-Test Corporation Limited. The Directors have, in the context of their consideration of the going concern basis of the financial statements, obtained confirmation of the continued financial support of Tru-Test Corporation Limited. Based on the Tru-Test group's projected trading and cash flows, the Directors of Tru-Test Corporation Limited are satisfied that the group will have adequate resources to continue to support Fearing International (Stock Aids) Limited for a period of at least one year from the date of approval of these financial statements.

After making enquiries, the Directors have formed a judgement, at the time of approving the financial statements, that there is a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason the Directors continue to adopt the going concern basis in preparing the financial statements.

### DISCLOSURE OF INFORMATION TO AUDITOR

In accordance with the provisions of Section 418 of the Companies Act 2006, each of the persons who is a Director at the date of approval of this Directors' report confirms that

- so far as the Director is aware, there is no relevant audit information (as defined in the Companies Act 2006) of which the company's auditor is unaware, and
- each Director has taken all the steps that he ought to have taken as a Director to make himself aware of any relevant audit information (as defined) and to establish that the company's auditor is aware of that information.

### AUDITOR

Deloitte LLP were appointed as the company's auditor in the period. A resolution re-appointing Deloitte LLP as auditors for the ensuing year will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board



Company Secretary

16/12/2011

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## **FEARING INTERNATIONAL (STOCK-AIDS) LIMITED DIRECTORS' RESPONSIBILITIES STATEMENT**

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, International Accounting Standard 1 requires that Directors

- properly select and apply accounting policies,
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information,
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance, and
- make an assessment of the company's ability to continue as a going concern

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

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## **FEARING INTERNATIONAL (STOCK-AIDS) LIMITED DIRECTORS' RESPONSIBILITIES STATEMENT**

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Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, International Accounting Standard 1 requires that Directors

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- make an assessment of the company's ability to continue as a going concern

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## **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FEARING INTERNATIONAL (STOCK AIDS) LIMITED**

We have audited the financial statements of Fearing International (Stock Aids) Ltd for the 9 month period ended 31 March 2011 which comprise of the Income statement, the Balance sheet, the Cash Flow Statement, the Statement of Changes in Equity and the related notes 1 to 20. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of Directors and auditor**

As explained more fully in the Directors' Responsibilities Statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the Directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2011 and of its profit for the period then ended,
- have been properly prepared in accordance with IFRSs as adopted by the European Union, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements.



**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FEARING INTERNATIONAL (STOCK AIDS) LIMITED (CONTINUED)**

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of Directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the Directors were not entitled to take advantage of the small companies exemption in preparing the Directors' report



David Johnson BA FCA (Senior Statutory Auditor)  
for and on behalf of Deloitte LLP  
Chartered Accountants and Statutory Auditor  
Leeds, United Kingdom  
16 DECEMBER 2011

**FEARING INTERNATIONAL (STOCK-AIDS) LIMITED**  
**INCOME STATEMENT**  
**For the 9 month period to 31 March 2011**

|  | Note | 9 months to<br>31 March<br>2011<br>£ | Year ended<br>30 June<br>2010<br>£ |
|--|------|--------------------------------------|------------------------------------|
| Revenue  | 2    | 2,074,482                            | 1,894,467                          |
| Cost of sales                                      |      | (1,063,750)                          | (850,651)                          |
| <b>Gross profit</b>                                |      | <b>1,010,732</b>                     | <b>1,043,816</b>                   |
| Distribution costs                                 |      | (97,342)                             | (110,337)                          |
| Administration expenses                            |      | (634,398)                            | (719,623)                          |
| <b>Operating profit and profit before taxation</b> | 3    | <b>278,992</b>                       | <b>213,856</b>                     |
| Taxation   | 5    | (81,691)                             | (48,922)                           |
| <b>Profit after taxation</b>                       |      | <b>197,301</b>                       | <b>164,934</b>                     |

There have been no items of income or expense other than as reported above. Accordingly, no separate statement of comprehensive income has been presented.

The accompanying notes are an integral part of the financial statements.

**FEARING INTERNATIONAL (STOCK-AIDS) LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**For the 9 month period to 31 March 2011**

|  | <b>Share<br/>capital<br/>£</b> | <b>Total<br/>equity<br/>£</b> | <b>Total<br/>equity<br/>£</b> |
|--|--------------------------------|-------------------------------|-------------------------------|
| At 1 July 2009                               | 1,275                          | 542,375                       | 543,650                       |
| Recognised income and expense for the period | -                              | 164,934                       | 164,934                       |
| Dividends paid (note 19)                     | -                              | (150,000)                     | (150,000)                     |
|  | <hr/>                          | <hr/>                         | <hr/>                         |
| At 1 July 2010                               | 1,275                          | 557,309                       | 558,584                       |
| Recognised income and expense for the period | -                              | 197,301                       | 197,301                       |
| Dividends paid (note 19)                     | -                              | (180,000)                     | (180,000)                     |
|  | <hr/>                          | <hr/>                         | <hr/>                         |
| At 31 March 2011                             | <u>1,275</u>                   | <u>574,610</u>                | <u>575,885</u>                |

All activity has arisen from continuing operations

The accompanying notes are an integral part of these financial statements

**FEARING INTERNATIONAL (STOCK-AIDS) LIMITED**  
**BALANCE SHEET**  
**As at 31 March 2011**

|                               | Note | 31 March<br>2011<br>£   | 30 June<br>2010<br>£  |
|-------------------------------|------|-------------------------|-----------------------|
| <b>Non-current assets</b>     |      |                         |                       |
| Intangible assets             | 6    | 81,268                  | 81,268                |
| Property, plant and equipment | 7    | 35,506                  | 51,190                |
|                               |      | <u>116,774</u>          | <u>132,458</u>        |
| <b>Current assets</b>         |      |                         |                       |
| Inventories                   | 8    | 286,195                 | 198,643               |
| Trade and other receivables   | 9    | 404,179                 | 315,907               |
| Cash and cash equivalents     | 10   | 210,271                 | 105,072               |
|                               |      | <u>900,645</u>          | <u>619,622</u>        |
| <b>TOTAL ASSETS</b>           |      | <u><b>1,017,419</b></u> | <u><b>752,080</b></u> |
| <b>Current liabilities</b>    |      |                         |                       |
| Trade and other payables      | 11   | (348,529)               | (177,697)             |
| Current tax liability         |      | (93,006)                | (15,799)              |
|                               |      | <u>(441,534)</u>        | <u>(193,496)</u>      |
| <b>NET ASSETS</b>             |      | <u><b>575,885</b></u>   | <u><b>558,584</b></u> |
| <b>Equity</b>                 |      |                         |                       |
| Share capital                 | 13   | 1,275                   | 1,275                 |
| Retained earnings             | 14   | 574,610                 | 557,309               |
| <b>SHAREHOLDERS' FUNDS</b>    |      | <u><b>575,885</b></u>   | <u><b>558,584</b></u> |

These financial statements of Fearing International (Stock Aids) Limited, registered number 01222422, were approved by the Board of Directors on 16/12/ 2011

Signed on behalf of the Board of Directors

  
 Director

The accompanying notes are an integral part of the financial statements

**FEARING INTERNATIONAL (STOCK-AIDS) LIMITED**  
**CASH FLOW STATEMENT**  
**For the 9 month period to 31 March 2011**

|   | Note | 9 months to<br>31 March<br>2011<br>£ | Year ended<br>30 June<br>2010<br>£ |
|---|------|--------------------------------------|------------------------------------|
| <b>Net cash flow from operating activities</b>              | 15   | <u>287,452</u>                       | <u>169,395</u>                     |
| <b>Cash flows from investing activities</b>                 |      |                                      |                                    |
| Proceeds on disposal of property, plant and equipment       |      | 297                                  | -                                  |
| Purchase of property, plant and equipment                   | 7    | <u>(2,500)</u>                       | <u>(11,270)</u>                    |
| <b>Net cash used in investing activities</b>                |      | <u>(2,202)</u>                       | <u>(11,270)</u>                    |
| <b>Cash flows used in financing activities</b>              |      |                                      |                                    |
| Dividends paid (note 19)                                    |      | <u>(180,000)</u>                     | <u>(150,000)</u>                   |
| <b>Net cash used in financing activities</b>                |      | <u>(180,000)</u>                     | <u>(150,000)</u>                   |
| Taxation paid   |      | <u>(51)</u>                          | <u>(65,080)</u>                    |
| <b>Net increase/(decrease) in cash and cash equivalents</b> |      | <b>105,199</b>                       | <b>(56,955)</b>                    |
| Cash and cash equivalents at beginning of period            |      | <u>105,072</u>                       | <u>162,027</u>                     |
| <b>Cash and cash equivalents at end of period</b>           |      | <u><b>210,272</b></u>                | <u><b>105,072</b></u>              |

**FEARING INTERNATIONAL (STOCK-AIDS) LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 9 month period to 31 March 2011**

**1. ACCOUNTING POLICIES**

**Accounting period**

During the period, the company changed its accounting period from 30 June to 31 March. As a result, these financial statements cover the period from 1 July 2010 to 31 March 2011. Comparative information disclosed relates to the year ended 30 June 2010.

**Basis of preparation**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). The financial statements have also been prepared in accordance with IFRS adopted by the European Union and the Companies Act 2006.

The financial statements have been prepared on the historical cost basis.

**International Financial Reporting Standards**

These are the company's first financial statements prepared in accordance with International Financial Reporting Standards following the company's transition with effect from 1 July 2009. The accounting policies set out in Note 1 have been applied in preparing the financial statements for the 9 months ended 31 March 2011 and the comparative information presented in these financial statements for the year ended 30 June 2010. IFRS1 requires disclosures concerning the transition from UK Generally Accepted Accounting Principles to IFRS. No adjustments have been identified on this transition, and as such no such disclosures have been provided.

In previous periods, the company recognised goodwill arising on a prior business combination. At the time of transition to IFRS, amortisation of these goodwill balances ceased in accordance with IAS38 *Intangible Assets*. The directors have taken advantage of the transitional exemptions available under IFRS 3 *Business Combinations* and have not restated balances relating to previous business combinations.

**Basis of accounting**

At the date of authorisation of these Financial statements, the following standards and interpretations which have not been applied in these Financial statements were in issue but not yet effective (and in some cases had not yet been adopted by the EU)

IFRS9 (revised October 2010) *Financial Instruments classification and measurement*

IFRS10 (May 2011) *Consolidated financial Statements*

IFRS11 (May 2011) *Joint Arrangements*

IFRS12 (May 2011) *Disclosure of Interests in Other Entities*

IFRS13 (May 2011) *Fair Value Measurement*

IAS27 (May 2011) *Separate Financial Statements*

IAS28 (May 2011) *Investment in Associates and Joint Ventures*

Amendments to IFRS7 (October 2010) *Transfer of Financial Assets*

Amendments to IAS12 (December 2010) *Deferred Tax recovery of underlying assets*

Amendments to IFRS1 (December 2010) *Severe Hyperinflation and Removal of Fixed Dates for First-Time Adopters*

The Directors have taken advantage of the transitional exemption from applying IFRS 3 *Business Combinations* retrospectively.

The Directors anticipate that the adoption of these Standards and Interpretations in future periods will have no material impact on the financial statements of the company.

## **FEARING INTERNATIONAL (STOCK-AIDS) LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS**

**For the 9 month period to 31 March 2011**

#### **1. ACCOUNTING POLICIES (CONTINUED)**

##### **Going concern**

The company is dependent on funding from its ultimate parent company Tru-Test Corporation Limited. The Directors have, in the context of their consideration of the going concern basis of the financial statements, obtained confirmation of the continued financial support of Tru-Test Corporation Limited. Based on the Tru-Test group's projected trading and cash flows, the Directors of Tru-Test Corporation Limited are satisfied that the group will have adequate resources to continue to support Fearing International (Stock Aids) Limited for a period of at least one year from the date of approval of these financial statements.

After making enquiries, the Directors have formed a judgement, at the time of approving the financial statements, that there is a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason the Directors continue to adopt the going concern basis in preparing the financial statements.

##### **Investments**

Fixed asset investments are shown at cost less provision for impairment.

##### **Goodwill**

The company recognises goodwill at cost less accumulated amortisation and impairment losses. Goodwill represents the excess of cost of acquisition over the fair value of the separable net assets of the business acquired. Where it is believed the carrying value of goodwill suffers any impairment, the fall in value is charged immediately to the income statement.

##### **Property, plant and equipment**

Property, plant and equipment are stated at cost less accumulated depreciation and any recognised impairment loss.

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction, over their estimated useful lives, using the straight-line method, as follows -

|                         |              |
|-------------------------|--------------|
| Leasehold improvements  | 10 years     |
| Plant and machinery     | 4 to 7 years |
| Furniture and equipment | 4 years      |
| Computer software       | 2 to 4 years |
| Motor vehicles          | 4 years      |

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the income statement.

##### **Impairment of goodwill and tangible assets including investments**

At every balance sheet date, a review of the carrying amounts of the goodwill, tangible assets and investments is performed to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent, if any, of the impairment loss. Where the asset does not generate cash flows that are independent from other assets, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The recoverable amount is the higher of fair value less costs to sell and the value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is immediately recognised as an expense in the income statement.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is immediately recognised in the income statement.

**FEARING INTERNATIONAL (STOCK-AIDS) LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 9 month period to 31 March 2011**

**1. ACCOUNTING POLICIES (CONTINUED)**

**Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price less all estimated costs to be incurred in marketing, selling and distribution. Provision is made for obsolete, slow moving or damaged items where appropriate.

**Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

**Short-term provisions**

Short-term provisions are recognised when the company has a present obligation as a result of a past event and it is probable that the company will be required to settle that obligation. Short-term provisions are measured at the Directors' best estimate of the expenditure required to settle the obligation at the balance sheet date, and are discounted to present value where the effect is material.

**Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts, returns, VAT and other sales related taxes.

In the case of goods sold, revenue is recognised at dispatch of goods when the significant risks and rewards of ownership are deemed to have passed to the customer.

Finance income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

**Leasing**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

**The company as lessor**

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

**The company as lessee**

Rentals payable under operating leases are charged to income on a straight-line basis over the term of the relevant lease.

Benefits received and receivable as an incentive to enter into an operating lease are also spread on a straight line basis over the lease term.

**Operating profit or loss**

Operation profit or loss is stated before investment income and finance costs.

**Taxation**

The taxation expense represents the sum of the tax currently payable and deferred tax. The taxation currently payable is based upon the taxable profit for the accounting period. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.



**FEARING INTERNATIONAL (STOCK-AIDS) LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 9 month period to 31 March 2011**

**1. ACCOUNTING POLICIES (CONTINUED)**

**Taxation (continued)**

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

**Financial assets and liabilities**

Financial assets and liabilities are recognised on the balance sheet when the company becomes a party to the contractual provisions of the instrument. The company has no borrowings other than from related parties. The company does not use derivative financial instruments for speculative or any other purposes.

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

**Loans and receivables**

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Loans and receivables are measured at amortised cost using the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

**Foreign currency translation**

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction or at the contracted rate if the transaction is covered by a forward exchange contract. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date or, if appropriate, at the forward contract rate. All differences are taken to the profit and loss account.

**Critical accounting judgements and key sources of estimation uncertainty**

In the application of the company's accounting policies, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily available from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future period if the revision affects both current and future periods.

The Directors consider that there is estimation uncertainty around the carrying value of goodwill. Determining whether goodwill is impaired requires an estimation of the value in use of the intangible asset. The value in use calculation requires the Directors to estimate the future cash flows expected to arise from the asset or cash generating unit to which the goodwill relates and a suitable discount rate in order to calculate present value. The Directors consider that there is no indication of impairment of the goodwill in the current period.

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**2. REVENUE**

An analysis of revenue is as follows

|                              | <b>9 months to<br/>31 March<br/>2011<br/>£</b> | <b>Year ended<br/>30 June<br/>2010<br/>£</b> |
|------------------------------|--|--|
| <b>Continuing operations</b> |  |  |
| Total revenue                | <u>2,074,482</u>                               | <u>1,894,467</u>                             |

The Directors consider that there is only one class and segment of revenue since this is the level at which information is regularly reviewed by the entity's chief operating decision maker

**3. PROFIT BEFORE TAXATION**

Profit before taxation has been arrived at after charging

|   | <b>9 months to<br/>31 March<br/>2011<br/>£</b> | <b>Year ended<br/>30 June<br/>2010<br/>£</b> |
|---|--|--|
| Depreciation of property, plant and equipment           | 17,887   | 26,079                                       |
| Staff costs (see note 4)                                | 300,223  | 338,269                                      |
| Rentals under operating leases                          | 8,310  | 6,631  |
| Fees payable to the company's auditor -- audit services | 6,400  | 8,500  |
| Cost recharged by group company                         | <u>63,578</u>                                  | <u>67,000</u>                                |

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**4. STAFF COSTS**

a) The aggregate remuneration comprised

|                       | <b>9 months to<br/>31 March<br/>2011<br/>£</b> | <b>Year ended<br/>30 June<br/>2010<br/>£</b> |
|-----------------------|--|--|
| Wages and salaries    | 270,483  | 302,564                                      |
| Social security costs | 29,740   | 35,705                                       |
|                       | <u>300,223</u>                                 | <u>338,269</u>                               |

The aggregate balance of emoluments paid to the Directors as a whole, including pension payments was £33,586 (year to 30 June 2010 £66,000)

b) The average number of persons employed by the company during the accounting period was as follows:

|                        | <b>Average number of employees</b>                  |   |
|------------------------|---|---|
|                        | <b>9 months to<br/>31 March<br/>2011<br/>Number</b> | <b>Year ended<br/>30 June<br/>2010<br/>Number</b> |
| Sales and distribution | <u>17</u>   | <u>17</u>   |

**5. TAXATION**

The tax charge for the period is £81,691 (year to 30 June 2010 £48,922)

The taxation charge for the period can be reconciled to the profit before taxation shown in the income statement as follows

|   | <b>9 months to<br/>31 March<br/>2011<br/>£</b> | <b>Year ended<br/>30 June<br/>2010<br/>£</b> |
|---|--|--|
| Profit before tax                         | <u>278,992</u>                                 | <u>213,856</u>                               |
| Income tax calculated at 28% (2010 - 28%) | 78,118   | 59,890                                       |
| Marginal relief                           | (411)  | -  |
| Expenses not deductible for tax purposes  | 3,413  | 690  |
| Deferred taxation (note 12)               | 4,435  | (1,392)                                      |
| Tax rate lower than 28%                   | -  | (5,250)                                      |
| Other adjustments                         | <u>(3,864)</u>                                 | <u>(5,016)</u>                               |
|   | <u>81,691</u>                                  | <u>48,922</u>                                |

During the period, a change in the UK corporation tax rate from 28% to 26% was enacted and the reduced rate was intended to be effective from 1 April 2011. The relevant deferred tax balances have been re-measured accordingly.

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**6. INTANGIBLE ASSETS**

|   | <b>Goodwill</b> | <b>Total</b>   |
|---|-----------------|----------------|
|   | <b>£</b>        | <b>£</b>       |
| <b>Cost</b>                                   |                 |                |
| At 1 July 2009, 1 July 2010 and 31 March 2011 | <u>184,001</u>  | <u>184,001</u> |
| <b>Amortisation</b>                           |                 |                |
| At 1 July 2009, 1 July 2010 and 31 March 2011 | <u>102,733</u>  | <u>102,733</u> |
| <b>Carrying amount</b>                        |                 |                |
| At 30 June 2009, 30 June 2010, 31 March 2011  | <u>81,268</u>   | <u>81,268</u>  |

**7. PROPERTY, PLANT AND EQUIPMENT**

|                                 | <b>Leasehold</b>    | <b>Plant and</b> | <b>Furniture and</b> | <b>Total</b>   |
|---------------------------------|---------------------|------------------|----------------------|----------------|
|                                 | <b>Improvements</b> | <b>Machinery</b> | <b>equipment</b>     | <b>£</b>       |
|                                 | <b>£</b>            | <b>£</b>         | <b>£</b>             |                |
| <b>Cost</b>                     |                     |                  |                      |                |
| At 1 July 2009                  | 72,697              | 144,718          | 126,105              | 343,521        |
| Additions                       | -                   | 850              | 10,420               | 11,270         |
| Disposals                       | -                   | (512)            | (51,633)             | (52,145)       |
| At 1 July 2010                  | <u>72,697</u>       | <u>145,056</u>   | <u>84,891</u>        | <u>302,645</u> |
| Additions                       | -                   | 1,127            | 1,373                | 2,500          |
| Disposals                       | -                   | -                | (510)                | (510)          |
| At 31 March 2011                | <u>72,697</u>       | <u>146,183</u>   | <u>85,755</u>        | <u>304,635</u> |
| <b>Accumulated depreciation</b> |                     |                  |                      |                |
| At 1 July 2009                  | 38,286              | 123,347          | 115,887              | 277,520        |
| Charge for the period           | 7,270               | 9,113            | 9,697                | 26,079         |
| Eliminated on disposals         | -                   | (512)            | (51,633)             | (52,145)       |
| At 1 July 2010                  | <u>45,556</u>       | <u>131,947</u>   | <u>73,951</u>        | <u>251,454</u> |
| Charge for the period           | 5,452               | 7,088            | 5,347                | 17,887         |
| Eliminated on disposals         | -                   | -                | (212)                | (212)          |
| At 31 March 2011                | <u>51,008</u>       | <u>139,035</u>   | <u>79,086</u>        | <u>269,129</u> |
| <b>Carrying amount</b>          |                     |                  |                      |                |
| At 31 March 2011                | <u>21,689</u>       | <u>7,148</u>     | <u>6,669</u>         | <u>35,506</u>  |
| At 30 June 2010                 | <u>27,141</u>       | <u>13,109</u>    | <u>10,940</u>        | <u>51,190</u>  |
| At 30 June 2009                 | <u>34,483</u>       | <u>21,371</u>    | <u>10,218</u>        | <u>66,072</u>  |

**8. INVENTORIES**

|                  | <b>31 March</b> | <b>30 June</b> |
|------------------|-----------------|----------------|
|                  | <b>2011</b>     | <b>2010</b>    |
|                  | <b>£</b>        | <b>£</b>       |
| Goods for resale | <u>286,195</u>  | <u>198,643</u> |

The net replacement value of inventories is not considered to be materially different from that stated in the balance sheet

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**9. TRADE AND OTHER RECEIVABLES**

|                                      | <b>31 March<br/>2011<br/>£</b> | <b>30 June<br/>2010<br/>£</b> |
|--------------------------------------|--------------------------------|-------------------------------|
| Trade receivables                    | 288,386                        | 134,106                       |
| Allowances for doubtful debts        | (3,394)                        | (434)                         |
|                                      | <u>284,992</u>                 | <u>133,672</u>                |
| Other receivables and prepayments    | 13,031                         | 26,090                        |
| Deferred tax asset                   | 1,710                          | 6,145                         |
| Amounts owed by related undertakings | 104,446                        | 150,000                       |
|                                      | <u>404,179</u>                 | <u>315,907</u>                |

Ageing of past due but not impaired receivables

|              | <b>31 March<br/>2011<br/>£</b> | <b>30 June<br/>2010<br/>£</b> |
|--------------|--------------------------------|-------------------------------|
| 0-30 days    | 83,085                         | 31,642                        |
| 30-60 days   | 32,064                         | 11,934                        |
| Over 60 days | 1,042                          | 2,706                         |
| Total        | <u>116,191</u>                 | <u>46,282</u>                 |

No interest is charged on any trade receivables that are overdue. A provision has been made for the estimated irrecoverable amounts included in trade receivables. This provision has been determined by reference to past default experience and knowledge of the individual circumstances of certain debtors.

Before accepting any new customer, the company performs credit checks and reviews trade references in order to assess the potential customer's credit quality and then defines credit limits by individual customer. Credit risk is managed on a regular basis in order to minimise the exposure by reviewing adherence to settlement terms. Credit limits and terms are only increased based on past settlements.

In determining the recoverability of any trade receivables, the company considers any change in credit quality of the trade receivables from the date credit was initially granted up to the end of the accounting period. The concentration of credit risk is limited due to the varied customer base.

The movements in the allowance for doubtful debts are as follows:

|  | <b>31 March<br/>2011<br/>£</b> | <b>30 June<br/>2010<br/>£</b> |
|--|--------------------------------|-------------------------------|
| Balance at the beginning of the period         | 434                            | -                             |
| Amounts written off as uncollectable           | -                              | -                             |
| Impairment provision created during the period | 2,960                          | 434                           |
| Balance at the end of the period               | <u>3,394</u>                   | <u>434</u>                    |

**10. CASH AND CASH EQUIVALENTS**

|                          | <b>31 March<br/>2011<br/>£</b> | <b>30 June<br/>2010<br/>£</b> |
|--------------------------|--------------------------------|-------------------------------|
| Cash at bank and in hand | <u>210,271</u>                 | <u>105,072</u>                |

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**11. TRADE AND OTHER PAYABLES**

|                                       | <b>31 March<br/>2011</b> | <b>30 June<br/>2010</b> |
|---------------------------------------|--------------------------|-------------------------|
|                                       | <b>£</b>                 | <b>£</b>                |
| Trade payables                        | 223,727                  | 55,786                  |
| Other payables and accruals           | 43,011                   | 6,974                   |
| Amounts owed to related undertakings  | 346                      | 62,512                  |
| Other taxes and social security costs | 81,415                   | 52,424                  |
|                                       | <u>348,529</u>           | <u>177,697</u>          |

The Directors consider that the carrying amount of trade payables approximates to their fair value

**12. DEFERRED TAX ASSETS**

The following are the major deferred tax assets recognised by the company and movements thereon during the current and prior reporting period

|                                | <b>Total<br/>£</b> |
|--------------------------------|--------------------|
| Accelerated capital allowances |                    |
| At 1 July 2009                 | (4,753)            |
| Credit for year                | (1,392)            |
|                                | <u>(6,145)</u>     |
| At 30 June 2010                | (6,145)            |
| Charge for period              | 4,435              |
|                                | <u>(1,710)</u>     |
| As 31 March 2011               | <u>(1,710)</u>     |

**13. SHARE CAPITAL**

**Issued share capital**

|  | <b>31 March<br/>2011</b> | <b>30 June<br/>2010</b> |
|--|--------------------------|-------------------------|
|  | <b>£</b>                 | <b>£</b>                |
| Allotted, called up and fully paid<br>1,275 ordinary shares of £1 each | <u>1,275</u>             | <u>1,275</u>            |

**14. RETAINED EARNINGS**

|                                      | <b>£</b>       |
|--------------------------------------|----------------|
| At 1 July 2009                       | 542,375        |
| Profit after taxation for the year   | 164,394        |
| Dividends paid (note 19)             | (150,000)      |
|                                      | <u>557,309</u> |
| At 30 June 2010                      | 557,309        |
| Profit after taxation for the period | 197,301        |
| Dividends paid (note 19)             | (180,000)      |
|                                      | <u>574,610</u> |
| As 31 March 2011                     | <u>574,610</u> |

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**15. RECONCILIATION OF OPERATING PROFIT TO NET CASH FLOW FROM OPERATING ACTIVITIES**

|  | <b>31 March<br/>2011<br/>£</b> | <b>30 June<br/>2010<br/>£</b> |
|--|--------------------------------|-------------------------------|
| Operating profit from continuing operations              | 278,992                        | 213,856                       |
| Depreciation of property, plant and equipment            | 17,887                         | 26,079                        |
| Operating cash flows before movements in working capital | <u>296,879</u>                 | <u>239,935</u>                |
| (Increase)/decrease in inventories                       | (87,552)                       | 9,646                         |
| (Increase)/decrease in trade and other receivables       | (92,707)                       | 30,452                        |
| Increase/(decrease) in payables                          | 170,832                        | (110,638)                     |
| Net cash flow from operating activities                  | <u><u>287,452</u></u>          | <u><u>169,395</u></u>         |

**16. OPERATING LEASE ARRANGEMENTS**

|  | <b>31 March<br/>2011<br/>£</b> | <b>30 June<br/>2010<br/>£</b> |
|--|--------------------------------|-------------------------------|
| Minimum lease payments under operating leases recognised as an expense in the year | <u>8,310</u>                   | <u>6,631</u>                  |

At the balance sheet date, the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows

|                                       | <b>Land and<br/>buildings<br/>31 March<br/>2011<br/>£</b> | <b>Land and<br/>buildings<br/>30 June<br/>2010<br/>£</b> |
|---------------------------------------|---|--|
| Operating leases which expire         |   |  |
| Within 1 year                         | 36,087  | 7,002  |
| In the one to two years inclusive     | 41,644  | 16,033   |
| In the third to fifth years inclusive | 5,344   | -  |
| After five years                      | -   | -  |
|                                       | <u><u>83,075</u></u>                                      | <u><u>23,035</u></u>                                     |

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**17. FINANCIAL INSTRUMENTS**

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expense are recognised, in respect of each class of financial asset, financial liability and equity instruments are disclosed in the accounting policies of these Financial statements

**(a) Categories of financial instruments**

|                              | <b>31 March<br/>2011<br/>£</b> | <b>30 June<br/>2010<br/>£</b> |
|------------------------------|--------------------------------|-------------------------------|
| <b>Financial assets</b>      |                                |                               |
| Cash and cash equivalents    | 210,271                        | 105,072                       |
| Trade and other receivables  | 405,863                        | 310,196                       |
|                              | <u>          </u>              | <u>          </u>             |
| <b>Financial liabilities</b> |                                |                               |
| Trade and other payables     | 305,488                        | 170,722                       |
|                              | <u>          </u>              | <u>          </u>             |

**(b) Financial risk management objectives**

The company's Directors monitor and manage the financial risks relating to the operations of the company through internal risk reports and analyses exposures by degree and magnitude of risks. These risks include market risk (including interest rate risk and price risk), credit risk, liquidity risk and cash flow interest rate risk.

**(c) Market risk**

The company's exposure to interest risk is deemed to be limited since no interest is accrued on its financial liabilities. The Directors seek to address price risk through negotiation with suppliers and optimised inventory purchasing procedures.

**(d) Credit risk management**

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the company. The company has adopted a policy of only dealing with creditworthy counterparties as a means of mitigating the risk of financial loss from defaults. The company only transacts with entities that have a good credit rating. The company uses publicly available financial information and its own trading records to rate its major customers. The company's exposure and the credit ratings of its counterparties are continuously monitored and controlled by the Treasury department.

As the principal business of the company is retail related, trade receivables consist of a relatively small number of customers, although spread across diverse business sectors. Ongoing credit evaluation is performed on the financial condition of accounts receivables.

The carrying amount of financial assets recorded in the financial statements represents the company's maximum exposure to credit risk.

**(e) Liquidity risk management**

Ultimate responsibility for liquidity risk management rests with the Board of Directors. The company manages liquidity risk by maintaining adequate reserves and banking facilities and by continuously monitoring forecasts and actual cash flows.



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**17. FINANCIAL INSTRUMENTS (CONTINUED)**

**(e) Liquidity risk management (continued)**

The following table details the company's remaining contractual maturity of its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the company can be required to pay the liability.

|   | <b>31 March<br/>2011<br/>£</b> | <b>30 June<br/>2010<br/>£</b> |
|---|--------------------------------|-------------------------------|
| <b>Financial liabilities</b>                    |                                |                               |
| Trade and other payables – due within 12 months | <u>305,488</u>                 | <u>170,722</u>                |

**(f) Fair values**

The Directors consider that the fair values of the company's trade receivables, cash and cash equivalents, trade payables and provisions approximate their book value.

**18. RELATED PARTY DISCLOSURES**

|                             | <b>Sales to related<br/>parties<br/>£</b> | <b>Purchases<br/>from related<br/>parties<br/>£</b> | <b>Amounts<br/>owed by<br/>related<br/>parties<br/>£</b> | <b>Amounts<br/>owed to<br/>related<br/>parties<br/>£</b> |
|-----------------------------|---|---|--|--|
| Trading Transactions        |   |   |  |  |
| For period ended March 2011 |   |   |  |  |
| Ritchey Ltd                 | 25,342                                    | 59,955  | 5,067  | 346  |
| Tru-Test Ltd                | -   | 7,278   | 99,379   | -  |
| <b>Total</b>                | <u>25,342</u>                             | <u>67,233</u>                                       | <u>104,446</u>   | <u>346</u>   |

|                          | <b>Sales to related<br/>parties<br/>£</b> | <b>Purchases<br/>from related<br/>parties<br/>£</b> | <b>Amounts<br/>owed by<br/>related<br/>parties<br/>£</b> | <b>Amounts<br/>owed to<br/>related<br/>parties<br/>£</b> |
|--------------------------|---|---|--|--|
| Trading Transactions     |   |   |  |  |
| For year ended June 2010 |   |   |  |  |
| Ritchey Ltd              | -   | -   | -  | -  |
| Animalcare Plc           | -   | 62,512  | 150,000  | 62,512   |
| <b>Total</b>             | <u>-</u>                                  | <u>62,512</u>                                       | <u>150,000</u>   | <u>62,512</u>  |

**19. DIVIDENDS**

During the period the company announced and paid total dividends of £180,000 (year to 30 June 2010 £150,000) equivalent to £141.18 (year ended 30 June 2010 £117.65) per ordinary share.

**20. ULTIMATE PARENT UNDERTAKING**

The company is a wholly owned subsidiary of Tru-Test UK Limited, a company registered in England and Wales and incorporated in Great Britain. The ultimate parent undertaking is Tru-Test Corporation Limited. The smallest and largest group in which the results of the company are consolidated is that headed by Tru-Test Corporation Limited. The consolidated accounts of Tru-Test Corporation Limited are available to the public and may be obtained from the company secretary at 25 Carbine Road, Mount Wellington, Auckland, New Zealand.