REPORT OF THE DIRECTORS AND
AUDITED
CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2011
FOR
SPECIALISED TRAVEL LIMITED

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## SPECIALISED TRAVEL LIMITED

### **COMPANY INFORMATION** FOR THE YEAR ENDED 31 DECEMBER 2011

**DIRECTORS:** 

R N Savage K Aljinovic N Barrand C M J Hall

SECRETARY:

R N Savage

**REGISTERED OFFICE:** 

12-15 Hanger Green

London **W5 3EL** 

REGISTERED NUMBER:

01472055 (England and Wales)

**AUDITORS:** 

THP Limited

**Chartered Accountants** and Registered Auditors

Turnbull House 226 Mulgrave Road

Cheam Sutton Surrey SM2 6JT

**BANKERS:** 

Lloyds TSB 160-162 High Street

Acton **W3 6RA** 

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2011

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2011

#### PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of travel agents providing group and individual travel arrangements to both leisure and business travellers

#### **REVIEW OF BUSINESS**

The group's main activities are organised into four divisions

- Business and private travel
- Group travel for professional ensemble
- Concert tours for amateur groups
- Opera and music related holidays

Overall group turnover for the year was up by 7% compared to 2010 and 3% above budgeted projections

The group business and private travel sector remains a difficult and highly competitive market and turnover dropped slightly by 1% on 2010

Group travel sector was down 8% on 2010 The reduction had been anticipated and costs were scaled accordingly

Concert tours had an excellent year, much of which related to a sharp increase in the volume of inbound tours from the United States. Turnover in this area had more than doubled from 2010

The opera and music related holidays sector performed well with turnover down by 1% on 2010 Repeat business was up on 2010 levels and one off activities responsible for the reduction in volume

The group's strategy was to concentrate on improving gross profit levels and 2011 showed further progress in this area with a 0 30% increase which, given the general market conditions, was an good return

The French subsidiary Specialised Travel Paris SCI, which owns an apartment in Paris, continued to be seen as a good investment as property values in that arrondissement have continued to rise. It also provides a useful base for Directors to conduct business in France

The group returned a consolidated profit for the year of £7,777 (2010) Profit £27,249). The Directors view is that the financial position of the group remains sound and that it is well positioned to take advantage of any opportunities that should arise.

#### **DIVIDENDS**

The total distribution of dividends for the year ended 31 December 2011 was £Nil (2010 £11,000)

### **FUTURE DEVELOPMENTS**

Following a further year of consolidation in terms of the market and its stability the group believes it retains both the financial and human resources necessary to continue to succeed in its chosen niches through the continuing economic uncertainty

## **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2011 to the date of this report

R N Savage

K Aljinovic

N Barrand

C M J Hall

Other changes in directors holding office are as follows

J Gordon-Jones - resigned on 31 March 2011

D Beaumont - resigned on 28 March 2012

### **CHARITABLE CONTRIBUTIONS**

The group made charitable donations during the year of £Nil (2010 £400)

## REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2011

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information

#### **AUDITORS**

The auditors, THP Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

R N Savage - 6 cretary

14 June 2012

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF SPECIALISED TRAVEL LIMITED

We have audited the financial statements of Specialised Travel Limited for the year ended 31 December 2011 on pages five to twenty four The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements 

If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2011 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

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Christopher Johnson FCA (Senior Statutory Auditor) for and on behalf of THP Limited **Chartered Accountants** and Registered Auditors Turnbull House 226 Mulgrave Road Cheam Sutton Surrey SM2 6JT

14 June 2012

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2011

			2010
	Notes	2011 £	£
TURNOVER	2	13,522,523	12,666,786
Cost of sales		11,540,726	10,849,259
GROSS PROFIT		1,981,797	1,817,527
Administrative expenses		2,009,357	1,799,646
		(27,560)	17,881
Other operating income		42,924	14,838
OPERATING PROFIT	4	15,364	32,719
Interest receivable and similar income		5,453	2,850
		20,817	35,569
Interest payable and similar charges	5	7,284	8,320
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		13,533	27,249
Tax on profit on ordinary activities	6	13,362	14,789
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION		171	12,460
Minority interest - equity		(3,650)	(869)
RETAINED PROFIT FOR THE FINANCE GROUP	IAL YEAR FOR THE	3,821	13,329

## CONTINUING OPERATIONS

None of the group's activities were acquired or discontinued during the current year or previous year

# CONSOLIDATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 DECEMBER 2011

	2011 £	2010 £
PROFIT FOR THE FINANCIAL YEAR Exchange adjustments	3,821 <u>444</u>	13,329 
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR	4,265	14,098

## CONSOLIDATED BALANCE SHEET 31 DECEMBER 2011

		201	11	2016	D
	Notes	£	£	£	£
FIXED ASSETS	_				35,713
Intangible assets	9		849,049		909,776
Tangible assets Investments	10 11		-		-
Mivestinents					
			849,049		945,489
CURRENT ASSETS					
Debtors	12	1,040,955		1,056,779	
Investments	13	13,073		13,073	
Cash at bank and in hand		1,763,119		1,365,172	
		2,817,147		2,435,024	
CREDITORS  Amounts falling due within one year	14	<u>2,600,756</u>		2,278,563	
NET CURRENT ASSETS			216,391		156,461
TOTAL ASSETS LESS CURRENT LIABILITIES			1,065,440		1,101,950
CREDITORS					
Amounts falling due after more than one					
year	15		(226,305)		(257,026)
PROVISIONS FOR LIABILITIES	19		-		(1,208)
	20		(191,709)		(200,555)
MINORITY INTERESTS	20		(191,709)		
NET ASSETS			647,426		643,161
CAPITAL AND RESERVES	2.		145,000		145,000
Called up share capital	21 22		502,426		498,161
Profit and loss account	22				
SHAREHOLDERS' FUNDS	28		<u>647,426</u>		<u>643,161</u>

The financial statements were approved by the Board of Directors on 14 June 2012 and were signed on its behalf by

R N Savage - Director

# COMPANY BALANCE SHEET 31 DECEMBER 2011

		2011		201	0
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	9				35,713
Tangible assets	10		84,264		109,299
Investments	11		661,563		677,719
			745,827		822,731
CURRENT ASSETS					
Debtors	12	1,040,258		1,048,589	
Investments	13	13,073		13,073	
Cash at bank and in hand		<u>1,759,358</u>		1,361,031	
		2,812,689		2,422,693	
CREDITORS	14	2 509 971		2,269,064	
Amounts falling due within one year	14	<u>2,598,871</u>		2,205,004	
NET CURRENT ASSETS			213,818		<u>153,629</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			959,645		976,360
LIABILITIES			,		•
CREDITORS					
Amounts falling due after more than one year	15		(260,407)		(291,127)
PROVISIONS FOR LIABILITIES	19				(1,208)
			600 220		694 025
NET ASSETS			699,238		684,025
CAPITAL AND RESERVES					
Called up share capital	21		145,000		145,000
Profit and loss account	22		554,238		<u>539,025</u>
SHAREHOLDERS' FUNDS	28		699,238		684,025

The financial statements were approved by the Board of Directors on 14 June 2012 and were signed on its behalf by

R N Savage Director

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2011

<del></del>					
		2011		2010	
	Notes	£	£	£	£
Net cash inflow from operating activities	1	4	439,026		274,874
Returns on investments and servicing of finance	2		(1,831)		(5,470)
Taxation			(20,467)		(9,863)
Capital expenditure	2		(8,447)		(21,214)
Equity dividends paid		_	=		(11,000)
		•	408,281		227,327
Financing	2	_	<u>(10,334</u> )		<u>(3,314</u> )
Increase in cash in the period		<u>.</u>	397,947		224,013

Reconciliation of net cash flow to movement in net funds	3		
Increase in cash in the period Cash outflow	397,947	224,013	
from decrease in debt and lease financing	38,419	<u>37,075</u>	
Change in net funds resulting from cash flows		436,366	261,088
Movement in net funds in the period Net funds at 1 January	_1_	436,366 ,093,348	261,088 832,260
Net funds at 31 December	_1	<u>,529,714</u>	1,093,348

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2011

1	RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FRO ACTIVITIES	M OPERATING	
	Operating profit Depreciation charges Loss on disposal of fixed assets Decrease/(increase) in debtors Increase in creditors	2011 £ 15,364 83,854 16,949 322,859	2010 £ 32,719 91,403 3,699 (131,115) 278,168
	Net cash inflow from operating activities	439,026	274,874
2	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLO	W STATEMENT	
		2011 £	2010 £
	Returns on investments and servicing of finance Interest received Interest paid Interest element of hire purchase payments	5,453 (6,256) (1,028)	2,850 (5,557) (2,763)
	Net cash outflow for returns on investments and servicing of finance	<u>(1,831</u> )	<u>(5,470</u> )
	Capital expenditure Purchase of tangible fixed assets Sale of tangible fixed assets	(8,447) ———————————————————————————————————	(30,205) 8,991
	Net cash outflow for capital expenditure	<u>(8,447</u> )	<u>(21,214</u> )
	Financing Capital repayments in year Amount introduced by directors Amount withdrawn by directors	(9,395) - <u>(939</u> )	(3,458) 11,000 ( <u>10,856</u> )
	Net cash outflow from financing	<u>(10,334</u> )	(3,314)

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2011

3	ANALYSIS OF CHANGES IN NET FUNDS			At
		At 1.1.11 £	Cash flow £	31.12.11 £
	Net cash Cash at bank and in hand	1,365,172	<u>397,947</u>	1,763,119
		1,365,172	<u>397,947</u>	1,763,119
	Liquid resources			
	Current asset investments	13,073	<del>-</del>	<u>13,073</u>
		13,073		13,073
	Debt	(4.5.455)	0.205	(7.021)
	Hire purchase Debts falling due	(16,426)	9,395	(7,031)
	within one year	(22,849)	575	(22,274)
	Debts falling due after one year	(245,622)	28,449	(217,173)
		(284,897)	38,419	(246,478)
	Total	1,093,348	436,366	1,529,714

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

#### 1 ACCOUNTING POLICIES

**Accounting convention** 

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets and are in accordance with applicable accounting standards

#### **Basis of consolidation**

The group profit and loss account and balance sheet consist of the financial statements of the parent company and its subsidiary undertakings ,

- Specialised Travel (C O A ) Limited
- Blair Travel & Leisure Limited
- Travel For The Arts Limited
- Specialised Travel Paris SCI

for the year ended 31 December 2011

No profit and loss account is presented for the parent company as permitted by Section 408 of the Companies Act 2006

#### **Turnover**

Turnover represents the invoiced value of services provided, stated net of value added tax, and is recognised by reference to date of departure

Income that is invoiced within the year but relates to a date of departure after the year end is deferred on the balance sheet and included within creditors

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2002, has been fully amortised over its expected useful life of ten years. The directors believe that there remains a value in the branding of the acquired business and accordingly goodwill is retained in the accounts.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold land - not depreciated

Freehold buildings - straight line over 50 years

Office Equipment - 20% on cost

Fixtures and fittings - 20% on cost

Motor Vehicles - 25% reducing balance

Computer hardware and software - 33% on cost and 20% on cost

Depreciation charges are calculated from the month of acquisition

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Deferred tax assets are recognised to the extent that they are recoverable against future trading profit, on the basis of all available evidence. Provision is made at the prevailing tax rates in respect of all material timing differences.

Foreign currencies

Monetary assets and liabilities denominated in a foreign currency are translated into sterling at the foreign exchange rates ruling at the balance sheet date. Fixed assets are translated into sterling at the rates ruling on the date of acquisition as adjusted for any profits or losses from related financial instruments. Revenue and expenses in foreign currencies are recorded in sterling at the average rate for the financial year, in accordance with SSAP 20.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

## 1 ACCOUNTING POLICIES - continued

## Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet and depreciated over their estimated useful lives

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate

### 2 TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the group

An analysis of turnover by geographical market is given below

	United Kingdom Europe United States of America South America Asia Africa	2011 £ 9,751,532 547,255 2,491,284 72,246 596,766 63,440	2010 £ 9,901,321 299,081 1,128,339 50,867 1,195,464 91,714
		13,522,523	12,666,786
3	STAFF COSTS	2011 £	2010 £
	Wages and salaries Social security costs	973,648 115,925	768,456 85,352
	Other pension costs	41,586	<u>38,654</u>
		1,131,159	892,462
	The average monthly number of employees during the year was as follows  Operational Administration	2011 24 5 <u>29</u>	2010 20 5 
4	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting)		
	Operating leases - property Depreciation - owned assets Depreciation - assets on hire purchase contracts Loss on disposal of fixed assets Goodwill amortisation Auditors' remuneration Auditors' remuneration for non audit work Foreign exchange differences	2011 £ 61,809 41,643 6,498 35,713 18,750 1,549 (28,510)	2010 £ 66,272 38,329 17,362 3,699 35,712 18,250 1,558 65,661

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

4	OPERATING PROFIT - continued		
·		2011 £	2010 £
	Directors' remuneration Directors' pension contributions to money purchase schemes	336,017 22,237	263,854 <u>24,099</u>
	The number of directors to whom retirement benefits were accruing was as follows	;	
	Money purchase schemes	6	6
	Information regarding the highest paid director is as follows	2011 £	2010 £
	Emoluments etc Pension contributions to money purchase schemes	111,074 7,200	68,833 7,200
5	INTEREST PAYABLE AND SIMILAR CHARGES	2011	2010
	Bank interest Bank loan interest Hire purchase interest	£ 62 6,194 <u>1,028</u>	£ 124 5,433 <u>2,763</u>
		7,284	8,320
6	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows	2011 £	2010 £
	Current tax UK corporation tax	15,695	20,466
	Deferred tax Origination and reversal of timing differences	(2,333)	<u>(5,677</u> )
	Tax on profit on ordinary activities	13,362	14,789
	Factors affecting the tax charge The tax assessed for the year is higher than the standard rate of corporation ta explained below	x in the UK	The difference is
		2011 £	2010 £
	Profit on ordinary activities before tax	13,533	27,249
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20 247% (2010 - 21%)	2,740	5,722
	Effects of Expenses not deductible for tax purposes Depreciation in excess of capital allowances	388 12,567	675 14,069
	Current tax charge	15,695	20,466

The standard rate of corporation tax used above is determined by comparing the profits chargeable to corporation tax for the year with the corporation tax charged

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

## 7 PROFIT OF PARENT COMPANY

As permitted by Section 408 of the Companies Act 2006, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £15,213 (2010 - £16,704)

8	DIVIDENDS	2011 £	2010 £
	"A" ordinary shares of £1 each Interim		11,000
9	INTANGIBLE FIXED ASSETS		
	Group		Goodwill £
	COST At 1 January 2011 and 31 December 2011		357,142
	AMORTISATION At 1 January 2011 Amortisation for year		321,429 35,713
	At 31 December 2011		357,142
	NET BOOK VALUE At 31 December 2011		
	At 31 December 2010		<u>35,713</u>
	Company		Goodwill £
	COST At 1 January 2011 and 31 December 2011		357,142
	AMORTISATION At 1 January 2011 Amortisation for year		321,429 35,713
	At 31 December 2011		357,142
	NET BOOK VALUE At 31 December 2011		
	At 31 December 2010		<u>35,713</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

## 10 TANGIBLE FIXED ASSETS

Group	Freehold land and buildings £	Office equipment £	Fixtures and fittings £
COST At 1 January 2011 Additions	836,590	152,521 -	40,410 444
Exchange differences	(21,033)	<del>_</del>	<del>-</del>
At 31 December 2011	815,557	152,521	40,854
<b>DEPRECIATION</b> At 1 January 2011 Charge for year	36,113 14,659	123,269 <u>9,532</u>	37,876 1,396
At 31 December 2011	50,772	132,801	39,272
NET BOOK VALUE At 31 December 2011	764,785	19,720	1,582
At 31 December 2010	800,477	29,252	2,534
	Motor vehicles £	Computer hardware and software £	Totals £
COST At 1 January 2011 Additions Exchange differences	vehicles	hardware and software	
At 1 January 2011 Additions	vehicles £	hardware and software £ 106,589	£ 1,277,797 8,447
At 1 January 2011 Additions Exchange differences	vehicles £ 141,687	hardware and software £ 106,589 8,003	£ 1,277,797 8,447 (21,033)
At 1 January 2011 Additions Exchange differences At 31 December 2011  DEPRECIATION At 1 January 2011	vehicles £ 141,687 - - 141,687	hardware and software £ 106,589 8,003 - 114,592	£ 1,277,797 8,447 (21,033) 1,265,211 368,021
At 1 January 2011 Additions Exchange differences  At 31 December 2011  DEPRECIATION At 1 January 2011 Charge for year	vehicles £ 141,687  141,687 76,367 16,330	hardware and software £ 106,589 8,003 - 114,592 94,396 6,224	£ 1,277,797 8,447 (21,033) 1,265,211 368,021 48,141

Included in cost of land and buildings is freehold land of £187,293 (2010 - £187,293) which is not depreciated

The net book value of tangible fixed assets includes £14,748 (2010 - £47,103) in respect of assets held under hire purchase contracts

## 10 TANGIBLE FIXED ASSETS - continued

Company	Office equipment £	Fixtures and fittings £	Motor vehicles £	Computer hardware and software £	Totals £
COST At 1 January 2011 Additions	152,521 	40,410 444	141,687	106,589 8,003	441,207 8,447
At 31 December 2011	152,521	40,854	141,687	114,592	449,654
<b>DEPRECIATION</b> At 1 January 2011 Charge for year	123,269 9,532	37,876 1,396	76,367 16,330	94,396 6,224	331,908 <u>33,482</u>
At 31 December 2011	132,801	39,272	92,697	100,620	365,390
NET BOOK VALUE At 31 December 2011	19,720	1,582	48,990	13,972	84,264
At 31 December 2010	<u>29,252</u>	<u>2,534</u>	65,320	12,193	109,299

The net book value of tangible fixed assets includes £14,748 (2010 - £47,103) in respect of assets held under hire purchase contracts

## 11 FIXED ASSET INVESTMENTS

Group	Unlisted investments £
COST At 1 January 2011 and 31 December 2011	20,000
PROVISIONS At 1 January 2011 and 31 December 2011	20,000
NET BOOK VALUE At 31 December 2011	
At 31 December 2010	<del></del>
Company	Shares in group undertakings £
COST At 1 January 2011 Disposals	1,100,537 (16,156)
At 31 December 2011	1,084,381
PROVISIONS At 1 January 2011 and 31 December 2011	422,818
NET BOOK VALUE At 31 December 2011	661,563
At 31 December 2010	677,719

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

## 11 FIXED ASSET INVESTMENTS - continued

The group or the company's investments at the balance sheet date in the share capital of companies include the following

## Subsidiaries

Specialised Travel (C.O.A.) Limited Nature of business Tour operator	%		
Class of shares Ordinary	holding 100 00	2011 £	2010 £
Aggregate capital and reserves		35,000	35,000
Blair Travel & Leisure Limited Nature of business Dormant	24		
Class of shares Ordinary	% holding 50 00	2011	2010
Aggregate capital and reserves		<u>£</u> 2	£2
The remaining 50% of the share capital is owned by R N Sav	/age		
Travel For The Arts Limited Nature of business Dormant	%		
Class of shares Ordinary	holding 100 00	2011	2010
Aggregate capital and reserves		100 100	£ 100
Specialised Travel Paris SCI Country of incorporation France Nature of business Property investment and management	%		
Class of shares Capital Social	holding 75 00	2011 £	2010 £
Aggregate capital and reserves Loss for the year		(68,349) ( <u>14,598</u> )	(53,751) <u>(3,475</u> )

The remaining 25% of the share capital is owned by R N Savage

## 12 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	G	roup	Cor	npany
Trade debtors	2011 £ 974,134	2010 £ 992,243	2011 £ 974,134	2010 £ 992,243
Amounts owed by group undertakings Other debtors	697 1,125	8,471	- - 1,125	281
Deferred tax asset Prepayments and accrued income	64,999	<u>56,065</u>	64,999	<u>56,065</u>
	1,040,955	1,056,779	1,040,258	1,048,589

continued

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

## 12 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR - continued

	Deferred tax asset	Group		Compa	iny
	Accelerated capital allowances	2011 £ <u>1,125</u>	2010 £	2011 £ <u>1,125</u>	2010 £
13	CURRENT ASSET INVESTMENTS				
		Group	1	Compa	any
	Listed investments Other investment	2011 £ 573 12,500	2010 £ 573 <u>12,500</u>	2011 £ 573 12,500	2010 £ 573 12,500
		13,073	13,073	13,073	13,073

Market value of listed investments at 31 December 2011 held by the group and the company - £278

## 14 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Gı	roup	Con	npany
	2011	2010	2011	2010
	£	£	£	£
Bank loan (see note 16)	22,274	22,849	22,274	22,849
Hire purchase contracts (see note 17)	6,490	9,395	6,490	9,395
Trade creditors	1,016,551	961,452	1,016,551	961,452
Corporation tax	15,694	20,466	15,694	20,466
Social security and other taxes	28,286	45,578	28,286	45,578
Other creditors	6,707	15,247	4,822	5,748
Directors' current accounts	· -	939	-	939
Accruals and deferred income	1,504,754	1,202,637	1,504,754	1,202,637
	2,600,756	2,278,563	2,598,871	2,269,064

## 15 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Gro	up	Com	pany
	2011	2010	2011	2010
	£	£	£	£
Bank loan (see note 16)	217,173	245,622	217,173	245,622
Hire purchase contracts (see note 17)	541	7,031	541	7,031
Trade creditors	8,591	4,373	8,591	4,373
Amounts owed to group undertakings	226,305	257,026	<u>34,102</u> <u>260,407</u>	34,101 291,127

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

## 16 LOANS

An analysis of the maturity of loans is given below

	Group		Company	
	2011 £	2010 £	2011 £	2010 £
Amounts falling due within one year or on deman Bank loan	22,274	22,849	22,274	22,849
Amounts falling due between one and two years Bank loan	22,274	22,849	22,274	22,849
Amounts falling due between two and five years Bank loan	66,822	<u>68,546</u>	66,822	<u>68,546</u>
Amounts falling due in more than five years Repayable by instalments Bank loan	128,077	154,227	128,077	<u>154,227</u>

The loan is repayable in 180 consecutive equal monthly instalments. Interest is charged at 1.5% per annum above the bank's Euribor rate and is added to the monthly repayment of principal

## 17 OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

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	Hir	-
	purch contro	
	2011 £	2010 £
Gross obligations repayable Within one year Between one and five years	7,195 	10,423 <u>7,795</u>
	<u>7,795</u>	18,218
Finance charges repayable Within one year Between one and five years	705 	1,028 764
	764	1,792
Net obligations repayable Within one year Between one and five years	6,490 <u>541</u>	9,395 7,031
	7,031	16,426

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

## 17 OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued

Company	purc	re hase racts
	2011 £	2010 £
Gross obligations repayable Within one year Between one and five years	7,195 600	10,423 <u>7,795</u>
	<u>7,795</u>	18,218
Finance charges repayable Within one year Between one and five years	705 	1,028 764
	<u>764</u>	<u>1,792</u>
Net obligations repayable Within one year Between one and five years	6,490 <u>541</u>	9,395 7,031
	<u> 7,031</u>	16,426

The following operating lease payments are committed to be paid within one year

Group	Land build:		Oth opera leas	ting
Expiring Within one year Between one and five years	2011 £ 770 - 56,706	2010 £ 616 - 56,706	2011 £ 4,582 5,922	2010 £ 2,280 7,120
In more than five years	57,476	57,322	10,504	9,400

Company	Land and buildings		Other operating leases	
	2011 £	2010 £	2011 £	2010 £
Expiring Within one year Between one and five years In more than five years	770 - <u>56,706</u>	616 - <u>56,706</u>	4,582 5,922 ———————————————————————————————————	2,280 7,120
	<u>57,476</u>	57,322	10,504	9,400

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

### 18 SECURED DEBTS

The following secured debts are included within creditors

	Gro	oup	Com	pany
	2011 £	2010 £	2011 £	2010 £
Hire purchase contracts Bank loan	7,031 <u>239,447</u>	16,426 268,471	7,031 239,447	16,426 268,471
	246,478	284,897	246,478	284,897

The bank loan is secured on the assets of R N Savage and C M J Hall

The hire purchase debt is secured on the relevant fixed asset

### 19 PROVISIONS FOR LIABILITIES

	Group	1	Comp	any
	2011 £	2010 £	2011 £	2010 £
Deferred tax Accelerated capital allowances		1,208		1,208
Group				Deferred tax £
Balance at 1 January 2011  Transfer to  profit and loss account				1,208 ( <u>2,333</u> )
Balance at 31 December 2011				<u>(1,125</u> )
Company				Deferred tax
Balance at 1 January 2011 Transfer to profit and loss account				1,208 (2,333)
·				
Balance at 31 December 2011				<u>(1,125</u> )

### 20 MINORITY INTERESTS

Equity minority interests represent the share of the profits less losses on ordinary activities attributable to the interests of equity shareholders in subsidiaries which are not wholly owned by the group

## 21 CALLED UP SHARE CAPITAL

Allotted, issued and fully pa	Class	Nominal	2011	2010
Number Class		value	£	£
142,000	"A" ordinary	£1	142,000	142,000
3,000	"B" ordinary	£1	<u>3,000</u>	3,000
			145,000	145,000

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

#### 22 RESERVES

Group	
Group	Profit
	and loss
	account
	£
At 1 January 2011	498,161
Profit for the year	3,821
Exchange adjustments	444
At 31 December 2011	502,426
Company	Profit
	and loss
	account
	£
At 1 January 2011	539,025
Profit for the year	<u> 15,213</u>

#### 23 PENSION COMMITMENTS

At 31 December 2011

The group makes contributions to the Specialised Travel Group Stakeholder Scheme, a defined contribution pension scheme, the assets of which are held separately from those of the company in an independently administered fund. The cost of contributions to the scheme amounted to £41,586 (2010 £38,654) Contributions outstanding at the balance sheet date amounted to £4,822 (2010 £5,748)

### 24 CONTINGENT LIABILITIES

Guarantees have been given to the bank in respect of the bonding requirements of industry regulatory bodies amounting to £286,036 (2010 £341,506) These guarantees are secured by a charge over the personal assets of a director

## 25 TRANSACTIONS WITH DIRECTORS

At the year end R N Savage owed the company £Nil (2010 £407) for services provided which were made under normal commercial terms, these amounts are included within trade debtors, note 12

At the year end K Aljinovic owed the company £313 (2010) owed by the company £67) for services provided which were made under normal commercial terms, these amounts are included within trade debtors note 12 (2010) creditors, note 14)

At the year end J Gordon-Jones owed the company £Nil (2010 £2,524) for services provided which were made under normal commercial terms, these amounts are included within trade debtors, note 12

At the year end D Beaumont owed the company £1,787 (2010  $\,$  £609) for services provided which were made under normal commercial terms, these amounts are included within trade debtors, note 12

## 26 RELATED PARTY DISCLOSURES

The director R N Savage received dividends of £Nil (2010 £11,000) during the year

The group made at arms length flight sales to The Tenebrae Choir of £12,015, a company in which R N Savage became a director in May 2011

### 27 ULTIMATE CONTROLLING PARTY

The company and group were controlled by R N Savage throughout the period

continued	
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554,238

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

28	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		
	Group	2011 £	2010 £
	Profit for the financial year Dividends	3,821	13,329 <u>(11,000</u> )
		3,821	2,329
	Other recognised gains and losses relating to the year (net)	444	769
	Net addition to shareholders' funds Opening shareholders' funds	4,265 <u>643,161</u>	3,098 <u>640,063</u>
	Closing shareholders' funds	647,426	643,161
	Company	2011 £	2010 £
	Profit for the financial year Dividends	15,213	16,704 (11,000)
	Net addition to shareholders' funds Opening shareholders' funds	15,213 <u>684,025</u>	5,704 <u>678,321</u>
	Closing shareholders' funds	699,238	684,025

This page does not form part of the statutory financial statements