Directors' report and financial statements

for the year ended 31 October 2011

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Company information

Directors C S Marsh

M A Lacey

Secretary A D Clay

Company number 02747977

Registered office Unit B Interlink Way South

Bardon Hill Business Park

Bardon Hıll Leicestershire LE67 1PG

Business Consultants & Advisors Northline Business Consultants Ltd

38 Clarendon Road

Eccles M30 9ES

Auditors Liptrott & Woosey Limited

142A Chorley New Road

Heaton Bolton BL1 4NX

Bankers National Westminster Bank Plc

Leicester City Branch 14-16 Haymarket

Leicester LEI 3NT

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Directors' report for the year ended 31 October 2011

The directors present their report and the financial statements for the year ended 31 October 2011

Principal activity and review of the business

The principal activity of the company is that of printing self-adhesive labels

Results and dividends

The results for the year are set out on page 5

Financial risk management objectives and policies

The business' principle financial instruments comprise bank balances, bank overdrafts, trade debtors, trade creditors, loans to the business and finance lease agreements. The main purpose of these instruments is to finance the business' operations

In respect of bank balances, the liquidity risk is managed by maintaining a balance between the continuity of funding and flexibility through the use of overdrafts at floating rates of interest. All of the business' cash balances are held in such a way that achieves a competitive rate of interest.

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. The amounts presented in the balance sheet are net of allowances for doubtful debtors.

Trade creditors' liquidity risk is managed by ensuring sufficient funds are available to meet amounts due. The business is a lessee in respect of finance leased assets. The liquidity risk in respect of these is managed by ensuring that there are sufficient funds to meet the payments.

Directors

The directors who served during the year are as stated below

C S Marsh

M A Lacey

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

Directors' report for the year ended 31 October 2011

continued

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

In so far as the directors are aware

- there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

Auditors

Liptrott & Woosey Limited were appointed auditors to the company and are deemed to be reappointed in accordance with Section 487(2) of the Companies Act 2006

This report was approved by the Board on 26 July 2012 and signed on its behalf by

C S Marsh

Director

Independent auditor's report to the shareholders of Hamilton Adhesive Labels Ltd

We have audited the financial statements of Hamilton Adhesive Labels Ltd for the year ended 31 October 2011 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement, the Reconciliation of Movements in Shareholders' Funds and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 October 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006.

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Independent auditor's report to the shareholders of Hamilton Adhesive Labels Ltd

continued

H Liptrott (senior statutory auditor)

For and on behalf of Liptrott & Woosey Limited

142A Chorley New

Road

Heaton

Bolton

BL1 4NX

30 July 2012

Profit and loss account for the year ended 31 October 2011

		Continuing	operations
		2011	2010
	Notes	£	£
Turnover	2	7,163,428	6,654,838
Cost of sales		(5,450,967)	(5,100,081)
Gross profit		1,712,461	1,554,757
Administrative expenses		(1,463,961)	(1,166,559)
Operating profit	3	248,500	388,198
Other interest receivable and			
sımılar ıncome	5	64	-
Interest payable and similar charges	6	(114,193)	(105,379)
Profit on ordinary			
activities before taxation		134,371	282,819
Tax on profit on ordinary activities	9	(17,322)	(52,460)
Profit for the year		117,049	230,359
Retained profit brought forward		617,313	446,954
Reserve Movements		(85,000)	(60,000)
Retained profit carried forward		649,362	617,313
		<u> </u>	

There are no recognised gains or losses other than the profit or loss for the above two financial years

Balance sheet as at 31 October 2011

		20	11	20	2010	
	Notes	£	£	£	£	
Fixed assets						
Tangible assets	10		2,780,311		2,392,733	
Current assets						
Stocks	11	221,353		235,411		
Debtors	12	1,316,638		1,365,365		
Cash at bank and in hand		39,339		103,598		
		1,577,330		1,704,374		
Creditors: amounts falling						
due within one year	13	(2,468,562)		(2,439,807)		
Net current liabilities			(891,232)		(735,433)	
Total assets less current						
liabilities			1,889,079		1,657,300	
Creditors: amounts falling due						
after more than one year	14		(1,180,155)		(980,425)	
Provisions for liabilities	15		(49,562)		(49,562)	
Net assets			659,362		627,313	
Capital and reserves						
Called up share capital	17		10,000		10,000	
Profit and loss account	• '		649,362		617,313	
						
Shareholders' funds	18		659,362		627,313	
						

The financial statements were approved by the Board on 26 July 2012 and signed on its behalf by

C S Marsh Director

Registration number 02747977

Cash flow statement for the year ended 31 October 2011

	Notes	2011 £	2010 £
Reconciliation of operating profit to net			
cash inflow from operating activities			
Operating profit		248,500	388,198
Depreciation		294,308	263,867
Decrease in stocks		14,058	(46,752)
Decrease in debtors		48,727	(104,615)
Increase in creditors		37,151	108,222
Net cash inflow from operating activities		642,744	608,920
Cash flow statement			
Net cash inflow from operating activities		642,744	608,920
Returns on investments and servicing of finance	21	(114,129)	(105,379)
Taxation	21	(63,386)	(28,621)
Capital expenditure	21	(128,528)	(399,244)
		336,701	75,676
Equity dividends paid		(85,000)	(60,000)
•		251,701	15,676
Financing	21	(315,959)	-
· ·		<u> </u>	15,676
Increase in cash in the year		(64,258)	15,676
Reconciliation of net cash flow to movement in net	debt (Note 22)		
Increase in cash in the year		(64,258)	15,676
Cash inflow from increase in debts and lease financing	ţ	315,959	-
New finance leases and hire purchase contracts		(553,358)	80,192
Net debt at 1 November 2010		(1,751,724)	(1,847,592)
Net debt at 31 October 2011		(2,053,381)	(1,751,724)

Notes to the financial statements for the year ended 31 October 2011

1. Accounting policies

1.1. Accounting convention

The financial statements are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board

The company has taken advantage of the exemption in FRS1 from the requirement to produce a cashflow statement because it is a small company

1.2. Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year

1.3. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows

Land and buildings

Straight line over fifty years

Plant and machinery

10% straight line & 20% reducing balance

Fixtures, fittings

and equipment

20% - 33% reducing balance

Motor vehicles

- 25% reducing balance

1.4. Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

1.5. Stock

Stock is valued at the lower of cost and net realisable value

1.6. Pensions

The pension costs charged in the financial statements represent the contribution payable by the company during the year

The regular cost of providing retirement pensions and related benefits is charged to the profit and loss account over the employees' service lives on the basis of a constant percentage of earnings

Notes to the financial statements for the year ended 31 October 2011

continued

1.7. Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold,

Provision is made for deferred tax that would arise on remittance of the retained earnings of overseas subsidiaries, associates and joint ventures only to the extent that, at the balance sheet date, dividends have been accrued as receivable,

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK

		2011	2010
		£	£
3.	Operating profit	2011 £	2010 £
	Operating profit is stated after charging		
	Depreciation and other amounts written off tangible assets	294,308	261,317
	Loss on disposal of tangible fixed assets	•	2,550
	•		

Notes to the financial statements for the year ended 31 October 2011

continued

4.	Auditors' remuneration	2011 £	2010 £
	Auditors' remuneration - audit of the financial statements	3,500	<u>-</u>
5.	Interest receivable and similar income	2011 £	2010 £
	Bank interest	<u>64</u>	-
6.	Interest payable and similar charges	2011 £	2010 £
	Interest payable on loans less than 1 yr	80,870	81,796
	Hire purchase interest	33,323	23,583
		114,193	105,379
7.	Employees		
	Number of employees	2011	2010
	The average monthly numbers of employees		
	(including the directors) during the year were		
	General Employees	38	=====
	Employment costs	2011	2010
		£	£
	Wages and salaries	1,175,390	985,011
	Social security costs	128,444	106,540
	Pension costs-other operating charge	7,355	7,001
		1,311,189	1,098,552

Notes to the financial statements for the year ended 31 October 2011

continued

Directors' remuneration	2011	2010
	£	£
Remuneration and other emoluments	147,998	91,400
Pension contributions	7,355	7,001
	155,353	98,401
	Number	Number
Number of directors to whom retirement benefits are accruing under a money purchase scheme	1	1
		Remuneration and other emoluments Pension contributions 147,998 7,355 155,353 Number Number of directors to whom retirement benefits

8. Pension costs

The company operates a defined contribution pension scheme. The scheme and its assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £7,355 (2010 - £7,001)

9. Tax on profit on ordinary activities

Analysis of charge in period	2011 £	2010 £
Current tax UK corporation tax	17,322	63,386
Total current tax charge	17,322	63,386
Deferred tax Timing differences, origination and reversal		(10,926)
Total deferred tax	-	(10,926)
Tax on profit on ordinary activities	17,322	52,460

Notes to the financial statements for the year ended 31 October 2011

continued

10.	Tangible fixed assets	Land and buildings freehold £		Fixtures, fittings and equipment £	Motor vehicles £	Total £
	Cost					
	At 1 November 2010	1,582,725	2,289,701	440,547	92,966	4,405,939
	Additions	-	628,991	52,895		681,886
	At 31 October 2011	1,582,725	2,918,692	493,442	92,966	5,087,825
	Depreciation				***	
	At 1 November 2010	102,712	1,597,313	286,447	26,734	2,013,206
	Charge for the year	31,654	205,748	40,348	16,558	294,308
	At 31 October 2011	134,366	1,803,061	326,795	43,292	2,307,514
	Net book values		•			
	At 31 October 2011	1,448,359	1,115,631	166,647	49,674	2,780,311
	At 31 October 2010	1,480,013	692,388	154,100	66,232	2,392,733
						=====

Included above are assets held under finance leases or hire purchase contracts as follows

		2011		2010	
		Net	Depreciation	Net	Depreciation
	Asset description	book value	charge	book value	charge
		£	£	£	£
	Plant and machinery	616,062	64,760	226,225	29,142
	Motor vehicles	41,225	22,651	36,903	8,745
		657,287	87,411	263,128	37,887
			====		====
11.	Stocks			2011	2010
				£	£
	Raw materials and consumables			221,353	235,411
					====

Notes to the financial statements for the year ended 31 October 2011

continued

12.	Debtors	2011 £	2010 £
	Trade debtors	1,290,263	1,341,400
	Other debtors	6,413	4,900
	Prepayments and accrued income	19,962	19,065
		1,316,638	1,365,365
13.	Creditors: amounts falling due within one year	2011 £	2010 £
	Invoice Discounting	727,498	786,642
	Net obligations under finance leases		
	and hire purchase contracts	185,068	88,256
	Trade creditors	1,394,127	1,301,492
	Corporation tax	17,322	63,386
	Other taxes and social security costs	102,864	87,584
	Directors' accounts	-	38,314
	Other creditors	(702)	682
	Accruals and deferred income	42,385	73,451
		2,468,562	2,439,807

Obligations under finance leases and hire purchase contracts are secured by fixed charges on the assets concerned

14.	Creditors: amounts falling due after more than one year	2011 £	2010 £
	Bank loan Net obligations under finance leases	785,917	857,665
	and hire purchase contracts	394,238	122,760
		1,180,155	980,425

The company's bankers hold as security a debenture dated 15 March 2007 which incorporates a fixed & floating charge on all current and future assets of the company The company's invoice financiers also hold fixed & floating charge on assets dated 8 March 2007

Notes to the financial statements for the year ended 31 October 2011

continued

15. Provisions for liabilities

		Deferred taxation (Note 16) £	Total £
	At 1 November 2010	49,562	49,562
	At 31 October 2011	49,562 ———	49,562
16.	Provision for deferred taxation	2011 £	2010 £
	Accelerated capital allowances	49,562	49,562
	Provision for deferred tax	49,562	49,562
	Provision at 1 November 2010	49,562	
	Provision at 31 October 2011	49,562	
17.	Share capital	2011 £	2010 £
	Allotted, called up and fully paid 10,000 Ordinary shares of £1 each	10,000	10,000
	Equity Shares 10,000 Ordinary shares of £1 each	10,000	10,000

Notes to the financial statements for the year ended 31 October 2011

continued

Reconciliation of movements in shareholders' funds	2011 £	2010 £
Profit for the year	117,049 (85,000)	230,359 (60,000)
Dividends	32,049	170,359
Opening shareholders' funds	627,313	456,954
Closing shareholders' funds	659,362	627,313
	Profit for the year Dividends Opening shareholders' funds	Profit for the year Dividends 117,049 (85,000) 32,049 Opening shareholders' funds

19. Transactions with directors

Advances to directors

The following directors had interest free loans during the year. The movements on these loans are as follows

	Amoun	Amount owing	
	2011 £	2010 £	in year £
C S Marsh	1,513		1,513

20. Controlling interest

The company is controlled by the Directors C S Marsh and M A Lacey who own 95% of the called up share capital

Notes to the financial statements for the year ended 31 October 2011

continued

21. Gross cash flows

22.

				2011 £	2010 £
	Returns on investments and servicing of fir	iance			
	Interest received			(114.102)	(105 370)
	Interest paid			(114,193)	(105,379)
				(114,129)	(105,379) ======
	Taxation				
	Corporation tax paid			(63,386)	-
	Corporation tax repaid				(28,621)
				(63,386)	(28,621)
	Capital expenditure			(128,528)	(414,144)
	Payments to acquire tangible assets Receipts from sales of tangible assets			-	14,900
	Receipts from sales of tanglote assets			(100,500)	
				(128,528)	(399,244) ===
	Financing				
	New long term bank loan			(71,748)	-
	Repayment of other short term loans			(59,143) (185,068)	-
	Capital element of finance leases and hire pur	Capital element of finance leases and hire purchase contracts			
				(315,959)	-
•	Analysis of changes in net funds	0	Cash	Other	Closing
		Opening balance	flows	changes	balance
		£	£	£	£
	Cash at bank and in hand	103,598	(64,259)		39,339
	Debt due within one year	(786,641)	59,143	-	(727,498)
	Debt due after one year	(857,665)	71,748	-	(785,917)
	Finance leases and hire purchase contracts	(211,016)	185,068	(553,358)	(579,306)
		(1,855,322)	315,959	(553,358)	(2,092,721)
	Net funds	(1,751,724)	251,700	(553,358) =====	(2,053,382) =====