

100851/20

In accordance with Regulation 32 of the Overseas Companies Regulations 2009

OS AA01

Statement of details of parent law and other information for an overseas company



Companies House

What this form is for
You may use this form to accompany your accounts disclosed under parent law.

What this form is NOT for
You cannot use this form for an alteration of manner with accounting require

FRIDAY



A1MA3H42

A31

23/11/2012

#261

COMPANIES HOUSE

Please complete in typescript or in bold black capitals

All fields are mandatory unless specified or indicated by *

* This is the name of the company in its home state.

Part 1 Corporate company name

Corporate name of overseas company *

HAARLA . OY

FC02A376

UK establishment number

B R 0 1 4 3 5 8

Part 2 Statement of details of parent law and other information for an overseas company

A1 Legislation

Please give the legislation under which the accounts have been prepared and, if applicable, the legislation under which the accounts have been audited

Legislation *

Finnish Accounting Law, Finnish Audit Law

* This means the relevant rules or legislation which regulates the preparation and, if applicable, the audit of accounts.

A2 Accounting principles

Accounts

Have the accounts been prepared in accordance with a set of generally accepted accounting principles?

Please tick the appropriate box.

No. Go to Section A3

Yes. Please enter the name of the organisation or other body which issued those principles below, and then go to Section A3.

* Please insert the name of the appropriate accounting organisation or body.

Name of organisation or body *

Tilitoimisto K. J. Westerberg & Co, Finland

A3 Accounts

Accounts

Have the accounts been audited? Please tick the appropriate box

No. Go to Section A5

Yes. Go to Section A4

A4 Audited accounts		Please insert the name of the appropriate accounting organisation or body.
Audited accounts	<p>Have the accounts been audited in accordance with a set of generally accepted auditing standards?</p> <p>Please tick the appropriate box.</p> <p><input type="checkbox"/> No. Go to Part 3 'Signature'.</p> <p><input checked="" type="checkbox"/> Yes. Please enter the name of the organisation or other body which issued those standards below, and then go to Part 3 'Signature'</p>	
Name of organisation or body	Mr Mikko Jokinen, Finland	
A5 Unaudited accounts		
Unaudited accounts	<p>Is the company required to have its accounts audited?</p> <p>Please tick the appropriate box.</p> <p><input type="checkbox"/> No.</p> <p><input type="checkbox"/> Yes.</p>	
Part 3 Signature		
	I am signing this form on behalf of the overseas company.	
Signature	<p>Signature</p> <p>X  X</p> <p>Päivi Heerla</p>	
	This form may be signed by. Director, Secretary, Permanent representative.	

Haarla Oy

List of account books and their retention forms

Sales accounting
Purchases accounting
Day book
General ledger
Memo vouchers
Balance book

computer lists, paper vouchers and in digital form
computer lists, paper vouchers and in digital form
in digital form
in digital form
paper vouchers
bound book

For a true translation

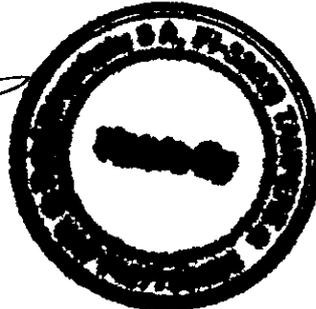
Satu Virtanen

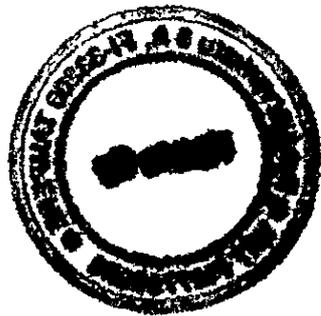
Satu Virtanen
Rautatiekatu 23 A 12
37100 Nokia
Finland



Päivi Haarla

Päivi Haarla





Business ID
Domicile

0779980-4
Tampere

Haarla Oy

BALANCE BOOK

01.01.2011 - 31.12.2011

Certified to be a correct translation

[Signature]
I Muns fca.

*Weeden, Hattersley
Mead & Co.*



Financial statements January to 31 December 2011

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Haarla Oy

Management Report 1 January - 31 December 2011

Key event during and after the period

Overall profitability was good, but the financial performance of 2011 was significantly burdened by a single high credit loss. The profitability of the principal product in terms of revenue was weak owing to the manufacturer's force majeure circumstances.

Haarla has switched to a team-based organization and invested in new markets outside Finland.

The R&D investments of the Machinery and Engineering units are moving into the pilot delivery stage.

Governance

Managing Director

Johannes Haarla

Board members

Hann Tolppanen	Chairman
Jarkko Haarla	Member
Päivi Haarla	Member
Jarkko Jussi Haarla	Member
Johannes Haarla	Member
Julius Haarla	Member

Auditors

Jukka Lahdenpää	APA	Ordinary auditor
Jari Määttänen	APA	Deputy auditor

Group structure

Since 1 May 2010 the company serves as the parent of the Haarla Group.

Financial position, performance and developments

The company's revenue was 40.2 million euro (up from 25.3 million euro in 2010).



Key figures

	Parent company			Group	
	2011	2010	2009	2011	2010
Turnover (1,000 euro)	40262	25316	16721	40262	25562
Profit (1,000 euro)	161	-232	-155	159	-232
Profit % of revenue	0,40 %	neg	neg	0,40 %	neg
Return on equity %	4,75 %	274,78 %	225,87 %	0,98 %	261,25 %
Return on net assets %	3,74 %	75,64 %	neg.	4,41 %	112,02 %
Equity/assets ratio	13,68 %	19,56 %	neg	16,64 %	24,44 %

Haarla Oy**Key business events**

The company has switched into a team-based organization.

Estimate of future development

The volume of orders on hand is good, and patented machinery solutions will have a positive effect on the company's performance during the rest of the year
The sales of the RawMaterials unit will decrease owing to the termination of unprofitable customer relationships, but the overall profitability will improve

Risk assessment

The cyclical depression of the industry is over, but tough price competition continues
The result of the new period is affected by a number of industrial sectors, and their geographical spread out ensures that no major business risk exists
A tax audit is going on in the company and may result in additional tax payments.

Personnel

	Parent company		Group		2010
	2011	2010	2009	2011	
Average personnel in the period	17	20	19	17	20
Payroll for the period (1,000 e)	1152	1 259	977	1152	1 259

Research and development

R&D investments focused on the improvement of own pulp and particle handling technology as well as patenting. The company's Engineering department also produced a new portfolio. Investments will continue in the improvement of the resource planning system and the overall operation in the coming period.

Environment

The company's environmental management complies with statutory requirements.

Board proposal for the disposal of profit

The Board proposes that the profit for the period, 77,014.15 euro, be transferred to retained earnings and no dividend be distributed.



Haarla Group

CONSOLIDATED PROFIT AND LOSS ACCOUNT	1.1.-31.12.2011	1.1.-31.12.2010
NET TURNOVER	40 262 969,72	25 562 042,08
Other operating income	23 231,46	121 992,35
Raw materials and services		
Raw materials and consumables		
Purchases during the financial period	-37 084 451,78	-21 042 126,82
Increase/Decrease in stocks	2 349 467,05	-587 025,62
External services	-935 003,13	-277 384,84
Raw materials and services	-35 669 987,86	-21 906 537,28
Staff costs		
Wages and salaries	-1 152 224,07	-1 259 516,81
Social security expenses		
Pension expenses	-168 842,61	-201 136,00
Other social security expenses	-106 851,92	-55 112,33
Staff costs	-1 427 918,60	-1 515 765,14
Depreciation and reduction in value		
Depreciaton according to plan	-215 755,51	-192 791,08
Exeptional reduction in value of current assets	0,00	-486 530,33
Depreciation and reduction in value	-215 755,51	-679 321,41
Other operating charges	-2 812 556,58	-1 814 846,73
OPERATING INCOME-PROFIT (-LOSS)	159 982,63	-232 436,13
Financial income and expenses		
Other interest and financial income	58 485,43	58 470,85
Interest and other financial expenses	-194 676,88	-166 537,53
Financial income and expenses	-136 191,45	-108 066,68
PROFIT (-LOSS) BEFORE EXTRAORDINARY ITEMS	23 791,18	-340 502,81
Extraordinary items		
Extraordinary income	0,00	2 499 308,17
PROFIT BEFORE APPROPRIATIONS AND INCOME TAXES	23 791,18	2 158 805,36
Income taxes	-5 316,83	-25 568,08
Minority interest	350,42	105,04
PROFIT FOR THE FINANCIAL YEAR	18 824,77	2 133 342,32



HAARLA OY

BALANCE SHEET

	31.12.2011	31.12.2010
ASSETS		
NON CURRENT ASSETS		
Intangible assets		
Research & development expenses	76 800,00	0,00
Intangible rights	32 301,08	62 082,56
Googwill	610 833,52	670 102,19
Other capitalized long term expenses	653 807,18	746 979,66
Intangible assets total	1 373 541,78	1 479 164,41
Tangible assets		
Tangible assets	42 398,66	54 306,42
Financial assets		
Holdings in Group companies	857 185,11	857 185,11
Other bonds and shares	10 251,44	10 251,44
Financial assets	867 436,55	867 436,55
CURRENT ASSETS		
Stocks		
Finished products/ Goods	3 899 179,77	1 549 712,72
Debtors		
Trade debtors	4 843 591,61	4 341 877,27
Trade debtors group	1 966,11	621,18
Loan receivables	101 425,31	33 300,16
Other debtors	1 866,60	0,00
Prepayments and accrued income	413 681,73	138 519,66
Current assets total	5 362 531,36	4 514 318,27
Cash in hand and at banks	74 194,19	128 478,00
ASSETS	11 619 282,31	8 593 416,37
LIABILITIES		
CAPITAL AND RESERVES		
Subscribed capital	8 100,00	8 100,00
Retained earnings	1 500 674,58	-269 251,59
Profit for the financial year	77 014,15	1 919 126,17
Capital and reserves total	1 585 788,73	1 657 974,58
CREDITORS		
Noncurrent		
Loans from credit institutions	1 108 794,86	946 992,59
Other creditors	1 277 878,02	1 325 972,46
Non-current total	2 386 672,88	2 272 965,05
Current		
Loans from credit institutions	798 816,69	173 316,84
Advances received	23 565,00	118 200,00
Trade creditors	4 701 698,00	2 708 763,05
Trade creditors group	1 105 713,24	1 107 843,34
Accruals and deferred income	1 017 027,77	554 353,51
Current total	7 646 820,70	4 662 476,74
Creditors total	10 033 493,58	6 935 441,79
LIABILITIES	11 619 282,31	8 593 416,37



Haarla Oy

Consolidated Cash Flow Statement
1.1.-31.12.2011

CASH FLOW FROM OPERATIONS	
Operational profit	159 983
Adjustments	215 756
Change in net working capital	-876 567
Interests and other liability expenses	-59 135
Dividends received	0
Received interest and other financial income	58 743
Tax impact on cash flows	-39 864
CASH FLOW FROM OPERATIONS	-541 085
CASH FLOW FROM INVESTMENTS	
Capital expenditure	-98 225
Expenditure in other investments	-1 867
CASH FLOW FROM INVESTMENTS	-100 092
CASH FLOW FROM FINANCING	
Additional long-term borrowing	113 708
Repaid long-term debt	
Additional short-time borrowing	625 500
Dividends paid	-149 594
CASH FLOW FROM FINANCING	589 614
CHANGE IN CASH AND CASH EQUIVALENTS	-51 563
Cash & equivalents at beginning of period	152 512
Change in cash and cash equivalents	-51 563
Cash & equivalents at end of period	100 949



HAARLA OY

PROFIT AND LOSS ACCOUNT

	1.1.-31.12.2011	1.1.-31.12.2010
NET TURNOVER	40 262 969,72	25 316 895,14
Other operating income	23 231,46	113 788,26
Raw material and services		
Raw materials and consumables		
Purchases during the financial period	-37 084 451,78	-20 791 325,10
Increase/Decrease in stocks	2 349 467,05	-587 025,62
External services	-935 003,13	-277 384,84
Materials and external services total	-35 669 987,86	-21 655 735,56
Staff costs		
Wages and salaries	-1 152 224,07	-1 259 516,81
Social security expenses		
Pension expenses	-168 842,61	-201 136,00
Other social security expenses	-106 851,92	-55 112,33
Staff expenses total	-1 427 918,60	-1 515 765,14
Depreciation and reduction in value		
Depreciation according to plan	-215 755,51	-192 791,08
Exceptional reduction in value of current assets	0,00	-486 530,33
Depreciation and reduction in value total	-215 755,51	-679 321,41
Other operating charges	-2 810 796,94	-1 812 336,52
OPERATING PROFIT (-LOSS)	161 742,27	-232 475,23
FINANCIAL INCOME AND EXPENSES		
Income from holdings in Group companies	0,00	33 480,59
Other interest and financial income	58 430,36	57 973,05
Interest and other financial expenses	-143 127,18	-89 219,97
Total financial income and expenses	-84 696,82	2 233,67
PROFIT (-LOSS) BEFORE EXTRAORDINARY ITEMS	77 045,45	-230 241,56
Extraordinary items		
Extraordinary income	0,00	2 149 335,08
PROFIT BEFORE APPROPRIATIONS AND INCOME TAXES	77 045,45	1 919 093,52
Income taxes	-31,30	32,65
PROFIT FOR THE FINANCIAL YEAR	77 014,15	1 919 126,17



Haarla Group

CONSOLIDATED BALANCE SHEET

31.12.2011

31.12.2010

ASSETS

FIXED AND OTHER LONG-TERM ASSETS

Intangible assets

Research & development expenses	76 800,00	0,00
Intangible rights	32 301,08	62 082,56
Goodwill	610 833,52	670 102,19
Other long-term expenditure	653 607,18	746 979,66
Intangible assets total	1 373 541,78	1 479 164,41

Tangible assets

Machinery and equipment	42 398,66	54 306,42
Investment		
Other shares and interests	10 251,44	10 251,44

CURRENT ASSETS

Stocks		
Finished products/goods	3 899 179,77	1 549 712,72

Debtors

Long-term debtors		
Deferred tax assets	131 617,02	139 675,21

Short-term debtors

Trade debtors	4 843 591,61	4 341 877,27
Loans receivable	310 291,59	229 748,76
Other debtors	1 866,60	0,00
Accrued income	414 450,31	140 171,60
Short-term debtors	5 570 200,11	4 711 797,63
Debtors total	5 701 617,13	4 851 472,84

Cash and bank

	100 948,65	152 511,73
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ASSETS

	11 128 137,43	8 097 419,56
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LIABILITIES

CAPITAL AND RESERVES

Share capital	8 100,00	8 100,00
Other reserves	47 684,49	19 956,33
Retained earnings	1 808 364,27	-211 258,64
Profit for the period	18 824,77	2 133 342,32
Capital and reserves	1 880 973,53	1 950 140,01
Minority interest	-456,46	-105,04

CREDITORS

Non-current

Capital loans	290 122,27	290 122,27
Loans from financial institutions	1 108 794,86	946 992,59
Other creditors	1 277 878,02	1 325 972,46
Non-current total	2 676 795,15	2 563 087,32

Current

Loans from financial institutions	798 816,69	173 316,84
Advances received	23 565,00	118 200,00
Trade creditors	4 702 587,50	2 709 599,67
Other creditors	923 873,59	423 788,51
Accruals and deferred income	121 981,43	159 392,25
Current total	6 570 824,21	3 584 297,27

CREDITORS TOTAL

	9 247 619,36	6 147 384,59
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LIABILITIES

	11 128 137,43	8 097 419,56
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Haarla Oy

Cash Flow Statement

	1.1.-31.12.2011	1.1.-31.12.2010
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CASH FLOW FROM OPERATIONS

Operational profit	161 742	-232 475
Adjustments	215 756	679 321
Change in net working capital	-803 666	664 975
Interests and other liability expenses	-133 568	-122 230
Dividends received		33 481
Interest and other financial income	58 173	57 385
Tax impact on cash flows	-42 636	54 777

CASH FLOW FROM OPERATIONS	-544 200	1 135 233
----------------------------------	-----------------	------------------

CASH FLOW FROM INVESTMENTS

Capital expenditure	-98 225	-16 376
Expenditure in subsidiary shares		-34 471
Income from assignment of other investments		2 880
Expenditure in other investments	-1 867	

CASH FLOW FROM INVESTMENTS	-100 092	-47 967
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CASH FLOW FROM FINANCING

Additional long-term borrowing	113 708	
Repaid long-term debt		-1 029 567
Additional short-term borrowing	625 500	
Dividends paid	-149 594	

CASH FLOW FROM FINANCING	589 614	-1 029 567
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CHANGE IN CASH & CASH EQUIVALENTS	-54 678	57 699
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Cash & equivalents at beginning of period	128 478	70 779
Change in cash and cash equivalents	-54 678	57 699
Cash & equivalents at end of period	73 800	128 478



Haarla Oy

SIGNIFICANT ACCOUNTING POLICIES**Consolidated financial statements**

All Group companies are consolidated

The acquisition method has been adopted for consolidation of all subsidiaries
The difference between subsidiary cost and their underlying net worth has been allocated in total in the consolidation difference liability

Inter-group transactions, internal balances and profits are eliminated

Minority interests have been deducted from consolidated equity and profit and entered as a separate item

Measurement bases, valuation techniques, accruals concept and methods**Applied exchange rate**

Receivables and liabilities in foreign currencies have been converted into euro at the average rate quoted by the European Central Bank on the balance sheet date

Valuation of fixed assets

Fixed assets are recognized in the balance sheet at cost less planned annual depreciation

The depreciation plan for machinery and equipment was prepared based on the principles and percentages of the Business Tax Act

The depreciation plan for intangible assets was prepared using the straight-line method over the useful life of the asset

	Depreciation period or percentage
Software and R&D expenses	5 years
Goodwill	10 to 15 years
Renovation of premises	10 years
Machinery and equipment	25 %

Valuation of inventories

Inventories are recognized using the FIFO method at the lower of cost, replacement cost or estimated selling price.

Pensions

Pension liability for parent company employees is covered by insurances in a pension insurance corporation. The subsidiary does not employ personnel.



Haarla Oy

PERSONNEL

The average number of personnel per employee group

	Parent company			Group	
	2011	2010	2009	2011	2010
Salaried	17	20	19	17	20

NOTES TO THE INCOME STATEMENT

Turnover	Parent		Group	
	2011	2010	2011	2010
Domestic sales	31 342 239,38	16 563 760,92	31 342 239,38	16 563 760,92
Sales to the E.U	7 048 628,26	5 924 758,77	7 048 628,26	6 189 905,71
Export sales	1 589 867,46	2 260 518,40	1 569 867,46	2 260 518,40
Foreign commission income	302 234,84	567 867,05	302 234,84	567 857,05
Total	40 262 969,72	25 316 895,14	40 262 969,72	25 562 042,08

Other operating income	Parent		Group	
	2011	2010	2011	2010
Contributions	19 000,00	79 999,00	19 000,00	78 999,00
Other operating income	4 231,46	33 789,26	4 231,46	41 993,35
Total	23 231,46	113 788,26	23 231,46	121 992,35

Extraordinary income	Parent		Group	
	2011	2010	2011	2010
Income from mergers	0,00	2 149 335,08	0,00	2 149 335,08
Consolidation difference liability	0,00	0,00	0,00	349 973,09
Total	0,00	2 149 335,08	0,00	2 499 308,17

Auditor fees	Parent		Group	
	2011	2010	2011	2010
Auditor fees	2 800,00	2 800,00	3 082,90	3 082,90



NOTES TO THE BALANCE SHEET

Other intangible assets

	Parent		Group	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
R&D expenses				
Cost 1 Jan	0,00	0,00	0,00	0,00
Increase	96 000,00	0,00	96 000,00	0,00
Increase	0,00	0,00	0,00	0,00
Cost 31 Dec	96 000,00	0,00	96 000,00	0,00
Accumulated depreciation 1 Jan	0,00	0,00	0,00	0,00
Accumulated depreciation on decrease				
Depreciation for the period	-19 200,00	0,00	-19 200,00	0,00
Accumulated depreciation 31 Dec	-19 200,00	0,00	-19 200,00	0,00
Revaluation				
Book value 31 Dec	76 800,00	0,00	76 800,00	0,00
Software	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Cost 1 Jan	148 907,64	148 907,64	148 907,64	148 907,64
Increase	0,00	0,00	0,00	0,00
Cost 31 Dec	148 907,64	148 907,64	148 907,64	148 907,64
Accumulated depreciation 1 Jan	-89 344,54	-59 563,06	-89 344,54	-59 563,06
Depreciation for the period	-29 781,48	-29 781,48	-29 781,48	-29 781,48
Accumulated depreciation 31 Dec.	-119 126,02	-89 344,54	-119 126,02	-89 344,54
Book value 31 Dec.	29 781,62	59 563,10	29 781,62	59 563,10
Other subscription charges	2 519,46	2 519,46	2 519,46	2 519,46

	Parent		Group	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Goodwill				
Cost 1 Jan	776 270,03	59 899,12	776 270,03	59 899,12
Increase		716 370,91		716 370,91
Cost 31 Dec.	776 270,03	776 270,03	776 270,03	776 270,03
Accumulated depreciation 1 Jan	-106 167,84	-54 832,81	-106 167,84	-54 832,81
Depreciation for the period	-59 268,67	-51 535,03	-59 268,67	-51 535,03
Accumulated depreciation 31 Dec	-165 436,51	-106 167,84	-165 436,51	-106 167,84
Book value 31 Dec.	610 833,52	670 102,19	610 833,52	670 102,19

	Parent		Group	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Renovation of premises				
Cost 1 Jan	840 352,14	0,00	840 352,14	0,00
Increase		840 352,14		840 352,14
Cost 31 Dec	840 352,14	840 352,14	840 352,14	840 352,14
Accumulated depreciation 1 Jan	-93 372,48	0,00	-93 372,48	0,00
Depreciation for the period	-93 372,48	-93 372,48	-93 372,48	-93 372,48
Accumulated depreciation 31 Dec	-186 744,96	-93 372,48	-186 744,96	-93 372,48
Book value 31 Dec	653 607,18	746 979,66	653 607,18	746 979,66



Subordinated loans	0,00	0,00	290 122,27	290 122,27
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	Parent		Group	
	31.12.2011	31 12 2010	31.12.2011	31.12.2010
Accrued liabilities				
Allocation of employee costs	74 798,23	116 928,52	74 798,23	116 928,52
Interests payable	27 662,61	18 103,87	27 662,61	18 103,87
Other accrued liabilities	19 520,59	24 359,86	19 520,59	24 359,86
Accrued liabilities total	121 981,43	159 392,25	121 981,43	159 392,25

	Parent	Group	Book value	Value in latest statement
Interests in Group companies				
Amtrade International Ltd	100 %	100 %	857 185,11	2 469,77
J. Haarla Capital Oy	75 %	75 %	0,00	-1 401,68

COLLATERALS AND CONTINGENT LIABILITIES

On own behalf

	Parent		Group	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010
Loan from a financial institution				
Secured by business mortgages	702 326,00	860 000,00	702 326,00	860 000,00
Financing of trade rec., factoring	750 456,38	750 456,38	750 456,38	750 456,38
Secured by trade receivables	612 474,69	1 308,84	612 474,69	1 308,84
Leasing liabilities				
Maturing in the next year	1 636 137,70	1 603 136,08	1 636 137,70	1 603 136,08
Maturing later	64 783,27	95 408,96	64 783,27	95 408,96
Leasing liabilities total	36 653,08	119 286,61	36 653,08	119 286,61
	101 436,35	214 695,57	101 436,35	214 695,67



Haarla Oy

SIGNATURE

Tampere, June 20, 2012

(Signature)

Harri Tolppanen
Chairman

(Signature)

Johannes Haarla
Managing Director
Board member

(Signature)

Jarkko Juhani Haarla
Board member

(Signature)

Jarkko Jussi Haarla
Board member

(Signature)

Päivi Haarla
Board member

(Signature)

Julius Haarla
Board member

AUDITOR'S STATEMENT

We have submitted an audit report today.

Tampere, June 20, 2012

(Signature)

Mikko Jokinen
CA



Haarla Oy

List of account books and their retention forms

Sales accounting	computer lists, paper vouchers and in digital form
Purchases accounting	computer lists, paper vouchers and in digital form
Day book	in digital form
General ledger	in digital form
Memo vouchers	paper vouchers
Balance book	bound book

For a true translation

Satu Virtanen

Satu Virtanen
Rautatiekatu 23 A 12
37100 Nokia
Finland

