# **BURNS & CO LIMITED FINANCIAL STATEMENTS** FOR THE YEAR ENDED **31 DECEMBER 2012**



02/04/2013 **COMPANIES HOUSE** 

**BLOOMER HEAVEN LIMITED Chartered Accountants & Registered Auditors Rutland House** 148 Edmund Street Birmingham

B3 2FD

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### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2012

The directors present their report and the financial statements for the year ended 31 December 2012

### Principal activity

The principal activity of the company during the year was that of operation of petrol filling stations

### **Business review**

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and non-complex nature of our business and is written in the context of the risks and uncertainties that we face

The Company's business objective is to provide excellent customer service and standards. The business strategy is to re invest sufficient profits back into the Company to allow the business to grow further and to consider further strategic acquisitions.

As operators of petrol service stations the Company has no requirement to split its business into separate divisions as its entire turnover relates to this activity

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the Company as a whole and these are -

	2012	2011
Turnover	16,070,245	15,768,321
Gross Profit	1,726,691	1,692,765
Profit Before Tax	320,133	230,326
Net Assets	1,456,840	1,284,807
Return on Capital Employed %	22	15

The business environment in which we operate continues to be challenging as we are subject to consumer and business spending patterns as well as the price of oil and tax and duty issues

With these risks and uncertainties in mind, we are aware that any plans for the future development of the business may be subject to unforeseen future events outside our control

### Results

The profit for the year, after taxation, amounted to £248,915 (2011 - £181,204) Dividends totalling £155,000 were paid during the year (2011 £108 000)

# **Directors**

The directors who served during the year were

T J Burns S M Totney

### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2012

### Directors' responsibilities statement

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Provision of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any information needed by the company's auditor in connection with preparing its report and to establish
  that the company's auditor is aware of that information

### **Auditor**

The audit business of Farmiloes LLP, who had previously been appointed as the company's auditor has merged with that of Bloomer Heaven Limited who succeeded to the office of auditor to the company. The audit report on the financial statements has therefore been issued by Bloomer Heaven Limited.

Under section 487(2) of the Companies Act 2006, Bloomer Heaven Limited will be deemed to have been reappointed as auditor 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier

This report was approved by the board on 27 March 2013 and signed on its behalf

S.M Totney Director

S.M. Totha

### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BURNS & CO LIMITED

We have audited the financial statements of Burns & Co Limited for the year ended 31 December 2012, set out on pages 5 to 17 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinion we have formed

### Respective responsibilities of directors and auditor

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

# Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BURNS & CO LIMITED

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

### Other matter

The financial statements of Burns & Co Limited for the year ended 31 December 2011, were audited by another auditor who expressed an unmodified opinion on those financial statements on 12 April 2012

David Purser FCA (Senior Statutory Auditor)
for and on behalf of Bloomer Heaven Limited (Statutory Auditor)
Chartered Accountants & Registered Auditors
Rutland House
148 Edmund Street

Birmingham
B3 2FD

27 March 2013

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012 £	2011 £
Turnover	1,2	16,070,245	15,768,321
Cost of sales		(14,343,554)	(14,075,556)
Gross profit		1,726,691	1,692,765
Administrative expenses		(1,406,558)	(1,462,439)
Operating profit	3	320,133	230,326
Profit on ordinary activities before taxation		320,133	230,326
Tax on profit on ordinary activities	6	(71,218)	(49,122)
Profit for the financial year	14	248,915	181,204

All amounts relate to continuing operations

There were no recognised gains and losses for 2012 or 2011 other than those included in the Profit and loss account

The notes on pages 8 to 17 form part of these financial statements

**REGISTERED NUMBER: 1454826** 

**BALANCE SHEET** 

**AS AT 31 DECEMBER 2012** 

		20	12	20	1
	Note	£	£	£	£
Fixed assets					
Tangible assets	7		1,556,266		1,627,528
Current assets					
Stocks	8	372,712		379,867	
Debtors	9	263,446		338,445	
Cash at bank		336,615		276,699	
	•	972,773	•	995,011	
Creditors: amounts falling due within one year	10	(886,204)		(889,746)	
Net current assets	•		86,569		105,265
Total assets less current liabilities			1,642,835		1,732,793
Creditors: amounts falling due after more than one year	11		(243,503)		(420,476)
Provisions for liabilities					
Deferred tax	12		(20,610)		(27,510)
Net assets			1,378,722		1,284,807
Capital and reserves					
Called up share capital	13		10,000		10,000
Profit and loss account	14		1,368,722		1,274,807
Shareholders' funds	15		1,378,722		1,284,807

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 27 March 2013.

T J. Burns Director

The notes on pages 8 to 17 form part of these financial statements

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012 £	2011 £
Net cash flow from operating activities	17	478,028	228,133
Taxation		(76,402)	-
Capital expenditure and financial investment	18	(10,002)	(129,926)
Equity dividends paid		(155,000)	(108,000)
Cash inflow/(outflow) before financing		236,624	(9,793)
Financing	18	(176,708)	(46,086)
Increase/(Decrease) in cash in the year		59,916	(55,879)
RECONCILIATION OF NET CASH FLOW TO MOVEME	ENT IN NET FUNDS		
FOR THE YEAR ENDED 31 DECEMBER 2012		DEBT	
FOR THE YEAR ENDED 31 DECEMBER 2012		2012 £	2011 £
Increase/(decrease) in cash in the year		2012	£
		2012 £	£
Increase/(decrease) in cash in the year		2012 £ 59,916	£ (55,879) 46,086
Increase/(decrease) in cash in the year  Cash outflow from decrease in debt and lease financing		2012 £ 59,916 176,708	£ (55,879)

The notes on pages 8 to 17 form part of these financial statements

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

### 1. Accounting Policies

# 1 1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

### 12 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax

### 1 3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Freehold property Long Term Leasehold Property 4% straight line basis4% straight line basis

Long Term Leasehold Property Motor vehicles

25-30% straight line basis
2-5 years straight line basis

### 1.4 Leasing and hire purchase

Fixtures & fittings

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

### 1.5 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

### 1.6 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

### 1. Accounting Policies (continued)

### 1.7 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

### 1.8 Pensions

The company operates a defined contribution pension scheme and the assets of the scheme are held separately from those of the company in an independently administered fund. The pension charge represents the amounts payable by the company to the fund in respect of the year.

### 2. Turnover

The whole of the turnover is attributable to the company's principal activity of the operation of petrol stations after deducting value added tax

All turnover arose within the United Kingdom

# 3. Operating profit

The operating profit is stated after charging

2012	2011
£	£
79,781	82,145
4,712	785
10,415	8,150
8,198	10,577
	£ 79,781 4,712 10,415

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

4.	Staff costs		
	Staff costs, including directors' remuneration, were as follows		
		2012 £	2011 £
	Wages and salaries	655,205	728,983
	Social security costs	42,246	51,749
	Pension costs	18,015	8,044
		715,466	788,776
	The average monthly number of employees, including the directors, de	uring the year was as	follows
		2012	2011
		No	No
	Directors, administrative staff and sales operatives	53	59 ————
5.	Directors' remuneration		
		2012	2011
		2012 £	£
	Emoluments	48,651	111,288
		=======================================	
	Company pension contributions to defined contribution pension schemes	17,200	7,200
	During the year retirement benefits were accruing to 1 director contribution pension schemes	(2011 - 1) in respe	ect of defined
6.	Taxation		
		2012 £	2011 £
	Analysis of tax charge in the year		
	Current tax (see note below)		
	UK corporation tax charge on profit for the year	78,118	37,660
	Deferred tax (see note 12)		
	Origination and reversal of timing differences	(6,900)	11,462

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

# 6. Taxation (continued)

# Factors affecting tax charge for the year

The tax assessed for the year is lower than (2011 - lower than) the standard rate of corporation tax in the UK of 24 5% (2011 - 20 25%) The differences are explained below

	2012 £	2011 £
Profit on ordinary activities before tax	320,133	230,326
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 24 5% (2011 - 20 25%)	78,433	46,641
Effects of:		
Expenses not deductible for tax purposes	20	158
Depreciation for year in excess of capital allowances	12,878	(9,139)
Marginal relief	(13,213)	-
Current tax charge for the year (see note above)	78,118	37,660

# 7. Tangible fixed assets

	Freehold property £	Long Term leasehold property £	Motor vehicles £	Fixtures & fittings £	Total £
Cost					
At 1 January 2012 Additions	1,274,974	266,408 -	32,803	765,474 23,803	2,339,659 23,803
Disposals	-	-	(32,328)	(10,230)	(42,558)
At 31 December 2012	1,274,974	266,408	475	779,047	2,320,904
Depreciation	<del>, , , , , , , , , , , , , , , , , , , </del>				
At 1 January 2012	123,908	55,024	21,496	511,703	712,131
Charge for the year On disposals	12,000	4,000	1,083 (22,579)	67,410 (9,407)	84,493 (31,986)
At 31 December 2012	135,908	59,024	•	569,706	764,638
Net book value					
At 31 December 2012	1,139,066	207,384	475 =	209,341	1,556,266 =
At 31 December					
2011	1,151,066 ————	211,384	11,307	253,771	1,627,528 ======

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

# 7. Tangible fixed assets (continued)

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows

	Furniture, fittings & equipment	2012 £ 41,621	2011 £ 46,333
8.	Stocks		
	Goods for resale	2012 £ 372,712	2011 £ 379,867
9.	Debtors		
		2012 £	2011 £
	Due after more than one year		
	Other debtors	2,039	-
	Due within one year		
	Trade debtors	70,188	74,960
	Other debtors	159,501	230,527
	Prepayments and accrued income	31,718	32,958
		263,446	338,445

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

10.	Creditors Amounts falling due within one year	•	
		2012 £	2011 £
	Bank loans and overdrafts	150.860	149,813
	Other loans	14,281	15,120
	Net obligations under finance leases and hire purchase contracts	11,780	11,723
	Trade creditors	561,103	580,191
	Corporation tax	39,376	37,660
	Other creditors	89,946	81,185
	Accruals and deferred income	18,858	14,054
		886,204	889,746

Bank loans and overdrafts are secured by the company

Obligations under finance leases and hire purchase contracts are secured on the assets to which they relate

# 11. Creditors:

# Amounts falling due after more than one year

	2012 £	2011 £
Bank loans	197,814	349,634
Other loans	24,203	37,576
Net obligations under finance leases and hire purchase contracts	21,486	33,266
	243,503	420,476
Included within the above are amounts falling due as follows		
	2012	2011
	£	£
Between one and two years		
Bank loans	56,507	149,813
Other loans	14,280	15,120
Between two and five years		<del></del>
Bank loans	116,544	140,999
Other loans	9,923	22,456
Over five years		
Bank loans	24,763	58,822 ————

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

11.	Creditors <sup>.</sup> Amounts falling due after more than one year (continued)			
	Creditors include amounts not wholly repayable within 5 years as follows			
		2012 £	2011 £	
	Repayable by instalments	24,763	58,822	
	Obligations under finance leases and hire purchase contracts, inc	cluded above, are payable	as follows	
		2012 £	2011 £	
	Between one and five years	21,486	33,266	
	Bank loans and overdrafts are secured by the company			
	Obligations under finance leases and hire purchase contracts a relate	re secured on the assets	to which they	
12.	Obligations under finance leases and hire purchase contracts a relate  Deferred taxation	re secured on the assets	to which the	
12.	relate	re secured on the assets  2012 £	to which they 2011 £	
12.	relate	2012	2011	
12.	Deferred taxation  At beginning of year	2012 £ 27,510	2011 £ 16,048	
12.	Deferred taxation  At beginning of year (Released during)/charge for year	2012 £ 27,510 (6,900)	2011 £ 16,048 11,462	
112.	Deferred taxation  At beginning of year (Released during)/charge for year  At end of year	2012 £ 27,510 (6,900) ———————————————————————————————————	2011 £ 16,048 11,462 27,510	
112.	Deferred taxation  At beginning of year (Released during)/charge for year  At end of year	2012 £ 27,510 (6,900) ———————————————————————————————————	2011 £ 16,048 11,462 27,510	
12.	Deferred taxation  At beginning of year (Released during)/charge for year  At end of year  The provision for deferred taxation is made up as follows	2012 £ 27,510 (6,900) ———————————————————————————————————	2011 £ 16,048 11,462 27,510 2011 £	
	Deferred taxation  At beginning of year (Released during)/charge for year  At end of year  The provision for deferred taxation is made up as follows  Accelerated capital allowances	2012 £ 27,510 (6,900) 20,610 2012 £ 20,610	2011 £ 16,048 11,462 27,510 2011 £ 27,510	
	Deferred taxation  At beginning of year (Released during)/charge for year  At end of year  The provision for deferred taxation is made up as follows  Accelerated capital allowances	2012 £ 27,510 (6,900) 20,610	2011 £ 16,048 11,462 27,510 2011 £ 27,510	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

14.	Reserves		
			Profit and loss account £
	At 1 January 2012 Profit for the year Dividends Equity capital		1,274,807 248,915 (155,000)
	At 31 December 2012		1,368,722
15.	Reconciliation of movement in shareholders' funds		
		2012 £	2011 £
	Opening shareholders' funds Profit for the year Dividends (Note 16)	1,284,807 248,915 (155,000)	1,211,603 181,204 (108,000)
	Closing shareholders' funds	1,378,722	1,284,807
16.	Dividends		
		2012 £	2011 £
	Dividends paid on equity capital	155,000	108,000
17.	Net cash flow from operating activities		
		2012 £	2011 £
	Operating profit Depreciation of tangible fixed assets	320,133 84,493	230,326 82,930
	(Profit)/loss on disposal of tangible fixed assets Decrease/(increase) in stocks	(3,229) 7,155	1,741 (29,984)
	Decrease in creditors	74,999 (5,523)	81,614 (138,494)
	Net cash inflow from operating activities	478,028	228,133

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

18.	Analysis of cash flows for heading	s netted in cash	flow statement		
				2012 £	2011 £
	Capital expenditure and financial i	nvestment		~	~
	Purchase of tangible fixed assets			(23,803)	(130,077)
	Sale of tangible fixed assets			13,801	151
	Net cash outflow from capital expe	enditure	- -	(10,002)	(129,926)
			•	2012	2011
				£	£
	Financing				
	Repayment of loans Other new loans			(150,773) -	(143,771) 52,696
	Repayment of other loans (Repayment of)/new finance leases			(14,212) (11,723)	- 44,989
	Net cash outflow from financing		=	(176,708)	(46,086)
19.	Analysis of changes in net debt				
				Other non-cash	
		1 January 2012	Cash flow	changes	31 December 2012
		£	£	£	£
	Cash at bank and in hand	276,699	59,916	•	336,615
	Debt:				
	Finance leases	(44,989)	11,723	-	(33,266)
	Debts due within one year Debts falling due after more than	(164,933)	164,985	(165,193)	(165,141)

# 20. Pension commitments

one year

**Net debt** 

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £18,015 (2011 £8,044).

236,624

(387,210)

(320, 433)

(222,017)

(83,809)

165,193

**Expiry date:** 

22.

Between 2 and 5 years

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

# 21 Operating lease commitments

At 31 December 2012 the company had annual commitments under non-cancellable operating leases as follows

Land and	Land and buildings		
2012	2011		
£	£		
6,800	7,500		

Directors' benefits: advances, credit and guarantees

During a prior year T J Burns received a loan from the company. At the year end a balance of £155,000 (2011 £155,000) was included within debtors due from the director. An amount of £Nil (2011 £100,000) was repaid to the company by the director in the year. This loan is unsecured, interest free and repayable on demand.

At the year end expenses of £1,200 (2011 £Nil) were due from T J Burns and are included within debtors these expenses were repaid in full following the year end

At the year end expenses of £300 (2011 £Nil) were due from S M. Totney and are inclueded within debtors these expenses were repaid in full following the year end

# 23. Related party transactions

During the year, dividends of £78,650 (2011 £54,000) were paid to directors

### 24. Controlling party

The company is under the control of Mr T J Burns and family who, at the balance sheet date, own 100% of the issued shares