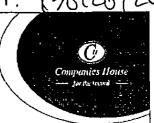
FC029929. 136126/20

In accordance with Regulation 32 of the Overseas Companies Regulations 2009

OS AA01

Statement of details of parent law and other information for an overseas company



- What this form is for You may use this form to accompany your accounts disclosed under parent law
- What this form is NOT for You cannot use this form to an alteration of manner of counting requirement.



"A239DP14" \35 01/03/2013 COMPANIES HOUSE

#214

| - | | COMPANIES HOUSE |
|---|--|--|
| Part 1 | Corporate company name | → Filling in this form Please complete in typescript or in |
| Corporate name of overseas company o | ACCORD SOFTWARE & SYSTEMS PRIVATE LIMITED | bold black capitals All fields are mandatory unless specified or indicated by * |
| | If the company has already been registered in the UK, please enter the establishment number below | This is the name of the company in its home state |
| UK establishment number ② | B R 0 1 4 9 1 3 | This should only be completed if the company has already been registered in the UK |
| Part 2 | Statement of details of parent law and other information for an overseas company | |
| A1 | Legislation | |
| | Please give the legislation under which the accounts have been prepared and, if applicable, the legislation under which the accounts have been audited | This means the relevant rules or legislation which regulates the preparation and, if applicable, the |
| Legislation • | INDIAN COMPANIES ACT 1956 | audit of accounts. |
| A2 | Accounting principles | |
| Accounts | Have the accounts been prepared in accordance with a set of generally accepted accounting principles? Please tick the appropriate box. | Please insert the name of the appropriate accounting organisation or body |
| | □ No. Go to Section A3 | |
| | Yes Please enter the name of the organisation or other body which issued those principles below, and then go to Section A3 | |
| Name of organisation or body • | CENTRAL GOVERNMENT OF INDIA | |
| A3 | Accounts | |
| Accounts | Have the accounts been audited? Please tick the appropriate box. No. Go to Section A5 Yes. Go to Section A4 | |
| | | |

OS AA01

Statement of details of parent law and other information for an overseas company

| Audited accounts | |
|--|---|
| Have the accounts been audited in accordance with a set of generally accepted auditing standards? Please tick the appropriate box No Go to Part 3 'Signature' Yes. Please enter the name of the organisation or other body which issued those standards below and then go to Part 3 'Signature' | Please insert the name of the appropriate accounting organisation or body |
| THE INSTITUTEOF CHARTERED ACCOUNTANTS OF INDIA | |
| Unaudited accounts | |
| Is the company required to have its accounts audited? Please tick the appropriate box No Yes | |
| I am signing the force on her satisfation of the sa | |
| Chief Financial Officer & Company Secretary This form may be signed by | |
| | Have the accounts been audited in accordance with a set of generally accepted auditing standards? Please tick the appropriate box No Go to Part 3 'Signature' Yes. Please enter the name of the organisation or other body which issued those standards below, and then go to Part 3 'Signature' THE INSTITUTEOF CHARTERED ACCOUNTANTS OF INDIA Unaudited accounts Is the company required to have its accounts audited? Please tick the appropriate box No Yes Signature I am signing this force on the satisfaction of the organisation of other body which issued those standards below, and then go to Part 3 'Signature' X Chief Financial Officer & Company Societary |

OS AA01

Statement of details of parent law and other information for an overseas company

| Presenter information | Important information |
|--|---|
| You do not have to give any contact information, but if you do it will help Companies House if there is a query on the form. The contact information you give will be visible to searchers of the public record. | Please note that all this information will appear on the public record |
| visible to seal diels of the public record | Where to send |
| Company name KINGSTON SMITH LLP | You may return this form to any Companies House address England and Wales |
| Address DEVONSHIRE HOUSE | The Registrar of Companies, Companies House, Crown Way, Cardiff, Wales, CF14 3UZ DX 33050 Cardiff |
| 60 GOSWELL ROAD Post town LONDON County/Region | Scotland. The Registrar of Companies, Companies House, Fourth floor, Edinburgh Quay 2, 139 Fountainbridge, Edinburgh, Scotland, EH3 9FF DX ED235 Edinburgh 1 or LP - 4 Edinburgh 2 (Legal Post) |
| Postcode E C 1 M 7 A D Country DX Telephone 000 75500 4000 | Northern Ireland The Registrar of Companies, Companies House, Second Floor, The Linenhall, 32-38 Linenhall Street, Belfast, Northern Ireland, BT2 8BG DX 481 N R Belfast 1 |
| ○ 020 7566 4000 Checklist | |
| We may return forms completed incorrectly or with information missing | i Further information |
| Please make sure you have remembered the following The company name and, if appropriate, the registered number, match the information held on the public Register You have completed all sections of the form, if appropriate. You have signed the form | For further information, please see the guidance notes on the website at www.companieshouse.gov.uk or email enquiries@companieshouse.gov.uk This form is available in an alternative format. Please visit the forms page on the website at www.companieshouse.gov.uk |
| | |

ACCOUNTS

FOR THE YEAR ENDED

31st MARCH 2012



35 01/03/2010 COMPANIES H

#215

AUDITORS' REPORT

The Members
Accord Software & Systems Private Limited
Bangalore

We have audited the attached Balance Sheet of Accord Software & Systems Private Limited as at 31st March 2012 and the Profit and Loss Account for the year ended on that date annexed thereto These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit

We conducted our audit in accordance with auditing standards generally accepted in India. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- As required by the Companies (Auditor's Report) Order, 2003, as amended, issued by the Central Government of India in terms of Section 227 (4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in Paragraphs 4 and 5 of the said Order to the extent applicable;
- II. Further to our comments in the Annexure referred to above, we report that
 - (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit,
 - (ii) In our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of those books,
 - (III) The Balance Sheet and Profit and Loss Account dealt with by this report are in agreement with the books of account maintained,
 - (IV) In our opinion, the Balance Sheet and Profit and Loss Account dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act. 1956.

Page 1 of 6

- (v) On the basis of written representations received from the directors and taken on record by the Board of Directors, we report that none of the directors of the company is disqualified as on 31st March 2012, from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956;
- (vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with the significant accounting policies and notes on accounts attached thereto, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India
 - a) In the case of the Balance Sheet, of the state of affairs of the company as at 31st March 2012; and
 - b) in the case of the Profit and Loss Account, of the profit for the year ended on that date,

BANGALORE & BANGAL

For VARMA & VARMA
Chartered Accountants
FRN 004532S

CHERIAN K BABY

Partner M No.16043

Place . Bangalore Date 18.5 2012

The same of the sa

ANNEXURE TO AUDITOR'S REPORT

(Referred to in paragraph I of the Auditor's Report of even date to the members of Accord Software & Systems Private Limited on the financial statements for the year ended 31st March 2012)

1

- a) <u>The company has maintained proper records showing full particulars, including quantitative</u> details and situation of fixed assets which however needs to be further updated
- b) We are informed that the fixed assets of the company have been physically verified by the management during the year which, in our opinion is reasonable having regard to the size of the company and the nature of assets and that no material discrepancies have been noticed on such verification.
- c) The company has not disposed off substantial part of fixed assets during the year

2

- a) Physical verification of inventory has been conducted at reasonable intervals by the management in our opinion the frequency of verification is reasonable
- b) In our opinion, the procedures of physical ventication of inventory followed by the management are reasonable and adequate in relation to the size of the company and nature of its business;
- c) The company is maintaining proper records of inventory and no material discrepancies were noticed on physical verification,

3

- a) During the year, the Company has granted unsecured loans aggregating to Rs 3,34,93,651/to two parties covered in the register maintained u/s 301 of the Companies Act. At the yearend, the outstanding balances of such loans granted aggregated to Rs 5,22,42,346/- and the
 maximum amount involved during the year was Rs 5,22,42,346/-
- b) In case of these loans there is no fixed repayment schedule, however during the year management has charged interest on such loans disbursed during the year at rates which, in our opinion, is prima facie not prejudicial to the interests of the Company



Page 3 of 6

趣, 中华作品和

THE PROPERTY OF A PROPERTY.

- c) Even though the loans granted during the year are interest bearing, no repayment schedule has been fixed for principal or interest in case of one loan. In case of the other loan the entire amount of principal and interest has been repaid in full.
- d) In respect of the outstanding loan, no repayment schedule has been fixed and hence no amount is considered as overdue
- e) The Company had taken loans aggregating to Rs.75,00,000/- from one party covered in the register maintained under section 301 of the Companies Act, 1956. The maximum amount involved during the year was Rs. 40,00,000/- and the year-end balance of loans taken from such party was Rs. Nil
- f) The interest bearing loans taken from the directors were duly repaid and the terms and conditions are not considered prima facie prejudicial to the interests of the Company
- g) In respect of the loans taken, no repayment schedule had been fixed and the loan has been fully repaid before the year-end
- In our opinion and according to the information and explanations given to us and having regard to the explanation that certain items purchased are of special nature for which suitable alternative sources do not exist for obtaining comparative quotations, there is an adequate internal control system commensurate with the size of the company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of goods and services. There are no major weaknesses in the internal control system
- According to the information and explanations given to us, other than the transactions referred to in clause 3 which have been duly entered there are no other transactions to be entered in the register maintained pursuant to Section 301 of the Companies Act, 1956
- The Company has not accepted any deposits within the meaning of Section 58A and 58AA
 of the Companies Act, 1956 and rules framed there under
- The paid-up capital and reserves of the company exceed Rs 50 lakhs and the average annual turnover for the immediately three preceding years is more than Rs 5 crores and the company has an internal audit system commensurate with its size and nature of its business.
- We have relied on the compliance report by a Cost Audit Firm regarding the maintenance of the prescribed records who have concluded that proper cost records, as per Companies (Cost Accounting Records) Rules, 2011 prescribed under clause (d) of sub-section (1) of section 209 of the Companies Act, 1850 Ratios seen maintained by the company

BANGALORE

Page 4 of 6

9.

According to the information and explanations given to us and as per our verification of the records of the company, the company has been regular in depositing undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales-tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, cess and any other statutory dues-to-the extent-applicable with the appropriate authorities during the year. There are no arrears of undisputed statutory dues of material nature outstanding for a period of more than six months from the date on which they became payable except as below.

| Nature of the Statute | Nature of the dues | Amount (Rs in thousands) | Period to which the amount relates to | Due Date | Date of payment |
|-------------------------|--------------------|--------------------------------|---------------------------------------|------------|-----------------|
| Income Tax Act, 1961 | Advance tax | 7,283 | AY 2011-12 | 31 03 2011 | 14 5.2012 |
| Income Tax Act, 1961 | Advance tax | 7,377 | AY 2012-13 | 15.09 2011 | |

- b) According to the information and explanations given to us and as per our verification of the records of the Company, there are no dues of sales tax, income tax, customs duty, service tax which is the subject matter of any dispute
- There are no accumulated losses at the end of the financial year. The company has not incurred cash losses during the year
- According to the information and explanations given to us and as per our verification of the records of the company, the company has not defaulted in repayment of dues to financial institutions or banks
- According to the information and explanations given to us and as per the verification of the records of the company, guarantees amounting to Rs 200 lakks given by the company for the working capital facilities availed from a bank by a subsidiary of the company is not prejudicial to the interests of the company
- According to the information and explanation given to us, term loans obtained by the company during the year were applied for the purpose for which they were obtained

Page 5 of 6

ķ

- According to the information and explanations given to us and on an overall examination of the balance sheet of the company, we report that the company has used funds raised on short-term basis to give loans to its subsidiary. As mentioned in para 3(b) above, no repayment schedule has been fixed for this loan. If these loans are considered as long term the short term funds used for long term purposes would amount to Rs. 18,852,368/-
- The company has not made any preferential allotment of shares to companies covered in the Register maintained under section 301 of the Companies Act,
- 16 The company has not made any public issue during the year
- According to the information and explanations given to us and based on our verification of records, no instance of fraud on or by the company has been noticed or reported during the year

BANGALORE & BANGAL

For VARMA & VARMA Chartered Accountants FRN 0045328

> CHERIAN K BABY Partner M No 16043

Place Bangalore
Date 18 5 2012

Balance Sheet as at 31st March

| | | (Amou | nts in Indian Rupees) |
|--|---------|-------------|---------------------------|
| Particulars | Note No | 2012 | 2011 |
| I. EQUITY AND LIABILITIES | | | |
| (1) Shareholder's Funds | | | 10 150 000 |
| (a) Share Capital | 1 | 18,150,000 | 18,150,000 |
| (b) Reserves and Surplus | 2 | 179,244,211 | 128,452,802 |
| (2) Non-Current Liabilities | 3 | | 7.044.050 |
| (a) Long-term borrowings | | 1,910,456 | 7,944,850 |
| (b) Deferred tax liabilities (Net) | | 19,207,626 | 4,694,667 |
| (c) Long term provisions | | 2,266,106 | 480,170 |
| (3) Current Liabilities | 4 | | |
| (a) Short-term borrowings | | 63,493,424 | 48,208,139 |
| (b) Trade payables | | 72,545,392 | 43,316,454 |
| (c) Other current liabilities | | 51,011,991 | 39,941,928 |
| (d) Short-term provisions | | 50,205,554 | 39,281,698 |
| TOTAL | = | 458,034,760 | 330,470,708 |
| II. ASSETS | | | |
| (1) Non-current assets | | | |
| (a) Fixed assets | 5 | | 00 074 570 |
| (i) Tangible assets | | 67,312,586 | 62,974,579 |
| (ii) Intangible assets | | 38,984,294 | 1,820,519 |
| (iii) Capital work-in-progress | | - | - |
| (iv) Intangible assets under development | | 506,335 | • |
| (b) Non-current investments | 6 | - | 40.000.000 |
| (c) Long term loans and advances | 7 | 55,930,850 | 18,030,688 |
| (2) Current assets | _ | 04 400 000 | 20,043,938 |
| (a) Inventories | 8 | 31,126,882 | • |
| (b) Trade receivables | 9 | 183,933,987 | 185,951,128 24,129,269 |
| (c) Cash and cash equivalents | 10 | 53,470,367 | 17,173,953 |
| (d) Short-term loans and advances | 11 | 23,651,952 | 346,634 |
| (e) Other current assets | 12 | 3,117,507 | 340,034 |
| TOTAL | | 458,034,760 | 330,470,708 |
| IOTAL | <u></u> | | |

Significant Accounting Policies and Notes to Accounts

20

As per our separate report of even date attached

MA & VAR

For VARMA & VARMA

Chartered Accountants

FRN 004532S)

J.M. Surdacusin J M SUNDARESAN Managing Director

V NARAYANASAMY

Director

Chief Financial Officer

& Company Secretary

CHERIAN K BABY

Partner M No 16043

Place Bangalore

Date 18 5 2012_

Page 1 of 24

Place Bangalore Date 18 5 2012

Statement of Profit and Loss for the year ended 31st March

| | | (Amou | nts in Indian Rupees) |
|--|-------------|-------------|-----------------------|
| Particulars | Note No | 2012 | 2011 |
| I. Revenue from operations | | | |
| a) Revenue From Operations | 13 | 513,259,035 | 451,129,710 |
| b) Less Excise duty | | 249,119 | 1,482,016 |
| Total Revenue from Operations | | 513,009,916 | 449,647,694 |
| II Other Income | 14 | 24,635,683 | 5,567,025 |
| TOTAL REVENUE | | 537,645,599 | 455,214,719 |
| III. Expenditure:- | | | |
| a) Cost of materials consumed | 15 | 56,421,913 | 31,687,439 |
| b) Changes in inventories of work-in-progress | 16 | (3,818,023) | 1,879,279 |
| c) Employee benefit expense | 17 | 270,350,464 | 212,584,147 |
| d) Financial costs | 18 | 15,827,080 | 12,015,020 |
| e) Depreciation and amortization expense | | 11,332,496 | 8,008,716 |
| f) Other expenses | 19 | 79,088,599 | 91,936,509 |
| TOTAL EXPENSES | - | 429,202,529 | 358,111,109 |
| IV Profit before exceptional and extraordinary items and tax | | 108,443,070 | 97,103,611 |
| V Tax expense: | | 22,043,866 | 26,574,323 |
| Current tax | | 14,512,958 | 1,603,399 |
| Deferred tax (gain)/expense [refer note 3 2] | | 14,5 12,550 | 164,175 |
| Fringe Benefit tax (of earlier years) | | 71,886,247 | 68,761,714 |
| VI Profit (Loss) for the year after tax | | 7 7,000,247 | 00,707,77 |
| VII Earning per equity share. | | | |
| Number of Equity Shares of Rs 10/- each | | 1,815,000 | 1,815,000 |
| (1) Basic | | 39 61 | 37.89 |
| (2) Diluted | | 39 61 | 37 89 |
| | | | |

The accompanying notes form an integral part of the accounts

As per our separate report of even date attached

For VARMA & VARMA

Chartered Accountants

FRN 004532S

J.M. Sundacuan

J M SUNDARESAN Managing Director

)

V NARAYANASAMY

Director

Chief Financial Officer & Company Secre

CHERIAN K BABY

Partner

M No 16043

Place Bangalore Date

THE PROPERTY OF THE PROPERTY O

Page 2 of 24

Place Bangalore Date 18 5 2012

Notes forming part of Balance Sheet as at 31st March

| | | (Amounts i | n Indian Rupees) |
|-------------|---|------------|------------------|
| | Particulars | 2012 | 2011 |
| 1 | SHARE CAPITAL | | |
| 11 | Equity Share Capital 1 1 1 Authorised Equity Share Capital 20,00,000 Equity Shares (20,00,000 Shares) of Rs 10/- each | 20,000,000 | 20,000,000 |
| | 1 1 2 Issued, Subscribed and Fully Paid Up 18,15,000 Equity Shares (18,15,000 Shares) of Rs 10 each | 18,150,000 | 18,150,000 |

1.2 Reconciliation of the number of shares outstanding as at 31st March 2012 and 31st March 2011 is set out below.

| Particulars | 31st March 2012 | | 31st March 2011 | |
|--|------------------------|--------------------------|-----------------|--------------------------|
| | No. of shares | Amount | No. of shares | Amount |
| Equity Shares outstanding: at the beginning of the period at the end of the period | 1,815,000 1,815,000 | 18,150,000 18,150,000 | 1 | 18,150,000 18,150,000 |
| Change in Equity shares outstanding | • | - | • | - |

1 3 Shares in the company held by each shareholder holding more than 5 per cent shares

| Name of the shareholder | 31-Mar-12 | 31-Mar-11 |
|-------------------------|-----------|-----------|
| J M Sundaresan | 386,380 | 386,380 |
| S Purushotham | 386,380 | 386,380 |
| V Narayanasamy | 386,380 | 386,380 |
| R Devanathan | 363,860 | 363,860 |
| Raghavendra Shenoy M | 292,000 | 292,000 |
| Total | 1,815,000 | 1,815,000 |

1 4 Notes on Share Capital

-)

- 1 4 1 The company has only one class of shares referred to as equity shares having of a par value of Rs 10/- Each holder of equity share is entitled to one vote per share
- 1 4 2 The company declares and pays dividends in Indian rupees
- 1 4 3 For the year ended 31st March 2012, the amount proposed as dividend by the Board of Directors is Rs 10/- per share (PY Rs 2 5/- per share) The dividend proposed by the Board of directors is subject of the approval of the shareholders in the ensuing Annual General Meeting
- 1 4 4 There are no preferences or restrictions attaching to class of shares mentioned above



AND THE RESIDENCE OF THE PROPERTY OF THE PROPE

Notes forming part of Balance Sheet as at 31st March

(Amounts in Indian Rupees)

1 4 5 During any of the last five years ending 31st March 2012

No shares were allotted as fully paid up pursuant to contract(s) without payment being received in cash

No shares were allotted as fully paid up by way of bonus shares No shares were bought back

1 4 6 In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining-assets-of the company after payment of all liabilities. The distribution will be in proportion to the number of equity shares held by the shareholders

2 RESERVES & SURPLUS

)

| TOTA | RESERVES & SURPLUS | 179,244,211 | 128,452,802 |
|------|---|-------------|-------------|
| | Surplus - Closing Balance | 158,367,363 | 114,764,579 |
| | Transfer to General Reserve | 7,188,625 | 6,876,171 |
| | Tax on Dividend | 2,944,838 | 736,096 |
| | Final Dividend | 18,150,000 | 726 006 |
| | Interim Dividend | 40.450.000 | 4,537,500 |
| | <u>Less:-</u> Appropriations | | 4 E27 E00 |
| | Profit for the year as per VI of Statement of Profit and Loss | 71,886,247 | 68,761,714 |
| | Surplus - Opening Balance | 114,764,579 | 58,152,632 |
| 2.2 | Surplus in Profit and Loss Statement | 444 704 570 | E0 4E0 620 |
| | Reserves - Closing Balance | 20,876,848 | 13,688,223 |
| | • | 00.070.040 | 42 600 223 |
| | Closing Balance | 20,876,848 | 13,688,223 |
| | Add Transferred during the year from surplus | 7,188,625 | 6,876,171 |
| | Opening Balance | 13,688,223 | 6,812,052 |
| | General Reserve | | |
| 2.1 | Reserves | | |



Notes forming part of Balance Sheet as at 31st March

| | (Amounts | in Indian Rupees) |
|--|---|---|
| Particulars | 2012 | 2011 |
| 3 NON CURRENT LIABILITIES | | |
| 3.1 Long Term Borrowings | | |
| 3.1.1 Secured Term Loans from Banks Vehicle Loans from Banks Vehicle Loans from Other Parties Total Secured Long Term Borrowings | 1,543,777 366,679 1 ,910,456 | 4,760,000 2,094,039 1,090,811 7,944,850 |
| 3.1.2 Total Long Term Borrowings | 1,910,456 | 7,944,850 |

3.1.3 Notes on Long Term Borrowings

- (i) Term loans from Banks are secured by a first charge on the assets acquired out of term loan and second charge on all fixed assets of the company.
- (ii) The above loans are also personally guaranteed by all the Directors and are further secured by equitable mortgage of property belonging to a Director
- (III) The vehicle loans from banks as well as from other parties have been secured by hypothication of assets purchased under the loan agreement. These loans are pending registration of charges
- (iv) Term loans and vehicle loans are repayable in quarterly / monthly instalments over the agreed repayment period
- (v) There has been no continuing default as on Balance Sheet date in repayment of loans and interest

3.2 Deferred Tax Liabilities (NET)

| Deferred Tax Liability On timing differences of depreciation between Companies | 20,748,348 | 6,238,260 |
|---|--------------------------------|---------------------------------------|
| Act and Income Tax Gross deferred tax liability | 20,748,348 | 6,238,260 |
| Deferred tax Asset On timing differences of expenditure allowed only on | (1,383,097) | (1,375,978) |
| payment basis for Income Tax On timing differences of expenditure allowed only on | (157,626) | (1,360) |
| remittance of TDS On Provision for doubtful debts not allowed in Income Tax Gross deferred tax asset Net Deferred tax liability | - (1,540,722) 19,207,626 | (166,255) (1,543,594) 4,694,667 |
| 3.4 Long Term Provisions | | |
| Provision for employee benefits Gratuity Leave encashment | 1,437,070 829,036 | 480,170 - |
| Total Long term provision | 2,266,106 | 480,170 |
| TOTAL NON CURRENT LIABILITIES | 23,384,188 | 13,119,687 |
| (EBANGALORE) | | Page 5 of 24 |

Notes forming part of Balance Sheet as at 31st March

TOTAL CURRENT LIABILITIES

| | | (Amounts | ın Indian Rupees) |
|-----|--|----------------------------|------------------------|
| | Particulars | 2012 | 2011 |
| 4 C | CURRENT LIABILITIES | | |
| 4 | 4.1 Short Term Borrowings | | |
| | 4.1.1 Secured | | |
| | Cash Credit from banks repayable on demand | 63,493,424 | 48,208,139 |
| | 4.1.2 Notes on Short Term Borrowings- | * * ** ** ** | |
| | (i) Cash credit from Banks represent the working capital funds who by way of hypothication of stock and trade receivables and second the company | ond charge on the | i lixed assets |
| | (ii) The above loans are also personally guaranteed by all the Direct equitable mortgage of property belonging to a Director | ctors and are furth | er secured by |
| | (III) There has been no continuing default as on Balance Sheet date interest | e in repayment of | loans and |
| 4 | 1.2 Trade Payables | 72,545,392 | 43,316,454 |
| 4 | 1.3 Other Current Liabilities | | |
| | Current maturities of long term debt | 4 000 005 | 4 020 577 |
| | (i) Current maturities of term loans from banks | 4,299,825 1,273,935 | 4,039,577 1,266,105 |
| | (ii) Current maturities of vehicle loans from banks | 724,132 | 659,686 |
| | (III) Current maturities of vehicle loans from other parties | 724,102 | 404,934 |
| | Interest accrued but not due on borrowings Income received in advance | 25,082,204 | 24,746,472 |
| | | 19,631,895 | 8,825,154 |
| | Other payables Total | 51,011,991 | 39,941,928 |
| 4. | .4 Short Term Provisions | | |
| | Provision for employee benefits | 4 070 000 | 4 602 424 |
| | Gratuity | 1,879,908 | 1,603,424 491,753 |
| | Leave encashment | 22,385 | 3,106,463 |
| | Superannuation | 18,150,000 | 4,537,500 |
| | Proposed Dividend | • | |
| | Provision for Dividend distribution Tax | 2,944,838 | 736,096 |
| | Provision for Income Tax [net of advance tax] | 27,203,290 | 28,792,738 13,724 |
| | Other provisions | 5,134 50,205,554 | 39,281,698 |
| | Total Short Term Provision | 50,205,554 | J3,20 1,030 |



237,256,361 170,748,219

Notes forming part of Balance Sheet as at 31st March 2012

5. FIXED ASSETS

| Description | | | | | | | | (Amounts | (Amounts in Indian Rusees) |
|---------------------------|--------------|--------------|---------------------|----------------|-------------------|--------------|-------------|--------------|----------------------------|
| | Asat | Additions / | lock Disposals / | | | Depreciation | lation | | Net Block |
| | 31 Mar 2011 | Adrustments | Adiustments | AS &(| As at 21 Mar 2011 | For the | Disposals / | As at | As at |
| Tangible assets: | | | CHARLES TO SECOND | 21 17 18 17 17 | STIME ZUT | Vear | Adjustments | 31 Mar 2012 | 31 Mar 2012 |
| Freehold Land | 7,850,757 | • | • | 7.850.757 | , | | | | |
| Todaco [| • | (7,850,757) | • | (7,850,757) | • | | , , | • 1 | 7,850,757 |
| רפשאפווסום ושנות | • | , | • | • | | ~ | | • | (/0/,000,/) |
| 1 | (7,533,962) | (316,795) | (7,850,757) | • | , , | - | ŧ. | ' | , |
| Salidings | 9,892,897 | • | ſ | 9.892.897 | 69.803 | 166 201 | • | , 000 | , 0 |
| • | • | (9.892.897) | • | (708 008 0) | | | • | 430,004 | 8,656,883 |
| Leasehold Improvement (| 18.776.899 | 1 528 483 | | 200,300,00 | , 40 07 | (09,00) | , | (69,803) | (9,823,094) |
| | /18 5/7 000 | 000,000 | • | 785,505,02 | 18,3/3,506 | 323,803 | , | 18,697,309 | 1,608,073 |
| Plant and Education | (10,047,989) | (228,900) | • | (18,776,899) | (17,326,619) | (1,151,039) | (104,152) | (18.373.506) | (403 393) |
| | 34,210,038 | 4,860,002 | 331,200 | 38,744,840 | 9,646,466 | 1,708,025 | 64 307 | 11 290 184 | 27 454 656 |
| • | (33,523,678) | (692,360) | , | (34,216,038) | (8.037,511) | (1,608,955) | | (9 646 466) | 724,030 |
| Computers and accessories | 21,031,063 | 2.874.450 | • | 23 905 513 | 16 620 032 | 4 883 004 | | (00+0+0*) | (7/0,202,7/2) |
| | (18 344 338) | (2 GBG 725) | | | 700'00'01 | DA'000'1 | • | 18,322,933 | 5,582,580 |
| Furniture and Fixtures | 8 186 440 | 4 04 4 0 40 | | (500,150,12) | (14,965,277) | (1,673,755) | • | (16,639,032) | (4,392,031) |
| | 67 60 60 | 040,410,4 | • | 9,200,165 | 5,210,152 | 825,494 | | 6,035,646 | 3,164,519 |
| Vehicles | (000,000,0) | (650,001) | • | (8,186,119) | (4,707,038) | (503,1/14) | • | (5.210,152) | (2.975.967) |
| | 15,411,473 | 1,026,958 | 2,991,922 | 11,446,509 | 3,062,953 | 989,627 | 1,325,446 | 2 727 134 | 8 710 375 |
| | (7,434,285) | (7,329,063) | (1,351,875) | (13,411,473) | (2,951,500) | (902,085) | (790,632) | (3.062.953) | (10.348 £20) |
| Office equipment | 4,343,425 | 927,073 | • | 5.270.498 | 1.732.180 | 262 585 | (300000) | 1004,200, | (070,040,01) |
| | (4,084,921) | (258.504) | • | (4 342 425) | /4 474 DED/ | \$00000 | ı | 00, 400, | 3,273,733 |
| Total Tangible Assets (A) | 117 708 671 | 12 234 012 | 2 222 450 | (C24'040'F) | (1,471,239) | (178'naz) | • | (1,732,180) | (2,611,245) |
| | (07 555 242) | 200,000,000 | 771'676'6 | 196,010,027 | 54,/34,092 | 5,959,636 | 1,389,753 | 59,303,975 | 67,312,586 |
| | (37,000,40) | (49,350,000) | (9,202,632) | (117,708,671)] | (49,459,204) | (6,169,672) | (894,784) | (54,734,092) | (62.974.579) |



ري. دورور Notes forming part of Balance Sheet as at 31st March 2012

5. FIXED ASSETS

| | | | | | | | | (Amounts | (Amounts in Indian Rupees) |
|--|---------------------|--------------------|-------------|---------------|--------------|--------------|-------------|--------------|----------------------------|
| Description | | Gross Block | ock | | | Depreciation | ation | | Net Block |
| • | As at | Additions / | Disposals / | Asat | As at | For the | Disposals / | As at | Asat |
| | 31 Mar 2011 | Adjustments | Adjustments | 31 Mar 2012 | 31 Mar 2011 | year | Adjustments | 31 Mar 2012 | 31 Mar 2012 |
| Intangible assets: | | | | | | | | | |
| License | , | 5,865,267 | • | 5,865,267 | • | 1,646,160 | • | 1,646,160 | 4,219,107 |
| | • | , | , | | | 1 | • | • | • |
| Technical Knowhow | • | 33,411,260 | • | 33,411,260 | • | 928,091 | ı | 928,091 | 32,483,170 |
| | • | , | • | • | • | 1 | • | • | • |
| Computer Software | 17,808,750 | 3,260,108 | , | 21,068,858 | 15,988,231 | 2,798,610 | • | 18,786,841 | 2,282,017 |
| | (15,031,208) | (2,777,542) | • | (17,808,750) | (14,149,187) | (1,839,044) | • | (15,988,231) | (1,820,519) |
| Total intangible Assets (B) | 17,808,750 | 42,536,635 | • | 60,345,385 | 15,988,231 | 5,372,860 | • | 21,361,091 | 38,984,294 |
| | (15,031,208) | (2,777,542) | • | (17,808,750) | (14,149,187) | (1,839,044) | • | (15,988,231) | (1,820,519) |
| | | | | | | | | | |
| Intangible assets under development: | elopment: | | | - | | | | | |
| Patents | • | 506,335 | ı | 506,335 | , | • | • | • | 506,335 |
| | • | • | • | • | • | • | ı | • | 1 |
| Total Fixed Assets | 135,517,421 | 55,273,982 | 3,323,122 | 187,468,281 | 70,722,323 | 11,332,496 | 1,389,753 | 80,665,066 | 106,803,215 |
| Previous year | (112,586,451) | (32, 133, 602) | (9,202,632) | (135,517,421) | (63,608,391) | (8,008,716) | (894,784) | (70,722,323) | (64,795,098) |
| Amounts in brackets represents previous year's floures | nts previous vear's | figures | | | | | | | |

Note:-

Electronic City, Bangalore on a lease cum sale basis. Accordingly, the Company has got the absolute sale deed for the aforementioned property registered in its name on 07 01 2011 The land has thus become a freehold property and the same has been accordingly disclosed as freehold land under Fixed Asset during the previous year a) The Company has complied with and completed all formalities in respect of land acquired from Karnataka State Electronic's Development Corporation Limited at

b) Vehicles include motor cars purchased on Hire Purchase/loan basis

| Assets | 2012 | | L102 | | |
|-----------|---------|---------|-----------|-----------|--|
| | Cost | WDV | Cost | WDV | |
| Motor Car | 518,474 | 382,989 | 1,530,704 | 1,103,034 | |



Notes forming part of Balance Sheet as at 31st March 2012

| | | (Amour | |
|-------------------|--|---|--|
| Partic | culars | 2012 | 2011 |
| 6 NON | CURRENT INVESTMENTS | | |
| 6.1 Trade | Investments (At Cost) | | |
| Inves | tment in Equity instruments | | |
| | Subsidiary Companies Equity Instruments - Fully Paid - Unquoted -[1500 Shares of US\$-5 Each Fully paid up in Accord Software & Systems Inc, USA - 100% Holding (100% | 326,034 | 326,03 |
| | Previous Year)] | | |
| Total | Trade Investments | 326,034 | 326,03 |
| | Provision for Dimunition in the value of investments | 326,034 | 326,03 |
| | | | |
| 7 LONG | TERM LOANS AND ADVANCES | | |
| 7 LONG 7.1 | TERM LOANS AND ADVANCES Capital Advances Unsecured, considered good | 546,511 | 115,94 |
| 7.1 | Capital Advances Unsecured, considered good Security Deposits | 546,511 | 115,94 |
| 7.1 | Capital Advances Unsecured, considered good Security Deposits Unsecured, considered good | ŕ | · |
| 7.1 | Capital Advances Unsecured, considered good Security Deposits Unsecured, considered good Rental deposits | 546,511 2,437,454 704,537 | 5,226,98 747,71 |
| 7.1 | Capital Advances Unsecured, considered good Security Deposits Unsecured, considered good | 2,437,454 | 5,226,98 747,71 |
| 7.1 | Capital Advances Unsecured, considered good Security Deposits Unsecured, considered good Rental deposits Other deposits Loans to related parties (refer 7.4) | 2,437,454 704,537 3,141,991 | 5,226,98 747,71 5,974,70 |
| 7.1 | Capital Advances Unsecured, considered good Security Deposits Unsecured, considered good Rental deposits Other deposits | 2,437,454 704,537 | 5,226,98 747,71 5,974,70 |
| 7.1 7.2 7.3 | Capital Advances Unsecured, considered good Security Deposits Unsecured, considered good Rental deposits Other deposits Loans to related parties (refer 7.4) | 2,437,454 704,537 3,141,991 | 5,226,98 747,71 |
| 7.1 7.2 7.3 | Capital Advances Unsecured, considered good Security Deposits Unsecured, considered good Rental deposits Other deposits Loans to related parties (refer 7.4) Unsecured, considered good (refer note 20 (II) 4) | 2,437,454 704,537 3,141,991 52,242,348 | 5,226,98 747,71 5,974,70 11,940,04 |



Notes forming part of Balance Sheet as at 31st March 2012

| | | (Amoun | ts in Indian Rupees |
|---------|--|-------------|---------------------|
| | Particulars | 2012 | 2011 |
| 8 INVE | NTORIES | | |
| | Valued at Lower of Cost or Realisable value | | |
| 8.1 | | 20,307,061 | 13,042,140 |
| | Raw Materials | 10,819,821 | 7,001,798 |
| | Work in Progress | , , , , , , | |
| тот | AL OF INVENTORIES | 31,126,882 | 20,043,938 |
| 9 TRAI | DE RECEIVABLES | 7 | - |
| 9.1 | Outstanding for a period more than six months from | | 40.040.000 |
| | Unsecured considered good | 35,243,116 | 16,043,060 |
| | Unsecured considered doubtful | - | 512,420 |
| | Less Provison for Doubtful receivables | - | 512,420 |
| | | 35,243,116 | 16,043,060 |
| 9.2 | | 440 000 974 | 169,908,068 |
| | Unsecured considered good | 148,690,871 | 103,300,000 |
| TOTA | AL OF TRADE RECEIVABLES | 183,933,987 | 185,951,128 |
| | Trade Receivable stated above include debts due by | | |
| | Step down subsidiary | 959,194 | 861,054 |
| 10 CASH | AND BANK BALANCES | | |
| 10.1 | Cash and Cash equivalents | 0.840.878 | 2 406 202 |
| | Balances with Bank | 2,810,878 | 2,106,292 33,556 |
| | Cash on hand | 36,119 | 33,000 |
| 10.2 | Other Bank balances | | |
| | Includes Earmarked balances | 34,580,500 | 9,600,000 |
| | Margin money | 16,000,234 | 12,350,234 |
| | Security against borrowings | 42,636 | 39,187 |
| | Bank deposits with more than 12 months maturity | 42,000 | |
| TOTA | L OF CASH AND BANK BALANCES | 53,470,367 | 24,129,269 |



Notes forming part of Balance Sheet as at 31st March 2012

| | (Amounts | ın Indian Rupees, |
|--|------------|-------------------|
| Particulars | 2012 | 2011 |
| 11 SHORT TERM LOANS AND ADVANCES | | |
| Unsecured considered good | | |
| 11 1 Loans and Adances to Related Parties (Refer Note 11 3 below) | | 0.4.000 |
| (i) For supply of goods and rendering of service | 94,008 | 94,008 |
| 11 2 Loans and Adances to others | | |
| (i) Security deposit | 3,829,279 | 654,149 |
| (II) Prepaid expenses | 4,726,453 | _ |
| (III) For supply of goods and rendering of service | 4,091,309 | |
| (iv) Advance Income Tax & Tax Deducted at Source [net of provisions] | 1,383,667 | 1, <u>035,815</u> |
| (v) Balances with government and statutory authorities | 8,436,040 | 4,722,529 |
| (vi) Advances with employees | 932,330 | 403,027 |
| (vii) Others | 158,866 | 53,025 |
| Total of Loans and Advances to Others | 23,557,944 | 17,079,945 |
| TOTAL OF SHORT TERM LOANS AND ADVANCES | 23,651,952 | 17,173,953 |
| Details of Related Parties | | |
| Step down subsidiary | 94,008 | 94,008 |
| 12 OTHER CURRENT ASSETS | | |
| 12.1 Interest Accrued but not due on deposits | 3,117,507 | 346,634 |
| TOTAL OF OTHER CURRENT ASSETS | 3,117,507 | 346,634 |



Notes forming part of Statement of Profit and Loss for the year ended 31st March

| 2011 134,753,470 316,221,972 154,268 451,129,710 3,621,483 1,698,764 246,778 5,567,025 |
|--|
| 316,221,972 154,268 451,129,710 3,621,483 1,698,764 246,778 |
| 316,221,972 154,268 451,129,710 3,621,483 1,698,764 246,778 |
| 316,221,972 154,268 451,129,710 3,621,483 1,698,764 246,778 |
| 3,621,483 1,698,764 246,778 |
| 3,621,483 1,698,764 246,778 |
| 3,621,483 1,698,764 246,778 |
| 3,621,483 1,698,764 246,778 |
| 1,698,764 246,778 |
| 1,698,764 246,778 |
| 1,698,764 246,778 |
| 246,778 |
| |
| 5,567,025 |
| 3,301,023 |
| |
| |
| |
| 11,156,348 |
| 30,529,836 |
| 3,043,395 |
| 42 042 440 |
| 13,042,140 |
| 31,687,439 |
| |
| |
| 8,881,077 |
| 7,001,798 |
| 1,879,279 |
| |
| |
| 195,100,183 |
| 10,645,075 |
| 6,395,204 |
| 443,685 |
| 212,584,147 |
| |
| |
| |
| |

Notes forming part of Statement of Profit and Loss for the year ended 31st March

| | | (Amour | its in Indian Rupee |
|-------------|---|------------|---------------------|
| | Particulars | 2012 | 2011 |
| 18 | FINANCE COSTS | | |
| | Interest expense on borrowings | 9,118,750 | 7,100,838 |
| | Bank charges | 4,036,286 | 2,423,72 |
| | Interest expense on delayed taxes | 1,822,344 | 1,910,869 |
| | Interest expense on delayed taxes | 849,701 | 579,59 |
| | TOTAL OF FINANCE COSTS | | 12,015,020 |
| 40 | OTHER EVDENCES | | |
| 19 | OTHER EXPENSES | | |
| | Job work and Testing charges | 7,502,158 | 3,342,701 |
| | Power and fuel | 3,546,105 | 3,213,615 |
| | Rent | 13,171,260 | 10,541,024 |
| | Repairs & Maintenance | | |
| | - Buildings | 24,378 | 24,178 |
| | - Machinery | 1,158,473 | 1,598,019 |
| | - Others | 2,093,736 | 960,541 |
| | Insurance | 693,957 | 292,438 |
| | Rates and taxes | 567,521 | 1,845,408 |
| | Traveiling and Conveyance | 17,320,733 | 34,801,125 |
| | Professional Charges | 22,124,200 | 24,684,295 |
| | Auditors' Remuneration - see Note 19 1 below | 565,500 | 554,421 |
| | Communication expenses | 2,258,983 | 2,515,889 |
| | Advertisement and Sales Promotion | 2,436,184 | 3,376,279 |
| | Discount and Incentive | 259,280 | 9,827 |
| | Provision for Doubtful debts | - | 512,420 |
| | Directors' Sitting Fees | 80,000 | 120,000 |
| | Security Service Charges | 1,008,512 | 849,228 |
| | Loss on Sale / Discarding of Fixed Assets (net) | 1,226,878 | 208,862 |
| | Prior period expenses | 250,000 | (104,152 |
| | Miscellaneous Expenses | 2,800,741 | 2,590,389 |
| | TOTAL OF OTHER EXPENSES | 79,088,599 | 91,936,509 |
| 19.1 | Auditors' Remuneration | | |
| | a as auditor | 460,000 | 400,000 |
| | b for taxation matters | 85,000 | 100,373 |
| | c for company law matters | • | - |
| | d for management services | - | - |
| | e, for other services | 20,500 | 54,048 |
| | f for reimbursement of expenses | , - | - |
| | 1 101 Julianianiani of organiaa | 565,500 | 554,421 |
| | , | SLAND | |



Notes forming part of Accounts for the year ended 31st March 2012

20(I). SIGNIFICANT ACCOUNTING POLICIES

1. Basis of preparation of Financial Statements:

The financial statements are prepared under the historical cost convention and in accordance with the provisions of the Companies Act, 1956 and the Accounting Standards contained in the Companies (Accounting Standards) Rules, 2006 (Indian GAAP) as adopted consistently by the company

2. Use of Estimates

The preparation of the financial statements in conformity with Indian GAAP requires that the management make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent liabilities as at the date of financial statements and the reported amounts of revenue and expenses during the reported period. Although such estimates were on a reasonable and prudent basis taking into account all available information, actual results could differ from these estimates and such differences are recognized in the period in which the results are ascertained.

3. Revenue Recognition

- (i) Revenue from sale of systems is recognised on delivery as per the terms of the contract. Sales are recorded net of value added tax.
- (ii) Revenue from fixed price contracts for development and manufacture of products is recognised under the percentage of completion method wherein revenue is recognised based on services performed to date as a percentage of total services to be performed
- (III) Revenue from software development in case of time basis contracts and other revenue are recognised as the services are provided
- (iv) Revenue in excess of billings on service contracts is recorded as unbilled receivables and is included in trade receivables. Advance payments/ billed in advance of services performed are recorded as current liabilities/ deferred income.
- (v) Interest is recognised on a time proportion basis taking into account the amount outstanding and the rate applicable

4. Fixed Assets and Depreclation

Tangible fixed assets are stated at the cost of acquisition, less accumulated depreciation. Direct costs specifically attributable to the acquisition and installation of fixed assets like freight and other costs are capitalised till the assets are ready to be put to use. Intangible assets are recorded at the consideration paid for acquisition of such assets and are carried at cost less accumulated amortisation and impairment. Borrowing costs on specific borrowings made for acquisition of qualifying assets relating to the period until it is ready for use is capitalised to the cost of asset.



THE PERSON NAMED IN THE PE

Notes forming part of Accounts for the year ended 31st March 2012

(ii) Depreciation on fixed assets is provided using the Straight-Line Method at the rates and in the manner prescribed in Schedule XIV of the Companies Act, 1956 except for expenditure on lease hold properties where it is amortised over the period of lease or estimated useful life, whichever is lower. The management estimates useful lives of the other fixed assets as follows.

Software - 2Years

Technical Know How - 3 Years

Licenses - 3 Years

Assets costing less than Rs.5,000/- are fully depreciated in the year of acquisition itself

(III) Capital work-in-progress

All capital expenditure including advances paid for the construction of fixed assets are shown as capital work-in-progress until completion of the project or until the asset is ready to be put to use These costs are capitalised to the relevant items of the fixed assets on completion or putting to use

5. Investments

Long term Investments are valued at cost Provision for diminution is made to recognize a decline, other than temporary, in the value of Investments Current Investments are stated at lower of cost and fair value

6. Inventories

Inventories (representing components) are valued at lower of cost or net realizable value. Cost of inventories includes cost of purchase/ acquisition and all other costs like freight, taxes and duties (not recoverable from the taxing authorities) and other sums incurred to bring the goods to the present location and condition on the date of valuation. Cost has been determined on the FIFO (First-In-First-Out) method.

7. Foreign Currency Transactions

Transactions in foreign currency have been accounted at the exchange rates, which are prevailing at the time of entering into the transaction Unsettled transactions remaining at the year-end are translated at the rates prevailing on that date Gain/ loss arising from variations in foreign currency rates on these transactions are recognised in the profit and loss account on settlement/translation

Premium or discount arising at the inception of forward contract is amortised as expense or income over the life of the contract. Exchange differences on forward contracts and profit or loss arising on cancellation or renewal of forward contracts are recognised in the Profit and Loss Account in the reporting period in which the exchange rates change

The transaction relating to foreign branches considered integral to the operations of the company has been translated at prevailing rates of exchange on the day of the transaction. The payables/receivables at the year-end are translated at the cost of the transaction.

THE PARTY OF THE P

Notes forming part of Accounts for the year ended 31st March 2012

8. Employee Benefits

i) Short term employee benefits.

All employee benefits falling due wholly within twelve months of rendering the service are classified as short term employee benefits, which include benefits like salaries, short term compensated absences, performance incentives, etc. and are recognised as expense in the period in which the employee renders the related service.

n)-- - Defined-contribution plans

The Company has defined contribution plans (where Company pays pre-defined amounts and does not have any legal or informal obligation to pay additional sums) for post employment benefits (viz , Provident Fund and Superannuation Fund), and the Company's contributions thereto are charged to Profit and Loss Account every year The Company's contributions to State plans (viz , Employees State Insurance and Employee Pension Scheme) are also charged to Profit and Loss Account as expense during the period in which the employees perform the service

iii) Defined-benefit plan.

Gratuity

The company's Gratuity scheme is administered through the Employee's Group Gratuity Trust funded with Life Insurance Corporation of India. The present value of the obligation for gratuity benefits as determined on independent actuarial valuation, conducted annually using the projected unit credit method, as adjusted for unrecognized past services cost if any and as reduced by the fair value of plan assets, is recognized in the accounts. Actuarial gains and losses are recognized in full in the Profit and Loss account for the period in which they occur

Compensated Absences (Earned Leave Encashment)

Compensated absences that are not expected to occur within twelve months after the end of the period in which the employee renders related services are recognised as a liability at the present value of the defined benefit obligation based on actuarial valuation (under projected unit credit method) carried out at the balance sheet date

Actuarial gains and losses comprise experience adjustments and the effect of changes in the actuarial assumptions, and are recognised immediately in the Profit and Loss Account as income or expense

9. Research and Development

Research and Development costs incurred for products are expensed as incurred Except for development costs which relate to the design and testing of new products or processes which are recognized as an intangible asset to the extent that it is expected that such assets will generate future economic benefits. Research and development expenditure of a capital nature is added to fixed assets. Any expenditure carried forward is amortized over the period of expected future sales from the related project.

RANGALORE EN PREDACCOURT

Notes forming part of Accounts for the year ended 31st March 2012

10 Leases

Assets acquired under lease where the Company has substantially all the risks and rewards of ownership are classified as finance lease. Such lease is capitalized at the inception of the lease at lower of the fair value or the present value of the minimum lease payments and a liability is created for an equivalent amount. Each lease rental paid is allocated between the liability and the interest costs so as to obtain a constant periodic rate of interest on the outstanding liability for each period.

Assets acquired on lease where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating lease. Lease rentals on assets taken on operating lease are recognized as an expense in the Profit and Loss-Account-on-a-straight-line basis over the lease term.

11. Taxes on Income

Tax expense comprising current tax and deferred tax are recognised in the profit and loss account for the year. Current tax is the amount of income tax determined to be payable in respect of taxable income as computed under the tax laws after considering profits and concessions.

Certain items of income and expenditure are not reported in tax returns and financial statements in the same year. The net tax effect calculated at the current enacted tax rates of this timing difference as also that relating to carried forward unabsorbed depreciation and business loss at the end of an accounting year is reported as deferred income tax asset/ liabilities. The effect of deferred tax asset and liabilities due to change from such assets/ liabilities as at the end of previous accounting year and due to change in tax rates are recognised in the income statement of the year

12. Provisions and Contingencies

Provisions for the losses and contingencies arising as a result of a past event where the management considers it possible that a liability may be incurred are made on the basis of the best reliable estimates of the expenditure required to settle the present obligation on the balance sheet date and are not discounted to its present value. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

Contingent liabilities to the extent management is aware are disclosed by way of notes to the accounts

13. Impairment of Assets

At each Balance Sheet date, the Company assesses whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount. If the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognised in the Profit and Loss Account to the extent the carrying amount exceeds the recoverable amount.



Notes forming part of Accounts for the year ended 31st March 2012

(Amounts in Indian Rupees)

20(II). NOTES TO ACCOUNTS

1 Contingent Liabilities and Commitments:

| Part | iculars | 2012 | 2011 |
|----------|---|------------|------------|
| 1.1 | Contingent Liabilities | | |
| а | Disputed income tax for A/y 2007-08 – Rs 2 79 Lakhs, (paid under protest during the year 2011-12 Rs 2 79 Lakhs) | - | 279,000 |
| b | Claim against liquidated damages | 4,230,000 | 4,230,000 |
| | Total claims against the company not acknowledged as debts | 4,230,000 | 4,509,000 |
| 1.2 a | Commitments Bond executed in favour of the Customs Authorities which is covered by bank guarantee to the extent of Rs 361 (PY-Rs 361) | 7,225,000 | 7,225,000 |
| b | Guarantee issued to bankers for providing letter of comfort to foreign subsidiary for obtaining working capital facility | 20,000,000 | 20,000,000 |
| С | Contingent liabilities against performance guarantees issued by the bank | 11,354,205 | 10,521,000 |
| | Total | 38,579,205 | 37,746,000 |
| .3 | Total Contingent Laibilities and Commitements | 42,809,205 | 42,255,000 |

- 2 In the opinion of the Board, none of the assets have a value lower on realization in the ordinary course of business than the amount at which they are stated in the Balance Sheet.
- 3 Most of the sundry debtors, loans and advances and sundry creditors are subject to confirmation
- 4 The Company has granted a loan to Accord Software & Systems Inc., USA, a wholly owned subsidiary, in March 2002 for rupee equivalent of USD 142,640, an additional approval of USD 500,000 during financial year 2009-10 and 2011-12 respectively. Over the years Company has been receiving periodic repayments from the subsidiary and as at the year-end USD 1,030,218 is outstanding (PY outstanding was USD 228,040). Based on the subsidiary's proposed activities over the next three years and related cash inflows as approved by the Board of Directors, the management is confident of recovery of the entire loan outstanding and accordingly, no provision for doubtful recovery of the loan is made in these accounts.
- 5 There are no creditors that are micro, small or medium enterprises, as defined under the Micro, Small and Medium Enterprises Development Act, 2006 who have notified the company Accordingly, no disclosures are made in this regard
- 6 Most of the product sales have been made to Government Departments and hence there is no element of Excise duty on the sales made Consequently, no Excise Duty has been collected on the sales of these products made during the year a starting partments

Page 18 of 24

Notes forming part of Accounts for the year ended 31st March 2012

(Amounts in Indian Rupees)

7 Provision for current tax is made on tax payable method considering the application of Minimum Alternate Tax. The credit available for such tax against tax liabilities of the future have not been recognized in the books as a prudent measure

8 Employee Benefits:

a) Defined Contribution Plan

During the year the following amounts have been recognised in the Profit and Loss Account on account of defined contribution plans

| Particulars | 2012 | 2011 |
|--|------------|-----------|
| Contribution to Superannuation | 1,686,600 | 1,574,438 |
| Employer's contribution to Provident Fund | 6,715,554 | 5,867,283 |
| Employer's contribution to social security (UK) | 462,008 | 54,647 |
| Employer's contribution to social security (Germany) | 4,046,736 | 2,069,050 |
| Employers contribution to Employee's State Insurance | 181,138 | 1,98,770_ |
| Total | 13,092,036 | 9,565,418 |

b) Defined Benefit Plans

The Company provides for gratuity, (funded with LIC of India) a defined benefit plan (the gratuity plan) to its employees. The gratuity plan provides a lump sum payment to vested employees at retirement or termination of employment based on the respective employee's last drawn salary and years of employment with the Company

The Company has a leave accumulation policy which can be availed/ encashed in future.

The principal actuarial assumptions used in the valuation of the above liabilities are as follows

| | 2012 | 2011 | 2012 | 2011 |
|---|-------------|-------------|--------------|-------------|
| Actuarial Assumptions | Gratuity | Gratuity | <u>Leave</u> | Leave |
| Discount factor | 8 50% | 8 00% | 8 50% | 8.00% |
| Salary Escalation | 4 00% | 4 00% | 4 00% | 4 00% |
| Estimated rate of return on plan assets | 9 25% | 8 00% | NA | NA |
| Retirement Age | 60 Years | 60 Years | 60 Years | 60 Years |
| Mortality Rate | LIC (94-96) | LIC (94-96) | LIC (94-96) | LIC (94-96) |
| mortality Nate | Ultımate | Ultimate | Ultimate | Ultimate |

The estimates of future increase in compensation levels, which is with reference to basic and dearness allowance considered in the actuarial valuation, have taken into account inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market



Notes forming part of Accounts for the year ended 31st March 2012

(Amounts in Indian Rupees)

9 Foreign Exchange exposure not hedged by derivative instruments or otherwise

| Currency | Amount in foreign currency | Amount in INR | Amount in foreign currency | Amount in INR |
|-----------------|----------------------------|---------------|----------------------------|------------------|
| Receivables | 20 | 012 | 20 | 11 |
| USD | 1,749,210 | 88,702,439 | 2,088,737 | 92,447,476 |
| EUR | 242,362 | 16,344,893 | 405,863 | 25,240,614 |
| GBP | 63,485 | 5,127,049 | 230,291 | 16,245,242 |
| <u>Payables</u> | | | | |
| USD | 17,250 | 888,882 | 19,630 | 886,687 |
| EUR | 69,158 | 4,775,360 | - | - |
| GBP | 7,701 | 635,966 | 9,322 | 675,845 |

10 Lease

Finance Lease:

The company has purchased assets on hire purchase (finance lease)

Present value of future minimum lease payments under these agreements as at 31st March 2011 is as follows

| 2012 | 2011 |
|--------|--|
| 28,088 | 300,984 |
| - | 28,088 |
| - | - |
| 28,088 | 329,072 |
| 394 | 17,464 |
| 27,694 | 311,608 |
| | 28,088 - - - 28,088 394 |

| Expenditure on Research & Development : | 2012 | 2011 |
|---|------------|------------|
| Assumble of sounds on the | 0.000.000 | 0.004.000 |
| Acquisition of capital goods | 2,003,839 | 2,234,629 |
| Material consumed (including consumption of stores) | 29,655,126 | 2,969,209 |
| Personnel Costs | 41,020,905 | 37,065,881 |
| Operating and other expenses | 3,181,113 | 277,677 |
| Total (A) | 75,860,983 | 42,547,396 |
| Transferred to Fixed Assets. | | |
| Plant & Machinery | 424,627 | 254,879 |
| Lab & QC Equipment | 1,579,212 | 89,750 |
| Office Equipment | - | 1,890,000 |
| Patents under grant | 506,335 | • |
| Technical Knowhow | 33,411,260 | - |
| Total (B) | 35,921,434 | 2,234,629 |
| Debited to Profit & Loss account (A - B) | 39,939,549 | 40,312,767 |



Notes forming part of Accounts for the year ended 31st March 2012

(Amounts in Indian Rupees)

20(II). NOTES TO ACCOUNTS

12 Related Party Disclosures

a) Related Parties:

| # | Related Party | Relationship |
|----|--|---|
| 1 | Accord Software & Systems Inc , USA | Subsidiary Company |
| 2 | Accord Technology LLC | Subsidiary of Subsidiary |
| 3_ | J M Sundaresan | Key Management Personnel |
| 4 | M R Shenoy | Key Management Personnel |
| 5 | R Devanathan | Key Management Personnel |
| 6 | S Purushotham | Key Management Personnel |
| 7 | V Narayanasamy | Key Management Personnel |
| 8 | S Shivaranjini | Relative of KMP |
| 9 | Accord Software & Systems Employees Superannuation | Parties where KMP have significant influence |
| 10 | | Parties where KMP have significant influence |

b) Transactions with related parties

| Particulars | Key Management Personnel | Relative of KMP | Subsidiary Company | Subsidiary of Subsidiary Company | Parties where KMP has significant influence |
|-------------------------------------|--------------------------------|--------------------|-----------------------|--|--|
| Salary, bonus & allov | vances * | - (65,496) | | { | |
| J M Sundaresan | 6,130,500 (4,324,097) | | | | |
| M R Shenoy | 6,016,020 (4,204,217) | | ' | | |
| R Devanathan | 6,016,020 (4,204,217) | | | | |
| S Purushotham | 6,130,500 (4,324,097) | | | | |
| V Narayanasamy | 6,016,020 (4,215,421) | | | | |
| Sales | | | | 259,460 (866,493) | |
| | - | - | | 215,565 | |
| Expenses incurred on party's behalf | _ | | - | 93,176 (100,503) | - |
| Loans/ Advances | | | 31,843,651 | | 1,650,000 |
| given | | | (14,501,974) | - | (650,000) |
| Loans/ Advances | 7,500,000 | ļ | į | Į. | - |
| received & squared off | (6,100,000) | -,- ' | OMA & PAGE | | |

Page 21 of 24

Notes forming part of Accounts for the year ended 31st March 2012

(Amounts in Indian Rupees)

| Particulars | Key Management Personnel | Relative of KMP | Subsidiary Company | Subsidiary of Subsidiary Company | Parties where KMP has significant influence |
|----------------------|--------------------------------|--------------------|-----------------------|--|--|
| Interest paid on the | 245,089 | _ | - | - | - |
| Loans/Adv. Received | (-) | | | | |
| Interest on the | | | 4,510,514 | | 6,098 |
| advances given | - | | (1,844,631) | | (31,893) |
| Rent paid | | | | | 960,000 |
| | | | | <u></u> | (320,000) |
| Guarantee furnished | | | | 20,000,000 | |
| to the bank for the | | | ſ | ſ | ſ |
| working capital | -[| - | - | (20,000,000) | -{ |
| finance | | | | | |
| Closing Balance Cr / | | | 52,242,346 | 837,638 | } |
| (Dr) (Net) | | | (11,940,048) | (955,062) | |

^{*} Provision for employee benefits, which are based on actuarial valuation carned out on an overall company basis, is excluded



Notes forming part of Accounts for the year ended 31st March 2012

(Amounts in Indian Rupees)

| | Particulars | As at 31-Mar-2012 | As at 31-Mar-2011 |
|----|--|----------------------|----------------------|
| 13 | CIF Value of Imports | | |
| | Components and spare parts, | 79,536,254 | 21,658,89 |
| | II Capital goods, | 2,405,792 | 1,823,050 |
| 14 | Expenditure in foreign currency | | |
| | Travel expenses | 9,653,919_ | 19,861,055 |
| | Advertisement & Marketing | 449,605 | 2,877,64 |
| | Legal Charges | 485,823 | 3,050,17 |
| | Professional & Consultancy Charges | 11,258,417 | 10,187,53 |
| | License | • | 593,34 |
| | Salary & Staff welfare | 32,409,642 | 3,203,00 |
| | Bank charges | 127,020 | 376,86 |
| | Rent | 841,686 | 159,73 |
| | Rates and Taxes | 466,359 | 19,62 |
| | Others | 23,956 | 234,936 |
| | Total | 55,716,428 | 40,563,919 |
| 15 | Particulars of Production/ Sales: | | |
| | Global Positioning System | | |
| | - Quantity produced and sold | 259 | 496 |
| | - Sales Value | 138,558,174 | 69,411,255 |
| | Others | 4.0-4 | 427 |
| | Quantity produced and sold | 1 Set | 137 |
| | - Sales Value | 993,409 | 63,860,199 |

a) There is no opening or closing inventory

b) The Company is predominantly in the business of software development and its software is embedded along with certain components to assemble customized GPS and other related products

16 Raw Materials Consumed

| Imported | 46,033,020 | 20,367,888 |
|-----------------------|------------|------------|
| Imported % to total | 81.59% | 64 28% |
| Indigenous | 10,388,892 | 11,319,550 |
| Indigenous % to total | 18 41% | 35 72% |
| Total | 56,421,912 | 31,687,438 |
| Total % | 100 00% | 100 00% |

The Components are used in the assembly of customized GPS and other related products. Considering the innumerable quantity of small components there are no components/materials which fall under broad heads with value less than 10% of total consumption and hence it is not practicable to give the quantitative information relating to components consumed.

BANGALORE) PARTIES OF THE PROPERTY OF THE PROP

THE STEP

Notes forming part of Accounts for the year ended 31st March 2012

(Amounts in Indian Rupees)

17 Earnings in Foreign Currency

| J | Export of goods calculated on F O B basis, | 27,563,711 | 20,900,637 |
|------|--|-------------|-------------|
| - 11 | Export of services | 295,951,533 | 293,325,408 |
| 11 | Royalty | - | 154,268 |
| 111 | Interest on loan | 4,510,514 | 1,833,000 |

18 Previous years' figures have been regrouped / reclassified wherever necessary to suit the current years' classification consequent to revision to Schedule VI to the Companies Act

Signature to Notes 1 to 20

As per our separate report of even date attached

For VARMA & VARMA Chartered Accountants

FRN 004532S

J.M. Sundauson

J M SUNDARESAN Managing Director V NARAYANASAMY

Director

V RÁVI

Chief Financial Officer & Company Secretary

CHERIAN K BABY

Partner M No 16043

Place Bangalore
Date 18.05 2012

angalore

Place Bangalore
Date 18 5 201_

