COMPANY REGISTRATION NUMBER 00319522

FAGS (MACHINES) LIMITED DIRECTORS' REPORT AND ACCOUNTS FOR THE YEAR ENDED 31 JANUARY 2013





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MOORE SMALLEY

ACCOUNTS

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COMPANY INFORMATION

The board of directors

M G White R J E Bullough G V Smith I J Brennan

Company secretary

A B Connell

Registered office

Richard House Winckley Square

Preston PR1 3HP

Auditor

Moore and Smalley LLP Chartered Accountants & Statutory Auditor Richard House Winckley Square

Preston PR1 3HP

Bankers

Handelsbanken 2nd Floor Albion House Albion Street Chester CHI 1RQ

THE DIRECTORS' REPORT

YEAR ENDED 31 JANUARY 2013

The directors have pleasure in presenting their report and the accounts of the company for the year ended 31 January 2013

Principal activities and business review

The company's principal activity continued to be that of vending & wholesale of tobacco products, confectionery and drinks

The company's continuing response to the smoking ban, current legislation and consequent challenging market conditions is to grow the tobacco sales through retail sales units and wholesale trade, and to provide non-tobacco related goods and services to its customers. As the company grows in this area it has had an impact on the gross profit, as margins are lower on the product mix for the company. As this turnover grows and the administrative expenses are trimmed down, the company expects to eliminate losses in the foreseeable future.

Results and dividends

The loss for the year amounted to £135,612 The directors have not recommended a dividend

Financial risk management objectives and policies

The company's operations expose it to a variety of financial risks that include debt management risk, credit risk, liquidity risk and interest rate risk. The company has in place risk management systems that seek to limit any adverse effects on the financial performance of the company by continuously monitoring these risk areas.

Given the size of the company, the directors have not delegated the responsibility of monitoring financial risk management to a sub-committee of the Board The policies set by the board of directors are implemented by the company's finance department

The directors will revisit the appropriateness of this policy should the company's operations change in size or nature

Directors

The directors who served the company during the year were as follows

M G White R J E Bullough G V Smith I J Brennan

THE DIRECTORS' REPORT (continued)

YEAR ENDED 31 JANUARY 2013

Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the accounts in accordance with applicable law and regulations

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing those accounts, the directors are required to.

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware.

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

THE DIRECTORS' REPORT (continued)

YEAR ENDED 31 JANUARY 2013

Auditor

Moore and Smalley LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Signed on behalf of the directors

M. G. While,

M G White Director

Approved by the directors on 22 October 2013

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF FAGS (MACHINES) LIMITED

YEAR ENDED 31 JANUARY 2013

We have audited the accounts of Fags (Machines) Limited for the year ended 31 January 2013 on pages 7 to 24. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the accounts and for being satisfied that they give a true and fair view Our responsibility is to audit and express an opinion on the accounts in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

Scope of the audit of the accounts

An audit involves obtaining evidence about the amounts and disclosures in the accounts sufficient to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or error. This includes an assessment of, whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the accounts. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited accounts. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

Opinion on accounts

In our opinion the accounts:

- give a true and fair view of the state of the company's affairs as at 31 January 2013 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the accounts are prepared is consistent with the accounts

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF FAGS (MACHINES) LIMITED (continued)

YEAR ENDED 31 JANUARY 2013

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the accounts are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

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James Treadwell (Senior Statutory Auditor)
For and on behalf of
Moore and Smalley LLP
Chartered Accountants & Statutory Auditor

Richard House Winckley Square Preston PR1 3HP

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PROFIT AND LOSS ACCOUNT

YEAR ENDED 31 JANUARY 2013

	Note	2013 £	2012 £
Turnover	2	9,304,505	9,827,818
Cost of sales		(8,379,731)	(8,569,224)
Gross profit		924,774	1,258,594
Administrative expenses		(1,075,489)	(1,428,619)
Operating loss	3	(150,715)	(170,025)
Attributable to Operating loss before exceptional items Exceptional items	3	(150,715) - (150,715)	(108,771) (61,254) (170,025)
Interest receivable Interest payable and similar charges	6	39,996 (54,516)	64,674 (40,349)
Loss on ordinary activities before taxation		(165,235)	(145,700)
Tax on loss on ordinary activities	7	29,623	25,712
Loss for the financial year		(135,612)	(119,988)

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above.

BALANCE SHEET

31 JANUARY 2013

		2013		2012	
	Note	£	£	£	£
Fixed assets					
Intangible assets	8		12,554		20,114
Tangible assets	9		759,419		839,484
Investments	10		35,102		35,102
			807,075		894,700
Current assets					
Stocks	11	801,053		981,074	
Debtors due within one year	12	2,060,157		2,009,765	
Debtors due after one year	12	558,961		558,961	
Cash at bank		153,499		96,491	
		3,573,670		3,646,291	
Creditors: amounts falling due within					
one year	14	1,959,760		1,875,797	
Net current assets		·	1,613,910		1,770,494
Total assets less current liabilities			2,420,985		2,665,194
Creditors: amounts falling due after					
more than one year	15		282,046		390,643
			2,138,939		2,274,551
Capital and reserves	40		***		22.016
Called-up equity share capital	19		23,916		23,916
Share premium account	20		2,477		2,477
Profit and loss account	20		2,112,546		2,248,158
Shareholders' funds	21		2,138,939		2,274,551

BALANCE SHEET (continued)

31 JANUARY 2013

These accounts were approved by the directors and authorised for issue on 22 October 2013, and are signed on their behalf by

R J E Bullough

Company Registration Number 00319522

CASH FLOW STATEMENT

	2013	3	2012	
No	te £	£	£	£
Net cash inflow/(outflow) from operating activities		7,550		(411,068)
Returns on investments and Servicing of finance Interest received Interest paid Interest element of hire purchase	39,996 (52,116) (2,400)		64,674 (37,949) (2,400)	
Net cash (outflow)/inflow from returns on investments and servicing of finance	•	(14,520)	-	24,325
Taxation		_		1,284
Capital expenditure Payments to acquire tangible fixed assets Receipts from sale of fixed assets	(18,695) 8,004		(119,116) 16,390	
Net cash outflow from capital expenditure		(10,691)		(102,726)
Cash outflow before financing		(17,661)		(488,185)
Financing (Repayment of)/increase in bank loans Net inflow/(outflow) from other short-term	(74,921)		420,707	
creditors	31,295		(68,369)	
Capital element of hire purchase	(15,992)		(15,992)	
Net cash (outflow)/inflow from financing		(59,618)		336,346
Decrease in cash		(77,279)		(151,839)

CASH FLOW STATEMENT

Reconciliation of operating loss to net cash infle from operating activities	ow/(outflow)			
		2013 £		2012 £
Operating loss Amortisation Depreciation Profit on disposal of fixed assets Decrease in stocks Increase in debtors (Decrease)/increase in creditors		(150,715) 7,560 98,760 (8,004) 180,021 (20,769) (99,303)		(170,025) 10,193 204,451 (16,390) 56,082 (499,681) 4,302
Net cash inflow/(outflow) from operating activities	s	7,550		(411,068)
Reconciliation of net cash flow to movement in				
	2013 £	£	2012 £	£
Decrease in cash in the period				£
Decrease in cash in the period Net cash outflow from/(inflow) from bank loans Net (inflow) from/outflow from other short-term creditors Cash outflow in respect of hire purchase	£		£	£
Net cash outflow from/(inflow) from bank loans Net (inflow) from/outflow from other short-term creditors	£ (77,279) 74,921 (31,295)		£ (151,839) (420,707) 68,369	£ (488,185)
Net cash outflow from/(inflow) from bank loans Net (inflow) from/outflow from other short-term creditors	£ (77,279) 74,921 (31,295)	£	£ (151,839) (420,707) 68,369	
Net cash outflow from/(inflow) from bank loans Net (inflow) from/outflow from other short-term creditors Cash outflow in respect of hire purchase	£ (77,279) 74,921 (31,295)	£ (17,661)	£ (151,839) (420,707) 68,369	(488,185)

CASH FLOW STATEMENT

Analysis of changes in net of	Analy	ot	changes	in	net	debt
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	At 1 Feb 2012 Cash flows		At 31 Jan 2013	
	£	£	£	
Net cash				
Cash in hand and at bank	96,491	57,008	153,499	
Overdrafts	(945,457)	(134,287)	(1,079,744)	
	(848,966)	(77,279)	(926,245)	
Debt				
Debt due within 1 year	(125,926)	(56,006)	(181,932)	
Debt due after 1 year	(381,678)	99,632	(282,046)	
Hire purchase agreements	(24,957)	15,992	(8,965)	
	(532,561)	59,618	(472,943)	
Net debt	(1,381,527)	(17,661)	(1,399,188)	

NOTES TO THE ACCOUNTS

YEAR ENDED 31 JANUARY 2013

1 Accounting policies

Basis of accounting

The accounts have been prepared under the historical cost convention

The company is dependant for its working capital on funds provided by its bankers. As with any company placing reliance on bank funding for financial support, the directors acknowledge there can be no certainty that this support will continue although, at the date of approval of these accounts, given the good relationship with the company's bankers, they have no reason to believe that it will not do so

Based on this undertaking the directors believe that it remains appropriate to prepare the accounts on the going concern basis

Consolidation

The company was, at the end of the year, a wholly-owned subsidiary of another company incorporated in the EEA and in accordance with Section 400 of the Companies Act 2006, is not required to produce, and has not published, consolidated accounts

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax

Goodwill

Positive purchased goodwill arising on acquisitions is capitalised, classified as an asset on the Balance Sheet and amortised over its estimated useful life up to a maximum of 20 years. This length of time is presumed to be the maximum useful life of purchased goodwill because it is difficult to make projections beyond this period. Goodwill is reviewed for impairment at the end of the first full financial year following each acquisition and subsequently as and when necessary if circumstances emerge that indicate that the carrying value may not be recoverable.

Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Goodwill

over 10 years

Fixed assets

All fixed assets are initially recorded at cost.

NOTES TO THE ACCOUNTS

YEAR ENDED 31 JANUARY 2013

1 Accounting policies (continued)

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows.

Freehold Property

2% straight line

Plant & Machinery Motor Vehicles - 15% reducing balance

- 25% reducing balance

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

NOTES TO THE ACCOUNTS

YEAR ENDED 31 JANUARY 2013

2 Turnover

The turnover and loss before tax are attributable to the one principal activity of the company

An analysis of turnover is given below

		2013 £	2012 £
	United Kingdom	9,304,505	9,827,818
3	Operating loss		
	Operating loss is stated after charging/(crediting)		
		2013 £	2012 £
	Amortisation of intangible assets Depreciation of owned fixed assets	7,560 85,346	10,193 191,037
	Depreciation of assets held under hire purchase	·	·
	agreements Profit on disposal of fixed assets Auditor's remuneration	13,414 (8,004)	13,414 (16,390)
	- as auditor - for other services	11,000 3,500	12,500 4,000
	Exceptional redundancy costs	- , - -	61,254

NOTES TO THE ACCOUNTS

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4	Particulars of	empl	oyees					
							~	

The average number of staff employed by the co	mpany during the financial year an	nounted to
	2013	2012
	No	No
Number of distribution staff	17	24
Number of administrative staff	7	9
	24	33
The aggregate payroll costs of the above were		
	2013	2012
	£	£
Wages and salaries	510,798	642,152
Social security costs	49,757	72,599
Other pension costs	11,957	15,144
	572,512	729,895
Directors' remuneration		
The directors' aggregate remuneration in respect	of qualifying services were	
	2013	2012
	£	£
Aggregate remuneration	88,141	86,733
Interest payable and similar charges		
	2013	2012
	£	£
Interest payable on bank borrowing	52,116	37,949
Finance charges	2,400	2,400
	54,516	40,349

NOTES TO THE ACCOUNTS

YEAR ENDED 31 JANUARY 2013

7 Taxation on ordinary activities

Analysis of charge in the year

	2013		2012		
	£	£	£	£	
Deferred tax:					
Origination and reversal of timing diffe	rences (note 13)				
Capital allowances	845		3,033		
Losses	(30,468)		(28,745)		
Total deferred tax (note 13)		(29,623)		(25,712)	

Factors affecting current tax charge

The tax assessed on the loss on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 20% (2012 - 20%)

	2013 £	2012 £
Loss on ordinary activities before taxation	(165,235)	(145,700)
Profit on ordinary activities by rate of tax	33,047	29,140
Goodwill Amortisation	(656)	(656)
Depreciation on non-qualifying assets, namely properties	(1,751)	(1,751)
Other disallowable items	(1,018)	(1,021)
Timing differences between capital allowances and	、	
depreciation	845	3,033
Utilisation of tax losses	(30,467)	(28,745)
Total current tax	<u> </u>	

NOTES TO THE ACCOUNTS

8	Intangible fixed assets				
					Goodwill £
	Cost At 1 February 2012 and 31 January 2013				917,794
	Amortisation At 1 February 2012 Charge for the year				897,680 7,560
	At 31 January 2013				905,240
	Net book value At 31 January 2013 At 31 January 2012				20,114
9	Tangible fixed assets				
		Freehold property £	Plant & machinery £	Motor vehicles £	Total £
	Cost At 1 February 2012 Additions Disposals	641,152 265	798,232 18,430 –	307,741 - (46,081)	1,747,125 18,695 (46,081)
	At 31 January 2013	641,417	816,662	261,660	1,719,739
	Depreciation At 1 February 2012 Charge for the year On disposals	77,923 8,753	584,648 70,283 -	245,070 19,724 (46,081)	907,641 98,760 (46,081)
	At 31 January 2013	86,676	654,931	218,713	960,320
	Net book value At 31 January 2013	554,741	161,731	42,947	759,419
	At 31 January 2012	563,229	213,584	62,671	839,484

NOTES TO THE ACCOUNTS

YEAR ENDED 31 JANUARY 2013

9 Tangible fixed assets (continued)

Hire purchase agreements

Included within the net book value of £759,419 is £20,122 (2012 - £33,536) relating to assets held under hire purchase agreements. The depreciation charged to the accounts in the year in respect of such assets amounted to £13,414 (2012 - £13,414).

10 Investments

11

		Shares in Group Undertakings £
Cost At 1 February 2012 and 31 January 2013		35,102
Net book value At 31 January 2013 and 31 January 2012		35,102
The company owns 100% of the issued share capital	of the companies listed belo	w
	2013 £	2012 £
Aggregate capital and reserves		
Wells Vending Services Ltd (dormant) Agapanthus Ltd (dormant) 1st Food & Drink Ltd (dormant) Automat Distributors Ltd (dormant)	10,000 100 2 25,000	10,000 100 2 25,000
Stocks		
	2013 £	2012 £
Finished goods	801,053	981,074

NOTES TO THE ACCOUNTS

12	Debtors			
		2013	2012	
		£	£	
	Trade debtors	151,601	187,967	
	Amounts owed by group undertakings	558,961	558,961	
	VAT recoverable	7,372	60,714	
	Amounts owed by related undertakings	1,620,332	1,609,463	
	Other debtors	7,131	2,504	
	Prepayments and accrued income	161,549	66,568	
	Deferred taxation (note 13)	112,172	82,549	
		2,619,118	2,568,726	
	The debtors above include the following amounts falling du	e after more than one yea	ar	
		2013	2012	
		£	£	
	Amounts owed by group undertakings	558,961	558,961	
13	Deferred taxation			
	The deferred tax included in the Balance sheet is as follows			
		2013	2012	
		£	£	
	Included in debtors (note 12)	112,172	82,549	
	The movement in the deferred taxation account during the year was			
		2013	2012	
		£	£	
	Balance brought forward	82,549	56,837	
	Profit and loss account movement arising during the year	29,623	25,712	
	Balance carried forward	112,172	82,549	
				

NOTES TO THE ACCOUNTS

YEAR ENDED 31 JANUARY 2013

13 Deferred taxation (continued)

The balance of the deferred taxation account consists of the tax effect of timing differences in respect of.

		2013 £	2012 £
	Excess of depreciation over taxation allowances Tax losses available	19,480 92,692	20,325 62,224
		112,172	82,549
14	Creditors: amounts falling due within one year		
		2013 £	2012 £
	Bank loans and overdrafts	1,178,586	1,019,588
	Trade creditors	661,819	757,879
	PAYE and social security	12,300	15,543
	Hire purchase agreements	8,965	15,992
	Amounts owed to related undertakings	83,090	51,795
	Accruals and deferred income	15,000	15,000
		1,959,760	1,875,797
15	Creditors: amounts falling due after more than one	year	
		2013	2012
		£	£
	Bank loans	246,944	346,576
	Amounts owed to group undertakings	35,102	35,102
	Hire purchase agreements	-	8,965
		282,046	390,643

The banking facilities are secured by a legal charge dated 30 November 2010 over the freehold properties Pennine House, Greengate Industrial Park, Manchester, Mitchell House, Skyliner Way, Bury St Edmunds and 23 Purdeys Way, Rochford, Southend-on-Sea and a debenture dated 30 November 2010 incorporating a fixed and floating charge over all current and future assets of the company In addition there are two personal guarantees from directors. Hire purchase liabilities are secured over the assets that they relate to

NOTES TO THE ACCOUNTS

16	Loans and borrowings			
	Creditors include finance capital which is due for repayn	nent as follows		
		2013	2012	
		£	£	
	Amounts repayable			
	In one year or less or on demand	1,178,586	1,019,588	
	In more than one year but not more than two years	98,842	98,842	
	In more than two years but not more than five years	148,102	247,734	
		1,425,530	1,366,164	
17	Commitments under hire purchase agreements			
	Future commitments under hire purchase agreements are as follows			
		2013	2012	
		£	£	
	Amounts payable within 1 year	8,965	15,992	
	Amounts payable between 2 to 5 years	, -	8,965	
		8,965	24,957	
	Hire purchase agreements are analysed as follows.			
	Current obligations	8,965	15,992	
	Non-current obligations	•	8,965	
		8,965	24,957	

NOTES TO THE ACCOUNTS

YEAR ENDED 31 JANUARY 2013

18 Related party transactions

	Sales and Income	Purchases and Expenses	Amounts owed by related	Amounts owed to related
	£	£	parties £	parties £
R Duckworth (Blackpool) Ltd	33,735	18,531	326,630	82,356
Duckworth LLP	_	_	200,000	_
Cherwell Tobacco Factors LLP	11,593	20,238	1,093,702	734
	45,328	38,769	1,620,332	83,090

At least one of the directors has interests in the entities stated above

The company has taken advantage of the exemption available under FRS 8 to exclude disclosure of balances with group companies, as it is part of a group that prepares consolidated financial statements which are publicly available.

19 Share capital

Authorised share capital:

		2013 £		2012 £
26,000 Ordinary shares of £1 each		26,000		26,000
Allotted, called up and fully paid:				
	2013		2012	
	No	£	No	£
23,916 Ordinary shares of £1 each	23,916	23,916	23,916	23,916

NOTES TO THE ACCOUNTS

YEAR ENDED 31 JANUARY 2013

20 Reserves

21

	Share premium accoun £	
At 1 February 2012 Loss for the year	2,477	2,248,158 (135,612)
At 31 January 2013	2,477	2,112,546
Reconciliation of movements in shareholders' fund	ds	
	2013 £	2012 £
Loss for the financial year Opening shareholders' funds	(135,612) 2,274,551	(119,988) 2,394,539
Closing shareholders' funds	2,138,939	2,274,551

22 Ultimate parent company

The company is a wholly owned subsidiary of Fags (Holdings) Ltd, which was under the common control of its directors throughout the current and previous year. The consolidated financial statements of this group are available to the public and may be obtained from Companies House, Cardiff