## **FINANCIAL STATEMENTS**

## **FOR THE YEAR ENDED 30 APRIL 2013**

**FOR** 

## **ACTION-SEALTITE LIMITED**

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09/08/2013

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M R Salvage Limited Chartered Accountants and Registered Auditors 7/8 Eghams Court Boston Drive Bourne End Buckinghamshire SL8 5YS

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## **ACTION-SEALTITE LIMITED**

## **COMPANY INFORMATION**

## FOR THE YEAR ENDED 30 APRIL 2013

**DIRECTORS:** 

H Robinson K Davies G E Nel P Robinson J Brennan

**SECRETARY:** 

K Davies

**REGISTERED OFFICE:** 

7/8 Eghams Court Boston Drive Bourne End Buckinghamshire SL8 5YS

**BUSINESS ADDRESS:** 

Unit 14 Moorbrook

Southmead Industrial Park

Didcot Oxfordshire OX11 7HP

**REGISTERED NUMBER:** 

01610309 (England and Wales)

**AUDITORS:** 

M R Salvage Limited Chartered Accountants and Registered Auditors 7/8 Eghams Court Boston Drive Bourne End Buckinghamshire

SL8 5YS

#### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF

#### **ACTION-SEALTITE LIMITED**

Although the company is not required to file a Directors' Report or Statement of Comprehensive Income, the Companies Act 2006 requires the accompanying Report of the Auditors to be a copy of our report to the shareholders on the company's full Financial Statements and Report of the Directors. Readers are cautioned that the Statement of Comprehensive Income and certain other primary statements and the Report of the Directors, which may be referred to in the copy of our Report of the Auditors, are not required to be filed with the Registrar of Companies.

We have audited the financial statements of Action-Sealtite Limited for the year ended 30 April 2013 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity, the Statement of Cash Flows and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 30 April 2013 and of its profit for the year then ended.
- have been properly prepared in accordance with IFRSs as adopted by the European Union, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF

#### **ACTION-SEALTITE LIMITED**

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or

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- the directors were not entitled to take advantage of the small companies' exemption in preparing the Report of the Directors

before I spouled

John Taylor (Senior Statutory Auditor)

for and on behalf of M R Salvage Limited

Chartered Accountants and Registered Auditors

7/8 Eghams Court

Boston Drive

**Bourne End** 

Buckinghamshire

SL8 5YS

Date

## STATEMENT OF FINANCIAL POSITION

## 30 APRIL 2013

		2013	2012
	Notes	£	£
ASSETS			
NON-CURRENT ASSETS			
Property, plant and equipment	7	22,791	45,866
Investments	8	200,010	200,010
		<u>222,801</u>	<u>245,876</u>
CURRENT ASSETS			
Inventories	9	882,942	754,963
Trade and other receivables	10	1,021,919	1,171,004
Cash and cash equivalents	11	166,034	5,841
		2.070.005	1 021 000
		2,070,895	1,931,808
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	12	877,965	970,501
Financial liabilities - borrowings	12	0,7,505	37 0,00 1
Bank overdrafts	13	-	65,903
Interest bearing loans and borrowing		10,666	10,666
Tax payable	, , ,	78,911	40,252
rax payaore			
		967,542	1,087,322
NET CURRENT ASSETS		1,103,353	844,486
			<del></del>
NON-CURRENT LIABILITIES			
Financial liabilities - borrowings			
Interest bearing loans and borrowing	s 13	<u> 11,777</u>	22,443
NET ASSETS		<u>1,314,377</u>	<u>1,067,919</u>
SHAREHOLDERS' EQUITY			
Called up share capital	16	1,000	1,000
Share premium	1 <i>7</i>	14,850	14,850
Capital contribution	17	150	150
Retained earnings	1 <i>7</i>	1,298,377	1,051,919
TOTAL EQUITY		<u>1,314,377</u>	1,067,919

The financial statements have been prepared and delivered in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

In accordance with Section 444 (5) of the Companies Act 2006 the financial statements delivered to the Registrar of Companies do not include a Directors' Report and Statement of Comprehensive Income

## **STATEMENT OF FINANCIAL POSITION - continued**

## 30 APRIL 2013

The financial statements were approved by the Board of Directors on signed on its behalf by

30/7/2013

and were

H Robinson - Director

G E Nel - Director

# **STATEMENT OF CHANGES IN EQUITY**

# **FOR THE YEAR ENDED 30 APRIL 2013**

	Called up share capital £	Retained earnings £	Share premium £	Capital contribution £	Total equity £
Balance at 1 May 2011	1,000	835,331	14,850	150	851,331
Changes in equity					
Dividends	-	(100,000)	-	-	(100,000)
Total comprehensive income		316,588	<del></del>		316,588
Balance at 30 April 2012	1,000	1,051,919	14,850	150	1,067,919
Changes in equity					
Dividends	-	(200,000)	-	-	(200,000)
Total comprehensive income		446,458			446,458
Balance at 30 April 2013	1,000	1,298,377	14,850	150	1,314,377

## **STATEMENT OF CASH FLOWS**

# FOR THE YEAR ENDED 30 APRIL 2013

		2013	2012
		£	£
Cash flows from operating activities			
Cash generated from operations	1	553,825	202,260
Interest paid		(4,213)	(5,858)
Interest element of finance lease			
payments paid		(1,612)	(1,612)
Tax paid		<u>(110,252</u> )	(115,006)
Net cash from operating activities		437,748	_79,784
Cash flows from investing activities			
Cash flows from investing activities			(1.640)
Purchase of property, plant & equipment			(1,640)
Net cash from investing activities		-	(1,640)
The cash from the estimates		<del></del>	
Cash flows from financing activities			
Capital repayments in year		(10,666)	(10,667)
Movement on group debt		(10,986)	1,055
Equity dividends paid		(200,000)	(100,000)
Dividends received		_10,000	8,000
		(244.652)	(101.510)
Net cash from financing activities		<u>(211,652</u> )	<u>(101,612</u> )
Increase/(decrease) in cash and cash equiv	/alents	226,096	(23,468)
Cash and cash equivalents at beginning			(_5, (55)
of year	2	(60,062)	(36,594)
	_		_(55,551)
Cash and cash equivalents at end of year	2	166,034	(60,062)
• • • • • • • • • • • • • • • • • • • •		<del></del>	

## NOTES TO THE STATEMENT OF CASH FLOWS

## FOR THE YEAR ENDED 30 APRIL 2013

## 1 RECONCILIATION OF PROFIT BEFORE INCOME TAX TO CASH GENERATED FROM OPERATIONS

	2013	2012
	£	£
Profit before income tax	595,369	426,840
Depreciation charges	23,075	28,318
Finance costs	5,825	7,470
Finance income	(10,000)	(8,000)
	614,269	454,628
Increase in inventories	(127,979)	(299,796)
Decrease/(increase) in trade and other receivables	148,802	(117,605)
(Decrease)/increase in trade and other payables	(81,267)	165,033
Cash generated from operations	553,825	202,260

## 2 CASH AND CASH EQUIVALENTS

The amounts disclosed on the statement of cash flow in respect of cash and cash equivalents are in respect of these statement of financial position amounts

Year ended 3	0 April 2013
--------------	--------------

	30 4 13	1 5 12
	£	£
Cash and cash equivalents	166,034	5,841
Bank overdrafts		(65,903)
	166,034	(60,062)
Year ended 30 April 2012		
	30 4 12	1 5 11
	£	£
Cash and cash equivalents	5,841	58,591
Bank overdrafts	(65,903)	<u>(95,185</u> )
	(60,062)	(36,594)

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### **FOR THE YEAR ENDED 30 APRIL 2013**

#### 1 ACCOUNTING POLICIES

#### Corporate information

Action-Sealtite Limited is a private limited company incorporated and domiciled in the United Kingdom. The address of the registered office is given on page 1. The principal activities are set out in the directors' report.

#### Implementation of new accounting standards

With effect from 1 May 2012, Action-Sealtite Limited has implemented an amendment to IFRS 1 'Replacement of 'fixed dates' for certain exceptions with 'the date of transition to IFRSs', an amendment to IFRS 1 - 'Additional exemption for entities ceasing to suffer from severe hyperinflation', an amendment to IFRS 7 'Amendments enhancing disclosures about transfers of financial assets' and an amendment to IAS 12 'Deferred tax recovery of underlying assets' These revisions had no material impact on the current period or the prior period

#### **Basis of preparation**

These financial statements have been prepared in accordance with the International Financial Reporting Standards and IFRIC interpretations and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost convention.

At the date of approval of these financial statements the following standards, amendments to existing standards and interpretations which are in issue but not yet effective have not been applied in these financial statements

IAS 19 (revised) - Employee benefits

IAS 27 (revised) - Separate Financial Statements

IAS 28 (revised) - Investments in Associates and Joint Ventures

**IFRS 10 Consolidated Financial Statements** 

IFRS 11 Joint Arrangements

IFRS 12 Disclosure of Interests in Other Entities

Amendments to IFRS 10, IFRS 11 and IFRS 12 - Transition guidance

IFRS 13 Fair Value Measurement

Amendments to IAS 1 - Amendments to revise the way other comprehensive income is presented

Amendments to IAS 32 - Amendments to application guidance on the offsetting of financial assets and financial liabilities

Amendments to IFRS 1 - Government loans

Amendments to IFRS 7 - Amendments enhancing disclosures about offsetting of financial assets and financial liabilities

IFRIC 20 - Stripping costs in the production phase of a surface mine

In addition in May 2012 the IASB issued 'Improvements to International Financial Reporting Standards 2009-2011' making amendments to various IFRS and IAS which are not yet effective and have not been applied in these financial statements

In addition, the following standards, amendments to existing standards and interpretations are in issue but have not yet been endorsed by the EU

#### **IFRS 9 Financial Instruments**

Amendments to IFRS 7 - Amendments requiring disclosures about the initial application of IFRS 9 Amendments to IFRS 10, IFRS 12 and IAS 27 - Investment Entities

Page 9 continued

#### NOTES TO THE FINANCIAL STATEMENTS - continued

#### FOR THE YEAR ENDED 30 APRIL 2013

#### 1 ACCOUNTING POLICIES - continued

#### Basis of preparation

The directors anticipate that these standards or interpretations will either be not applicable to the company or that adoption in future periods will have no material impact on the financial statements of the company

In accordance with s444(5) of the Companies Act 2006 the financial statements prepared for delivery to the Registrar of Companies do not include an income statement or directors report as the company qualifies as a small company

#### Preparation of consolidated financial statements

The financial statements contain information about Action-Sealtite Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 400 of the Companies Act 2006 and IAS 27 from the requirements to prepare consolidated financial statements. The results of the company and its subsidiary undertaking are included in the consolidated financial statements of its parent, Flowmax Limited, a company registered in England and Wales.

Flowmax Limited prepares consolidated financial statements in accordance with International Financial Reporting Standards. Copies are available to the public and may be obtained from the Registrar of Companies.

## Revenue recognition

Revenue is recognised only when it is probable that the economic benefits associated with the transaction will flow to the company and the amount of revenue can be reliably estimated

Revenue represents amounts receivable for goods and services net of VAT and trade discounts

#### Property, plant and equipment

Property, plant and equipment is reflected at cost less accumulated depreciation and any recognised impairment loss

Depreciation is provided at the following annual rates in order to write off the depreciable amount of each asset over its estimated useful life

Motor vehicles - over the life of the lease
Office equipment - 20% on cost
Fixtures and fittings - 20% on cost
Computer equipment - 25% on cost

#### Financial instruments

The company uses certain financial instruments in its normal operating and investing activities, which are deemed appropriate to its circumstances, such as trade receivables and trade payables, cash at bank deposits and bank overdrafts, loans and equity shares and forward foreign exchange contracts. Financial assets and liabilities are recognised on the company's statement of financial position (balance sheet) when the company has become a party to the contractual provisions of the instrument.

Cash and cash equivalents comprise cash on hand and on demand deposits, and other short term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value

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#### NOTES TO THE FINANCIAL STATEMENTS - continued

#### FOR THE YEAR ENDED 30 APRIL 2013

#### 1 ACCOUNTING POLICIES - continued

#### Financial assets

In accordance with IFRS 7, trade receivables, loans and other receivables that have fixed or determinable payments are classified as 'Loans and receivables' and are measured at amortised cost using the effective interest method less impairment. Interest is recognised by applying the effective interest rate, except for short term receivables when the recognition of interest would be immaterial.

Financial assets are assessed for impairment at each statement of financial position date and any impairment recognised in the profit or loss for the year in the statement of comprehensive income. Trade receivables are assessed for collectability and where appropriate the carrying amount is reduced through the use of an allowance account. When a trade receivable is uncollectable it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account and changes in the carrying amount of the allowance account are recognised in the profit or loss for the year in the statement of comprehensive income.

#### Debt and equity instruments issued by the company

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement

## Financial liabilities

In accordance with IFRS 7 financial liabilities such as trade payables and loans are classified as 'Other financial liabilities' and are measured initially at fair value. Other financial liabilities are subsequently measured at amortised cost using the effective interest method, except for short term payables when the recognition of interest would be immaterial.

#### **Inventories**

Inventories are valued at average cost, after making due allowance for obsolete and slow moving items

Net realisable value represents the estimated selling price less all estimated costs of completion, marketing, selling and distribution

#### **Taxation**

Current taxes are based on the results shown in the financial statements and are calculated according to local tax rules, using tax rates enacted or substantially enacted by the statement of financial position date

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase or finance leases, where the company has substantially all the risks and rewards of ownership, are capitalised in the statement of financial position. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or lease term, whichever is shorter.

The interest element of these obligations is charged to the statement of comprehensive income over the relevant period. The capital element of the future payments is treated as a liability.

Leases in which a significant proportion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the statement of comprehensive income on a straight line basis over the period of the lease.

## NOTES TO THE FINANCIAL STATEMENTS - continued

#### FOR THE YEAR ENDED 30 APRIL 2013

#### 1 **ACCOUNTING POLICIES - continued**

#### **Employee benefit costs**

Contributions in respect of the company's pension scheme are charged to the statement of comprehensive income for the year in which they are payable to the scheme

#### Deferred tax

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

#### Critical accounting estimates and areas of judgement

The company makes estimates and assumptions concerning the future, and judgements in applying the company's accounting policies. The resulting accounting estimates will, by definition, seldom equal the actual results. There were no estimates or assumptions that have a significant risk of causing a material adjustment to the carrying value of assets and liabilities within the next financial year

#### 2

EMPLOYEES AND DIRECTORS				
	2013	2012		
	£	£		
Wages and salaries	617,054	621,584		
Social security costs	<i>7</i> 1,016	65,554		
Other pension costs	<u>27,631</u>	<u> 26,586</u>		
	<u>715,701</u>	713,724		
	2013 £	2012 £		
Directors' remuneration	197,871	125,782		
Directors' pension contributions to money purchase schemes	15,481	12,600		
The number of directors to whom retirement benefits were accruing was as follows				
Money purchase schemes	4	2		

continued Page 12

# NOTES TO THE FINANCIAL STATEMENTS - continued

# FOR THE YEAR ENDED 30 APRIL 2013

3	NET FINANCE INCOME		
		2013 £	2012 £
	Finance income	2	-
	Shares in group undertakings	10,000	8,000
	Finance costs		
	Bank interest	4,213	5,858
	Leasing charges	1,612	1,612
		5,825	7,470
	Net finance income	4,175	530
4	PROFIT BEFORE INCOME TAX		
,			
	The profit before income tax is stated after charging/(crediting)	2012	2012
		2013 £	2012 £
	Cost of inventories recognised as expense	3,697,263	3,042,510
	Other operating leases	27,015	29,568
	Depreciation - owned assets	9,909	15,153
	Depreciation - assets on finance leases	13,166	13,166
	Auditors' remuneration	<i>7,7</i> 50	<i>7,</i> 500
	Foreign exchange losses/(profit)	(1,384)	412
	Cost of inventories written off in the year	69,108	64,043
5.	INCOME TAX		
	Analysis of tax expense		
	,	2013 £	2012 £
	Current tax	<u>r</u>	_
	Taxation	148,911	110,252
	Total tax expense in statement of comprehensive income	148,911	110,252

## NOTES TO THE FINANCIAL STATEMENTS – continued

## **FOR THE YEAR ENDED 30 APRIL 2013**

## 5 INCOME TAX - continued

Factors affecting the tax expense	<b>Factors</b>	affecting	the tax	expense
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The tax assessed for the year is higher (2012 - lower) than the standard rate of corporation tax in the UK The difference is explained below

				2013 £	2012 £
	Profit on ordinary activities before income to	ах		595,369	426,840
	Profit on ordinary activities multiplied by the standard rate of corporation the UK of 24% (2012 - 26%)	n tax		142,889	110,978
	Effects of Capital allowances in excess of depreciation Disallowable costs	1		3,693 8,400	4,192 1,28 <i>7</i>
	Finance lease adjustment Exempt dividend income Rate adjustment			(3,160) (2,400) (511)	(3,423) (2,080) (702)
	Tax expense			148,911	110,252
6	DIVIDENDS			2013 £	2012 £
	Interim			200,000	100,000
	Dividends of £200 per share (2012 £100) w	vere paid during t	he year		
7	PROPERTY, PLANT AND EQUIPMENT	Fixtures and	Motor	Computer	
	COST	fittings £	vehicles £	equipment £	Totals £
	At 1 May 2012 and 30 April 2013	13,043	52,663	29,201	94,907
	<b>DEPRECIATION</b> At 1 May 2012 Charge for year	8,554 2,609	24,137 13,166	16,350 7,300	49,041 23,075
	At 30 April 2013	11,163	37,303	23,650	72,116
	CARRYING AMOUNT At 30 April 2013	1,880	15,360	5,551	22,791

## NOTES TO THE FINANCIAL STATEMENTS - continued

## **FOR THE YEAR ENDED 30 APRIL 2013**

## 7 PROPERTY, PLANT AND EQUIPMENT - continued

	Fixtures and fittings	Motor vehicles £	Computer equipment £	Totals £
COST				
At 1 May 2011	13,734	52,663	55,271	121,668
Additions	1,640	-	-	1,640
Disposals	<u>(2,331)</u>	<del></del>	(26,070)	(28,401)
At 30 April 2012	13,043	52,663	29,201	<u>94,907</u>
DEPRECIATION				
At 1 May 2011	8,278	10,9 <i>7</i> 1	29,876	49,125
Charge for year	2,609	13,166	12,544	28,319
Eliminated on disposal	(2,333)	<del></del>	(26,070)	(28,403)
At 30 April 2012	8,554	24,137	16,350	49,041
CARRYING AMOUNT				
At 30 April 2012	<u>4,489</u>	<u>28,526</u>	12,851	45,866

The carrying amount of Motor vehicles includes £15,360 (2012 - £28,526) in respect of assets held under finance leases

Finance lease creditors are secured on the finance lease motor vehicles

#### 8 INVESTMENTS

INVESTMENTS	Shares in group undertakings £
COST	
At 1 May 2012 and 30 April 2013	200,010
and 30 Αβτίι 2013	200,010
CARRYING AMOUNT	
At 30 April 2013	200,010
·	<del></del>
	Shares in
	group
	undertakings
0.00	£
COST	
At 1 May 2011 and 30 April 2012	200,010
αιία 30 Αμτίι 2012	200,010
CARRYING AMOUNT	
At 30 April 2012	200,010
ren production	<del></del>

## NOTES TO THE FINANCIAL STATEMENTS - continued

## **FOR THE YEAR ENDED 30 APRIL 2013**

## 8 INVESTMENTS - continued

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10

The company's investments at the statement of financial position date in the share capital of companies include the following

Biopharma Dynamics Limited Nature of business Dormant			
	%		
Class of shares	holding		
Ordinary	100 00		
		2013	2012
		£	£
Aggregate capital and reserves		<u>10</u>	10
Lantech Solutions Limited			
Nature of business Supply of flexible hoses an			
	%		
Class of shares	holding		
Ordinary	50 00	2012	2012
		2013 £	2012 £
		L	L
Aggregate capital and reserves		109,915	90,030
Profit for the year		39,885	34,590
,		<u></u>	
INVENTORIES			
		2013	2012
		£	£ £
Inventories		882,942	754,963
Inventories above include a provision of £69,1	08 (2012 £64,043) for slo	ow moving and obs	solete stock
TRADE AND OTHER RECEIVABLES			
		2013	2012
		£	£

	£	£
Current		
Trade debtors	955,721	1,079,656
Amounts due from related parties	1,618	1,901

 Amounts due from related parties
 1,618
 1,901

 Other debtors
 32,448

 Prepayments
 64,580
 56,999

1,021,919 1,171,004

## NOTES TO THE FINANCIAL STATEMENTS - continued

## **FOR THE YEAR ENDED 30 APRIL 2013**

## 11 CASH AND CASH EQUIVALENTS

			2013 £	2012 £
	Cash in hand Bank accounts		81 <u>165,953</u>	46 5,795
			166,034	5,841
12	TRADE AND OTHER PAYABLES			
			2013 £	2012 £
	Current Trade creditors Amounts due to related parties		581,772 -	579,055 11,269
	Social security and other taxes Other creditors Accrued expenses		7,385 15,940 272,868	88,056 49,189 242,932
			877,965	970,501
13	FINANCIAL LIABILITIES - BORROWINGS			
			2013 £	2012 £
	Current Bank overdrafts Finance leases (see note 14)		10,666	65,903 10,666
			10,666	<u>76,569</u>
	Non-current Finance leases (see note 14)		<u>11,777</u>	22,443
	Terms and debt repayment schedule	1 year or		
		less £	1-2 years £	Totals £
	Finance leases	10,666	11,777	22,443

The bank overdraft is repayable on demand and bears interest at commercial bank rates and is secured by a debenture over the assets of the company

## **NOTES TO THE FINANCIAL STATEMENTS - continued**

## FOR THE YEAR ENDED 30 APRIL 2013

## 14 LEASING AGREEMENTS

Minimum lease payments fall due as follows

		Finance leases	
		2013	2012
	Net obligations repayable	£	£
	Within one year	10,666	10,666
	Between one and five years	11,777	22,443
		22,443	33,109
	Non-cancellable operating leases		
		2013	2012
		£	£
	Within one year	96,990	105 <i>,7</i> 59
	Between one and five years	95,833	189,391
		192,823	295,150
15	FINANCIAL INSTRUMENTS		
	Financial assets - Loans and receivables		
		2013	2012
		£	£
	Trade receivables	991,540	1,100,475
	Allowance for doubtful debts	(35,819)	(20,819)
	Amounts due from related parties Other debtors	1,618	1,901 32,448
		957,339	1,114,005
	Movement in allowance for doubtful debts	£	£
	Balance at 1 May 2012	20,819	34,174
	Amounts written off in year	15,000	-
	Amounts recovered in year		(13,355)
	Balance at 30 April 2013	35,819	20,819

#### NOTES TO THE FINANCIAL STATEMENTS - continued

#### FOR THE YEAR ENDED 30 APRIL 2013

## 15 FINANCIAL INSTRUMENTS - continued

#### Financial assets - Loans and receivables - continued

The average credit period for sales of goods is 60 days. No interest is charged on overdue trade receivables. The company has provided for certain trade receivables estimated irrecoverable amounts determined by reference to specific circumstances and past default experience.

Included in the company's trade receivables are debtors with a carrying amount of £261,664 (2012 £272,216) which are past due at reporting date but for which the company has not provided as there has not been a significant change in the credit quality and the company still believes these amounts to be recoverable. The company does not hold any collateral over these balances. The average age of these receivables is 99 days (2012 102 days)

In determining the recoverability of trade receivables the company considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the reporting date. The concentration of credit risk is limited due to the customer base being large and unrelated. Accordingly the directors believe that there is no further credit provision required in excess of the allowance for doubtful debts.

#### Financial liabilities

	2013	2012
	£	£
Trade payables	581,772	579,055
Amounts due to related parties	-	11,269
Other creditors	15,940	49,189
Bank overdrafts	-	65,903
Finance lease	22,443	33,109
	620,155	738,525

The average credit period on purchases of goods is 60 days. No interest is charged on trade payables

The company and group of which it is a part have policies in place to ensure that trade payables are paid within the credit timeframe

#### Forward foreign exchange contracts

The notional principal amounts of the outstanding forward foreign exchange contracts at 30 April 2013 were £119,214 (2012 £125,782). There has been no provision in these financial statements for any financial asset or liability arising on these contracts as the amount involved is considered to be immaterial.

The hedged highly probable forecast transactions denominated in foreign currency are expected to occur at various dates during the next three months. Gains and losses on forward foreign exchange contracts as of 30 April 2013 are recognised in the income statement in the periods during which the hedged forecast transaction affects the income statement. This is generally within 3 months from the end of the reporting period.

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#### NOTES TO THE FINANCIAL STATEMENTS - continued

#### FOR THE YEAR ENDED 30 APRIL 2013

#### 15 FINANCIAL INSTRUMENTS - continued

#### Financial risk management

The company's activities expose it to a variety of financial risks. Market risk (including currency risk and interest rate risk), credit risk and liquidity risk. Risk management policy is set by the parent company. Board of Directors in conjunction with the company's management and seeks to minimise potential adverse effects on the company's position.

#### Liquidity risk

The maturity profile and details of financial liabilities are set out in note 13 to the Financial statements. The company finances its operations partly through these borrowings. The company generally borrows in  $\mathfrak E$  sterling at market rates of interest

Liquidity risk management includes maintaining sufficient cash and cash equivalents and an adequate amount of committed credit facilities, and management regularly monitor levels of cash, borrowing facilities and expected future cash flows

#### Credit risk

Credit risk primarily arises from credit exposures to customers. Risk control assesses the credit quality of customers taking into account financial position, past experience and other factors. Credit limits are regularly reviewed. As set out above, the Directors consider there is no material exposure to credit risk at balance sheet date.

## Market risk

The company sells and buys internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the Euro and the US Dollar. The foreign exchange risk arises where assets or liabilities are denominated in a currency that is not the company's functional currency of £ sterling.

The company monitors foreign exchange risk arising on commercial transactions and where appropriate uses forward contracts to hedge the exposure

At 30 April 2013 if the £ had weakened by 5% against the Euro, with all other variables held constant the pre-tax profit would have been approximately £3,649 lower mainly as a result of foreign exchange losses on Euro denominated receivables and payables

At 30 April 2013 if the £ had weakened by 5% against the US Dollar, with all other variables held constant the pre-tax profit would have been approximately £1,095 lower mainly as a result of foreign exchange losses on US Dollar denominated receivables and payables

The company does not have any significant interest bearing assets and accordingly the company's income and operating cash flows are substantially independent of changes in market interest rates. The company's interest rate risk arises from the bank overdraft borrowing at variable commercial interest rates. The directors are prepared to accept the level of risk this entails.

The impact on the profit before tax of an increase of 5% points on the average interest rate on the bank overdraft would have reduced pre-tax profit by £2,633

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#### NOTES TO THE FINANCIAL STATEMENTS - continued

#### FOR THE YEAR ENDED 30 APRIL 2013

#### 15 FINANCIAL INSTRUMENTS - continued

#### Capital risk management

The group and company's objectives when managing capital are to safeguard the company's ability to continue as a going concern in order to provide returns to shareholders and benefits for other stakeholders and to maintain an optimal capital structure. Capital structure within the group is monitored by reference to the gearing ratio calculated as net debt divided by total capital. Net debt is calculated as borrowings and trade and other payables less cash and cash equivalents. Total capital is calculated as equity (as shown in the balance sheet) plus net debt. During the year the group's strategy was to maintain a gearing ratio in the range 25% to 50%.

#### 16. CALLED UP SHARE CAPITAL

	Authorised, al	lotted, issued and fully paid				
	Number	Class		Nominal value	2013 £	2012 £
	1,000	Ordinary		£1	1,000	1,000
1 <i>7</i>	RESERVES					
			Retained earnings £	Share premium £	Capital contribution £	Totals £
	At 1 May 201.	2	1,051,919	14,850	150	1,066,919
	Profit for the y	/ear	446,458	-	-	446,458
	Dividends		(200,000)	-		(200,000)
	At 30 April 20	013	1,298,377	14,850	150	1,313,377
			Retained earnings £	Share premium £	Capital contribution £	Totals £
	At 1 May 201	1	835,331	14,850	150	850,331
	Profit for the y		316,588	-	-	316,588
	Dividends		(100,000)			(100,000)
	At 30 April 20	012	1,051,919	14,850	150	1,066,919

#### 18 ULTIMATE PARENT COMPANY

The company is a subsidiary undertaking of Flowmax Limited, incorporated in England and Wales

The directors regard Flowmax Limited as the immediate parent company, and SA Bias Industries (Pty) Limited, a company registered in South Africa, as the ultimate parent company

## NOTES TO THE FINANCIAL STATEMENTS - continued

#### FOR THE YEAR ENDED 30 APRIL 2013

#### **CONTINGENT LIABILITIES** 19

The company, its immediate parent and fellow subsidiaries are party to an omnibus guarantee and set-off agreement given to Lloyds TSB Bank plc in respect of group overdraft facilities. The total level of indebtedness at the year end amounted to £nil (2012: £nil)

The company, its immediate parent and fellow subsidiaries are party to an omnibus guarantee given to Sabias Securities UK Limited, a fellow group member incorporated in the British Virgin Islands, in respect of group debt facilities. The total level of indebtedness at the year end amounted to £1,218,152 (2012) £450,000)

#### 20 **RELATED PARTY DISCLOSURES**

During the year, the company had the following transactions with related parties (all below companies are under common control)

Related party	Type of transaction	2013	2012		
		£	£		
Alpeco Limited	Sales	662	1,208		
	Purchases	58	•		
Bell Flow Systems Limited	Sales	259	_		
Centre Tank Services Limited	Sales	10,125	46,622		
	Purchases	8,612	15,201		
Industrial Flow Control Limited	Purchases	5,722	3,830		
Hytek (UK) Limited	Sales	8,684	13,414		
	Purchases	6,193	6,949		
Flowmax Limited	Purchases	58,139	40,295		
Lantech Solutions Limited	Sales	48,232	24,802		
	Purchases	19,163	27,607		
Mechtronic Limited	Sales	1,555	163		
The balances outstanding at the end of the year were as follows					

Hytek (UK) Limited Lantech Solutions Limited Amount due from 44 1,012 All transactions with related parties during the year took place in the normal course of business and at

11,269

1.857

606

Amount due to

Amount due from

Amount due from

During the year dividends of £200,000 were paid to related parties as follows

Flowmax Limited £120,000 (2012 £60,000) H Robinson £50,000 (2012 £25,000) K Davies £30,000 (2012 £15,000)

Centre Tank Services Limited

arm's length