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Report of the Directors and

Unaudited Financial Statements for the Year Ended 31 December 2013

<u>for</u>

Sequel Group Limited

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Sequel Group Limited

<u>Company Information</u> <u>for the Year Ended 31 December 2013</u>

DIRECTORS: P V Ciccone FCA

S Peck N G Andrews C P J Fenoughty

SECRETARY: P V Ciccone FCA

REGISTERED OFFICE: 79 Essex Road

London N1 2SF

REGISTERED NUMBER: 00934848 (England and Wales)

ACCOUNTANTS: Kingston Smith LLP

141 Wardour Street

London W1F 0UT

Report of the Directors

for the Year Ended 31 December 2013

The directors present their report with the financial statements of the Company for the year ended 31 December 2013.

PRINCIPAL ACTIVITY

The principal activity of the Company in the year under review was that of business employees and business customer communications.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2013 to the date of this report.

P V Ciccone FCA

S Peck

N G Andrews

C P J Fenoughty

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

P V Ciccone FCA - Director

24 April 2014

Profit and Loss Account for the Year Ended 31 December 2013

	Notes	31.12.13 £	31.12.12 £
TURNOVER		2,374,373	2,144,906
Cost of sales GROSS PROFIT		390,827 1,983,546	371,907 1,772,999
Administrative expenses OPERATING PROFIT	2	1,758,255 225,291	1,625,563 147,436
Interest payable and similar ch PROFIT ON ORDINARY ACT BEFORE TAXATION	•	<u>7,237</u> 218,054	7,328
Tax on profit on ordinary activi PROFIT FOR THE FINANCIA		49,330 168,724	31,952 108,156

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Balance Sheet 31 December 2013

		31.12	.13	31.12	.12
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	4		249,237		265,487
Tangible assets	5		13,908		20,220
Investments	6		-		-
			263,145		285,707
			•		•
CURRENT ASSETS					
Stocks		5,178		2,714	
Debtors	7	748,218		720,781	
Cash at bank and in hand		140,513		558	
		893,909		724,053	
CREDITORS		,		,	
Amounts falling due within one	vear 8	479,376		529,889	
NET CURRENT ASSETS	,		414,533		194,164
TOTAL ASSETS LESS CURR	FNT				,
LIABILITIES			677,678		479,871
217.31211120			077,070		170,071
CREDITORS					
Amounts falling due after more	than				
one					
year	9		63,510		34,427
NET ASSETS			614,168		445,444
NET AGGETO			014,100		770,777
CAPITAL AND RESERVES					
	10		11 505		11 525
Called up share capital	10		11,525 17,450		11,525
Share premium Profit and loss account			17,450		17,450
	11		585,193		416,469
SHAREHOLDERS' FUNDS			614,168		445,444

The Company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 December 2013.

The members have not required the Company to obtain an audit of its financial statements for the year ended 31 December 2013 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

ensuring that the Company keeps accounting records which comply with Sections 386 and

(a) 387 of the Companies

Act 2006 and

preparing financial statements which give a true and fair view of the state of affairs of the Company as at the end

of each financial year and of its profit or loss for each financial year in accordance with the

(b) requirements of

Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to

financial statements, so far as applicable to the Company.

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Sequel Group Limited (Registered number: 00934848)

Balance Sheet - continued 31 December 2013

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved by the Board of Directors on 24 April 2014 and were signed on its behalf by:

P V Ciccone FCA - Director

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Notes to the Financial Statements for the Year Ended 31 December 2013

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements have been prepared under the historical cost convention and in accordance with the

Financial Reporting Standard for Smaller Entities (effective April 2008).

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the

Financial Reporting Standard for Smaller Entities (effective April 2008).

Preparation of consolidated financial statements

In the opinion of the directors, the company and its subsidiary undertaking comprise a small group. The company

has therefore taken advantage of the exemption provided by section 383 of the Companies Act 2006 not to produce group accounts.

Exemption from preparing a cash flow statement

Exemption has been taken from preparing a cash flow statement on the grounds that the company qualifies as a small company.

Turnover

Turnover represents revenue due from the normal activities of the business to the extent that the seller obtains the

right to consideration in exchange for its performance of those activities, exclusive of VAT.

The revenue recognised is measured by reference to the amounts likely to be chargeable to clients, less a suitable

allowance to recognise the uncertainties remaining in the completion of obligations.

Goodwill

Positive purchased goodwill arising on acquisitions is capitalised, classified as an asset on the Balance Sheet and

amortised over its estimated useful life up to a maximum of 20 years. This length of time is presumed to be the

maximum useful life of purchased goodwill because it is difficult to make projections beyond this period.

Goodwill is reviewed for impairment at the end of the first full financial year following each acquisition and

subsequently as and when necessary if circumstances emerge that the carrying value may not be recoverable.

Tangible fixed assets

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off

the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following

basis:-

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Office equipment, fixtures and fittings 20%-33.3% Leasehold improvements 20%

Work in progress

Work in progress is valued at the lower of cost and net realisable value and represents bought-in costs and direct

staff costs appropriate to the stage of completion of each project.

Deferred tax

The charge for taxation takes into account taxation deferred as a result of timing differences between the

treatment of certain items that have originated but not reversed at the balance sheet date. However, deferred tax

assets are recognised only to the extent that the directors consider that it is more likely than not that they will be

recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred taxation is

measured on a non-discounted basis at the average tax rates that would apply when the timing differences are

expected to reverse, based on tax rates and laws that have been enacted by the balance sheet date.

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Notes to the Financial Statements - continued for the Year Ended 31 December 2013

1. ACCOUNTING POLICIES - continued

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets

acquired under finance leases are depreciated over the shorter of the lease term and their useful lives. Assets

acquired under hire purchase contracts are depreciated over their useful lives. Finance leases are those where

substantially all the benefits and risks of ownership are assumed by the company. Obligations under such

agreements are included in creditors net of the finance charge allocated to future periods, the finance element of

the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on

the net obligation outstanding in each period.

Rentals applicable to operating leases where substantially all of the benefits and risk of ownership remain with

the lessor are charged to profit and loss account as incurred.

Pension costs and other post-retirement benefits

The company operates defined contribution pension schemes. The assets of the schemes are held separately from

those of the company in independently administered funds. The pension cost charge represents contributions

payable by the company to the funds and amounted to £45,838 (2012 - £33,808).

The company also makes discretionary contributions to the personal pension plans of certain directors which are

charged to profit and loss account when paid.

Investments

Fixed asset investments are stated at cost less provision for diminution in value.

2. OPERATING PROFIT

The operating profit is stated after charging:

	31.12.13	31.12.12
	£	£
Depreciation - owned assets	14,896	22,961
Goodwill amortisation	16,250	16,250
Pension costs	45,838	33,808
Directors' remuneration and other benefits etc	361,086	328,839

3. TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:

31.12.13 31.12.12

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		£	£
Current tax:			
UK corporation tax		49,330	34,818
Deferred to			(0.000)
Deferred tax			(2,866)
Tax on profit on ordinary activities	Page 7	49,330	con <u>ยีกีษ65</u>

Notes to the Financial Statements - continued for the Year Ended 31 December 2013

3. TAXATION - continued

Factors affecting the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

		31.12.13 £	31.12.12 £
	Profit on ordinary activities before tax	218,054	140,108
	Profit on ordinary activities		
	multiplied by the standard rate of corporation tax		
	in the UK of 20% (2012 - 20%)	43,611	28,022
	Effects of:		
	Expenses not deductible for tax purposes	1,039	1,443
	Depreciation in excess of capital allowances	3,753	6,280
	Adjustments to tax charge in respect of previous periods	927	-
	Tax under provided in period		(927)
	Current tax charge	49,330	34,818
4.	INTANGIBLE FIXED ASSETS		
			Goodwill
			£
	COST		
	At 1 January 2013		005 405
	and 31 December 2013 AMORTISATION		325,425
	At 1 January 2013		59,938
	Charge for year		16,250
	At 31 December 2013		76,188
	NET BOOK VALUE		7 3,100
	At 31 December 2013		249,237
	At 31 December 2012		265,487

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Notes to the Financial Statements - continued for the Year Ended 31 December 2013

5. TANGIBLE FIXED ASSETS

	Plant and machinery etc £
COST	
At 1 January 2013	133,903
Additions	8,584
Disposals	(7,271)
At 31 December 2013	135,216
DEPRECIATION	
At 1 January 2013	113,683
Charge for year	14,896
Eliminated on disposal	(7,271)
At 31 December 2013	121,308
NET BOOK VALUE	
At 31 December 2013	13,908
At 31 December 2012	20,220

6. FIXED ASSET INVESTMENTS

The company's investment at the balance sheet date in the share capital in group undertakings comprises:

Pans Ltd (dormant)

Other creditors

100% holding Ordinary Shares

Cost £2 less cost written off £2.

Net Book Value at 31.12.12 and 31.12.11 £Nil

Aggregate capital and reserves at 28.2.12 and 28.2.11 £2.

7. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

		31.12.13	31.12.12
		£	£
	Trade debtors	685,653	645,421
	Other debtors	62,565	75,360
		748,218	720,781
8.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.13	31.12.12
		£	£
	Trade creditors	94,772	105,006
	Taxation and social security	153,047	126,758

231,557

479,376

298,125

529,889

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Notes to the Financial Statements - continued for the Year Ended 31 December 2013

8. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR - continued

Included in other creditors was £Nil (2012 £49,945) due to Royal Bank of Scotland Invoice Discounting which is secured on trade debtors.

Included in other creditors was £4,616 (2012 £4,637) of accrued pension contributions.

CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN

9. **ONE**

11.

YEAR

Other creditors falling due after more than one year represent a directors loan from P V J Ciccone. Interest is

payable on these loans at 3.5% above base rate.

10. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal	31.12.13	31.12.12		
		value:	£	£		
5,525	A	1	5,525	5,525		
6,000	В	1	6,000	6,000		
			11,525	11,525		
RESERVES						

	Profit		
	and loss	Share	
	account	premium	Totals
	£	£	£
At 1 January 2013	416,469	17,450	433,919
Profit for the year	168,724		168,724
At 31 December 2013	585,193	17,450	602,643

12. **CONTINGENT LIABILITIES**

The company's accounting and finance functions are outsourced on a rolling annual contract. Under the terms of

the contract, in the event of a change in ownership of the company, the annual value of the contract (presently

£59,000) becomes payable by the company.

13. TRANSACTIONS WITH DIRECTORS

During the year the company paid £2,088 (2012 £596) in respect of interest on a loan advanced to the company

by P V Ciccone. At the end of the year the balance of the loan from P V Ciccone was $\pounds 63,510$ (2012

£18,758). The loan has no fixed repayment date.

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During the year the company paid £193 (2012 £493) in respect of interest on a loan advanced by S Peck. At the

end of the year the balance of the loan from S Peck was £Nil (2012 £15,669).

During the year the company paid £3,416 (2012 £3,290) in respect of a loan advanced to the company by L.

Ciccone. At the end of the year the balance of the loan from L.Ciccone was £108,018 (2012 £104,603). The loan

is repayable on demand.

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Notes to the Financial Statements - continued for the Year Ended 31 December 2013

14. RELATED PARTY DISCLOSURES

During the year accountancy services were provided by CPP Chartered Accountants of which P V Ciccone, a

director and shareholder of the company, is sole proprietor. The value of the services provided during the year

amounted to £59,000 (2012 £59,000). A balance of £Nil (2012 £Nil) was due to CPP Chartered Accountants at the year end.

During the year the company sold services to the value of £10,970 (2012 £20,430) and purchased services to the

value of £1,405 (2012 £2,718) from Reed & Write Ltd a company owned by the husband of S Peck. A balance

of £Nil (2012 £1,911) was due to Reed & Write Ltd at the year end.

The company provides interest free season ticket loans to all employees. At the end of the year the season ticket

loans to directors were P V Ciccone £1,132 (2012 £1,088), S Peck £2,066 (2012 £2,064), C Fenoughty £Nil

(2012 £1,548) and N Andrews £464 (2012 £Nil.

15. ULTIMATE CONTROLLING PARTY

The controlling party is P V Ciccone FCA.

