

Company Registration No. SC041917 (Scotland)

HAMILTON & INCHES LIMITED
DIRECTORS' REPORT AND FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 30 MARCH 2013



Saffery Champness
CHARTERED ACCOUNTANTS

HAMILTON & INCHES LIMITED

COMPANY INFORMATION

Directors	R Haston P J Lederer S R Paterson
Secretary	R Haston
Company number	SC041917
Registered office	16 Charlotte Square Edinburgh EH2 4DF
Independent Auditors	Saffery Champness Edinburgh Quay 133 Fountainbridge Edinburgh EH3 9BA
Business address	87 George Street Edinburgh EH2 3EY
Bankers	Bank of Scotland 38 St Andrew Square Edinburgh EH2 2YR
Solicitors	Dickson Minto WS 16 Charlotte Square Edinburgh EH2 4DF

HAMILTON & INCHES LIMITED

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HAMILTON & INCHES LIMITED

DIRECTORS' REPORT FOR THE PERIOD ENDED 30 MARCH 2013

The directors present their report and financial statements for the period ended 30 March 2013.

Principal activities and review of the business

The principal activities of the company continued to be those of jewellers and silversmiths.

Hamilton & Inches Limited operates a flagship store in Edinburgh, a boutique in London and a silver workshop that supplies retail businesses throughout the UK and Europe. The group is differentiated through its silver workshops, investment in the finest gemstones, a focussed collection of the finest watch brands and the experience of its staff. Hamilton & Inches proudly represents Scottish luxury.

The financial year just ended saw the business successfully trade in otherwise difficult retail conditions. The current year saw turnover drop to £6,894,616 from £7,064,893 from the previous year which is a decrease of 2.4% from 2012 levels, and the directors believe that a profit before tax as a percentage of sales performance of 1.5% (2012: 6.7%) was reasonable, particularly given the difficult retail market conditions and soaring commodity and precious stone prices. The management team has worked hard at improving the company's cash performance whilst continuing to invest substantially in the systems and infrastructure of the business in order to help reinforce a luxury experience for its customers.

Main business risks

The directors view the main business risks as outlined below and have implemented the following review processes and action plans to mitigate them:

- Liquidity - the company actively reviews and controls the working capital position, paying close attention to cash management as necessary, primarily through operational controls over expenditure, and securing suitable lines of funding through the company's bankers at all times
- Supply - the company has carefully considered the supplier brands it retails, both in terms of the quality of products and the state of business continuity preparedness, particularly with a view to continuity of supply. Together with its own manufacture/supply capability in silverware and jewellery, the board believes the supply chain is both robust and flexible, from both independent and large conglomerate suppliers.
- Input prices - commodity prices have increased substantially in the past twelve months and the business is actively monitoring its margins and investigating margin protection/improvement initiatives.
- Business continuity - the Board of Directors takes business continuity extremely seriously and the matter is consistently under review at meetings. Detailed Business Continuity Risk reporting ensures risks are identified and priorities established with necessary action plans carried out to mitigate the identified risk. The Risk Register is regularly reviewed at board meetings.
- Consumer spending patterns - the retail economic environment remains difficult, so the Board has prioritised sales and marketing resources towards maximising existing customer opportunities, targeted acquisition of new customers, promotion of unique world-class silver workshops and in-house jewellery design and manufacture as the best way of developing the business, whilst adopting a London-specific business plan for the Beauchamp Place boutique. A strategic marketing plan has been created and implemented to achieve these specific objectives.

HAMILTON & INCHES LIMITED

DIRECTORS' REPORT (continued) FOR THE PERIOD ENDED 30 MARCH 2013

The Board continues to operate, and closely monitor, a series of key performance indicators including company cash flows, levels and mix of inventories, margins, new customers, business continuity readiness, corporate social responsibility and compliance with regulations (health and safety, environmental and legal) as integral in its overall management of the business.

	2013	2012	Movement £	%
Turnover (£)	6,894,616	7,064,893	(170,277)	(2.4%)
Gross Profit (£)	2,505,045	2,769,258	(264,213)	(9.5%)
Gross Profit (%)	36.3%	39.2%	-	-
Stock turnover	0.99	1.03	(0.04)	(3.9%)

The key performance indicators highlight that turnover and margins are both down on 2012 results. This is due to several significant value sales transactions in 2012 which assisted that year's performance but which were not experienced to the same degree in 2013. The company will be pursuing more of these high value sales by sourcing superb quality stock pieces and further enhancing our luxury customer experience. The Board also seeks improvement in the stock turnover ratio.

Results and dividends

The results for the period are set out on page 7.

Future developments

The directors are confident in the potential of the group to grow, particularly as the economic and investment climate improves, through innovation, training and developing its talented people, creating a luxury customer experience, providing unique design and manufacture services from its own world-class craftsmen and investing in exclusive luxury brands to retail in a majestic showroom environment to create clear blue water between the company and its competitors.

Directors

The following directors have held office since 1 April 2012:

P D Gregory
R Haston
P J Lederer
S R Paterson

(Resigned 30 January 2013)

HAMILTON & INCHES LIMITED

**DIRECTORS' REPORT (continued)
FOR THE PERIOD ENDED 30 MARCH 2013**

Charitable donations	2013	2012
	£	£
During the period the company made the following payments:		
Charitable donations	<u>18,677</u>	<u>7,727</u>

The recipients, amounts and purpose of the charitable donations are as follows:

St Columba's Hospice (£2,500) - charitable donation
Diamond Jubilee Appeal (£1,000) - charitable donation
Skillforce (£1,985) - charitable donation
Princes Trust (£1,120) - sponsorship
Stock donated to charities (£8,859) - charitable donations
Various small value donations (£3,213) - charitable donations

Auditors

Saffery Champness have expressed their willingness to remain in office as auditors of the company.

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

HAMILTON & INCHES LIMITED

**DIRECTORS' REPORT (continued)
FOR THE PERIOD ENDED 30 MARCH 2013**

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board



.....
S R Paterson
Director
.....

HAMILTON & INCHES LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HAMILTON & INCHES LIMITED

We have audited the financial statements of Hamilton & Inches Limited for the period ended 30 March 2013 set out on pages 7 to 19. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 March 2013 and of its profit for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements.

HAMILTON & INCHES LIMITED

**INDEPENDENT AUDITORS' REPORT (continued)
TO THE MEMBERS OF HAMILTON & INCHES LIMITED**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

M. Floyd

**Maxwell Floyd (Senior Statutory Auditor)
for and on behalf of Saffery Champness**

27 June 2013.

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**Chartered Accountants
Statutory Auditors**

Edinburgh Quay
133 Fountainbridge
Edinburgh
EH3 9BA

HAMILTON & INCHES LIMITED

PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 30 MARCH 2013

	Notes	Period ended 30 March 2013 £	Period ended 31 March 2012 £
Turnover	2	6,894,616	7,064,893
Cost of sales		(4,389,571)	(4,295,635)
Gross profit		2,505,045	2,769,258
Administrative expenses		(2,428,943)	(2,331,988)
Other operating income		33,718	45,548
Operating profit	3	109,820	482,818
Other interest receivable and similar income	4	457	6
Interest payable and similar charges	5	(6,183)	(10,723)
Profit on ordinary activities before taxation		104,094	472,101
Tax on profit on ordinary activities	6	(36,258)	(125,878)
Profit for the period	17	67,836	346,223

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

The notes on pages 9 to 19 form part of these financial statements.

HAMILTON & INCHES LIMITED

**BALANCE SHEET
AS AT 30 MARCH 2013**

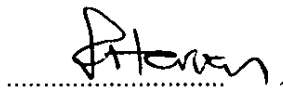
	Notes	2013		2012	
		£	£	£	£
Fixed assets					
Intangible assets	7		36,497		41,717
Tangible assets	8		593,586		338,850
Investments	9		15,100		15,100
			<u>645,183</u>		<u>395,667</u>
Current assets					
Stocks and work in progress	10	4,444,509		4,185,585	
Debtors	11	1,938,025		2,392,114	
Cash at bank and in hand		25,938		29,786	
		<u>6,408,472</u>		<u>6,607,485</u>	
Creditors: amounts falling due within one year	12	<u>(864,737)</u>		<u>(1,029,066)</u>	
Net current assets			<u>5,543,735</u>		<u>5,578,419</u>
Total assets less current liabilities			6,188,918		5,974,086
Creditors: amounts falling due after more than one year	13		(140,758)		-
Provisions for liabilities and charges	14		<u>(57,632)</u>		<u>(51,394)</u>
			<u>5,990,528</u>		<u>5,922,692</u>
Capital and reserves					
Called up share capital	16		1,250,000		1,250,000
Profit and loss account	17		4,740,528		4,672,692
Shareholders' funds - equity interests			<u>5,990,528</u>		<u>5,922,692</u>

The notes on pages 9 to 19 form part of these financial statements.

The financial statements were approved by the Board on



P J Lederer
Chairman



S R Paterson
Managing director

Company Registration No. SC041917

HAMILTON & INCHES LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 MARCH 2013

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

The company adopts a normal retail reporting basis to the Saturday nearest 31 March each year.

The company has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cashflow statement on the grounds that it is a wholly owned subsidiary of Hamilton & Inches Holdings Limited whose consolidated financial statements are available to the public.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

1.3 Turnover

Turnover represents amounts receivable for goods and services as supplied, excluding value added tax, and is stated net of trade discounts.

1.4 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 20 years.

1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Fixtures and fittings	over 12 years
Office machinery	over 5 years
Computer equipment	over 2-3 years

1.6 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.7 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

1.8 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value.

1.9 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the period they are payable.

HAMILTON & INCHES LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE PERIOD ENDED 30 MARCH 2013

1 Accounting policies (continued)

1.10 Deferred taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between taxable profits and results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured on a non-discounted basis at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

1.11 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

1.12 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company has not prepared group financial statements as it is exempt from the requirement to do so by section 400 of the Companies Act 2006 as it is a subsidiary undertaking of Hamilton & Inches Holdings Limited, a company incorporated in Scotland, and is included in the consolidated financial statements of that company.

2 Turnover

The total turnover of the company for the period has been derived from its principal activity wholly undertaken in the United Kingdom.

3 Operating profit	2013	2012
	£	£
Operating profit is stated after charging:		
Amortisation of intangible assets	5,220	5,220
Depreciation of tangible assets - owned assets	90,472	80,215
Loss on foreign exchange transactions	5,860	917
Operating lease rentals	140,850	140,850
Audit services	6,220	5,980
Non-audit services		
- tax services	1,900	1,800
- all other services	12,080	10,695
	<u> </u>	<u> </u>

HAMILTON & INCHES LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE PERIOD ENDED 30 MARCH 2013

4	Investment income	2013	2012
		£	£
	Bank interest	457	-
	Other interest	-	6
		<hr/>	<hr/>
		457	6
		<hr/>	<hr/>
5	Interest payable	2013	2012
		£	£
	On bank loans and overdrafts	1,941	10,723
	On other loans wholly repayable within five years	4,242	-
		<hr/>	<hr/>
		6,183	10,723
		<hr/>	<hr/>

HAMILTON & INCHES LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE PERIOD ENDED 30 MARCH 2013

6 Taxation	2013 £	2012 £
Domestic current year tax		
U.K. corporation tax	32,827	130,937
Adjustment for prior years	(2,807)	28
Total current tax	<u>30,020</u>	<u>130,965</u>
Deferred tax		
Deferred tax charge/(credit)	4,257	(4,313)
Deferred tax adjust re previous year	1,981	(774)
	<u>6,238</u>	<u>(5,087)</u>
	<u>36,258</u>	<u>125,878</u>
Factors affecting the tax charge for the period		
Profit on ordinary activities before taxation	<u>104,094</u>	<u>472,101</u>
Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 24.00% (2012 - 26.00%)	<u>24,983</u>	<u>122,746</u>
Effects of:		
Non deductible expenses	11,605	11,269
Depreciation add back	195	388
Adjustments to previous periods	(2,807)	28
Other tax adjustments	(3,956)	(3,466)
	<u>5,037</u>	<u>8,219</u>
Current tax charge for the period	<u>30,020</u>	<u>130,965</u>

HAMILTON & INCHES LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE PERIOD ENDED 30 MARCH 2013

7 Intangible fixed assets

	Goodwill
	£
Cost	
At 1 April 2012 & at 30 March 2013	104,302
Amortisation	
At 1 April 2012	62,585
Charge for the period	5,220
At 30 March 2013	67,805
Net book value	
At 30 March 2013	36,497
At 31 March 2012	41,717

8 Tangible fixed assets

	Fixtures and fittings	Office machinery	Computer equipment	Total
	£	£	£	£
Cost				
At 1 April 2012	1,375,445	77,123	94,472	1,547,040
Additions	300,602	12,162	32,444	345,208
Disposals	-	-	(4,113)	(4,113)
At 30 March 2013	1,676,047	89,285	122,803	1,888,135
Depreciation				
At 1 April 2012	1,063,934	63,395	80,861	1,208,190
On disposals	-	-	(4,113)	(4,113)
Charge for the period	71,050	3,572	15,850	90,472
At 30 March 2013	1,134,984	66,967	92,598	1,294,549
Net book value				
At 30 March 2013	541,063	22,318	30,205	593,586
At 31 March 2012	311,511	13,728	13,611	338,850

HAMILTON & INCHES LIMITED

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE PERIOD ENDED 30 MARCH 2013**

9 Fixed asset investments

	Unlisted investments	Shares in subsidiary undertakings	Total
	£	£	£
Cost			
At 1 April 2012 & at 30 March 2013	15,000	100	15,100

In the opinion of the directors, the aggregate value of the company's fixed asset investments is not less than the amount included in the balance sheet.

Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or incorporation	Principal activity	Shares held	
			Class	%
Subsidiary undertakings				
T K Ebbutt Limited	Scotland	Dormant	Ordinary	100

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

	Capital and reserves 2013 £	Profit for the year 2013 £
T K Ebbutt Limited	100	-

Investments where the holding is less than 20% have not been disclosed in accordance with FRS 9 - Associates and Joint Ventures.

10 Stocks and work in progress

	2013 £	2012 £
Raw materials and consumables	297,649	274,838
Work in progress	52,213	31,077
Finished goods and goods for resale	4,094,647	3,879,670
	<u>4,444,509</u>	<u>4,185,585</u>

HAMILTON & INCHES LIMITED

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE PERIOD ENDED 30 MARCH 2013**

11 Debtors	2013	2012
	£	£
Trade debtors	234,526	610,206
Amounts owed by parent and fellow subsidiary undertakings	1,635,657	1,729,017
Other debtors	14,945	561
Prepayments and accrued income	52,897	52,330
	<u>1,938,025</u>	<u>2,392,114</u>

12 Creditors: amounts falling due within one year	2013	2012
	£	£
Bank loans and overdrafts	37,810	-
Trade creditors	574,711	527,863
Corporation tax	32,827	130,937
Other taxes and social security costs	138,047	222,395
Accruals and deferred income	81,342	147,871
	<u>864,737</u>	<u>1,029,066</u>

The company has granted a floating charge over the whole assets of the company in favour of the Bank of Scotland. In addition to this, the company also has a letter of offset in place whereby any credit balances held by the company can be offset against any sums that may become due by T K Ebbutt Limited.

HAMILTON & INCHES LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE PERIOD ENDED 30 MARCH 2013

13 Creditors: amounts falling due after more than one year	2013 £	2012 £
Bank loans	140,758	-
Analysis of loans		
Wholly repayable within five years	178,568	-
Included in current liabilities	178,568 (37,810)	-
	140,758	-
Loan maturity analysis		
In more than two years but not more than five years	140,758	-

14 Provisions for liabilities	Deferred tax liability £
Balance at 1 April 2012	51,394
Profit and loss account	6,238
Balance at 30 March 2013	57,632

The deferred tax liability is made up as follows:

	2013 £	2012 £
Accelerated capital allowances	57,632	51,394

HAMILTON & INCHES LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE PERIOD ENDED 30 MARCH 2013

15 Pension and other post-retirement benefit commitments

Defined contribution

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

	2013 £	2012 £
Contributions payable by the company for the period	<u>93,485</u>	<u>92,655</u>

16 Share capital

	2013 £	2012 £
Allotted, called up and fully paid 1,250,000 Ordinary shares of £1 each	<u>1,250,000</u>	<u>1,250,000</u>

17 Statement of movements on profit and loss account

	Profit and loss account £
Balance at 1 April 2012	4,672,692
Profit for the period	<u>67,836</u>
Balance at 30 March 2013	<u>4,740,528</u>

18 Reconciliation of movements in shareholders' funds

	2013 £	2012 £
Profit for the financial period	67,836	346,223
Opening shareholders' funds	<u>5,922,692</u>	<u>5,576,469</u>
Closing shareholders' funds	<u>5,990,528</u>	<u>5,922,692</u>

HAMILTON & INCHES LIMITED

**NOTES TO THE FINANCIAL STATEMENTS (continued)
FOR THE PERIOD ENDED 30 MARCH 2013**

19 Financial commitments

At 30 March 2013 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 March 2014:

	Land and buildings	
	2013	2012
	£	£
Operating leases which expire:		
Between two and five years	140,850	140,850
	<u>140,850</u>	<u>140,850</u>

20 Capital commitments

2013 **2012**
£ **£**

At 30 March 2013 the company had capital commitments as follows:

Authorised but not contracted for	270,000	350,000
	<u>270,000</u>	<u>350,000</u>

21 Directors' emoluments

2013 **2012**
£ **£**

Emoluments for qualifying services	206,336	206,900
Company pension contributions to money purchase schemes	23,647	23,647
	<u>229,983</u>	<u>230,547</u>

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 2 (2012 - 2).

Emoluments disclosed above include the following amounts paid to the highest paid director:

Emoluments for qualifying services	109,037	109,497
Company pension contributions to money purchase schemes	12,597	12,597
	<u>109,037</u>	<u>109,497</u>

HAMILTON & INCHES LIMITED

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE PERIOD ENDED 30 MARCH 2013

22 Employees

Number of employees

The average monthly number of employees (including directors) during the period was:

	2013 Number	2012 Number
Management and administration	11	9
Manufacturing	9	9
Retail	15	19
	<u>35</u>	<u>37</u>

Employment costs

	£	£
Wages and salaries	1,108,670	1,199,427
Social security costs	117,396	124,518
Other pension costs	93,485	92,655
	<u>1,319,551</u>	<u>1,416,600</u>

23 Control

The directors consider Hamilton & Inches Holdings Limited to be the immediate controlling party. Dr W Scott is the majority shareholder of Hamilton & Inches Holdings Limited and as such is the ultimate controlling party of the company.

24 Related party relationships and transactions

Other transactions

Expenses were reimbursed to Mrs A Paterson, the wife of Mr S Paterson, managing director, for work performed in connection with raising the company profile. The costs totalled £23,929 (2012: £2,745), no amounts were outstanding at the year end (2012: £945).

The company has taken advantage of the exemption in FRS 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company.