Company Registration No. 1900671 (England and Wales)

# TANGENT TRADING LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015

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#### **COMPANY INFORMATION**

**Directors** J D Taylor

D H Leigh Mrs N Reid R Borland

Secretary Mrs N Reid

Company number 1900671

Registered office Finch House

28-30 Wolverhampton Street

Dudley

West Midlands DY1 1DB

Auditors Price Pearson

Finch House

28 - 30 Wolverhampton Street

Dudley

West Midlands DY1 1DB

Business address 1 Dollis Mews

London N3 1HH

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 30 JUNE 2015

The directors present the strategic report and financial statements for the year ended 30 June 2015.

#### Review of the business

There were no major changes to the company's activities during the year.

The company measures business performance based upon gross margin and profitability achieved during the year.

The company also measures performance on a daily basis using contractual quantities and daily trades as key performance indicators.

As expected, turnover has reduced during the year due to the fall in the underlying commodity prices. The directors believe, despite this, that opportunities available to the company have been maximised and are therefore satisfied with the trading performance for the year.

As the worldwide economic climate continues its contraction, the directors are anticipating a significantly more difficult time in the year ahead.

The company recognises that controlling areas of risk is a key to the success of the business and the directors believe that these controls together with the long term policies in place have again been a key factor in maximising opportunities.

The directors consider the main areas of risk to be commodity and currency fluctuations.

The company looks to limit these risks by its detailed knowledge and use of hedging and maintaining detailed monitoring systems.

The company actively looks to expand and carefully monitor its customer and supplier base to maintain risk at a manageable level and whilst there has been a downturn in the company's major markets this spread of business has allowed the company to continue its success.

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On behalf of the board

austria Reil

Mrs N Reid

Director 18-9-15

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 30 JUNE 2015

The directors present their report and financial statements for the year ended 30 June 2015.

#### Principal activities and review of the business

The principal activity of the company continued to be that of trading in non-ferrous metals.

#### Results and dividends

The results for the year are set out on page 6.

An interim ordinary dividend was paid amounting to £963,340. The directors do not recommend payment of a final dividend.

#### Research and development

The research and development costs during the year are in relation to the ongoing development of software technology to enhance business processes to improve efficiency.

#### Post balance sheet events

No significant events have taken place since the balance sheet date.

#### **Future developments**

No major alterations to the company's present position are foreseen.

#### **Directors**

The following directors have held office since 1 July 2014:

J D Taylor

D H Leigh

Mrs N Reid

R Borland

#### **Directors' interests**

The directors' interests in the shares of the company were as stated below:

The directors interests in the shares of the company were as st	aled below.	
	Ordinary s	hares of £1 each
	30 June 2015	30 June 2014
J D Taylor	-	-
D H Leigh	• _	-
Mrs N Reid	,	-
R Borland	-	-
	Ordinary A s	hares of £1 each
	30 June 2015	30 June 2014
J D Taylor	5.388	5,388
D H Léigh	· -	•
Mrs N Reid	2,574	2,574
R Borland	-	· -
	Ordinary B s	hares of £1 each
	30 June 2015	30 June 2014
J D Taylor	<del>-</del>	<u>-</u>
D H Leigh	2,574	2,574
Mrs N Reid	-	-
R Borland	•	-

#### **Auditors**

The auditors, Price Pearson, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2015

#### Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

Mrs N Reid

Director 18-9-15

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF TANGENT TRADING LIMITED

We have audited the financial statements of Tangent Trading Limited for the year ended 30 June 2015 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF TANGENT TRADING LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Christopher Cooper ACA FCCA (Senior Statutory Auditor) for and on behalf of Price Pearson

**Chartered Accountants Statutory Auditor** 

Finch House 28 - 30 Wolverhampton Street Dudley West Midlands DY1 1DB

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# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2015

	Notes	2015 £	2014 £
Turnover	2	184,487,629	223,742,969
Cost of sales		(178,067,696)	(219,944,350)
Gross profit		6,419,933	3,798,619
Administrative expenses		(1,826,394)	(1,454,957)
Operating profit	3	4,593,539	2,343,662
Other interest receivable and similar income Interest payable and similar charges	4 5	29,403 (227)	14,552
Profit on ordinary activities before taxation		4,622,715	2,358,214
Tax on profit on ordinary activities	6	(975,442)	(534,990)
Profit for the year	13	3,647,273	1,823,224

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

### **BALANCE SHEET AS AT 30 JUNE 2015**

	Notes	£	2015 £	£	2014 £
Fixed assets			•		
Tangible assets	8		109,412		77,206
Investments	9		5,250		5,250
			114,662		82,456
Current assets			•		
Debtors	10	27,229,070		29,559,148	
Cash at bank and in hand	•	3,335,112		1,724,825	
		30,564,182		31,283,973	
Creditors: amounts falling due within					
one year	11	(11,452,041)		(14,823,559)	
Net current assets		<del></del>	19,112,141	· · · · · · · · · · · · · · · · · · ·	16,460,414
Total assets less current liabilities			19,226,803		16,542,870
·					
Capital and reserves			40,000		
Called up share capital	12		10,536		10,536
Other reserves	13		9,464		9,464
Profit and loss account	13		19,206,803		16,522,870
Shareholders' funds	14		19,226,803		16,542,870
	• •				=====

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Mrs N Reid Director

Director

Company Registration No. 1900671

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2015

	£	2015 £	£	2014 £
Net cash inflow from operating activities		2,937,823		2,277,314
Returns on investments and servicing of finance				
Interest received	29,403		14,552	
Interest paid	(227)		-	
Net cash inflow for returns on investments				
and servicing of finance		29,176		14,552
Taxation		(336,191)		(1,188,990)
		(000,101)		(1,100,000)
Capital expenditure				
Payments to acquire tangible assets	(79,181)		(35,512)	
Receipts from sales of tangible assets	22,000			
Net cash outflow for capital expenditure		(57,181)		(35,512)
Equity dividends paid		(963,340)		(963,340)
Net cash inflow before management of liquid resources and financing		1,610,287		104,024
Increase in cash in the year		1,610,287		104,024
·				

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2015

1	Reconciliation of operating profit to net cash outflow from operating activities			2015	2014
	·			£	£
	Operating profit			4,593,539	2,343,662
	Depreciation of tangible assets			34,148	12,329
	Profit on disposal of tangible assets			(9,173)	-
	Decrease in debtors			2,330,078	2,816,863
	Decrease in creditors within one year			(4,010,769)	(2,895,540)
	Net cash inflow from operating activities			2,937,823	2,277,314
_					
2	Analysis of net funds	1 July 2014	Cash flow c	Other non- 3 ash changes	0 June 2015
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	1,724,825	1,610,287	-	3,335,112
	Net funds	1,724,825	1,610,287		3,335,112
3	Reconciliation of net cash flow to moveme	ent in net funds		2015	2014
				£	£
	Increase in cash in the year			1,610,287	104,024
	Movement in net funds in the year			1,610,287	104,024
	Opening net funds			1,724,825	1,620,801
-	Closing net funds			3,335,112	1,724,825

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2015

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The accounts have been prepared in accordance with applicable accounting standards except that the company has not complied fully with the requirements of FRS 8 - Related Party Transactions, since the directors believe that compliance with this standard could potentially be prejudicial to the company's trading position.

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Computer equipment 33.33% p.a. straight line basis
Fixtures, fittings & equipment 15% p.a. reducing balance basis
Motor vehicles 25% p.a. reducing balance basis

#### 1.6 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.7 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.8 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.9 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes.

#### 1.10 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 2 Turnover

Turnover represents the amounts derived from ordinary activities. In the opinion of the directors it would be seriously prejudicial to the interests of the company to disclose a geographical analysis of turnover.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2015

3	Operating profit	2015 £	2014 £
	Operating profit is stated after charging:	_	
	Depreciation of tangible assets	34,148	12,329
	(Profit)/loss on foreign exchange transactions	(1,801,746)	3,446,488
	Research and development	1,635	16,543
	Operating lease rentals	·	·
	- Plant and machinery	-	1,986
	- Other assets	18,691	19,136
	Auditors' remuneration	11,000	11,000
	Remuneration of auditors for other services	65,425	71,885
	Remuneration to associates of the auditors	·	•
	- software developments costs (included in research and development		
	costs)	1,635	16,543
	and after crediting:		
	Profit on disposal of tangible assets	9,173	-
4	Investment income	2015	2014
		£	£
	Bank interest	16,705	14,552
	Other interest	12,698	-
		29,403	14,552
5	Interest payable	2015	2014
	• •	£	£
	On overdue tax	227	-

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2015

6 Taxation	2015 £	2014 £
Domestic current year tax	- -	
U.K. corporation tax	978,000	535,000
Adjustment for prior years	(2,558)	(10)
Total current tax	975,442	534,990
Factors affecting the tax charge for the year		
Profit on ordinary activities before taxation	4,622,715	2,358,214
Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 20.75% (2014 - 22.50%)	959,245	530,598
Effects of:	<del></del> .	
Non deductible expenses	10,684	11,376
Depreciation add back	7,086	2,774
Capital allowances	(2,092)	(9,251)
Adjustments to previous periods	(2,558)	(10)
Profit on disposal Other tax adjustments	(1,903) 4,980	(497)
	16,197	4,392
Current tax charge for the year	975,442	534,990
7 Dividends	2015 £	2014 £
Ordinary interim paid	963,340	963,340

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2015

8	Tangible fixed assets				
		Computer equipment	Fixtures, fittings & equipment	Motor vehicles	Total
		£	£	£	£
	Cost				
	At 1 July 2014	38,584	91,304	95,505	225,393
	Additions	388	-	78,793	79,181
	Disposals	-	-	(60,337)	(60,337)
	At 30 June 2015	38,972	91,304	113,961	244,237
	Depreciation				
	At 1 July 2014	37,425	62,482	48,280	148,187
	On disposals	-	-	(47,510)	(47,510)
	Charge for the year	813	3,918	29,417	34,148
	At 30 June 2015	38,238	66,400	30,187	134,825
	Net book value	•		<del></del>	
	At 30 June 2015	734	24,904	83,774	109,412
	At 30 June 2014	1,159	28,822	47,225	77,206

#### 9 Fixed asset investments

Cont	Listed investments £
<b>Cost</b> At 1 July 2014 & at 30 June 2015	5,250
	Market valuation
·	£
At 30 June 2014 and 30 June 2015	-

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2015

10	Debtors	2015 £	2014 £
	Trade debtors Other debtors, HMRC VAT repayment Prepayments and accrued income	26,664,196 558,112 6,762	28,656,596 893,944 8,608
		27,229,070 ===================================	29,559,148
11	Creditors: amounts falling due within one year	2015 £	2014 £
	Trade creditors Corporation tax Other taxes and social security costs Directors' current accounts Other creditors Accruals and deferred income	8,905,672 714,251 220,421 1,561,123 14,794 35,780 ————————————————————————————————————	13,511,790 75,000 111,807 1,078,403 12,517 34,042 
12	Share capital	2015 £	2014 £
	Authorised  100,000 Ordinary shares of £1 each  7,962 Ordinary A shares of £1 each  2,574 Ordinary B shares of £1 each	100,000 7,962 2,574 ————————————————————————————————————	100,000 7,962 2,574 ————————————————————————————————————
	Allotted, called up and fully paid 7,962 Ordinary A shares of £1 each 2,574 Ordinary B shares of £1 each	7,962 2,574 ————————————————————————————————————	7,962 2,574 ————————————————————————————————————

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2015

13	Statement of movements on reserves		
		Other Pr	ofit and loss
		reserves (see below)	account
		£	£
	Balance at 1 July 2014	9,464	16,522,870
	Profit for the year	-	3,647,273
	Dividends paid	-	(963,340)
	Balance at 30 June 2015	9,464	19,206,803
	Other reserves Capital redemption reserve		
	Balance at 1 July 2014 & at 30 June 2015	9,464	
14	Reconciliation of movements in shareholders' funds	2015 £	2014 £
	Profit for the financial year Dividends	3,647,273 (963,340)	1,823,224 (963,340)
	2.Madilad		
	Net addition to shareholders' funds	2,683,933	859,884
	Opening shareholders' funds	16,542,870	15,682,986
	Closing shareholders' funds	19,226,803	16,542,870

#### 15 Contingent liabilities

At the balance sheet date the company has potential contingent gains and liabilities in respect of currency fluctuations as terminal market transactions fall due, all of which are appropriately covered.

As in previous years the precise amounts cannot be quantified.

There were no other significant contingent liabilities at the balance sheet date (2014 - £nil).

#### 16 Financial commitments

At 30 June 2015 the company was committed to making the following payments under non-cancellable operating leases in the year to 30 June 2016:

	Land and buildings	
	2015	
Operating leases which expire:	£	£
In over five years	18,875 —————	18,875

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2015

17	Directors' remuneration	2015 £	2014 £
	Remuneration for qualifying services	809,925	620,746
	Remuneration disclosed above include the following amounts paid to the highest paid director:	<del></del>	
	Remuneration for qualifying services	427,002 ———	254,420 
18	Employees		
	Number of employees The average monthly number of employees (including directors) during the year was:		
	year was.	2015	2014
		Number	Number
	Management	4	4
	Administration and office staff	5	5
		9	9
		=====	====
	Employment costs	2015	2014
		£	£
	Wages and salaries	868,406	690,482
	Social security costs	32,678	28,814
	Directors' benefits in kind	53,157	47,348
		954,241	766,644

#### 19 Control

The company is under the control of J D Taylor.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2015

#### 20 Transactions with directors

During the year a director operated a current account which was overdrawn during the period. The details were:

	Director 1
	£
Balance in hand as at 1 July 2014	78,986
Amounts drawn	(328,354)
	(249,368)
Amounts introduced	418,984
Balance in hand as at 30 June 2015	169,616
	The state of the s

The above advances bore no interest, had no fixed repayment date and were unsecured.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2015

#### 21 Related party transactions

#### Related Individuals

The following transactions took place with individual related parties during the year:

#### Directors' and Related Individuals' Current Accounts

Creditors include the following amounts due to directors and other related individuals at the year end:

	2015	2014
	£	£
J Taylor & Mrs H Taylor	727,004	491,971
D H Leigh & Mrs E Leigh	419,414	337,694
Mrs N Reid & B Reid	245,089	169,752
R Borland	169,616	79,986

These balances arise as a result of drawings made against the opening balances due, monies introduced and emoluments voted but not paid at the year end.

#### Transactions with other invdividual related parties

During the year the company made a loan of £1,700,000 to the Tangent Trading Pension Scheme. Interest of £12,168 was received during the year in respect of the loan.

The loan was repaid before the year end, and therefore there were no amounts outstanding at the balance sheet date.

#### **All Related Party Transactions**

There are no provisions against any of the amounts owing at the year end and no amounts have been written off in respect of these transactions during the year.