Apache

REGISTERED NUMBER: 00506275 (England and Wales)

Strategic Report, Report of the Directors and
Financial Statements
for the Year Ended 31 March 2018
for
GLW Feeds Limited

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### **GLW Feeds Limited**

# Company Information for the Year Ended 31 March 2018

**DIRECTORS:** Miss S M White

G L White G L White G M Palmer

SECRETARY: Miss S M White

REGISTERED OFFICE: Lindum Mill

Shepshed Loughborough Leicestershire LE12 9BS

**REGISTERED NUMBER:** 00506275 (England and Wales)

**SENIOR STATUTORY** 

AUDITOR:

John Joseph Delaney

**AUDITORS:** Bourne & Co.

Statutory Auditors
3 Charnwood Street

Derby Derbyshire DE1 2GY Apache

# Strategic Report for the Year Ended 31 March 2018

The directors present their strategic report for the year ended 31 March 2018.

#### **REVIEW OF BUSINESS**

The Directors are extremely satisfied with the performance of the company, for the 11th successive year sales volumes

and values grew, and a net profit was achieved. The Directors consider this to be a tremendous achievement and credit

to our staff.

This year saw the start of a major investment in upgrading the Mill, with the continuing investment to complete the

project during early 2019. This increased capacity will allow the business to continue its growth, albeit in unpredictable

market conditions.

#### PRINCIPAL RISKS AND UNCERTAINTIES

Raw material costs continue to be volatile, with the business continuing to focus on maintaining its ability to react swiftly

to market changes, which the Directors believe gives the business a positive edge over its competition.

The business is exposed to the normal business risks of, credit, liquidity, interest, currency and input price volatility.

These risks are limited by the company's policies described below:

### Credit Risk

The company's principal financial assets are stock and trade debtors. The principal credit risk arises therefore from its

trade debtors.

In order to manage credit risk, credit limits are set and reviewed using a combination of third party references and payment history.

### Liquidity Risk

The directors have ultimate responsibility for liquidity risk management, in maintaining adequate reserves, banking and

borrowing facilities. These are regularly reviewed with the company's bankers.

### Interest Rate Risk

The company is exposed to interest rate risk through the impact of rate changes on interest bearing borrowings. Apart

from the bank overdraft the company does not have significant interest bearing assets and liabilities.

#### Foreign Currency Risk

The company has limited exposure to foreign currency risk, as substantially all of the company's sales and purchases

are denominated in Sterling.

#### Input Price Risk

The company operates in competitive market place, with raw material input costs being impacted by world commodity

price fluctuations. This risk is mitigated by a conservative hedging policy of forward buying and selling matched

contracts and constantly monitoring the commodity markets.

#### **ANALYSIS OF DEVELOPMENT AND PERFORMANCE**

The company's overriding strategy is to continue its growth and profitability by providing its current and potential

customers with the highest quality products, continuing product development and innovation, together with excellent

technical service and back up.

The key performance indicators (KPI's) used in monitoring the company's performance are:

- 1. Sales Growth
- 2. Gross Profit on Sales
- 3. Net return on Assets

### **KEY PERFORMANCE INDICATORS**

	2018	201/
Sales Growth	16.0%	4.6%
Gross Profit on sales	9.8%	9.1%

8.5%

7.2%

# ON BEHALF OF THE BOARD:

G L White - Director

20 December 2018 Page 2

# Report of the Directors for the Year Ended 31 March 2018

The directors present their report with the financial statements of the company for the year ended 31 March 2018.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of agricultural feed merchants with ancillary

services of consultancy and transport.

#### **DIVIDENDS**

A dividend of 37.975 pence per share was paid on 9 January 2018.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 April 2017 to the date of this report.

Miss S M White G L White G L White

Other changes in directors holding office are as follows:

G M Palmer was appointed as a director after 31 March 2018 but prior to the date of this report.

K M Kinsey ceased to be a director after 31 March 2018 but prior to the date of this report.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements

in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors

have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting

Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not

approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the

company and of the profit or loss of the company for that period. In preparing these financial statements, the directors

are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; prepare the financial statements on the going concern basis unless it is inappropriate to presume
- that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the

company's transactions and disclose with reasonable accuracy at any time the financial position of the company and

enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for

safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud

and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act

2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to

have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that

the company's auditors are aware of that information.

#### AUDITORS

The auditors, Bourne & Co., will be proposed for re-appointment at the forthcoming Annual General Meeting.

## Apache ON BEHALF OF THE BOARD:

G L White - Director

20 December 2018

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#### Report of the Independent Auditors to the Members of GLW Feeds Limited

#### Opinion

We have audited the financial statements of GLW Feeds Limited (the 'company') for the year ended 31 March 2018

which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity,

Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary

of significant accounting policies. The financial reporting framework that has been applied in their preparation is

applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial

Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting

Practice).

In our opinion the financial statements:

give a true and fair view of the state of the company's affairs as at 31 March 2018 and of its profit for

- the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law.

Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the

financial statements section of our report. We are independent of the company in accordance with the ethical

requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard,

and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit

evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to

you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial
- statements is not
  - appropriate; or
  - the directors have not disclosed in the financial statements any identified material uncertainties that may cast
- significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period
  - of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic

Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors

thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of

assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing

so, consider whether the other information is materially inconsistent with the financial statements or our knowledge

obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we

conclude that there is a material misstatement of this other information, we are required to report that fact. We have

nothing to report in this regard.

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

Apache information given in the Strategic Report and the Report of the Directors for the financial year for which the

financial statements are prepared is consistent with the financial statements; and the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit,

we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you

if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been
- received from
- branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and Pagel Anations we require for our audit.

#### Report of the Independent Auditors to the Members of GLW Feeds Limited

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are

responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and

for such internal control as the directors determine necessary to enable the preparation of financial statements that are

free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a

going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of

accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic

alternative but to do so.

### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from

material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with

ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are

considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic

decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting

Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the

Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those

matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent

permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's

members as a body, for our audit work, for this report, or for the opinions we have formed.

John Joseph Delaney (Senior Statutory Auditor) for and on behalf of Bourne & Co. Statutory Auditors 3 Charnwood Street Derby Derbyshire DE1 2GY

20 December 2018

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# Income Statement for the Year Ended 31 March 2018

N	otes	2018 £	2017 £
TURNOVER		82,709,575	71,316,443
Cost of sales GROSS PROFIT		74,612,205 8,097,370	64,856,217 6,460,226
Administrative expenses		7,258,900 838,470	<u>5,880,850</u> 579,376
Other operating income OPERATING PROFIT	4	838,470	<u>1,539</u> 580,915
Loan to related party written off	5	66,08 <u>1</u> 772,389	580,915
Interest receivable and similar income		<u>27,546</u> 799,935	38,847 619,762
Interest payable and similar expenses <b>PROFIT BEFORE TAXATION</b>	6	75,720 724,215	<u>60,559</u> 559,203
Tax on profit PROFIT FOR THE FINANCIAL YEAR	7	86,518 637,697	88,547 470,656

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The notes form part of these financial statements

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# GLW Feeds Limited (Registered number: 00506275)

# Other Comprehensive Income for the Year Ended 31 March 2018

	Notes	2018 £	2017 £
PROFIT FOR THE YEAR		637,697	470,656
OTHER COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME		<del>_</del>	
FOR THE YEAR		637,697	470,656

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The notes form part of these financial statements

# Balance Sheet 31 March 2018

		20	18	20	17
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	9		-		-
Tangible assets	10		4,901,159		4,398,148
			4,901,159		4,398,148
CURRENT ASSETS					
Stocks	11	1,345,162		1,078,946	
Debtors	12	12,899,931		12,042,822	
Cash in hand		2,403		1,782	
		14,247,496		13,123,550	
CREDITORS					
Amounts falling due within one year	13	9,897,054		<u>8,036,953</u>	
NET CURRENT ASSETS			4,350,442		5,086,597
TOTAL ASSETS LESS CURRENT LIABILITIES			0.051.001		0.404.745
LIABILITIES			9,251,601		9,484,745
CREDITORS					
Amounts falling due after more than					
one	14		(017.450)		(600,000)
year	14		(317,453)		(692,322)
			(212.11)		(4.070.000)
PROVISIONS FOR LIABILITIES	17		(610,441)		(1,076,033)
NET ASSETS			8,323,707		7,716,390
CARITAL AND DECERVES					
CAPITAL AND RESERVES	18		90,000		90.000
Called up share capital Retained earnings	19		80,000 8,243,707		80,000 7,636,390
SHAREHOLDERS' FUNDS	13		8,323,707		7,716,390
CHARLETOLDERIO I ONDO			0,020,707		7,710,000

The financial statements were approved by the Board of Directors on 20 December 2018 and were signed on its behalf by:

G L White - Director

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The notes form part of these financial statements

# Statement of Changes in Equity for the Year Ended 31 March 2018

	Called up share capital £	Retained earnings	Total equity £
Balance at 1 April 2016	80,000	7,196,113	7,276,113
Changes in equity Dividends Total comprehensive income Balance at 31 March 2017	80,000	(30,379) 470,656 7,636,390	(30,379) 470,656 7,716,390
Changes in equity Dividends Total comprehensive income Balance at 31 March 2018	80,000	(30,380) 637,697 8,243,707	(30,380) 637,697 8,323,707

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The notes form part of these financial statements

# Cash Flow Statement for the Year Ended 31 March 2018

	lotes	2018 £	2017 £
		2	2
Cash flows from operating activities Cash generated from operations Interest paid Interest element of hire purchase	1	151,856 (57,031)	1,268,873 (33,753)
payments paid		(18,689)	(26,806)
Tax paid Net cash from operating activities		(19,065) 57,071	(76,989) 1,131,325
Cash flows from investing activities Purchase of tangible fixed assets Sale of tangible fixed assets Sale of fixed asset investments Interest received Net cash from investing activities		(699,730) 51,917 - 27,546 (620,267)	(153,715) 137,900 200 38,847 23,232
Cash flows from financing activities Loan repayments in year Capital repayments in year Amount introduced by directors Equity dividends paid Net cash from financing activities		(152,228) (484,142) 379 (30,380) (666,371)	(149,954) (574,690) 11,887 (30,379) (743,136)
(Decrease)/increase in cash and cas Cash and cash equivalents at beginning of year	sh equivalents	(1,229,567) (955,852)	411,421 (1,367,273)
Cash and cash equivalents at end of year	2	(2,185,419)	(955,852)

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# Notes to the Cash Flow Statement for the Year Ended 31 March 2018

# 1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2018	2017
	£	£
Profit before taxation	724,215	559,203
Depreciation charges	691,676	594,086
Profit on disposal of fixed assets	(29,061)	(16,769)
Movement in provison of onerous contract	(462,817)	(146, 165)
Finance costs	75,720	60,559
Finance income	(27,546)	(38,847)
	972,187	1,012,067
(Increase)/decrease in stocks	(266,216)	132,279
Increase in trade and other debtors	(857,109)	(1,334,685)
Increase in trade and other creditors	302,994	1,459,212
Cash generated from operations	151,856	1,268,873

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of

these Balance Sheet amounts:

#### Year ended 31 March 2018

	31.3.18	1.4.17
	£	£
Cash and cash equivalents	2,403	1,782
Bank overdrafts	(2,187,822)	(957,634)
	(2,185,419)	(955,852)
Year ended 31 March 2017		
	31.3.17	1.4.16
	£	£
Cash and cash equivalents	1,782	1,607
Bank overdrafts	(957,634)	(1,368,880)
	(955,852)	(1,367,273)

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The notes form part of these financial statements

# Notes to the Financial Statements for the Year Ended 31 March 2018

#### 1. STATUTORY INFORMATION

GLW Feeds Limited is a private company, limited by shares, registered in England and Wales. The company's

registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

#### 2. ACCOUNTING POLICIES

# Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods and services excluding value added tax and are recognised

when either the goods are delivered or the services are performed.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2003, is being amortised evenly over its estimated useful life of four years.

#### Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost

less any accumulated amortisation and any accumulated impairment losses.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property - 2% on cost

Plant and machinery 25% on reducing balance and at variable rates on reducing

balance

Fixtures and fittings - 25% on reducing balance
Motor vehicles - 25% on reducing balance

Computer equipment - 20% on cost

## Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and

slow moving items.

#### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to

the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or

substantively enacted by the balance sheet date.

#### **Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from

those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws

that have been enacted or substantively enacted by the year end and that are expected to

Apache apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal Maduster tax liabilities or other future taxable ptionius...

# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

#### 2. ACCOUNTING POLICIES - continued

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and

rewards of ownership of the leased asset to the company. All other leases are classified as operating leases.

Assets held under finance leases are recognised initially at the fair value of the leased asset (or if lower the

present value of minimum lease payments) at the inception of the lease. The corresponding liability to the lessor

is included in the statement of financial position as a finance lease obligation. Lease payments are apportioned

between finance charges and reduction of the lease obligation using the effective interst method so a to achieve

a constant rate of interest on the remaining balance of the liability. Finance charges are deducted in measuring

profit or loss. Assets held under finance leases are included in tangible fixed assets and depreciated and

assessed for impairment losses in the same way as owned assets.

Rentals paid under operating leases are charged to profit and loss on a straight line basis over the lease term

unless the rental payments are structured to increase in lone with expected general inflation, in which case the

company recognises annual rent expense equal to amounts owed to the lessor.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension

scheme are charged to profit or loss in the period to which they relate.

#### Debtors

Debtors are measured at transaction price less any impairment.

#### Creditors

Short term trade creditors are measured at the transaction price. Other financial liabilities, including bank loans

and group loans, are measured initially at fair value, net of transaction costs and are measured subsequently as

required by accounting standard FRS102 at fair value.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into Sterling at the rates of exchange ruling at the

balance sheet date. Transactions in foreign currencies are translated into Sterling at the rate of exchange ruling

at the date of the transaction. Exchange differences are taken into account in arriving at the operating result.

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#### 3. EMPLOYEES AND DIRECTORS

	2018	2017
	£	£
Wages and salaries	4,112,206	3,622,406
Social security costs	423,029	369,975
Other pension costs	165,504	143,252
	4,700,739	4,135,633
The average number of employees during the year was as follows:		
The average number of employees during the year was as lone we.	2018	2017
	20.0	2017
Production and delivery	86	86
Administration	29	29
Sales and marketing	20	11
	135	126
		120
	2018	2017
		-
	£	£

www.datalog.co.uk

Apache Directors' remuneration
Directors' pension contributions to money purchase schemes

225,152 10,406

189,196 10,367

The number of directors to whom retirement benefits were accruing was as follows:

Money purchase schemes

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continued...

Deferred tax

Tax on profit

# GLW Feeds Limited (Registered number: 00506275)

# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

3.	EMPLOYEES AND DIRECTORS - continued		
	Information regarding the highest paid director for the year ended 31	2018	as follows:
	Emoluments etc Pension contributions to money purchase schemes	£ 98,648 <u>782</u>	
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
	Hire of plant and machinery Depreciation - owned assets Depreciation - assets on hire purchase contracts Profit on disposal of fixed assets Audit fees	2018 £ 24,213 457,495 234,181 (29,061) 20,850	2017 £ 23,452 351,650 242,436 (16,769) 22,250
5.	EXCEPTIONAL ITEMS  Loan to related party	2018 £	2017 £
	written off	<u>(66,081</u> )	
6.	INTEREST PAYABLE AND SIMILAR EXPENSES	2018 £	2017 £
	Bank interest Hire purchase	57,031 18,689 75,720	33,753 26,806 60,559
7.	TAXATION		
	Analysis of the tax charge The tax charge on the profit for the year was as follows:	2018 £	2017 £
	Current tax: UK corporation tax Under/(over)provided Total current tax	117,500 (28,207) 89,293	129,300

(2,775)

86,518

(40,753)

88,547

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# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

#### **TAXATION - continued** 7.

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

		2018	2017
	Profit before tax  Profit multiplied by the standard rate of corporation tax in the	£ <u>724,215</u>	559,203
	UK of 19% (2017 - 20%)	137,601	111,841
	Effects of: Expenses not deductible for tax purposes Depreciation in excess of capital allowances	13,824 6,983	4,552 12,907
	Adjustments to tax charge in respect of previous periods	(28,207)	-
	Deferred Taxation Research and development relief	(2,775) <u>(40,908</u> )	(40,753)
	Total tax charge	86,518	88,547
8.	DIVIDENDS		
		2018 £	2017 £
	Ordinary shares of £1 each Interim dividend on £1 Ordinary Shares	30,380	30,379
9.	INTANGIBLE FIXED ASSETS		Goodwill
	0007		£
	COST At 1 April 2017		
	and 31 March 2018  AMORTISATION		215,203
	At 1 April 2017 and 31 March 2018		215,203
	NET BOOK VALUE		210,200
	At 31 March 2018 At 31 March 2017		

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continued...

# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

# 10. TANGIBLE FIXED ASSETS

IANGIBLE FIXED ASSETS			<b>-</b>
	Freehold property £	Plant and machinery £	Fixtures and fittings £
COST	0.404.740	0.404.400	74.074
At 1 April 2017	2,124,712	3,494,163	74,074
Additions	29,314	412,673 (20,000)	-
Disposals At 31 March 2018	2,154,026	3,886,836	74,074
DEPRECIATION	2,134,020	3,000,030	74,074
At 1 April 2017	243,584	2,434,342	67,206
Charge for year	22,144	209,150	1,717
Eliminated on disposal	,	(12,300)	-
At 31 March 2018	265,728	2,631,192	68,923
NET BOOK VALUE			
At 31 March 2018	1,888,298	1,255,644	5,151
At 31 March 2017	1,881,128	1,059,821	6,868
	Motor	Computer	
	vehicles	equipment	Totals
0007	£	£	£
COST	0 170 5 17	040.040	0.504.445
At 1 April 2017 Additions	3,179,547 611,157	648,619 164,399	9,521,115 1,217,543
Disposals	(99,770)	104,355	(119,770)
At 31 March 2018	3,690,934	813,018	10,618,888
DEPRECIATION	0,000,001	010,010	10,010,000
At 1 April 2017	1,847,477	530,358	5,122,967
Charge for year	392,198	66,467	691,676
Eliminated on disposal	(84,614)	-	(96,914)
At 31 March 2018	2,155,061	596,825	5,717,729
NET BOOK VALUE			
At 31 March 2018	1,535,873	216,193	4,901,159
At 31 March 2017	1,332,070	118,261	4,398,148

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continued...

# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

## 10. TANGIBLE FIXED ASSETS - continued

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

TOHOWS:			
	Plant and	Motor	
	machinery £	vehicles £	Totals £
COST	2	2	۷
At 1 April 2017	161,581	1,253,377	1,414,958
Additions	, -	517,813	517,813
Transfer to ownership		(283,988)	(283,988)
At 31 March 2018	161,581	1,487,202	1,648,783
DEPRECIATION			
At 1 April 2017	58,902	429,458	488,360
Charge for year	10,268	223,913	234,181
Transfer to ownership		(146,826)	(146,826)
At 31 March 2018	69,170	<u>506,545</u>	<u>575,715</u>
NET BOOK VALUE At 31 March 2018	02 411	980,657	1 072 060
	92,411		1,073,068
At 31 March 2017	102,679	823,919	926,598
CTOOKS			
STOCKS		2018	2017
		2018 £	2017 £
Raw materials & goods for resale	:	1,345,162	1,078,946
Stock recognised in cost of sales during the year as an expenses was £69 445 127 (2017)			

Stock recognised in cost of sales during the year as an expenses was £69,445,127 (2017 £60,093,734).

### 12. **DEBTORS**

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DEBTORS	2018 £	2017 £
Amounts falling due within one year: Trade debtors Other debtors Amount owed by related party Tax	12,229,718 215,597 357,697 36,353 12,839,365	11,103,807 297,126 544,970 - 11,945,903
Amounts falling due after more than one year: Tax	60,566	96,919
Aggregate amounts	12,899,931	12,042,822
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2018 £	2017 £
Bank loans and overdrafts (see note 15)	2,641,693	1,110,943
Hire purchase contracts (see note 16) Trade creditors Corporation tax Social security and other taxes Directors' current accounts Accruals and deferred income	403,845 6,307,932 245,143 107,120 6,850 184,471 9,897,054	448,095 5,956,877 174,915 101,591 6,471 238,061 8,036,953

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15.

## **GLW Feeds Limited (Registered number: 00506275)**

# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

# 14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

Bank loans (see note 15) Hire purchase contracts (see note 16)	2018 £ - 317,453 317,453	2017 £ 452,790 239,532 692,322
LOANS		
An analysis of the maturity of loans is given below:		
	2018 £	2017 £
Amounts falling due within one year or on demand: Bank overdrafts Bank loan account	2,187,822 453,871 2,641,693	957,634 153,309 1,110,943
Amounts falling due between one and two years: Bank loans		433,279

The bank borrowings are secured by a charge over the trade debtors of the company and by a legal mortgage over its freehold property.

19,511

### 16. **LEASING AGREEMENTS**

Bank loans

Minimum lease payments fall due as follows:

Amounts falling due between two and five years:

	Hire purchase	
	contracts	
	2018	2017
	£	£
Gross obligations repayable:		
Within one year	417,600	466,525
Between one and five years	326,439	243,286
Detwoon one and ive yours	744,039	709,811
	744,039	709,011
Change about a manage block		
Finance charges repayable:	10.755	10.400
Within one year	13,755	18,430
Between one and five years	<u>8,986</u>	3,754
	<u>22,741</u>	22,184
Net obligations repayable:		
Within one year	403,845	448,095
Between one and five years	317,453	239,532
	721,298	687,627
	721,230	007,027

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# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

### 16. LEASING AGREEMENTS - continued

		Non-cancellable operating leases 2018 2017	
	Within one year Between one and five years	£ 469,178 546,961 1,016,139	£ 512,739 656,640 1,169,379
17.	PROVISIONS FOR LIABILITIES	2018 £	2017 £
	Deferred tax Accelerated capital allowances Tax on rolled over gain	193,882 416,559 610,441	216,423 396,793 613,216
	Other provisions		462,817
	Aggregate amounts	610,441	1,076,033
		Deferred tax	Other provisions
	Balance at 1 April 2017 Credit to Income Statement during year Balance at 31 March 2018	613,216 (2,775) 610,441	462,817 (462,817)

The company buys a significant proportion of their feed using forward buying contracts. Subsequent to 31 March

2017 the price of feed fell dramatically and the contracts became onerous as defined within FRS 12 - Provisions,

contingent liabilities and assets. Accordingly a provision was made for the potential losses following the fall in

the price of the feed against the contract price. The contracts were legally binding and there were no escape

clauses as is expected in the market of forward buying. No similar provision has been made at the year end of 31 March 2018.

### 18. CALLED UP SHARE CAPITAL

	Allotted, iss Number:	ued and fully paid: Class:	Nominal	2018	2017
	80,000	Ordinary	value: £1	£ 80,000	£ <u>80,000</u>
19.	RESERVES	3			Retained earnings £
	At 1 April 20 Profit for the Dividends At 31 March	e year			7,636,390 637,697 (30,380) 8,243,707

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# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

# 20. OTHER FINANCIAL COMMITMENTS

As at 31st March 2018 the company was committed to purchasing raw materials totalling £20 million. (2017 £18.4 million).

#### 21. RELATED PARTY DISCLOSURES

### Entities over which the entity has control, joint control or significant influence

	2018	2017
	£	£
Sales	479,045	422,787
Purchases	241,223	281,103
Amount due from related party	<u>360,516</u>	478,889

### 22. ULTIMATE CONTROLLING PARTY

The company was controlled jointly throughout the current and previous period by two of the directors, Mr G L White and Miss S M White , by virtue of owning the majority of the ordinary shares of the company between them.

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