

REGISTERED NUMBER: 01829661 (England and Wales)

**REPORT OF THE DIRECTORS AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018
FOR
PRO-LINK EUROPE LIMITED**

PRO-LINK EUROPE LIMITED (REGISTERED NUMBER: 01829661)

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For The Year Ended 31 March 2018

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PRO-LINK EUROPE LIMITED

COMPANY INFORMATION
For The Year Ended 31 March 2018

DIRECTORS: S J Frankham
Mrs J M Frankham
P Saville

SECRETARY: J C Gardner

REGISTERED OFFICE: Irene House
Five Arches Business Park
Maidstone Road
Sidcup
Kent
DA14 5AE

REGISTERED NUMBER: 01829661 (England and Wales)

AUDITORS: Crane & Partners
Chartered Accountants & Statutory Auditors
Leonard House
5 - 7 Newman Road
Bromley
Kent
BR1 1RJ

PRO-LINK EUROPE LIMITED (REGISTERED NUMBER: 01829661)

**REPORT OF THE DIRECTORS
For The Year Ended 31 March 2018**

The directors present their report with the financial statements of the company for the year ended 31 March 2018.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2017 to the date of this report.

S J Frankham
Mrs J M Frankham
P Saville

SJ Frankham and JM Frankham are directors of the ultimate parent undertaking, Frankham Consultancy Group Limited, a company incorporated in England, and their interests in the share capital of that company are shown in its financial statements.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information. This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
PRO-LINK EUROPE LIMITED**

Opinion

We have audited the financial statements of Pro-Link Europe Limited (the 'company') for the year ended 31 March 2018 which comprise the Income Statement, Balance Sheet and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2018 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information in the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial

our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:
the information given in the Report of the Directors for the financial year for which the
- financial statements
are prepared is consistent with the financial statements; and
the Report of the Directors has been prepared in accordance with applicable legal requirements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PRO-LINK EUROPE LIMITED

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Directors.

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
PRO-LINK EUROPE LIMITED**

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose.

To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Raymond McDonagh FCA (Senior Statutory Auditor)
for and on behalf of Crane & Partners
Chartered Accountants & Statutory Auditors
Leonard House
5 - 7 Newman Road
Bromley
Kent
BR1 1RJ

20 December 2018

PRO-LINK EUROPE LIMITED (REGISTERED NUMBER: 01829661)

INCOME STATEMENT
For The Year Ended 31 March 2018

| | Notes | 2018 £ | 2017 £ |
|---------------------------------------|-------|------------------------|------------------------|
| TURNOVER | | 184,750 | 233,637 |
| Cost of sales | | <u>76,140</u> | <u>103,803</u> |
| GROSS PROFIT | | 108,610 | 129,834 |
| Administrative expenses | | <u>128,711</u> | <u>168,218</u> |
| OPERATING LOSS | 4 | (20,101) | (38,384) |
| Interest payable and similar expenses | | <u>4</u> | <u>11</u> |
| LOSS BEFORE TAXATION | | (20,105) | (38,395) |
| Tax on loss | | - | (7,622) |
| LOSS FOR THE FINANCIAL YEAR | | <u>(20,105)</u> | <u>(30,773)</u> |

PRO-LINK EUROPE LIMITED (REGISTERED NUMBER: 01829661)

BALANCE SHEET
31 March 2018

| | Notes | 2018 | | 2017 | |
|--|-------|----------------|-----------------|----------------|-----------------|
| | | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Tangible assets | 5 | | 416 | | 610 |
| CURRENT ASSETS | | | | | |
| Debtors | 6 | 36,100 | | 45,104 | |
| Cash at bank | | <u>1</u> | | <u>1,282</u> | |
| | | 36,101 | | 46,386 | |
| CREDITORS | | | | | |
| Amounts falling due within one year | 7 | <u>110,293</u> | | <u>100,667</u> | |
| NET CURRENT LIABILITIES | | | <u>(74,192)</u> | | <u>(54,281)</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | <u>(73,776)</u> | | <u>(53,671)</u> |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | | | 100 | | 100 |
| Retained earnings | | | <u>(73,876)</u> | | <u>(53,771)</u> |
| SHAREHOLDERS' FUNDS | | | <u>(73,776)</u> | | <u>(53,671)</u> |

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the Board of Directors on 20 December 2018 and were signed on its behalf by:

P Saville - Director

PRO-LINK EUROPE LIMITED (REGISTERED NUMBER: 01829661)

NOTES TO THE FINANCIAL STATEMENTS
For The Year Ended 31 March 2018

1. STATUTORY INFORMATION

Pro-Link Europe Limited is a private company, limited by shares, registered in England and Wales.

The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery etc - 33% on reducing balance, 25% on reducing balance and 20% on reducing balance

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

The accounts have been prepared on a going concern basis, which is dependent on the continued support of the ultimate parent undertaking and its directors who have indicated their willingness to support the company for the foreseeable future. The directors therefore consider it appropriate to

prepare the financial statements on a going concern basis.

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PRO-LINK EUROPE LIMITED (REGISTERED NUMBER: 01829661)

NOTES TO THE FINANCIAL STATEMENTS - continued
For The Year Ended 31 March 2018

3. EMPLOYEES AND DIRECTORS

| | 2018 | 2017 |
|---------------------|---------------|----------------|
| | £ | £ |
| Wages and salaries | 77,453 | 100,110 |
| Other pension costs | 634 | 818 |
| | <u>78,087</u> | <u>100,928</u> |

The average number of employees during the year was as follows:

| 2018 | 2017 |
|----------|----------|
| <u>1</u> | <u>1</u> |

4. OPERATING LOSS

The operating loss is stated after charging:

| | 2018 | 2017 |
|---|--------------|--------------|
| | £ | £ |
| Depreciation - owned assets | 194 | 286 |
| Auditors' remuneration | 2,000 | 2,000 |
| Auditors' remuneration for non audit work | <u>2,094</u> | <u>1,306</u> |

5. TANGIBLE FIXED ASSETS

| | Plant and machinery etc £ |
|-----------------------------------|------------------------------|
| COST | |
| At 1 April 2017 and 31 March 2018 | <u>27,294</u> |
| DEPRECIATION | |
| At 1 April 2017 | 26,684 |
| Charge for year | 194 |
| At 31 March 2018 | <u>26,878</u> |
| NET BOOK VALUE | |
| At 31 March 2018 | <u>416</u> |
| At 31 March 2017 | <u>610</u> |

6. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | 2018 | 2017 |
|------------------------------------|---------------|---------------|
| | £ | £ |
| Trade debtors | 26,090 | 34,328 |
| Amounts owed by group undertakings | 9,123 | 9,123 |
| Other debtors | 887 | 1,653 |
| | <u>36,100</u> | <u>45,104</u> |

PRO-LINK EUROPE LIMITED (REGISTERED NUMBER: 01829661)

NOTES TO THE FINANCIAL STATEMENTS - continued
For The Year Ended 31 March 2018

7. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | 2018 | 2017 |
|------------------------------------|-----------------------|-----------------------|
| | £ | £ |
| Trade creditors | 6,216 | 15,182 |
| Amounts owed to group undertakings | 81,578 | 59,610 |
| Taxation and social security | 3,596 | 2,512 |
| Other creditors | 18,903 | 23,363 |
| | <u>110,293</u> | <u>100,667</u> |

8. RELATED PARTY DISCLOSURES

Details on related parties transactions can be found in the consolidated financial statements for the parent company, Frankham Holdings Limited.

9. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is S J Frankham Esq.

